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## Management's Discussion and Analysis

AgriBank, FCB

(Unaudited)

The following commentary is a review of the financial condition and results of operations of AgriBank, FCB (AgriBank, or the Bank). This information should be read in conjunction with the accompanying Financial Statements, the Notes to the Financial Statements and the 2020 Annual Report.

AgriBank is part of the customer-owned, nationwide Farm Credit System. Under Farm Credit's cooperative structure, AgriBank is primarily owned by 14 local Farm Credit Associations, which provide financial products and services to rural communities and agriculture. AgriBank obtains funds and provides funding and financial solutions to those Associations. AgriBank and those Associations comprise the AgriBank District. The AgriBank District covers a 15-state area stretching from Wyoming to Ohio and Minnesota to Arkansas.

## Forward-Looking Information

Any forward-looking statements in this Quarterly Report are based on current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from expectations due to a number of risks and uncertainties. More information about these risks and uncertainties is contained in our 2020 Annual Report. AgriBank undertakes no duty to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

## Financial Overview

Net income remained strong as our year-to-date return on assets (ROA) ratio of 60 basis points is above our target of 50 basis points. However, net income decreased \$30.1 million, or 13.5 percent, to \$193.0 million for the three months ended March 31, 2021, compared to the same period of the prior year. Net interest income was positively impacted by increased loan volume, which was more than offset by the impact of changes in rates. We intentionally reduced the spread we charged, primarily on wholesale loans, in 2021, consistent with our business model. Additionally, spreads on investments compressed. The decline in asset yields slightly outpaced the reduction in debt yields year-over-year, reflecting significant call activity in first quarter 2020. Non-interest income also declined, primarily driven by lower fixed-rate loan conversion fee income. We experienced significant conversion activity in the prior year due to steep decline in interest rates coupled with the uncertainty of the COVID-19 pandemic. While conversion activity continues, it has slowed as interest rates have begun to increase.

Loan portfolio credit quality remained strong with 99.4 percent of our total loan portfolio in the acceptable category and reflects the overall financial strength of District Associations and their underlying portfolios of retail loans. Credit quality of our retail loan portfolio (accounting for approximately 10 percent of our total loan portfolio) increased slightly to 94.5 percent acceptable as of March 31, 2021, compared to 94.0 percent acceptable at December 31, 2020. The improvement in the acceptable percentage of the retail portfolio is primarily the result of upgrades in the credit quality of real estate loans and increases in higher quality agribusiness volume, when compared to the year ended 2020. See the Loan Portfolio section below for additional discussion about how other factors may impact our loan portfolio performance.

Strong capital levels ensure we are well-positioned to manage the cyclical characteristic of the agricultural market, as well as the challenges and uncertainty of the overall economic environment. Refer to the Loan Portfolio and Funding, Liquidity and Shareholders' Equity sections for further discussion.

## COVID-19 Pandemic

The COVID-19 pandemic has persisted into 2021 and continues to adversely impact some sectors of the worldwide economy. However, as public health measures have been implemented to limit the spread of the virus, including the availability of vaccines, many locations across the United States have been able to lift some restrictions. The overall economy has begun to recover, and the outlook is positive for many sectors, including agriculture.

AgriBank continues to operate in a remote capacity, and a date to transition back to more in-office work has not been set. District Associations are operating in a variety of capacities based on state and local requirements, as well as the facts and circumstances of each office. To date, the transition to and from alternative work environments has occurred without significant issues. Collectively, our business continuity responses have allowed us to continue to serve our mission. We continue to support District Associations as they continue to work with farmer-borrowers to offer appropriate solutions to meet their liquidity needs, which may include loan modifications for those borrowers impacted by the COVID-19 pandemic. We have not had any significant changes to our internal controls over financial reporting due to working remotely.

Additional information regarding the impact of the COVID-19 pandemic in relation to the loan portfolio, funding and liquidity can be found in the following sections.

## Economic Conditions

### Interest Rate Environment

U.S. economic activity is expected to continue to recover from the impacts of the COVID-19 pandemic. U.S. GDP is forecasted to grow by 6.3 percent in 2021, as both consumer and investment spending rebound. Consumer spending and investment spending may increase as the application of COVID-19 vaccinations could allow hard hit sectors of the economy to gradually reopen. The unemployment rate should decline and consumer price inflation should increase as the economy reopens. However, net imports may be a small drag on economic activity.

In reaction to the impacts of the global pandemic, the Federal Open Market Committee (FOMC) of the Federal Reserve lowered the federal funds rate to a target range of zero to 0.25 percent in 2020. The Federal Reserve has implemented and continues to provide unprecedented monetary stimulus, including an open-ended commitment to purchase assets under its quantitative easing measures. The actions taken by the Federal Reserve have provided support for critical market functioning and added liquidity to debt markets. These actions have also helped support the flow of credit to employers, consumers, businesses and municipalities. Refer to the Investment Portfolio and Liquidity and Shareholders' Equity sections for additional information about our access to funding.

Comments from FOMC members suggest that the FOMC will maintain an accommodative policy until it becomes clear that the U.S. economy has fully recovered from the impacts of the pandemic. With the federal funds rate near zero, short-term U.S. Treasury yields are also near zero. Longer-term U.S. Treasury yields have moved somewhat higher as economic activity continues to recover from the pandemic. Economists expect U.S. Treasury bond yields to move somewhat higher in 2021, as the economy continues to recover. The two-year and 10-year rates are expected to increase to approximately 0.3 and 1.8 percent, respectively, by the end of 2021.

We manage interest rate risk consistent with policies established by the board of directors and limits established by AgriBank's Asset/Liability Committee (ALCO). While many factors can impact our net interest income, management expects that financial performance will remain relatively consistent under most interest rate environments over the next 12 months (refer to Interest Rate Risk Management section of the 2020 Annual Report).

### Agricultural Conditions

#### Overview

The U.S. Department of Agriculture's Economic Research Service (USDA-ERS) released its initial forecast of the U.S. aggregate farm income and financial conditions for 2021 on February 5. The release also contained the revised estimates for 2020. Net farm income for 2021 is forecast to decline for the first time in five years to \$111.4 billion, down \$9.8 billion, or 8.1 percent, from the latest 2020 estimate of \$121.1 billion. If realized, the 2021 forecast would still mark the second-highest net farm income level in the past seven years in nominal terms, and would surpass the 20-year average-inflation-adjusted net farm income level of \$94.6 billion by \$16.8 billion, or 17.8 percent.

Most of the decline in forecasted 2021 net farm income is expected to come from a drop in direct government payments, which are forecast to decline \$21.0 billion, or 45.3 percent, from the record high \$46.3 billion in 2020. Additionally, a forecasted \$8.6 billion increase in total production expenses are expected to contribute to the decline in net farm income. However, excluding the impact of government ad-hoc payments, net farm income is expected to increase significantly, primarily due to improved prices. From the cash receipts perspective, USDA-ERS projects that receipts for crops will increase \$11.8 billion, or 5.8 percent, while livestock and dairy cash receipts are expected to rebound \$8.6 billion, or 5.2 percent, from the lower levels in 2020. Farm-related income is projected to increase \$2.1 billion, or 4.0 percent, in 2021.

Included in the direct government payments previously mentioned, the USDA has officially announced additional support for crop producers who will be eligible for an additional \$20 per acre in direct aid in 2021 via the Coronavirus Food Assistance Program-Additional Assistance (CFAP-AA) program that was part of the Consolidated Appropriations Act, 2021, passed in late 2020.

The U.S. farm balance sheet forecast indicates another year with relatively modest changes in sector assets, debt and equity for 2021. Aggregate farm sector equity for year-end 2021 is forecast at \$2.7 trillion, up \$47.8 billion, or 1.8 percent, from 2020. The higher farm equity expectation is due to a \$57.4 billion increase in aggregate farm asset values, a 1.8 percent increase, when compared to year-end 2020, while aggregate farm debt is projected to increase by \$9.6 billion or 2.2 percent compared to the prior year. Most of the increase in 2021 asset values is expected to come from higher valuations of farm real estate and buildings, an increase of \$56.4 billion from 2020. The growth rate in farm sector debt is projected to exceed the growth in farm sector assets fractionally, leading to a small increase in the sector's debt-to-asset ratio. At 13.9 percent for 2021, the USDA-ERS forecast calls for the debt-to-asset ratio to increase for the ninth-consecutive year; however, the 2021 forecast puts the ratio only about a percent above the 20-year average, and well below the all-time highs of over 20 percent in the mid-1980s.

A recovering economy and supportive market fundamentals are driving prices higher for many commodities. Crop prices have been particularly strong, increasing significantly from August 2020 on lower stocks estimates, reduced domestic production estimates and strong export sales due to global crop supply tightness. Corn and soybean futures have risen to multi-year highs, and any significant production issue in 2021 could send prices even higher. The 2021 USDA Prospective Plantings report showed smaller expected corn and soybean acreage than the market expected, providing additional underlying support for crop prices. Conversely, strong South American crop production and/or weaker export demand risks sending U.S. crop prices lower as the 2021 calendar advances. The USDA-ERS forecast and USDA World Agricultural Supply and Demand Estimates (WASDE) reports call for rising prices and higher cash receipts in 2021 for most commodities in the animal protein sector. Beef, pork and, to a lesser extent, broiler prices have increased notably in the spring of 2021, warranting more favorable return outlooks than early in the year. However, returns for some in the animal sector will remain challenged in 2021 largely due to elevated feed costs.

The outlook for agriculture has improved remarkably since the second quarter of 2020. However, COVID-19 infection rates (including potential outbreaks in animal processing plants and new, more virulent strains) along with weather, trade, government policy and global agricultural production levels may keep agriculture market volatility elevated for the next 12 months. Adoption of cost-saving technologies, marketing methods and risk management strategies will continue to cause a wide range of results among the respective producers.

## **Industry Conditions**

We assess the outlook for commodities with the largest concentrations in our Districtwide portfolio. These outlooks are for the industry in general, and individual producers may perform better or worse than the industry as a whole.

The following are industry conditions for which we have updated our outlook since December 31, 2020. For further analysis of industry conditions that have not experienced a change in outlook since December 31, 2020, refer to the Agricultural Conditions section of Management's Discussion and Analysis of the 2020 Annual Report.

### *Corn*

The April 2021 USDA (WASDE) report projected the 2020 corn crop at 14.2 billion bushels, a 4.1 percent increase from the 2019 crop estimate. The current projected average corn price for the 2020-2021 marketing year is expected to reach a seven-year high. A smaller than expected beginning stocks level, paired with late growing season production issues and strong export sales, have supported the rally in corn prices. A large 2021 crop and rising input costs may weigh on returns for some corn growers, but continuing drought in the western Corn Belt or other weather events in the Midwest during the 2021 growing season could send corn prices higher throughout 2021 if production falls considerably short of market expectations. The 12-month outlook rating for corn was raised to Positive from Positive-to-Neutral based on current price expectations, the additional government aid, supportive supply and demand fundamentals, a solid crop insurance price trigger, and the expectation that producers are generally profitable with margins at or above historic norms. Therefore, borrowers' credit quality may hold steady or improve.

### *Soybeans*

The April 2021 WASDE projects a 2020 soybean crop of 4.1 billion bushels, an increase of 16.4 percent from the estimated 2019 crop of 3.6 billion bushels. The 2020-2021 average soybean price is projected to increase to \$11.25 per bushel, a seven-year high and approximately 31 percent above the 2019-2020 marketing year average. Soybean demand is projected to reach a record high level for the 2020-21 marketing year, driven by the expectation for record large exports to China. Weather-delayed planting and harvesting of the South American crop and smaller than expected U.S. soybean plantings in the 2021 USDA Prospective Plantings report have added further support for the U.S. soybean market. U.S. soybean ending stocks for the 2020-2021 marketing year are projected to be very tight, and any production issues in 2021 could send prices higher as the market would need to ration supplies. Based on those factors and a favorable crop insurance price trigger level, the 12-month outlook rating was raised to a Positive rating

as producers are expected to be generally profitable with margins at or above historic norms and borrowers' credit quality is expected to be maintained or improve.

#### *Cow-Calf*

The January 2021 USDA Cattle Inventory report estimate for the U.S. beef cow herd decreased approximately 0.3 percent compared to the prior year. Modest beef cattle liquidations caused by drought conditions, particularly in the western half of the U.S., may limit improvement in feeder cattle prices in the short term. As feed costs remain high, delayed placements are expected to continue into 2021 as feedlots incentivize cow-calf growers to keep calves on pasture that is cheaper relative to corn. However, the reopening of the food service sector and the upcoming grilling season should provide support for higher feeder cattle prices as beef prices rise. As a result, we have changed our outlook for the cow-calf industry from Negative to Neutral.

#### *Cattle Feedlots*

The April 2021 WASDE reports beef production remaining mostly steady at 27.2 billion pounds for 2020 and increasing to 27.7 billion pounds in 2021. The April 2021 WASDE projects a price increase of 6.9 percent from \$108.51/cwt. in 2020 to \$116.00/cwt. in 2021, which is just below the 2019 price of \$116.78/cwt. Feedlot margins will be pressured in 2021 due to elevated feeder cattle and feed costs. However, the reopening of the food service sector and the upcoming grilling season paired with lower cattle placements in late 2020 should continue to provide support for beef prices. As a result, we have changed our outlook for the cattle feedlots industry from Negative to Neutral.

#### *Pork*

The April 2021 WASDE projects 2021 production of 28.3 billion pounds, a decrease of 0.1 percent compared to 2020 production estimates. The April 2021 WASDE projects a price increase of 51.7 percent to \$65.50/cwt. in 2021. COVID-19 limited U.S. hog processing capacity during 2020, which hurt producers financially at that time, and led to downsizing of the swine herd and tightening supplies. African swine fever (ASF) has adversely impacted world pork production and trade, most notably in China, which has resulted in an increase in export demand for U.S. pork products. Current cash prices and the futures price curve indicate that cash margins are generally expected to provide producers with the opportunity for profitability above historical norms. As a result, we have changed our outlook for the pork industry from Neutral-to-Negative to Positive-to-Neutral.

#### *Timber*

Lumber prices continue to spike in the U.S. as demand has continued to outpace milling capacity. Since March 1, 2021, Random Length Lumber futures have increased 44.7 percent from previous all-time highs to \$1,181 per million board feet. The U.S. Census Bureau reported February 2021 seasonally adjusted housing starts of 1.4 million, which is down 9.3 percent from February 2020 but up 25.0 percent from the February 2019 rate of 1.1 million. At this point, long-term mortgage rates remain historically low, which is supportive for home demand overall, while low housing inventory is expected to support lumber demand even as material prices remain high. Since April/May of 2020, a lot of the increased profitability has been absorbed by millers due to milling capacity constraints. As historic prices incentivize additional milling capacity, timber growers and harvesters are now receiving a larger share of the retail value. As a result, we have changed our outlook for the timber industry from Positive-to-Neutral to Positive.

#### *Poultry*

The poultry industry consists of broilers, turkeys and eggs, with the broiler industry comprising the largest share of District poultry volume. The broiler industry is currently faced with oversupply but is benefiting from a return of food service demand in 2021. The April 2021 WASDE projects a price increase of 15.4 percent to 84.5 cents per pound for broilers (whole bird) in 2021. In the first quarter of 2021, breast meat and tenderloin prices increased by roughly 30.3 percent and 29.9 percent, respectively, and wing prices increased by 50.3 percent compared to the first quarter of 2020, creating profit opportunities for many in the industry. Despite increased pricing, elevated feed costs will likely challenge earnings for much of 2021. Turkey producers may face negative margins in early 2021 due to elevated feed costs, but profit opportunities are expected to return for the industry in the latter half of 2021 due to well-controlled production levels and strong turkey prices. The April 2021 WASDE projects a price increase of 5.2 percent to 112.0 cents per pound for turkeys in 2021. The egg industry slowed production in 2020 due to oversupply and the uncertainty of the impacts of COVID-19 on the industry. Shell egg prices remain weak in 2021. The April 2021 WASDE projects an average shell egg price of 111.0 cents/dozen in 2021, which is 1.1 percent lower than 112.2 cents/dozen in 2020. However, average production costs for many producers have increased due to a shift toward cage-free production, and liquid egg prices will continue to struggle until food service demand fully recovers. As a result of the above factors, primarily due to improved pricing for broilers, we have changed our overall outlook for the poultry industry from Negative to Neutral-to-Negative.

#### **Land Values**

The AgriBank District continues to monitor agricultural land values. We conduct an annual Benchmark Survey, completed by licensed real estate appraisers, on representative benchmark farms in 33 regions of the District. The District's most recent real estate market value survey, based on the 12-month period ending June 30, 2020, indicated that District real estate value changes in the regions ranged from a negative 3.0 percent to a positive 9.8 percent. There continues to be ample demand from farmers and ranchers, as

well as interest from other investors, providing additional support for land prices. Land values in the District should see slight to moderate increases over the next year due to improved net farm income, real estate demand outpacing supply, favorable crop outlook pricing and continued low interest rates. Certain areas of more highly productive cropland could experience stronger increases.

The Federal Reserve Banks of Minneapolis, Chicago, Kansas City and St. Louis reported on the change in farmland values from the end of the fourth quarter 2019 to the end of the fourth quarter 2020 in their respective districts. These Federal Reserve district reports indicated increases in farmland values ranging from 3.0 to 6.9 percent.

The USDA land value survey, which is conducted annually using June values and published in August of each year, is based on a survey of agricultural producers across the United States. Results of the 2020 survey were published in August of 2020 specific to the AgriBank District indicated little to no change in overall farm real estate values and no change in overall cropland values.

AgriBank District credit risk policies focus on loan repayment capacity in addition to conservative loan-to-value levels on the collateral that secures loans. Although FCA regulations allow real estate mortgage loans of up to 85 percent of appraised value, AgriBank's underwriting guidance generally limits lending to no more than 65 percent at origination. Many District Associations have implemented risk management practices that incorporate loan-to-appraised value thresholds below the 65 percent level. When land values began increasing at a rapid pace several years ago, several District lenders imposed lending caps per acre based on the land's sustainable income-producing capacity. These proactive lending practices reduce the impact on District loan portfolios if land values materially decline.

## Loan Portfolio

### Components of Loans

| (in thousands)                               | March 31,<br>2021 | December 31,<br>2020 |
|--|-------------------|----------------------|
| Accrual loans:                               |                   |                      |
| Wholesale loans                              | \$99,388,894      | \$97,777,508         |
| Retail loans:                                |                   |                      |
| Real estate mortgage                         | 4,075,346         | 4,335,274            |
| Production and intermediate-term             | 6,054,047         | 6,361,563            |
| Loans to other financing institutions (OFIs) | 621,012           | 610,952              |
| Other  | 654,010           | 631,929              |
| Total retail loans                           | 11,404,415        | 11,939,718           |
| Nonaccrual loans                             | 64,759            | 68,469               |
| Total loans                                  | \$110,858,068     | \$109,785,695        |

The Other category was composed of rural residential real estate and agribusiness loans.

Loans totaled \$110.9 billion at March 31, 2021, an increase of \$1.1 billion from December 31, 2020. Within total loans, growth in wholesale loans was driven by a rise in real estate mortgage volume at District Associations as targeted marketing efforts have stimulated growth during the first quarter of 2021. Also contributing to the overall increase in wholesale loans were draws on agribusiness loans at District Associations resulting in increased funds disbursed to borrowers to help meet liquidity needs related to increases in commodity prices. Also, and while not as substantial, decreases in production and intermediate-term sector at District Associations partially offset the other wholesale loan increases. These decreases were due to repayments in 2021 of seasonal year-end growth of operating lines. Each year borrowers make purchases for the following year's production for tax-planning purposes. This seasonal decrease in production and intermediate-term volume was also visible in our retail portfolio; however, year-end increases were not as substantial when compared to prior years.

Overall credit quality remains strong, supported by prices, yields and government payments. As a majority of our loans are wholesale loans, we expect our credit quality will remain strong even as some District Associations may experience declines in their retail credit quality in the future. Each District Association has allowances for loan losses, earnings and capital that absorb their credit losses before their losses would impact our wholesale loans.

The credit quality of our total loan portfolio remained strong at 99.4 percent in the acceptable category at March 31, 2021, compared to 99.3 percent at December 31, 2020. As of March 31, 2021, one of AgriBank's wholesale loans was classified as other assets especially mentioned (special mention), and the remaining wholesale portfolio was classified as acceptable. Adversely classified loans were 0.3 percent at March 31, 2021, compared to 0.4 percent at December 31, 2020. Credit quality of our retail loan portfolio increased to 94.5 percent acceptable as of March 31, 2021, compared to 94.0 percent acceptable at December 31, 2020. This increase is mostly driven by changes in our retail portfolio resulting from upgrades of lower credit quality real estate loans and increases in agribusiness volume with higher credit quality when compared to the year ended 2020. Additionally, continued strong forecasted net farm income and improvement in farm sector working capital contributed to the overall improvement. While currently strong, negative economic trends could impact borrowers and may result in changes to credit quality in our loan portfolio.

#### Components of Risk Assets

| (in thousands)                          | March 31,<br>2021 | December 31,<br>2020 |
|---|-------------------|----------------------|
| Nonaccrual loans                        | \$64,759          | \$68,469             |
| Accruing restructured loans             | 3,782             | 3,999                |
| Accruing loans 90 days or more past due | 10,356            | 1,331                |
| Total risk loans                        | 78,897            | 73,799               |
| Other property owned                    | 376               | 447                  |
| Total risk assets                       | \$79,273          | \$74,246             |
| As a percent of retail loans            |                   |                      |
| Risk loans                              | 0.68 %            | 0.61 %               |
| Nonaccrual loans                        | 0.56 %            | 0.56 %               |
| Delinquencies                           | 0.86 %            | 0.56 %               |
| As a percent of total loans             |                   |                      |
| Risk loans                              | 0.07 %            | 0.07 %               |
| Nonaccrual loans                        | 0.06 %            | 0.06 %               |
| Delinquencies                           | 0.09 %            | 0.06 %               |

Note: Accruing loans include accrued interest receivable.

Risk assets remain at acceptable levels, and total risk loans as a percentage of total loans remains within our established risk management guidelines. Risk loans are primarily concentrated in the production and intermediate-term sector, including loans in our crop input financing portfolio, as well as the real estate mortgage sector. Risk loans increased primarily due to loans in our crop input loan portfolio in accruing 90 days or more past due. However, the risk in the crop input financing portfolio is significantly mitigated by credit enhancements, including guarantees with third parties that are in a strong financial position. At March 31, 2021, 61.8 percent of nonaccrual loans were current as to principal and interest.

Our accounting policy requires loans past due 90 days to be transferred into nonaccrual status unless adequately secured and in the process of collection. Based on our analysis, all accruing loans 90 days or more past due were eligible to remain in accruing status.

#### Allowance Coverage Ratios

|   | March 31,<br>2021 | December 31,<br>2020 |
|---|-------------------|----------------------|
| Allowance as a percentage of:                           |                   |                      |
| Loans   | 0.03 %            | 0.04 %               |
| Retail loans  | 0.32 %            | 0.33 %               |
| Nonaccrual loans  | 57.24 %           | 58.20 %              |
| Total risk loans  | 46.98 %           | 54.00 %              |
| Adverse assets to capital and allowance for loan losses | 5.06 %            | 5.87 %               |

The allowance for loan losses is an estimate of losses on loans in our portfolio as of the financial statement date. We determine the appropriate level of allowance for loan losses based on the periodic evaluation of factors such as loan loss history, estimated probability of default, estimated loss severity, portfolio quality, and current economic and environmental conditions. As of March 31, 2021, the allowance decreased \$2.8 million, compared to December 31, 2020. This decrease was primarily related to improved current economic conditions and increased commodity prices for various agricultural industries.

## Funding, Liquidity and Shareholders' Equity

We are responsible for meeting the District's funding, liquidity and asset/liability management needs. Access to the unsecured debt capital markets remains our primary source of liquidity. We also maintain a secondary source of liquidity through a high-quality investment portfolio and other short-term liquid assets.

The System access to the debt capital markets is critical to support its mission of providing credit to farmers, ranchers and other eligible borrowers. For the three months ended March 31, 2021, investor demand for Systemwide Debt Securities remained favorable.

Based on our analysis, no investments are other than temporarily impaired at this time. Overall, market mechanisms are functioning well, but demand and supply imbalances continue to influence some segments.

Our liquidity policy and FCA regulations require maintaining minimum liquidity on a continuous basis of 120 days and 90 days, respectively. The days of liquidity measurement refers to the number of days that maturing debt is covered by liquid investments. As of March 31, 2021, we had sufficient liquidity to fund all debt maturing within 169 days. At March 31, 2021, we held qualifying assets in excess of each incremental level to meet the liquidity coverage intervals. AgriBank increased its days coverage throughout 2020 and began reducing additional levels of liquidity coverage starting in 2021. Some volatility in liquidity coverage is expected, as pace and progress on health crisis and economic recovery may not be steady; therefore, the level of days coverage liquidity may rise and fall over the year.

Total shareholders' equity at March 31, 2021 was \$6.7 billion, a \$148.1 million increase from December 31, 2020. This increase was driven primarily by net income and net stock issuances reduced by cash patronage distributions declared, consistent with AgriBank's capital plan.

At March 31, 2021, we exceeded the regulatory minimum capital ratios. Refer to the Additional Regulatory Information section as well as Note 4 in the accompanying Financial Statements for further discussion of capital ratios.

## Results of Operations

Net income for the three months ended March 31, 2021 was \$193.0 million, a 13.5 percent decrease, compared to \$223.1 million for the same period in 2020. ROA of 60 basis points through the three months ended March 31, 2021, remained above AgriBank's 50 basis point target.

### Changes in Significant Components of Net Income

| (in thousands)                            |           |           | (Decrease)<br>increase in Net<br>Income |
|---|-----------|-----------|---|
| For the three months ended March 31,      | 2021      | 2020      |   |
| Net interest income                       | \$181,041 | \$191,169 | \$(10,128)                              |
| (Reversal of) provision for credit losses | (1,000)   | 1,000     | 2,000                                   |
| Non-interest income                       | 48,615    | 69,053    | (20,438)                                |
| Non-interest expense                      | 37,625    | 36,097    | (1,528)                                 |
| Net income                                | \$193,031 | \$223,125 | \$(30,094)                              |



## Net interest income

### Changes in Net Interest Income

(in thousands)

| For the three months ended March 31,<br>Increase (decrease) due to: | 2021 vs 2020 |             |             |
|---|--------------|-------------|-------------|
|   | Volume       | Rate        | Total       |
| Interest income:  |              |             |             |
| Loans   | \$75,188     | \$(270,289) | \$(195,101) |
| Investments   | 10,443       | (60,057)    | (49,614)    |
| Total interest income   | 85,631       | (330,346)   | (244,715)   |
| Interest expense:   |              |             |             |
| Systemwide debt securities and other                                | (62,160)     | 296,747     | 234,587     |
| Net change in net interest income                                   | \$23,471     | \$(33,599)  | \$(10,128)  |

Net interest income was positively impacted by increased loan volume, which was more than offset by the impact of changes in rates. We intentionally reduced the spread we charged, primarily on wholesale loans, in 2021, consistent with our business model. Additionally, spreads on investments compressed. The decline in asset yields slightly outpaced the reduction in debt yields year-over-year, reflecting significant call activity in first quarter 2020.

Information regarding the year-to-date average daily balances (ADBs) and annualized average rates earned and paid on our portfolio follows:

(in thousands)

| For the three months ended March 31,    | 2021         |         |           | 2020         |         |           |
|---|--------------|---------|-----------|--------------|---------|-----------|
|   | ADB          | Rate    | NII       | ADB          | Rate    | NII       |
| Interest earning assets:                |              |         |           |              |         |           |
| Wholesale loans                         | \$97,961,132 | 1.44 %  | \$347,045 | \$88,949,026 | 2.47 %  | \$547,756 |
| Retail accrual loans                    | 11,568,641   | 3.56 %  | 101,491   | 8,814,358    | 4.41 %  | 96,803    |
| Retail nonaccrual loans                 | 67,091       | 16.30 % | 2,697     | 59,118       | 12.04 % | 1,775     |
| Investment securities and federal funds | 19,107,338   | 0.64 %  | 30,162    | 16,562,971   | 1.93 %  | 79,776    |
| Total earning assets                    | 128,704,202  | 1.52 %  | 481,395   | 114,385,473  | 2.55 %  | 726,110   |
| Interest bearing liabilities            | 122,845,266  | 0.99 %  | 300,354   | 108,777,676  | 1.97 %  | 534,941   |
| Interest rate spread                    | \$5,858,936  | 0.53 %  |           | \$5,607,797  | 0.58 %  |           |
| Impact of equity financing              |              | 0.04 %  |           |              | 0.09 %  |           |
| Net interest margin                     |              | 0.57 %  |           |              | 0.67 %  |           |
| Net interest income                     |              |         | \$181,041 |              |         | \$191,169 |

Net interest margin, for the three months ended March 31, 2021, declined compared to the same period of the prior year driven by tightening interest rate spreads as interest rates increased in the first quarter of 2021 as well as reduced wholesale spread compared to the prior year. The benefit of equity financing decreased when compared to the same period of the prior year, further contributing to the decline in net interest margin. The benefit of equity financing is reduced in a lower interest rate environment. Equity financing represents the benefit of non-interest bearing funding.

### Non-interest income

The significant decrease in non-interest income for the three months ended March 31, 2021, compared to the same period of the prior year, was primarily driven by lower conversion fees. We experienced significant conversion activity in the prior year due to steep decline in interest rates coupled with the uncertainty of the COVID-19 pandemic. While conversion activity continues, it has slowed as interest rates have begun to increase. Business services income decreased compared to the prior year related to the spin-off of SunStream Business Services (SunStream) into a separate organization effective April 1, 2020. Refer to our 2020 Annual Report for further information regarding the spin-off of SunStream. Mineral income decreased for the three months ended March 31, 2021,

compared to the prior year. Oil prices and production levels began to rebound late in 2020 after sharp drops in demand throughout 2020; however, production levels have not caught back up to pre-pandemic levels. The extent of economic recovery following the COVID-19 pandemic, government policy and regulatory actions on the oil and gas industry remains uncertain.

### **Non-interest expense**

Non-interest expense remained level for the three months ended March 31, 2021, when compared to the same period of the prior year. Loan servicing fees increased related to the addition of a pool program in the second quarter of 2020. Farm Credit System insurance expenses increased when compared to the same period of the prior year related to an increase in premium rates starting in the second half of 2020. Mostly offsetting these increases, salaries and employee benefits decreased year over year related to the SunStream spin-off.

## **Future of LIBOR**

In 2017, the United Kingdom's Financial Conduct Authority (the "UK FCA"), which regulates LIBOR, announced its intention to stop persuading or compelling the group of major banks that sustains LIBOR to submit rate quotations after 2021. As a result, it had been uncertain whether LIBOR will continue to be quoted after 2021.

On November 30, 2020, the U.S. prudential regulators issued a statement encouraging banks to stop new USD LIBOR issuances by the end of 2021. On December 18, 2020, the Farm Credit Administration issued a response and guidance noting their agreement with the November 30, 2020 statement from the U.S. prudential regulators.

On March 5, 2021, ICE Benchmark Administration (IBA) (the entity that is responsible for calculating LIBOR) announced its intention to cease the publication of the one-week and two-month USD LIBOR settings immediately following the LIBOR publication on December 31, 2021, and the remaining USD LIBOR settings immediately following the LIBOR publication on June 30, 2023. On the same day, the UK FCA announced that the IBA had notified the UK FCA of its intent, among other things, to cease providing certain USD LIBOR settings as of June 30, 2023. In its announcement, the UK FCA confirmed that all 35 LIBOR tenors (including with respect to USD LIBOR) will be discontinued or declared non-representative as of either: (a) immediately after December 31, 2021 or (b) immediately after June 30, 2023.

On April 6, 2021, the New York Governor signed into law the New York State Legislature's Senate Bill 297B/Assembly Bill 164B (the "New York LIBOR Legislation"). The New York LIBOR Legislation amends the New York General Obligations Law by adding new Article 18-c and mirrors a legislative proposal drafted by the Alternative Reference Rates Committee (the "ARRC") aimed at ensuring legal clarity for legacy instruments governed by New York law during the USD LIBOR transition. The New York LIBOR Legislation applies to USD LIBOR-based contracts, securities, and instruments governed under New York law that (i) do not have any USD LIBOR fallback provisions in place, (ii) have USD LIBOR fallback provisions that result in replacement rates that are in some way based on USD LIBOR, or (iii) have USD LIBOR fallback provisions that allow or require one of the parties or an outsider to select a replacement rate for USD LIBOR. The New York LIBOR Legislation (a) provides in respect of (i) and (ii) above, upon the occurrence of a "LIBOR Discontinuance Event" and the related "LIBOR Replacement Date" (each as defined in the New York LIBOR Legislation), that the then-current USD LIBOR based benchmark, by operation of law, be replaced by a "Recommended Benchmark Replacement" (as defined in the New York LIBOR Legislation) based on the Secured Overnight Financing Rate ("SOFR"), or, (b) in respect of (iii), encourages the replacement of LIBOR with the "Recommended Benchmark Replacement" by providing a safe harbor from legal challenges under New York law.

We have exposure to LIBOR, including financial instruments that reference LIBOR, that mature after 2021 and June of 2023. Finally, the New York LIBOR Legislation may apply to certain of AgriBank's LIBOR-based instruments.

At this time, we are unable to predict when LIBOR will cease to be available or become unrepresentative, or if the SOFR will become the only benchmark to replace LIBOR. Because we engage in transactions involving financial instruments that reference LIBOR, these developments could have a material impact on us, District Associations, other Farm Credit institutions, borrowers, investors and counterparties.

The Farm Credit System has established a LIBOR transition workgroup to provide leadership in addressing the LIBOR phase-out across System entities. In coordination with this group, AgriBank has developed a comprehensive project plan to address the issues surrounding a transition away from LIBOR. This plan is consistent with regulatory guidance from the FCA, and it incorporates actions to address risk identification and reporting, mitigation strategies, development or adoption of products utilizing alternative reference rates, operational and system impacts, a process for monitoring regulatory and industry developments, as well as communication to stakeholders.

# LIBOR-Indexed Variable Rate Financial Instruments

(in thousands)

As of March 31, 2021

| Year of Maturity               | 2021        | 2022     | 2023 and After | Total       |
|--------------------------------|-------------|----------|----------------|-------------|
| Assets                         |             |          |                |             |
| Loans                          | \$42,113    | \$66,497 | \$145,971      | \$254,581   |
| Investments                    | 50,005      | 47       | 1,861,441      | 1,911,493   |
| Total                          | \$92,118    | \$66,544 | \$2,007,412    | \$2,166,074 |
| Liabilities                    |             |          |                |             |
| Bonds                          | \$5,974,507 | \$—      | \$—            | \$5,974,507 |
| Shareholders' equity           |             |          |                |             |
| Preferred stock <sup>(1)</sup> | \$—         | \$—      | \$250,000      | \$250,000   |

<sup>(1)</sup>The preferred stock is redeemable in whole or in part, at our option, quarterly beginning January 1, 2024. Dividends accrue at a fixed annual rate of 6.875 percent from the date of issuance through December 31, 2023, and beginning January 1, 2024 will accrue at an annual rate equal to three-month United States Dollar LIBOR rate, reset quarterly, plus 4.225 percent. Refer to Note 6 of our Annual Report for additional information about the preferred stock.

(in millions)

| Year of Termination           | 2021  | 2022  | 2023 and After | Total   |
|-------------------------------|-------|-------|----------------|---------|
| Derivatives (notional amount) | \$720 | \$390 | \$1,753        | \$2,863 |

As advantageous opportunities arise, AgriBank has been terminating certain LIBOR-indexed swaps. These terminations are intended to opportunistically begin lowering AgriBank's exposure to LIBOR instruments due to the upcoming LIBOR discontinuance at the end of 2021.

Our exposure to loans indexed to LIBOR does not include wholesale loans, as they are not directly indexed to LIBOR. However, the wholesale pricing terms are generally matched to the District Associations' retail portfolios, which contain loans indexed to LIBOR. As such, the wholesale loans are partially funded by LIBOR-indexed bonds. LIBOR-indexed bonds are also used to fund a portion of our administered variable-rate loans to Associations and in turn, their customers.

## Variable Rate Bonds by Interest Rate Index

| (in thousands)       | March 31,<br>2021 | December 31,<br>2020 |
|----------------------|-------------------|----------------------|
| LIBOR                | \$5,974,507       | \$8,369,301          |
| SOFR                 | 21,415,604        | 21,215,570           |
| Other <sup>(1)</sup> | 18,174,662        | 20,299,480           |
| Total                | \$45,564,773      | \$49,884,351         |

<sup>(1)</sup> Other primarily includes bonds indexed to fed funds effective rate, 3 month T-Bill, or prime rate.



## Other Matters

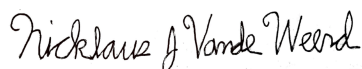
Our approval is required for significant structural changes at District Associations, including, but not limited to, merger, acquisition, liquidation or re-affiliation to another Farm Credit District.

Under a memorandum of understanding, the Boards of Directors of AgCountry Farm Credit Services, ACA (AgCountry) and Farm Credit Services of North Dakota, ACA (North Dakota) recently made a strategic decision to pursue a merger of the two organizations. The consolidated Association would be named AgCountry Farm Credit Services, ACA and would be headquartered in Fargo, N.D. AgCountry and North Dakota are in the beginning stages of exploring this opportunity. If the outcome of due diligence is satisfactory and related approvals provided from both the Farm Credit Administration (FCA) and us, customer-owners will vote on the merger in late 2021. If approved, the merger would be effective no earlier than January 1, 2022.

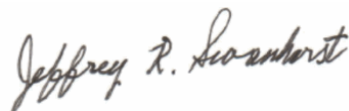
Delta, ACA has notified AgriBank it is exploring various strategic initiatives that may impact its structure. AgriBank continues to work with Delta to obtain further information regarding the status of these strategic initiatives.

## Certification

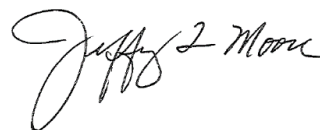
The undersigned have reviewed the March 31, 2021 Quarterly Report of AgriBank, FCB, which has been prepared under the oversight of the Audit Committee and in accordance with all applicable statutory or regulatory requirements. The information contained herein is true, accurate and complete to the best of our knowledge and belief.



Nicklaus J. Vande Weerd  
Chair of the Board  
AgriBank, FCB  
May 7, 2021



Jeffrey R. Swanhorst  
Chief Executive Officer  
AgriBank, FCB  
May 7, 2021



Jeffrey L. Moore  
Chief Financial Officer  
AgriBank, FCB  
May 7, 2021

## Statements of Condition

AgriBank, FCB

(unaudited)

(in thousands)

|  | March 31,<br>2021 | December 31,<br>2020 |
|--|-------------------|----------------------|
| <b>Assets</b>                                |                   |                      |
| Loans  | \$110,858,068     | \$109,785,695        |
| Allowance for loan losses                    | 37,068            | 39,850               |
| Net loans                                    | 110,821,000       | 109,745,845          |
| Investment securities                        | 18,509,213        | 18,585,329           |
| Cash   | 1,152,477         | 622,092              |
| Federal funds                                | 150,000           | 639,700              |
| Accrued interest receivable                  | 470,921           | 495,635              |
| Derivative assets                            | 4,680             | 11,065               |
| Allocated prepaid pension costs              | 52,962            | 53,219               |
| Cash collateral posted with counterparties   | 21,094            | 56,960               |
| Other assets                                 | 117,921           | 98,289               |
| Total assets                                 | 131,300,268       | 130,308,134          |
| <b>Liabilities</b>                           |                   |                      |
| Bonds and notes                              | 124,091,047       | 123,029,564          |
| Accrued interest payable                     | 231,813           | 273,685              |
| Derivative liabilities                       | 44,042            | 86,529               |
| Patronage payable and other payables         | 181,497           | 276,998              |
| Other liabilities                            | 24,265            | 61,841               |
| Total liabilities                            | 124,572,664       | 123,728,617          |
| Commitments and contingencies (Note 6)       |                   |                      |
| <b>Shareholders' equity</b>                  |                   |                      |
| Perpetual preferred stock                    | 250,000           | 250,000              |
| Capital stock and participation certificates | 3,356,543         | 3,301,599            |
| Allocated retained earnings                  | 1,290             | 1,550                |
| Unallocated retained earnings                | 3,183,826         | 3,139,203            |
| Accumulated other comprehensive loss         | (64,055)          | (112,835)            |
| Total shareholders' equity                   | 6,727,604         | 6,579,517            |
| Total liabilities and shareholders' equity   | \$131,300,268     | \$130,308,134        |

*The accompanying notes are an integral part of these financial statements.*

# Statements of Comprehensive Income

AgriBank, FCB

|   |                  |                  |
|---|------------------|------------------|
| (unaudited)   |                  |                  |
| (in thousands)  | Three months     |                  |
| <b>For the periods ended March 31,</b>                              | <b>2021</b>      | <b>2020</b>      |
| <b>Interest income</b>  |                  |                  |
| Loans   | \$451,233        | \$646,334        |
| Investment securities   | 30,162           | 79,776           |
| Total interest income   | 481,395          | 726,110          |
| <b>Interest expense</b>   | <b>300,354</b>   | <b>534,941</b>   |
| Net interest income   | 181,041          | 191,169          |
| <b>(Reversal of) provision for credit losses</b>                    | <b>(1,000)</b>   | <b>1,000</b>     |
| Net interest income after (reversal of) provision for credit losses | 182,041          | 190,169          |
| <b>Non-interest income</b>  |                  |                  |
| Mineral income  | 10,961           | 13,430           |
| Business services income  | 1,745            | 6,000            |
| Loan prepayment and fee income                                      | 31,589           | 47,155           |
| Allocated Insurance Reserve Accounts income                         | —                | 2,344            |
| Miscellaneous income and other non-interest gains, net              | 4,320            | 124              |
| Total non-interest income   | 48,615           | 69,053           |
| <b>Non-interest expense</b>   |                  |                  |
| Salaries and employee benefits                                      | 6,619            | 10,120           |
| Other operating expenses  | 10,743           | 11,179           |
| Loan servicing and other expenses                                   | 15,923           | 12,925           |
| Farm Credit System insurance expense                                | 4,813            | 1,873            |
| Other non-interest expenses, net                                    | (473)            | —                |
| Total non-interest expense  | 37,625           | 36,097           |
| <b>Net income</b>   | <b>\$193,031</b> | <b>\$223,125</b> |
| <b>Other comprehensive income (loss)</b>                            |                  |                  |
| Not-other-than-temporarily-impaired investments                     | \$(15,960)       | \$15,990         |
| Derivatives and hedging activity                                    | 64,686           | (160,587)        |
| Employee benefit plan activity                                      | 54               | 37               |
| Total other comprehensive income (loss)                             | 48,780           | (144,560)        |
| <b>Comprehensive income</b>   | <b>\$241,811</b> | <b>\$78,565</b>  |

The accompanying notes are an integral part of these financial statements.



## Statements of Changes in Shareholders' Equity

AgriBank, FCB

| (unaudited)<br>(in thousands)                                     | Perpetual        | Capital Stock<br>and<br>Participation<br>Certificates | Allocated<br>Retained<br>Earnings | Unallocated<br>Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>(Loss) Income | Total              |
|---|------------------|---|-----------------------------------|-------------------------------------|--|--------------------|
| Balance at December 31, 2019                                      | \$250,000        | \$2,871,767   | \$227                             | \$3,138,311                         | \$(77,912)   | \$6,182,393        |
| Net income  |                  |   |                                   | 223,125                             |  | 223,125            |
| Other comprehensive loss  |                  |   |                                   |                                     | (144,560)  | (144,560)          |
| Redemption of retained earnings allocated under patronage program |                  |   | (18)                              |                                     |  | (18)               |
| Cash patronage  |                  |   |                                   | (148,756)                           |  | (148,756)          |
| Retained earnings allocated under patronage program               |                  |   | 41                                | (41)                                |  | —                  |
| Perpetual preferred stock dividends                               |                  |   |                                   | (4,297)                             |  | (4,297)            |
| Capital stock/participation certificates issued                   |                  | 169,808   |                                   |                                     |  | 169,808            |
| Capital stock/participation certificates retired                  |                  | (133,463)   |                                   |                                     |  | (133,463)          |
| <b>Balance at March 31, 2020</b>                                  | <b>\$250,000</b> | <b>\$2,908,112</b>                                    | <b>\$250</b>                      | <b>\$3,208,342</b>                  | <b>\$(222,472)</b>                                     | <b>\$6,144,232</b> |
| Balance at December 31, 2020                                      | \$250,000        | \$3,301,599   | \$1,550                           | \$3,139,203                         | \$(112,835)  | \$6,579,517        |
| Net income  |                  |   |                                   | <b>193,031</b>                      |  | <b>193,031</b>     |
| Other comprehensive income  |                  |   |                                   |                                     | <b>48,780</b>  | <b>48,780</b>      |
| Redemption of retained earnings allocated under patronage program |                  |   | (424)                             |                                     |  | (424)              |
| Cash patronage  |                  |   |                                   | (143,947)                           |  | (143,947)          |
| Retained earnings allocated under patronage program               |                  |   | 164                               | (164)                               |  | —                  |
| Perpetual preferred stock dividends                               |                  |   |                                   | (4,297)                             |  | (4,297)            |
| Capital stock/participation certificates issued                   |                  | 85,099  |                                   |                                     |  | 85,099             |
| Capital stock/participation certificates retired                  |                  | (30,155)  |                                   |                                     |  | (30,155)           |
| <b>Balance at March 31, 2021</b>                                  | <b>\$250,000</b> | <b>\$3,356,543</b>                                    | <b>\$1,290</b>                    | <b>\$3,183,826</b>                  | <b>\$(64,055)</b>                                      | <b>\$6,727,604</b> |

The accompanying notes are an integral part of these financial statements.

## Statements of Cash Flows

AgriBank, FCB

(unaudited)

(in thousands)

| For the three months ended March 31,   | 2021         | 2020         |
|--|--------------|--------------|
| <b>Cash flows from operating activities</b>                                  |              |              |
| Net income   | \$193,031    | \$223,125    |
| Adjustments to reconcile net income to cash flows from operating activities: |              |              |
| Depreciation on premises and equipment                                       | 572          | 941          |
| (Reversal of) provision for credit losses                                    | (1,000)      | 1,000        |
| Amortization of premiums (discounts) on investments, net                     | 6,537        | (23,276)     |
| Amortization of discounts on debt and deferred debt issuance costs, net      | 24,939       | 25,418       |
| Loss (gain) on derivative activities, net                                    | 4,288        | (195)        |
| Changes in operating assets and liabilities:                                 |              |              |
| Increase in accrued interest receivable                                      | (316,860)    | (522,360)    |
| Increase in other assets   | (19,447)     | (14,914)     |
| Decrease in accrued interest payable   | (41,872)     | (67,545)     |
| Decrease in other liabilities  | (47,320)     | (12,391)     |
| Net cash used in operating activities  | (197,132)    | (390,197)    |
| <b>Cash flows from investing activities</b>                                  |              |              |
| Increase in loans, net   | (730,606)    | (1,429,589)  |
| Purchases of investment securities   | (3,398,438)  | (3,118,579)  |
| Proceeds from maturing investment securities                                 | 3,452,057    | 1,814,318    |
| Other investing activities, net  | (476)        | (222)        |
| Net cash used in investing activities  | (677,463)    | (2,734,072)  |
| <b>Cash flows from financing activities</b>                                  |              |              |
| Bonds and notes issued   | 60,760,087   | 62,342,682   |
| Bonds and notes retired  | (59,721,949) | (56,963,444) |
| Decrease (increase) in cash collateral posted with counterparties, net       | 35,866       | (45,584)     |
| Variation margin received (paid) on cleared derivatives, net                 | 22,702       | (82,600)     |
| Patronage distributions paid   | (232,073)    | (202,185)    |
| Preferred stock dividends paid   | (4,297)      | (4,297)      |
| Capital stock/participation certificates issued, net                         | 54,944       | 36,345       |
| Net cash provided by financing activities                                    | 915,280      | 5,080,917    |
| Net increase in cash and federal funds                                       | 40,685       | 1,956,648    |
| Cash and federal funds at beginning of period                                | 1,261,792    | 1,725,780    |
| Cash and federal funds at end of period                                      | \$1,302,477  | \$3,682,428  |

*The accompanying notes are an integral part of these financial statements.*

## Supplemental Statements of Cash Flows Information

AgriBank, FCB

(unaudited)  
(in thousands)

| For the three months ended March 31,  | 2021              | 2020      |
|---|-------------------|-----------|
| <b>Supplemental non-cash investing and financing activities</b>               |                   |           |
| (Decrease) increase in shareholders' equity from investment securities        | <b>\$(15,960)</b> | \$15,990  |
| Interest capitalized to loan principal  | <b>341,574</b>    | 567,127   |
| Patronage and preferred stock dividends accrued                               | <b>148,667</b>    | 153,056   |
| <b>Supplemental non-cash fair value changes related to hedging activities</b> |                   |           |
| (Increase) decrease in derivative assets and liabilities, net                 | <b>\$(58,804)</b> | \$152,267 |
| (Decrease) increase in bonds from derivative activity                         | <b>(1,594)</b>    | 8,125     |
| Increase (decrease) in shareholders' equity from cash flow derivatives        | <b>64,686</b>     | (160,587) |
| <b>Supplemental Information</b>   |                   |           |
| Interest paid   | <b>\$313,059</b>  | \$577,068 |

*The accompanying notes are an integral part of these financial statements.*



# Notes to Financial Statements

AgriBank, FCB

(Unaudited)

## NOTE 1

### Organization and Significant Accounting Policies

AgriBank, FCB (AgriBank) is one of the Banks of the Farm Credit System (the System), a nationwide network of cooperatively owned Banks and Associations, established by Congress and subject to the provisions of the Farm Credit Act of 1971, as amended. The System specializes in providing financing and related services to qualified borrowers for agricultural and rural purposes. AgriBank and its District Associations are collectively referred to as the District. As of March 31, 2021, the District had 14 Agricultural Credit Associations (ACAs). Each parent ACA has wholly owned Federal Land Credit Association and Production Credit Association subsidiaries. AgriBank serves as the intermediary between the financial markets and the retail lending activities of the District Associations.

A description of our organization and operation, significant accounting policies followed, financial condition and results of operations as of and for the year ended December 31, 2020 are contained in the 2020 Annual Report. A change in the accounting policy for pension assets was made in the first quarter of 2021; refer to Note 5 for further detail. There have been no other changes in our accounting policies since December 31, 2020, except as described in the Recently Issued or Adopted Accounting Pronouncements. These unaudited first quarter 2021 Financial Statements should be read in conjunction with the Annual Report. The results for the three months ended March 31, 2021 do not necessarily indicate the results to be expected for the year ended December 31, 2021.

The accompanying Financial Statements contain all adjustments necessary for a fair presentation of the interim financial condition and results of operations and conform to generally accepted accounting principles in the United States of America (GAAP) and prevailing practices within the financial services industry. The preparation of Financial Statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Financial Statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

The Financial Statements include the accounts of AgriBank. The Financial Statements do not include the assets, obligations or results of operations of District Associations or service corporations. AgriBank operates as a single segment for reporting purposes. SunStream Business Services (SunStream) results of operations are included in the Financial Statements through March 31, 2020, during which time it operated as a division of AgriBank. Effective April 1, 2020, SunStream Business Services began operating as a separate service corporation, under Section 4.25 of the Farm Credit Act, and is owned by AgriBank and certain District Associations. The separation of SunStream did not have a material impact on the Financial Statements.

## Recently Issued or Adopted Accounting Pronouncements

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board (FASB) and have determined the following standards to be applicable to our business:

| Standard and effective date  | Description   | Adoption status and financial statement impact   |
|--|---|--|
| In March 2020, the FASB issued ASU 2020-04 "Reference Rate Reform, Topic 848." In January 2021, the FASB issued ASU 2021-01 further amending Topic 848. This guidance may be elected and applied prospectively over time from March 12, 2020 through December 31, 2022 as reference rate reform activities occur.  | The amendments in this update provide optional guidance for a limited time to ease the potential burden in accounting for (or recognizing the effects of) reference rate reform on financial reporting. Additionally, the ASU 2021-01 clarifies that certain optional expedients and exceptions in Topic 848 for contract modifications and hedge accounting apply to derivatives that are affected by the discounting transition.  | We adopted this standard effective March 12, 2020 with respect to hedge accounting. The standard applies to certain derivatives contracts we hold, and we expect to apply the expedients provided for in this standard as we transition from LIBOR as a reference rate. During first quarter 2021, we adopted this standard in relation to loans, leases and debt. To date, the adoption of this standard has not had a material impact on our financial statements. |
| In June 2016, the FASB issued ASU 2016-13 "Financial Instruments - Credit Losses." The guidance is effective for non-U.S. Securities Exchange Commission filers for our first quarter of 2021. In November 2019, the FASB issued ASU 2019-10 which amends the mandatory effective date for this guidance for certain institutions. We have determined we qualify for the deferral of the mandatory effective date. As a result of the change, the standard is effective for our first quarter of 2023 and early adoption is permitted. | The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses.  | We expect to adopt the standard as of January 1, 2023. We have reviewed the accounting standard, selected and substantially completed development and testing of our system, and are in the process of drafting disclosures. Significant implementation matters yet to be addressed include drafting of accounting policies and designing processes and controls. We are currently unable to estimate the impact on our financial statements.                        |
| In April 2019, the FASB issued ASU 2019-04 "Codification Improvements to Topic 326, Financial Instruments—Credit Losses, Topic 815, Derivatives and Hedging, and Topic 825, Financial Instruments." The guidance is effective the same as the effective dates and transition requirements in Update 2016-13 as amended.  | The FASB decided to issue a separate Update for improvements to Updates 2016-01, 2016-13, and 2017-12 to increase stakeholders' awareness of the amendments and to expedite improvements to the Codification. The amendments in this Update are intended to improve the Codification or correcting its unintended application. The items addressed in the amendments generally are not expected to have a significant effect on current accounting practice or to create a significant administrative cost for most entities. | We are in the process of reviewing the accounting standard relative to our financial statements. Based on our preliminary review and analysis, certain parts of the update related to ASU 2016-13 may have an immaterial impact on our financial statements. We intend to adopt the portion of the guidance relevant to us concurrent with the adoption of ASU 2016-13 as amended.   |

## NOTE 2

### Loans and Allowance for Loan Losses

#### Loans by Type

| (in thousands)                               | March 31, 2021 |         | December 31, 2020 |         |
|--|----------------|---------|-------------------|---------|
|  | Amount         | %       | Amount            | %       |
| Wholesale loans                              | \$99,388,894   | 89.7 %  | \$97,777,508      | 89.1 %  |
| Retail loans:                                |                |         |                   |         |
| Real estate mortgage                         | 4,094,906      | 3.7 %   | 4,355,940         | 4.0 %   |
| Production and intermediate-term             | 6,098,871      | 5.5 %   | 6,408,983         | 5.8 %   |
| Loans to other financing institutions (OFIs) | 621,012        | 0.6 %   | 610,952           | 0.6 %   |
| Other  | 654,385        | 0.5 %   | 632,312           | 0.5 %   |
| Total retail loans                           | 11,469,174     | 10.3 %  | 12,008,187        | 10.9 %  |
| Total loans                                  | \$110,858,068  | 100.0 % | \$109,785,695     | 100.0 % |

The Other category is primarily composed of rural residential real estate and agribusiness loans.

#### Participations

We may purchase participations from and sell participations to others, primarily District Associations. We had no purchases outside the System in the periods presented. We did not have any participation interests sold in the periods presented.

#### Retail Loan Participations Purchased

| (in thousands)                   | March 31, 2021 | December 31, 2020 |
|----------------------------------|----------------|-------------------|
| Real estate mortgage             | \$4,094,906    | \$4,355,940       |
| Production and intermediate-term | 6,098,871      | 6,408,983         |
| Other                            | 654,385        | 632,312           |
| Total loans                      | \$10,848,162   | \$11,397,235      |

#### Portfolio Performance

The primary credit quality indicator we use is the Farm Credit Administration (FCA) Uniform Loan Classification System, which categorizes loans into five categories. The categories are defined as follows:

- Acceptable – assets are non-criticized assets representing the highest quality. They are expected to be fully collectible. This category is further differentiated into various probability of default ratings.
- Other Assets Especially Mentioned (Special mention) – are currently collectible, but exhibit some potential weakness. These assets involve increased credit risk, but not to the point of justifying a substandard classification.
- Substandard – assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan
- Doubtful – assets exhibit similar weaknesses as substandard assets. However, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable.
- Loss – assets are considered uncollectible

## Credit Quality of Loans

(in thousands)

| As of March 31, 2021             | Acceptable    |         | Special mention |       | Substandard/Doubtful |       | Total         |         |
|----------------------------------|---------------|---------|-----------------|-------|----------------------|-------|---------------|---------|
| Wholesale loans                  | \$99,707,624  | 100.0 % | \$28,301        | 0.0 % | \$—                  | — %   | \$99,735,925  | 100.0 % |
| Retail loans:                    |               |         |                 |       |                      |       |               |         |
| Real estate mortgage             | 3,895,906     | 94.5 %  | 108,360         | 2.6 % | 119,550              | 2.9 % | 4,123,816     | 100.0 % |
| Production and intermediate-term | 5,763,614     | 93.5 %  | 186,546         | 3.0 % | 217,822              | 3.5 % | 6,167,982     | 100.0 % |
| Loans to OFIs                    | 623,318       | 100.0 % | —               | — %   | —                    | — %   | 623,318       | 100.0 % |
| Other                            | 650,818       | 99.1 %  | 372             | 0.1 % | 5,001                | 0.8 % | 656,191       | 100.0 % |
| Total retail loans               | 10,933,656    | 94.5 %  | 295,278         | 2.6 % | 342,373              | 2.9 % | 11,571,307    | 100.0 % |
| Total loans                      | \$110,641,280 | 99.4 %  | \$323,579       | 0.3 % | \$342,373            | 0.3 % | \$111,307,232 | 100.0 % |

(in thousands)

| As of December 31, 2020          | Acceptable    |         | Special mention |       | Substandard/Doubtful |       | Total         |         |
|----------------------------------|---------------|---------|-----------------|-------|----------------------|-------|---------------|---------|
| Wholesale loans                  | \$98,086,016  | 100.0 % | \$33,066        | 0.0 % | \$—                  | — %   | \$98,119,082  | 100.0 % |
| Retail loans:                    |               |         |                 |       |                      |       |               |         |
| Real estate mortgage             | 4,111,458     | 93.6 %  | 122,449         | 2.8 % | 158,658              | 3.6 % | 4,392,565     | 100.0 % |
| Production and intermediate-term | 6,050,490     | 93.1 %  | 223,001         | 3.4 % | 224,874              | 3.5 % | 6,498,365     | 100.0 % |
| Loans to OFIs                    | 613,089       | 100.0 % | —               | — %   | —                    | — %   | 613,089       | 100.0 % |
| Other                            | 628,459       | 99.2 %  | 432             | 0.1 % | 4,716                | 0.7 % | 633,607       | 100.0 % |
| Total retail loans               | 11,403,496    | 94.0 %  | 345,882         | 2.8 % | 388,248              | 3.2 % | 12,137,626    | 100.0 % |
| Total loans                      | \$109,489,512 | 99.3 %  | \$378,948       | 0.3 % | \$388,248            | 0.4 % | \$110,256,708 | 100.0 % |

Note: Accruing loans include accrued interest receivable.

We had no loans categorized as loss at March 31, 2021 or December 31, 2020.

## Aging Analysis of Loans

| (in thousands)                   | 30-89 Days |               | 90 Days or     |               | Not Past Due  |               | Accruing Loans |  |
|----------------------------------|------------|---------------|----------------|---------------|---------------|---------------|----------------|--|
| As of March 31, 2021             | Past Due   | More Past Due | Total Past Due | Days Past Due | Total Loans   | More Past Due |                |  |
| Wholesale loans                  | \$—        | \$—           | \$—            | \$99,735,925  | \$99,735,925  | \$—           |                |  |
| Retail loans:                    |            |               |                |               |               |               |                |  |
| Real estate mortgage             | 6,150      | 4,165         | 10,315         | 4,113,501     | 4,123,816     | —             |                |  |
| Production and intermediate-term | 62,029     | 26,633        | 88,662         | 6,079,320     | 6,167,982     | 10,330        |                |  |
| Loans to OFIs                    | —          | —             | —              | 623,318       | 623,318       | —             |                |  |
| Other                            | 420        | 81            | 501            | 655,690       | 656,191       | 26            |                |  |
| Total retail loans               | 68,599     | 30,879        | 99,478         | 11,471,829    | 11,571,307    | 10,356        |                |  |
| Total loans                      | \$68,599   | \$30,879      | \$99,478       | \$111,207,754 | \$111,307,232 | \$10,356      |                |  |



| (in thousands)                   | 30-89 Days | 90 Days or    |                | Not Past Due    |               | Accruing Loans |
|----------------------------------|------------|---------------|----------------|-----------------|---------------|----------------|
| As of December 31, 2020          | Past Due   | More Past Due | Total Past Due | or Less than 30 | Total Loans   | 90 Days or     |
|                                  |            |               |                | Days Past Due   |               | More Past Due  |
| Wholesale loans                  | \$—        | \$—           | \$—            | \$98,119,082    | \$98,119,082  | \$—            |
| Retail loans:                    |            |               |                |                 |               |                |
| Real estate mortgage             | 5,825      | 4,511         | 10,336         | 4,382,229       | 4,392,565     | 190            |
| Production and intermediate-term | 41,951     | 14,422        | 56,373         | 6,441,992       | 6,498,365     | 1,141          |
| Loans to OFIs                    | —          | —             | —              | 613,089         | 613,089       | —              |
| Other                            | 607        | 249           | 856            | 632,751         | 633,607       | —              |
| Total retail loans               | 48,383     | 19,182        | 67,565         | 12,070,061      | 12,137,626    | 1,331          |
| Total loans                      | \$48,383   | \$19,182      | \$67,565       | \$110,189,143   | \$110,256,708 | \$1,331        |

Note: Accruing loans include accrued interest receivable.

## Risk Loans

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms.

### Risk Loan Information

| (in thousands)                          | March 31,<br>2021 | December 31,<br>2020 |
|---|-------------------|----------------------|
| Nonaccrual loans:                       |                   |                      |
| Current as to principal and interest    | \$40,022          | \$46,271             |
| Past due                                | 24,737            | 22,198               |
| Total nonaccrual loans                  | 64,759            | 68,469               |
| Accruing restructured loans             | 3,782             | 3,999                |
| Accruing loans 90 days or more past due | 10,356            | 1,331                |
| Total risk loans                        | \$78,897          | \$73,799             |
| Volume with specific reserves           | \$45,814          | \$49,844             |
| Volume without specific reserves        | 33,083            | 23,955               |
| Total risk loans                        | \$78,897          | \$73,799             |
| Specific reserves                       | \$7,304           | \$9,795              |

Note: Accruing loans include accrued interest receivable.

| For the three months ended March 31, | 2021     | 2020     |
|--------------------------------------|----------|----------|
| Income on accrual risk loans         | \$111    | \$167    |
| Income on nonaccrual loans           | 2,697    | 1,775    |
| Total income on risk loans           | \$2,808  | \$1,942  |
| Average risk loans                   | \$76,666 | \$71,571 |

### Risk Loans by Type

| (in thousands)                                | March 31,<br>2021 | December 31,<br>2020 |
|---|-------------------|----------------------|
| Nonaccrual loans:                             |                   |                      |
| Real estate mortgage                          | \$19,560          | \$20,668             |
| Production and intermediate-term              | 44,824            | 47,419               |
| Other   | 375               | 382                  |
| Total nonaccrual loans                        | \$64,759          | \$68,469             |
| Accruing restructured loans:                  |                   |                      |
| Real estate mortgage                          | \$3,198           | \$3,367              |
| Production and intermediate-term              | 533               | 581                  |
| Other   | 51                | 51                   |
| Total accruing restructured loans             | \$3,782           | \$3,999              |
| Accruing loans 90 days or more past due:      |                   |                      |
| Real estate mortgage                          | \$—               | \$190                |
| Production and intermediate-term              | 10,330            | 1,141                |
| Other   | 26                | —                    |
| Total accruing loans 90 days or more past due | \$10,356          | \$1,331              |
| Total risk loans                              | \$78,897          | \$73,799             |

Note: Accruing loans include accrued interest receivable.

We had no wholesale loans classified as risk loans at March 31, 2021 or December 31, 2020.

All risk loans are considered to be impaired loans.

### Additional Impaired Loan Information by Loan Type

| (in thousands)   | As of March 31, 2021                  |  |                      | For the three months ended<br>March 31, 2021 |                               |
|--|---------------------------------------|--|----------------------|--|-------------------------------|
|  | Recorded<br>Investment <sup>(1)</sup> | Unpaid Principal<br>Balance <sup>(2)</sup> | Related<br>Allowance | Average<br>Impaired Loans                    | Interest Income<br>Recognized |
| Impaired loans with a related allowance for<br>loan losses:  |                                       |  |                      |  |                               |
| Real estate mortgage   | \$10,182                              | \$10,838                                   | \$2,367              | \$11,074                                     | \$—                           |
| Production and intermediate-term                             | 35,632                                | 38,400                                     | 4,937                | 36,740                                       | —                             |
| Other  | —                                     | —  | —                    | 15   | —                             |
| Total  | \$45,814                              | \$49,238                                   | \$7,304              | \$47,829                                     | \$—                           |
| Impaired loans with no related allowance for<br>loan losses: |                                       |  |                      |  |                               |
| Real estate mortgage   | \$12,576                              | \$20,344                                   | \$—                  | \$12,747                                     | \$545                         |
| Production and intermediate-term                             | 20,055                                | 36,848                                     | —                    | 15,659                                       | 2,262                         |
| Other  | 452                                   | 564  | —                    | 431  | 1                             |
| Total  | \$33,083                              | \$57,756                                   | \$—                  | \$28,837                                     | \$2,808                       |
| Total impaired loans:  |                                       |  |                      |  |                               |
| Real estate mortgage   | \$22,758                              | \$31,182                                   | \$2,367              | \$23,821                                     | \$545                         |
| Production and intermediate-term                             | 55,687                                | 75,248                                     | 4,937                | 52,399                                       | 2,262                         |
| Other  | 452                                   | 564  | —                    | 446  | 1                             |
| Total  | \$78,897                              | \$106,994                                  | \$7,304              | \$76,666                                     | \$2,808                       |

| (in thousands)  | As of December 31, 2020               |  |                      | For the three months ended<br>March 31, 2020 |                               |
|---|---------------------------------------|--|----------------------|--|-------------------------------|
|   | Recorded<br>Investment <sup>(1)</sup> | Unpaid Principal<br>Balance <sup>(2)</sup> | Related<br>Allowance | Average<br>Impaired Loans                    | Interest Income<br>Recognized |
| Impaired loans with a related allowance for loan losses:  |                                       |  |                      |  |                               |
| Real estate mortgage                                      | \$11,967                              | \$12,583                                   | \$2,625              | \$2,632                                      | \$—                           |
| Production and intermediate-term                          | 37,848                                | 40,951                                     | 7,159                | 34,242                                       | —                             |
| Other   | 29                                    | 39   | 11                   | 31   | —                             |
| <b>Total</b>  | <b>\$49,844</b>                       | <b>\$53,573</b>                            | <b>\$9,795</b>       | <b>\$36,905</b>                              | <b>\$—</b>                    |
| Impaired loans with no related allowance for loan losses: |                                       |  |                      |  |                               |
| Real estate mortgage                                      | \$12,258                              | \$19,880                                   | \$—                  | \$16,434                                     | \$399                         |
| Production and intermediate-term                          | 11,293                                | 29,386                                     | —                    | 18,204                                       | 1,543                         |
| Other   | 404                                   | 502  | —                    | 28   | —                             |
| <b>Total</b>  | <b>\$23,955</b>                       | <b>\$49,768</b>                            | <b>\$—</b>           | <b>\$34,666</b>                              | <b>\$1,942</b>                |
| Total impaired loans:                                     |                                       |  |                      |  |                               |
| Real estate mortgage                                      | \$24,225                              | \$32,463                                   | \$2,625              | \$19,066                                     | \$399                         |
| Production and intermediate-term                          | 49,141                                | 70,337                                     | 7,159                | 52,446                                       | 1,543                         |
| Other   | 433                                   | 541  | 11                   | 59   | —                             |
| <b>Total</b>  | <b>\$73,799</b>                       | <b>\$103,341</b>                           | <b>\$9,795</b>       | <b>\$71,571</b>                              | <b>\$1,942</b>                |

<sup>(1)</sup> The recorded investment in the receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges and acquisition costs and may also reflect a previous direct write-down of the investment. The recorded investment may be less than the unpaid principal balance as payments on non-cash basis nonaccrual loans reduce the recorded investment.

<sup>(2)</sup> Unpaid principal balance represents the contractual principal balance of the loan.

We did not have material loan commitments to borrowers whose loans were at risk as of March 31, 2021 or December 31, 2020.

### Troubled Debt Restructurings

Included within our loans are troubled debt restructurings (TDRs). These loans have been modified by granting a concession when a borrower is experiencing financial difficulties. There may be modifications made related to the COVID-19 pandemic or in the normal course of business that would not be considered TDRs. All risk loans, including TDRs, are analyzed within our allowance for loan losses. Modifications may include interest rate reduction below market, deferral of principal, interest compromise, principal compromise or extension of maturity. Our loans classified as TDRs and activity on these loans were not material during the three months ended March 31, 2021 or 2020. We did not have any material commitments to lend to borrowers whose loans have been modified as TDRs as of March 31, 2021.

### Allowance for Loan Losses

#### Changes in Allowance for Loan Losses

(in thousands)

| For the three months ended March 31, | 2021     | 2020     |
|--------------------------------------|----------|----------|
| Balance at beginning of period       | \$39,850 | \$32,089 |
| Reversal of loan losses              | (3,000)  | (1,000)  |
| Charge-offs                          | (1,949)  | (1,443)  |
| Recoveries                           | 2,167    | 2,867    |
| Balance at end of period             | \$37,068 | \$32,513 |

The "Provision for credit losses" in the Statements of Comprehensive Income includes a provision for loan losses as presented in the previous chart, as well as a provision for unfunded commitments. The accrued credit losses on unfunded commitments are recorded in "Other liabilities" in the Statements of Condition. Typically, accrued credit losses are relieved and replaced with an allowance for

loan loss as the related commitments are funded. There was \$2.0 million of provision for unfunded commitments for the three months ended March 31, 2021.

**Changes in Allowance for Loan Losses and Period End Recorded Investments by Loan Type**

|  | Production and |             |               |               |           |               |
|--|----------------|-------------|---------------|---------------|-----------|---------------|
|  | Wholesale      | Real estate | intermediate- |               |           |               |
| (in thousands)   | loans          | mortgage    | term          | Loans to OFIs | Other     | Total         |
| Allowance for loan losses:                                     |                |             |               |               |           |               |
| Balance as of December 31, 2020                                | \$—            | \$3,751     | \$34,779      | \$285         | \$1,035   | \$39,850      |
| Provision for (reversal of) loan losses                        | —              | (117)       | (2,890)       | (24)          | 31        | (3,000)       |
| Charge-offs  | —              | (85)        | (1,864)       | —             | —         | (1,949)       |
| Recoveries   | —              | 96          | 2,070         | —             | 1         | 2,167         |
| Balance as of March 31, 2021                                   | \$—            | \$3,645     | \$32,095      | \$261         | \$1,067   | \$37,068      |
| As of March 31, 2021   |                |             |               |               |           |               |
| Ending balance: individually evaluated for impairment          | \$—            | \$2,367     | \$4,937       | \$—           | \$—       | \$7,304       |
| Ending balance: collectively evaluated for impairment          | \$—            | \$1,278     | \$27,158      | \$261         | \$1,067   | \$29,764      |
| Recorded investments in loans outstanding:                     |                |             |               |               |           |               |
| Ending balance as of March 31, 2021                            | \$99,735,925   | \$4,123,816 | \$6,167,982   | \$623,318     | \$656,191 | \$111,307,232 |
| Ending balance for loans individually evaluated for impairment | \$99,735,925   | \$22,758    | \$55,687      | \$—           | \$452     | \$99,814,822  |
| Ending balance for loans collectively evaluated for impairment | \$—            | \$4,101,058 | \$6,112,295   | \$623,318     | \$655,739 | \$11,492,410  |

|  | Production and |             |               |               |           |               |
|--|----------------|-------------|---------------|---------------|-----------|---------------|
|  | Wholesale      | Real estate | intermediate- |               |           |               |
| (in thousands)   | loans          | mortgage    | term          | Loans to OFIs | Other     | Total         |
| Allowance for loan losses:                                     |                |             |               |               |           |               |
| Balance as of December 31, 2019                                | \$—            | \$1,992     | \$29,187      | \$404         | \$506     | \$32,089      |
| Provision for (reversal of) loan losses                        | —              | 189         | (1,197)       | (76)          | 84        | (1,000)       |
| Charge-offs  | —              | (16)        | (1,427)       | —             | —         | (1,443)       |
| Recoveries   | —              | 46          | 2,820         | —             | 1         | 2,867         |
| Balance as of March 31, 2020                                   | \$—            | \$2,211     | \$29,383      | \$328         | \$591     | \$32,513      |
| As of December 31, 2020  |                |             |               |               |           |               |
| Ending balance: individually evaluated for impairment          | \$—            | \$2,625     | \$7,159       | \$—           | \$11      | \$9,795       |
| Ending balance: collectively evaluated for impairment          | \$—            | \$1,126     | \$27,620      | \$285         | \$1,024   | \$30,055      |
| Recorded investments in loans outstanding:                     |                |             |               |               |           |               |
| Ending balance as of December 31, 2020                         | \$98,119,082   | \$4,392,565 | \$6,498,365   | \$613,089     | \$633,607 | \$110,256,708 |
| Ending balance for loans individually evaluated for impairment | \$98,119,082   | \$24,225    | \$49,141      | \$—           | \$433     | \$98,192,881  |
| Ending balance for loans collectively evaluated for impairment | \$—            | \$4,368,340 | \$6,449,224   | \$613,089     | \$633,174 | \$12,063,827  |

Note: Accruing loans include accrued interest receivable.

## NOTE 3

### Investment Securities

All investment securities are classified as available-for-sale (AFS).

#### Investment Securities

##### AFS Investment Securities

| (in thousands)             | Amortized           | Unrealized      | Unrealized      |                     | Weighted Average |
|----------------------------|---------------------|-----------------|-----------------|---------------------|------------------|
| March 31, 2021             | Cost                | Gains           | Losses          | Fair Value          | Yield            |
| Commercial paper and other | \$6,258,791         | \$355           | \$18            | \$6,259,128         | 0.2%             |
| U.S. Treasury securities   | 6,100,690           | 25,605          | 2,118           | 6,124,177           | 0.7%             |
| Mortgage-backed securities | 5,634,490           | 57,264          | 10,245          | 5,681,509           | 1.0%             |
| Asset-backed securities    | 440,418             | 4,081           | 100             | 444,399             | 2.2%             |
| Total                      | <u>\$18,434,389</u> | <u>\$87,305</u> | <u>\$12,481</u> | <u>\$18,509,213</u> | <u>0.7%</u>      |

| (in thousands)             | Amortized           | Unrealized      | Unrealized     |                     | Weighted Average |
|----------------------------|---------------------|-----------------|----------------|---------------------|------------------|
| December 31, 2020          | Cost                | Gains           | Losses         | Fair Value          | Yield            |
| Commercial paper and other | \$6,538,166         | \$565           | \$16           | \$6,538,715         | 0.3%             |
| U.S. Treasury securities   | 5,831,098           | 33,572          | 88             | 5,864,582           | 1.2%             |
| Mortgage-backed securities | 5,586,928           | 55,825          | 5,452          | 5,637,301           | 1.4%             |
| Asset-backed securities    | 538,353             | 6,416           | 38             | 544,731             | 2.6%             |
| Total                      | <u>\$18,494,545</u> | <u>\$96,378</u> | <u>\$5,594</u> | <u>\$18,585,329</u> | <u>1.2%</u>      |

Commercial paper and other was primarily corporate commercial paper and certificates of deposit.

##### Contractual Maturities of AFS Investment Securities

| (in thousands)             | Year of Maturity   |                    |                   |                     | Total               |
|----------------------------|--------------------|--------------------|-------------------|---------------------|---------------------|
|                            | One Year or Less   | One to Five Years  | Five to Ten Years | More Than Ten Years |                     |
| As of March 31, 2021       |                    |                    |                   |                     |                     |
| Commercial paper and other | \$6,259,128        | \$—                | \$—               | \$—                 | \$6,259,128         |
| U.S. Treasury securities   | 2,629,866          | 3,494,311          | —                 | —                   | 6,124,177           |
| Mortgage-backed securities | 1,195              | 36,441             | 523,277           | 5,120,596           | 5,681,509           |
| Asset-backed securities    | 2,074              | 442,325            | —                 | —                   | 444,399             |
| Total                      | <u>\$8,892,263</u> | <u>\$3,973,077</u> | <u>\$523,277</u>  | <u>\$5,120,596</u>  | <u>\$18,509,213</u> |
| Weighted average yield     | 0.5 %              | 0.7 %              | 2.0 %             | 0.8 %               | 0.7 %               |

The expected average life is 0.7 years for asset-backed securities and 2.4 years for mortgage-backed securities at March 31, 2021. Expected maturities differ from contractual maturities, because borrowers may have the right to prepay obligations.



A summary of the investment securities in an unrealized loss position presented by the length of time that the securities have been in a continuous unrealized loss position follows:

| (in thousands)              | Less than 12 months |                   | More than 12 months |                   |
|-----------------------------|---------------------|-------------------|---------------------|-------------------|
|                             | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses |
| <b>As of March 31, 2021</b> |                     |                   |                     |                   |
| Commercial paper and other  | \$1,271,274         | \$18              | \$—                 | \$—               |
| U.S. Treasury securities    | 1,959,864           | 2,118             | —                   | —                 |
| Mortgage-backed securities  | 1,306,088           | 9,668             | 306,159             | 577               |
| Asset-backed securities     | 38,809              | 100               | —                   | —                 |
| <b>Total</b>                | <b>\$4,576,035</b>  | <b>\$11,904</b>   | <b>\$306,159</b>    | <b>\$577</b>      |

| (in thousands)                 | Less than 12 months |                   | More than 12 months |                   |
|--------------------------------|---------------------|-------------------|---------------------|-------------------|
|                                | Fair Value          | Unrealized Losses | Fair Value          | Unrealized Losses |
| <b>As of December 31, 2020</b> |                     |                   |                     |                   |
| Commercial paper and other     | \$1,075,692         | \$16              | \$—                 | \$—               |
| U.S. Treasury securities       | 2,156,894           | 88                | —                   | —                 |
| Mortgage-backed securities     | 814,600             | 3,305             | 1,046,723           | 2,147             |
| Asset-backed securities        | 9,887               | 38                | —                   | —                 |
| <b>Total</b>                   | <b>\$4,057,073</b>  | <b>\$3,447</b>    | <b>\$1,046,723</b>  | <b>\$2,147</b>    |

There were no AFS investment securities sold during the three months ended March 31, 2021 or 2020.

We evaluate our investment securities for other-than-temporary impairment (OTTI) on a quarterly basis. We have determined no securities were in an OTTI loss position at March 31, 2021 or at December 31, 2020. There was no OTTI activity during the three months ended March 31, 2021 or 2020.

## NOTE 4

### Shareholders' Equity

#### Regulatory Capital Requirements and Ratios

|                                    | March 31,<br>2021 | December 31,<br>2020 | Regulatory<br>Minimums | Capital<br>Conservation<br>Buffer | Total  |
|------------------------------------|-------------------|----------------------|------------------------|-----------------------------------|--------|
| Risk-adjusted:                     |                   |                      |                        |                                   |        |
| Common equity tier 1 capital ratio | 16.6 %            | 16.6 %               | 4.5 %                  | 2.5 %                             | 7.0 %  |
| Tier 1 capital ratio               | 17.2 %            | 17.3 %               | 6.0 %                  | 2.5 %                             | 8.5 %  |
| Total capital ratio                | 17.3 %            | 17.4 %               | 8.0 %                  | 2.5 %                             | 10.5 % |
| Permanent capital ratio            | 17.3 %            | 17.3 %               | 7.0 %                  | — %                               | 7.0 %  |
| Non-risk-adjusted:                 |                   |                      |                        |                                   |        |
| Tier 1 leverage ratio              | 5.2 %             | 5.2 %                | 4.0 %                  | 1.0 %                             | 5.0 %  |
| UREE <sup>(1)</sup> leverage       | 2.5 %             | 2.5 %                | 1.5 %                  | — %                               | 1.5 %  |

<sup>(1)</sup>Unallocated retained earnings and equivalents

If the capital ratios fall below the total requirements, including the buffer amounts, capital distributions (equity redemptions, dividends and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

Protected participation certificates of \$148 thousand were included in Capital Stock and Participation Certificates on the Statements of Changes in Shareholders' Equity as of both March 31, 2021 and December 31, 2020.

## NOTE 5

### Employee Benefit Plans

We participate in Districtwide employee benefit plans. The funded status of the post-employment benefit plans is recorded at the District level. AgriBank's portion of the service cost component of net periodic benefit cost related to these plans is included in "Salaries and employee benefits" on our Statements of Comprehensive Income. For the Pension Restoration Plan, AgriBank's portion of the components of net periodic benefit cost, other than the service cost component, is included in "Other operating expenses" on our Statements of Comprehensive Income.

#### District Components of Net Periodic Benefit Cost

| (in thousands)<br>For the three months ended March 31, | Pension Benefits |          | Other Benefits |         |
|--|------------------|----------|----------------|---------|
|  | 2021             | 2020     | 2021           | 2020    |
| <b>Net periodic benefit cost:</b>                      |                  |          |                |         |
| Service cost   | \$6,741          | \$6,439  | \$52           | \$53    |
| Interest cost  | 7,606            | 10,265   | 97             | 145     |
| Expected return on plan assets                         | (14,997)         | (16,643) | —              | —       |
| Amortization of prior service credit                   | (751)            | (751)    | —              | —       |
| Amortization of net loss (gain)                        | 14,869           | 12,707   | (189)          | (304)   |
| Other cost   | (4,558)          | —        | —              | —       |
| Net periodic benefit cost                              | \$8,910          | \$12,017 | \$(40)         | \$(106) |

Certain employees in the AgriBank District participate in the AgriBank District Retirement Plan, a governmental defined benefit retirement plan covering most of the District. The employers contribute amounts in accordance with the governing body's funding policy to provide the plan with sufficient assets to meet the benefits to be paid to participants. Refer to Note 7 in the 2020 Annual Report for a more complete description of the Employee Benefit Plans.

For the three months ended March 31, 2021, District employers have contributed \$4.4 million to fund pension benefits. District employers anticipate contributing an additional \$90.1 million to fund pension benefits in 2021. The Plan Sponsor Committee of the AgriBank District Retirement Plan determines the funding frequency of the plan. The Nonqualified Pension plan is funded as benefits are paid.

Effective March 2021, a change in accounting policy was elected to use the fair value method for calculating the market-related value of assets for the fixed-income pension assets. This change in accounting principle did not have a material impact and is included in Other cost, a component of net periodic benefit cost for the AgriBank District.

## NOTE 6

### Commitments and Contingencies

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Financial Statements. We do not anticipate any material losses because of the contingencies or commitments.

Additionally, from time to time we may be named as defendants in certain lawsuits or legal actions in the normal course of business. At the date of these Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

While we are primarily liable for our portion of Systemwide bonds and notes, we are jointly and severally liable for the Systemwide bonds and notes of the other System Banks. The total bonds and notes of the System at March 31, 2021 was \$327.7 billion.

## NOTE 7

### Fair Value Measurements

We use fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. Assets and liabilities measured at fair value on a recurring and non-recurring basis consist of federal funds, investments available-for-sale, derivative assets and liabilities, impaired loans, other property owned, and collateral assets and liabilities. The fair value is also calculated and disclosed for other financial instruments that are not measured at fair value on the Statements of Condition. These assets and liabilities consist of cash, loans, bonds and notes and commitments to extend credit and letters of credit. Refer to Note 11 in the 2020 Annual Report for descriptions of the valuation methodologies we use for asset and liabilities recorded at fair value on a recurring or non-recurring basis and for estimating fair value for financial instruments not recorded at fair value. A fair value hierarchy is used for disclosure of fair value measurements to maximize the use of observable inputs. The valuation hierarchy is based on the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement. Refer to Note 2 within the 2020 Annual Report for a more complete description of these input levels.

#### Recurring Measurements

##### Assets and Liabilities Measured at Fair Value on a Recurring Basis

| (in thousands)                             | Fair Value Measurement Using |              |         | Total Fair   |
|--|------------------------------|--------------|---------|--------------|
| As of March 31, 2021                       | Level 1                      | Level 2      | Level 3 | Value        |
| <b>Assets:</b>                             |                              |              |         |              |
| Federal funds                              | \$—                          | \$150,000    | \$—     | \$150,000    |
| Investments available-for-sale:            |                              |              |         |              |
| Commercial paper and other                 | —                            | 6,259,128    | —       | 6,259,128    |
| U.S. Treasury securities                   | —                            | 6,124,177    | —       | 6,124,177    |
| Mortgage-backed securities                 | —                            | 5,681,509    | —       | 5,681,509    |
| Asset-backed securities                    | —                            | 444,399      | —       | 444,399      |
| Total investments available-for-sale       | —                            | 18,509,213   | —       | 18,509,213   |
| Cash collateral posted with counterparties | 21,094                       | —            | —       | 21,094       |
| Derivative assets                          | —                            | 4,680        | —       | 4,680        |
| Total assets                               | \$21,094                     | \$18,663,893 | \$—     | \$18,684,987 |
| <b>Liabilities:</b>                        |                              |              |         |              |
| Derivative liabilities                     | \$—                          | \$44,042     | \$—     | \$44,042     |
| Total liabilities                          | \$—                          | \$44,042     | \$—     | \$44,042     |

| (in thousands)                             | Fair Value Measurement Using |              |         | Total Fair   |
|--|------------------------------|--------------|---------|--------------|
| As of December 31, 2020                    | Level 1                      | Level 2      | Level 3 | Value        |
| <b>Assets:</b>                             |                              |              |         |              |
| Federal funds                              | \$—                          | \$639,700    | \$—     | \$639,700    |
| Investments available-for-sale:            |                              |              |         |              |
| Commercial paper and other                 | —                            | 6,538,715    | —       | 6,538,715    |
| U.S. Treasury securities                   | —                            | 5,864,582    | —       | 5,864,582    |
| Mortgage-backed securities                 | —                            | 5,637,301    | —       | 5,637,301    |
| Asset-backed securities                    | —                            | 544,731      | —       | 544,731      |
| Total investments available-for-sale       | —                            | 18,585,329   | —       | 18,585,329   |
| Cash collateral posted with counterparties | 56,960                       | —            | —       | 56,960       |
| Derivative assets                          | —                            | 11,065       | —       | 11,065       |
| Total assets                               | \$56,960                     | \$19,236,094 | \$—     | \$19,293,054 |
| <b>Liabilities:</b>                        |                              |              |         |              |
| Derivative liabilities                     | \$—                          | \$86,529     | \$—     | \$86,529     |
| Total liabilities                          | \$—                          | \$86,529     | \$—     | \$86,529     |

We had no level 3 assets measured at fair value on a recurring basis at any time during the three months ended March 31, 2021 or the year ended December 31, 2020.

#### Non-Recurring Measurements

We had \$40.4 million and \$42.1 million of level 3 impaired loans measured at fair value on a non-recurring basis at March 31, 2021 and December 31, 2020, respectively.

#### Other Financial Instrument Measurements

##### Financial Instruments Not Measured at Fair Value on the Statements of Condition

|  | Total         | Fair Value Measurement Using |         |               | Total Fair    |
|--|---------------|------------------------------|---------|---------------|---------------|
| (in thousands)                                     | Carrying      | Level 1                      | Level 2 | Level 3       | Value         |
| As of March 31, 2021                               | Amount        |                              |         |               |               |
| <b>Assets:</b>                                     |               |                              |         |               |               |
| Cash   | \$1,152,477   | \$1,152,477                  | \$—     | \$—           | \$1,152,477   |
| Net loans  | 110,782,490   | —                            | —       | 111,169,254   | 111,169,254   |
| Total assets                                       | \$111,934,967 | \$1,152,477                  | \$—     | \$111,169,254 | \$112,321,731 |
| <b>Liabilities:</b>                                |               |                              |         |               |               |
| Bonds and notes                                    | \$124,091,047 | \$—                          | \$—     | \$124,029,590 | \$124,029,590 |
| Unfunded loan commitments                          | 3,000         | —                            | —       | 3,000         | 3,000         |
| Total liabilities                                  | \$124,094,047 | \$—                          | \$—     | \$124,032,590 | \$124,032,590 |
| Unrecognized financial instruments:                |               |                              |         |               |               |
| Commitments to extend credit and letters of credit |               | \$—                          | \$—     | \$(1,489)     | \$(1,489)     |

| (in thousands)<br>As of December 31, 2020          | Total<br>Carrying<br>Amount | Fair Value Measurement Using |         |               | Total Fair<br>Value |
|--|-----------------------------|------------------------------|---------|---------------|---------------------|
|  |                             | Level 1                      | Level 2 | Level 3       |                     |
| <b>Assets:</b>                                     |                             |                              |         |               |                     |
| Cash   | \$622,092                   | \$622,092                    | \$—     | \$—           | \$622,092           |
| Net loans  | 109,705,796                 | —                            | —       | 111,363,242   | 111,363,242         |
| Total assets                                       | \$110,327,888               | \$622,092                    | \$—     | \$111,363,242 | \$111,985,334       |
| <b>Liabilities:</b>                                |                             |                              |         |               |                     |
| Bonds and notes                                    | \$123,029,564               | \$—                          | \$—     | \$124,244,196 | \$124,244,196       |
| Unfunded loan commitments                          | 1,000                       | —                            | —       | 1,000         | 1,000               |
| Total liabilities                                  | \$123,030,564               | \$—                          | \$—     | \$124,245,196 | \$124,245,196       |
| Unrecognized financial instruments:                |                             |                              |         |               |                     |
| Commitments to extend credit and letters of credit |                             | \$—                          | \$—     | \$(1,455)     | \$(1,455)           |

## NOTE 8

### Derivative and Hedging Activity

#### Use of Derivatives

We maintain an overall interest rate risk management strategy that incorporates the use of derivative products to minimize significant unplanned fluctuations in earnings that are caused by interest rate volatility. Our goals are to manage interest rate sensitivity by modifying the repricing or maturity characteristics of certain balance sheet assets and liabilities so that movements in interest rates do not adversely affect net interest margin. As a result of interest rate fluctuations, fixed-rate liabilities will appreciate or depreciate in market value. The effect of this unrealized appreciation or depreciation is expected to be substantially offset by our gains or losses on the derivative instruments that are linked to fixed-rate liabilities. Another result of interest rate fluctuations is that the interest expense of floating-rate liabilities will increase or decrease. The effect of this variability in earnings is expected to be substantially offset by our gains and losses on the derivative instruments that are linked to these floating-rate liabilities. We consider the use of derivatives to be a prudent method of managing interest rate sensitivity, as it prevents earnings from being exposed to undue risk posed by changes in interest rates.

All of our derivative activities are monitored by the Asset/Liability Committee (ALCO) as part of the Committee's oversight of our asset/liability and treasury functions. ALCO ensures that the Bank's derivative hedging strategies are implemented in line with the board's risk appetite and are incorporated into our overall asset/liability risk-management framework. Refer to Note 12 of the 2020 Annual Report for additional information regarding counterparty risk and our risk mitigation practices.

#### Interest Rate Risk Management

We primarily enter into derivative transactions, particularly interest rate swaps, to reduce funding costs, improve liquidity and manage interest rate sensitivity. Interest rate swaps allow us to change the characteristics of fixed- or floating-rate debt we issue by swapping to a synthetic fixed or floating rate lower than those available to us if borrowings were made directly. Under interest rate swap arrangements, we agree with other parties to exchange, at specified intervals, payment streams calculated on a specified notional principal amount, with at least one stream based on a specified floating-rate index.

#### Other Derivative Uses

Other uses for derivatives are as follows:

- We also facilitate interest rate swaps to qualified borrowers of the District Associations. These swaps allow qualified borrowers to manage their interest rate risk and lock in a fixed interest rate similar to a fixed-rate loan. We manage the interest rate risk from customer swaps with the execution of offsetting interest rate swap transactions.
- We may utilize commodity derivative instruments to manage mineral income volatility. We may purchase commodity put options to protect against a decline in oil prices, which could significantly impact our mineral income. We had no commodity derivative instruments outstanding during the period ending March 31, 2021.



## Derivative Instruments Activity (in notional amount)

| (in millions)           | Receive-Fixed Swap | Pay-Fixed Swaps | Floating-for-Floating | Other Derivatives | Total   |
|-------------------------|--------------------|-----------------|-----------------------|-------------------|---------|
| As of December 31, 2019 | \$1,251            | \$2,304         | \$2,300               | \$156             | \$6,011 |
| Terminations            | —                  | (40)            | —                     | —                 | (40)    |
| Maturities/amortization | —                  | (1)             | (100)                 | (1)               | (102)   |
| As of March 31, 2020    | \$1,251            | \$2,263         | \$2,200               | \$155             | \$5,869 |
| As of December 31, 2020 | \$1,505            | \$1,372         | \$2,000               | \$148             | \$5,025 |
| Terminations            | —                  | (705)           | —                     | —                 | (705)   |
| Maturities/amortization | (355)              | (1)             | (600)                 | (1)               | (957)   |
| As of March 31, 2021    | \$1,150            | \$666           | \$1,400               | \$147             | \$3,363 |

Other derivatives consisted of retail customer derivative products. We had no commodity derivatives outstanding during 2020 or during the three months ended March 31, 2021.

### Credit Risk Management

By using derivative instruments, we are subject to credit and market risk. If a counterparty is unable to perform under a derivative contract, our credit risk equals the net amount due to us. Generally, when the fair value of a derivative contract is positive, we have credit exposure to the counterparty, creating credit risk for us. When the fair value of the derivative contract is negative, we do not have credit exposure.

With the exception of retail customer swaps, to minimize the risk of credit losses, we deal only with counterparties that have an investment-grade or better credit rating from a rating agency, and we monitor the credit standing and levels of exposure to individual counterparties. At March 31, 2021, we do not anticipate nonperformance by any of these counterparties. We typically enter into master agreements that contain netting provisions. These provisions allow us to require the net settlement of covered contracts with the same counterparty in the event of default by the counterparty on one or more contracts. All such derivative contracts are supported by bilateral collateral agreements with counterparties requiring collateral to be posted in the event certain dollar thresholds of exposure of one party to the other are reached. These thresholds vary depending on the counterparty's current credit rating.

### Bilateral Derivatives

| (in thousands)                             | March 31, 2021 | December 31, 2020 |
|--|----------------|-------------------|
| Notional amount                            | \$2,046,331    | \$2,647,554       |
| Cash collateral posted with counterparties | 18,700         | 38,490            |

We also clear derivative transactions through a futures commission merchant (FCM) with a clearinghouse or a central counterparty (CCP). When the swap is cleared by the two parties, the single bilateral swap is divided into two separate swaps with the CCP becoming the counterparty to both of the initial parties to the swap. CCPs have several layers of protection against default including margin, member capital contributions and FCM guarantees of their customers' transactions with the CCP. FCMs also pre-qualify the counterparties to all swaps that are sent to the CCP from a credit perspective, setting limits for each counterparty and collecting initial and variation margin daily from each counterparty for changes in the value of cleared derivatives. The margin collected from both parties to the swap protects against credit risk in the event a counterparty defaults. The initial and variation margin requirements are set by and held for the benefit of the CCP.

Additional initial margin may be required and held by the FCM, due to its guarantees of its customers' trades with the CCP. Typically, daily variation margin payments are recognized as settlements rather than collateral posted.

## Centrally Cleared Derivatives

|   | March 31,<br>2021 | December 31,<br>2020 |
|---|-------------------|----------------------|
| (in thousands)                            |                   |                      |
| Notional Amount                           | \$1,316,331       | \$2,377,554          |
| Initial margin posted with counterparties | 2,394             | 18,470               |

All margin posted by or with counterparties was in cash. We had no securities posted by counterparties or to counterparties for any period presented.

## Accounting for Derivatives

**Fair Value Hedges:** For derivative instruments that are designated and qualify as a fair value hedge, the gain or loss on the derivative as well as the offsetting gain or loss on the hedged item attributable to the hedged risk are included in the "Interest expense" line item on the Statements of Comprehensive Income and recognized in current earnings.

**Cash Flow Hedges:** For derivative instruments that are designated and qualify as a cash flow hedge, the gain or loss on the derivative is reported as a component of "Other comprehensive income (loss)" until earnings are affected by the variability of the cash flows of the hedged transaction. When reclassified to earnings, we include the gain or loss on the derivative in the "Interest expense" line item on the Statements of Comprehensive Income.

**Derivatives not Designated as Hedges:** For derivatives not designated as a hedging instrument (economic hedges), the related change in fair value is recorded in current period earnings in "Miscellaneous income and other non-interest gains, net" on the Statements of Comprehensive Income.

## Financial Statement Impact of Derivatives

The following tables present the gross fair value, offsetting and net exposure amounts of derivative assets and derivative liabilities. The fair value of our derivative contracts are presented as "Derivative assets" and "Derivative liabilities" on the Statements of Condition, and are presented on a net basis for counterparties with master netting agreements.

| (in thousands)  | March 31, 2021       |                           | December 31, 2020    |                           |
|---|----------------------|---------------------------|----------------------|---------------------------|
|   | Fair Value<br>Assets | Fair Value<br>Liabilities | Fair Value<br>Assets | Fair Value<br>Liabilities |
| Derivatives designated as hedging instruments:          |                      |                           |                      |                           |
| Receive-fixed swaps                                     | \$1,690              | \$598                     | \$2,865              | \$234                     |
| Pay-fixed swaps   | —                    | 42,077                    | —                    | 148,796                   |
| Floating-for-floating swaps                             | —                    | 1,533                     | —                    | 2,448                     |
| Total derivatives designated as hedging instruments     | 1,690                | 44,208                    | 2,865                | 151,478                   |
| Derivatives not designated as hedging instruments:      |                      |                           |                      |                           |
| Receive-fixed swaps                                     | 6                    | 3                         | —                    | —                         |
| Pay-fixed swaps   | —                    | 2,922                     | —                    | 9,170                     |
| Other derivative products                               | 4,656                | —                         | 11,021               | —                         |
| Total derivatives not designated as hedging instruments | 4,662                | 2,925                     | 11,021               | 9,170                     |
| Credit valuation adjustments                            | 24                   | —                         | 44                   | —                         |
| Total gross amounts of derivatives                      | \$6,376              | \$47,133                  | \$13,930             | \$160,648                 |
| Gross amounts offset in Statements of Condition         | (1,696)              | (1,696)                   | (2,865)              | (2,865)                   |
| Variation margin settled                                | —                    | (1,395)                   | —                    | (71,254)                  |
| Net amounts in Statements of Condition                  | \$4,680              | \$44,042                  | \$11,065             | \$86,529                  |

| (in thousands)                                       | March 31,<br>2021  | December 31,<br>2020 |
|--|--------------------|----------------------|
| Derivative assets, net                               | \$4,680            | \$11,065             |
| Derivative liabilities, net                          | (44,042)           | (86,529)             |
| Accrued interest payable on derivatives, net         | (3,618)            | (978)                |
| Gross amounts not offset in Statements of Condition: |                    |                      |
| Cash collateral posted with counterparties           | 21,094             | 56,960               |
| Net exposure amounts                                 | <u>\$ (21,886)</u> | <u>\$ (19,482)</u>   |

The fair value of derivatives includes credit valuation adjustments (CVA). The CVA reflects credit risk of each derivative counterparty to which we have exposure, net of any collateral posted by the counterparty, and an adjustment for our credit worthiness where the counterparty has exposure to us. The CVA was not material in any of the periods presented. The change in the CVA for the period is included in "Interest expense" on the Statements of Comprehensive Income.

In relation to our cash flow hedges, the following table presents the amount of other comprehensive income (OCI) recognized on derivatives and the amount reclassified from accumulated other comprehensive income (AOCI) into earnings on effective cash flow hedges. During the next 12 months \$34.9 million of net losses in AOCI on derivative instruments that qualified as cash flow hedges are expected to be reclassified into earnings.

#### Cash Flow Hedging Relationships

| (in thousands)                                       | Amount of Gain<br>Recognized in OCI on<br>Derivatives | Amount of Loss<br>Reclassified from AOCI<br>into Income |
|--|---|---|
| <b>For the the three months ended March 31, 2021</b> |   |   |
| Pay-fixed swaps                                      | \$53,654  | \$ (10,117)   |
| Floating-for-floating swaps                          | 659   | (256)   |
| Total  | <u>\$54,313</u>                                       | <u>\$ (10,373)</u>                                      |

| (in thousands)                                       | Amount of (Loss) Gain<br>Recognized in OCI on<br>Derivatives | Amount of Loss<br>Reclassified from AOCI<br>into Income |
|--|--|---|
| <b>For the the three months ended March 31, 2020</b> |  |   |
| Pay-fixed swaps                                      | \$ (164,073)   | \$ (2,752)  |
| Floating-for-floating swaps                          | 440  | (294)   |
| Total  | <u>\$ (163,633)</u>  | <u>\$ (3,046)</u>                                       |

The following table shows the effect of fair value and cash flow hedge accounting as well as economic hedges on the Statements of Comprehensive Income for the three months ended March 31, 2021.

| (in thousands)  | Miscellaneous Income and Other<br>Non-interest Gains, net |       | Interest Expense |           |
|---|---|-------|------------------|-----------|
|   | 2021  | 2020  | 2021             | 2020      |
| <b>For the three months ended March 31,</b>   |   |       |                  |           |
| Total amount of income and expense line items presented in the Statements of Comprehensive Income in which the effects of the fair value, cash flow and economic hedges are recorded: | <b>\$4,320</b>  | \$124 | <b>\$300,354</b> | \$534,941 |
| Asset and Liability Management Positions  |   |       |                  |           |
| Fair value hedges:  |   |       |                  |           |
| Interest rate derivatives   | —   | —     | <b>1,504</b>     | (8,410)   |
| Bonds and notes   | —   | —     | <b>(1,594)</b>   | 8,125     |
| Cash flow hedges:   |   |       |                  |           |
| Interest rate derivatives   | —   | —     | <b>10,373</b>    | 3,046     |
| Economic hedges:  |   |       |                  |           |
| Interest rate derivatives   | <b>(170)</b>  | 64    | —                | —         |

Note: We do not exclude components from effectiveness testing for fair value or cash flow hedges. We reclassified gains or losses into earnings as a result of the discontinuance of certain cash flow hedges during the three months ended March 31, 2020 and 2021.

The following table shows the cumulative hedging adjustment (fair value adjustment) for fair value hedges that are included in the carrying amount of the hedged assets (liabilities):

| (in thousands)                                  | Cumulative Fair Value Adjustment<br>Included in the Carrying Amount<br>of the Hedged Item |                      |                    |                      |
|---|---|----------------------|--------------------|----------------------|
|   | Carrying Amount of the Hedged Item  |                      | of the Hedged Item |                      |
|   | March 31,<br>2021   | December 31,<br>2020 | March 31,<br>2021  | December 31,<br>2020 |
| <b>Line Item on the Statements of Condition</b> |   |                      |                    |                      |
| Bonds and notes                                 | <b>\$900,964</b>  | \$1,507,453          | <b>\$1,145</b>     | \$2,738              |

Note: AgriBank did not have any material hedging adjustments for discontinued fair value hedges.

## NOTE 9

### Accumulated Other Comprehensive Loss

#### Changes in Components of Accumulated Other Comprehensive Income (Loss)

| (in thousands)  | Not-other-than-<br>temporarily-<br>impaired | Derivatives and | Employee          | Total       |
|---|---|-----------------|-------------------|-------------|
|   | Investments                                 | Activity        | Benefits Activity |             |
| Balance at December 31, 2019  | \$2,010                                     | \$(78,520)      | \$(1,402)         | \$(77,912)  |
| Other comprehensive income (loss) before reclassifications              | 15,990                                      | (163,633)       | —                 | (147,643)   |
| Amounts reclassified from accumulated other comprehensive income (loss) | —   | 3,046           | 37                | 3,083       |
| Net other comprehensive income (loss)                                   | 15,990                                      | (160,587)       | 37                | (144,560)   |
| Balance at March 31, 2020   | \$18,000                                    | \$(239,107)     | \$(1,365)         | \$(222,472) |
| Balance at December 31, 2020  | \$90,784                                    | \$(201,629)     | \$(1,990)         | \$(112,835) |
| Other comprehensive income (loss) before reclassifications              | (15,960)                                    | 54,313          | —                 | 38,353      |
| Amounts reclassified from accumulated other comprehensive income (loss) | —   | 10,373          | 54                | 10,427      |
| Net other comprehensive income (loss)                                   | (15,960)                                    | 64,686          | 54                | 48,780      |
| Balance at March 31, 2021   | \$74,824                                    | \$(136,943)     | \$(1,936)         | \$(64,055)  |

The derivatives and hedging activity and employee benefit plans activity reclassified from AOCI is included in "Interest expense" and "Other operating expenses" respectively, on the Statements of Comprehensive Income.

## NOTE 10

### Subsequent Events

We have evaluated subsequent events through May 7, 2021, which is the date the Financial Statements were available to be issued. There have been no material subsequent events that would require recognition in the Quarterly Financial Statements or disclosure in the Notes to those Financial Statements.

## NOTE 11

### AgriBank and District Associations

The accompanying Financial Statements exclude financial information of District Associations. AgriBank and District Associations are collectively referred to as the "District." We separately publish certain unaudited combined AgriBank District financial information, including a condensed statement of condition and statement of income, which can be found on our website at [www.AgriBank.com](http://www.AgriBank.com).



# Additional Regulatory Information

AgriBank, FCB

(Unaudited)

## Regulatory Capital Disclosures

The following information contains quarterly regulatory disclosures as required under FCA Regulations 628.62 and 628.63, for risk-adjusted ratios, common equity tier 1, tier 1 capital and total capital ratios. Refer to Note 4 of the accompanying Financial Statements for information regarding the statutorily required permanent capital ratio. These disclosures should be read in conjunction with our 2020 Annual Report, which includes additional qualitative disclosures. Unless otherwise noted, there have been no material changes to the qualitative disclosures contained in the 2020 Annual Report. As required by FCA Regulations, these disclosures, including Regulatory Capital ratios, are made available for at least three years and can be accessed in our financial reports at [www.AgriBank.com](http://www.AgriBank.com) under Investor Relations.

The following table summarizes the interim disclosure requirements and indicates where each matter is disclosed in this quarterly report.

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## Scope of Application

As of March 31, 2021, the AgriBank District has 14 Agricultural Credit Associations, each of which has wholly owned Farm Land Credit Association and Production Credit Association subsidiaries. AgriBank is primarily owned by these 14 Farm Credit Associations. AgriBank is the primary funding source for all District Associations. AgriBank has no subsidiaries; therefore, the financial statements are only those of AgriBank and are not consolidated with any other entity.

## Capital Structure

Refer to Note 4 of the accompanying financial statements and Note 6 of the 2020 Annual Report for a description of capital structure.

### Regulatory Capital Structure

| (in thousands)   | 3-month<br>Average Daily<br>Balance |
|--|-------------------------------------|
| <b>As of March 31, 2021</b>                                  |                                     |
| <b>Common Equity Tier 1 Capital (CET1)</b>                   |                                     |
| Common Cooperative Equities:                                 |                                     |
| Statutory minimum purchased borrower stock                   | \$24                                |
| Other required member purchased stock                        | 1,845,706                           |
| Allocated equities:  |                                     |
| Allocated stock subject to retirement                        | 1,453,215                           |
| Qualified allocated equities subject to retirement           | —                                   |
| Nonqualified allocated equities subject to retirement        | —                                   |
| Nonqualified allocated equities not subject to retirement    | —                                   |
| Unallocated retained earnings as regulatorily prescribed     | 3,204,093                           |
| Paid-in capital  | —                                   |
| Regulatory adjustments and deductions made to CET1           | (10,891)                            |
| Total CET1   | <u>\$6,492,147</u>                  |
| <b>Tier 1 Capital</b>  |                                     |
| Non-cumulative perpetual preferred stock                     | \$250,000                           |
| Regulatory adjustments and deductions made to tier 1 capital | —                                   |
| Total additional tier 1 capital                              | <u>250,000</u>                      |
| Total Tier 1 Capital   | <u>\$6,742,147</u>                  |
| <b>Total Capital</b>   |                                     |
| Common Cooperative Equities not included in CET1             | \$—                                 |
| Subordinated debt  | —                                   |
| Allowance for loan losses and reserves for commitments       | 41,017                              |
| Regulatory adjustments and deductions made to total capital  | —                                   |
| Total tier 2 capital   | <u>41,017</u>                       |
| Total Capital  | <u>\$6,783,164</u>                  |

## Capital Adequacy and Capital Buffers

### Risk-Weighted Assets

(Risk-weighted 3-month average daily balance in thousands)

#### As of March 31, 2021

|  |                     |
|--|---------------------|
| Exposures to:  |                     |
| Sovereign entities   | \$—                 |
| Foreign bank entities  | 341,706             |
| Government-sponsored enterprises <sup>(1)</sup>                  | 21,039,444          |
| Depository institutions and credit unions <sup>(2)</sup>         | 127,599             |
| Public sector entities   | —                   |
| Corporate, including borrower loans                              | 16,285,806          |
| Residential mortgage   | 633,870             |
| Past due and nonaccrual  | 2,559               |
| Securitization exposures   | 547,293             |
| Cleared transactions   | 72                  |
| Unsettled transactions   | —                   |
| All other assets   | 146,681             |
| Deductions:  |                     |
| Regulatory adjustments and deductions made to CET1               | 10,891              |
| Regulatory adjustments and deductions made to AT1 <sup>(3)</sup> | —                   |
| Regulatory adjustments and deductions made to T2 <sup>(4)</sup>  | —                   |
| Total standardized risk-weighted assets                          | <b>\$39,114,139</b> |

<sup>(1)</sup> Includes exposures to Farm Credit System entities

<sup>(2)</sup> Includes exposures to Loans to other financing institutions (OFIs) that are risk-weighted as U.S. depository institutions and credit unions

<sup>(3)</sup> AT1 capital is additional tier 1 capital

<sup>(4)</sup> T2 is tier 2 capital

As of March 31, 2021, the Bank was well-capitalized and exceeded all capital requirements to which it was subject, including applicable capital buffers. Because capital exceeded the buffer requirements, the Bank currently has no limitations on its distributions and discretionary bonus payments. The aggregate amount of eligible retained income, as regulatorily calculated, was \$430.7 million as of March 31, 2021.

### Regulatory Capital Requirements and Ratios

|                                    | Regulatory | Required | As of          | Calculated |
|------------------------------------|------------|----------|----------------|------------|
|                                    | Minimums   | Buffer   | March 31, 2021 | Buffer     |
| Common equity tier 1 capital ratio | 4.5 %      | 2.5 %    | 16.6 %         | 12.1 %     |
| Tier 1 capital ratio               | 6.0 %      | 2.5 %    | 17.2 %         | 11.2 %     |
| Total capital ratio                | 8.0 %      | 2.5 %    | 17.3 %         | 9.3 %      |
| Capital conservation buffer        |            |          |                | 9.3 %      |
| Tier 1 leverage ratio              | 4.0 %      | 1.0 %    | 5.2 %          | 1.2 %      |
| Leverage buffer                    |            |          |                | 1.2 %      |

## Credit Risk

Refer to Note 2 of the accompanying Financial Statements for amounts of impaired loans with and without related allowance, loans in nonaccrual status and greater than 90 days past due, loans past due greater than 90 days and still accruing, the allowance at the end of each reporting period, charge-offs during the period, and changes in components of our allowance for credit losses.

Allowance is determined individually by loan or by pool based on homogeneous characteristics such as probability of default (PD) and loss given default (LGD). Allowance needs by geographic region are only considered in rare circumstances, for example flooding, drought, etc., that may not otherwise be reflected in the PD and LGD. There was no allowance attributed to a geographic area as of March 31, 2021. Refer to Note 3 for a summary of the contractual maturity, amortized cost, fair value and weighted average yield of investment securities by type. All impaired loans, past due loans and allowance are within our retail portfolio. The retail portfolio is substantially concentrated in our chartered territory and has not changed significantly since December 31, 2020.

Refer to the Capital Adequacy and Capital Buffers section for information regarding types of credit risk exposures.

### Credit Exposures - Lending and Investments

| (in thousands)              |               | 3-month<br>Average Daily |
|-----------------------------|---------------|--------------------------|
| <b>As of March 31, 2021</b> | End of Period | Balance                  |
| Loans                       | \$110,858,068 | \$109,596,864            |
| Investments                 | 18,659,213    | 19,195,564               |
| Loan commitments            | 22,863,310    | 23,751,917               |
| Letters of credit           | 100,241       | 79,520                   |

### Credit Exposures - Derivatives

| (in thousands)              | End of Period      |                         | 3-month Average Daily Balance |                         |
|-----------------------------|--------------------|-------------------------|-------------------------------|-------------------------|
| <b>As of March 31, 2021</b> | Notional<br>Amount | Gross Positive<br>Value | Notional<br>Amount            | Gross Positive<br>Value |
| Cleared derivatives         | \$1,316,331        | \$—                     | \$2,045,283                   | \$—                     |
| Bilateral derivatives       | 2,046,331          | 4,879                   | 2,281,422                     | 8,134                   |

### Exposures by Final Contractual Maturity

| (in thousands)                        | One Year or<br>Less | Over One Year<br>but Less than<br>Five Years | Five Years or<br>More | Total        |
|---------------------------------------|---------------------|--|-----------------------|--------------|
| <b>As of March 31, 2021</b>           |                     |  |                       |              |
| Wholesale loans                       | \$28,301            | \$99,707,624                                 | \$—                   | \$99,735,925 |
| Retail loans                          | 1,534,569           | 4,966,613                                    | 5,070,125             | 11,571,307   |
| Investments (including federal funds) | 9,042,263           | 3,973,077                                    | 5,643,873             | 18,659,213   |
| Wholesale loan commitments            | 31,727              | 19,826,027                                   | —                     | 19,857,754   |
| Retail loan and other commitments     | 2,083,441           | 824,472                                      | 97,643                | 3,005,556    |
| Cleared derivative notional           | 990,000             | 200,000                                      | 126,331               | 1,316,331    |
| Bilateral derivative notional         | 120,000             | 1,500,000                                    | 426,331               | 2,046,331    |

Note: Accruing loans include accrued interest receivable.

## Loan and Commitment Geographic Distribution

As of March 31, 2021

| Wholesale Portfolio |       | Retail Portfolio |       |
|---------------------|-------|------------------|-------|
| Iowa                | 11 %  | Illinois         | 12 %  |
| Illinois            | 9 %   | Minnesota        | 12 %  |
| Minnesota           | 8 %   | Nebraska         | 8 %   |
| Nebraska            | 8 %   | Iowa             | 8 %   |
| Indiana             | 6 %   | Indiana          | 6 %   |
| Michigan            | 6 %   | Ohio             | 6 %   |
| Wisconsin           | 6 %   | Tennessee        | 5 %   |
| South Dakota        | 5 %   | Wisconsin        | 5 %   |
| Missouri            | 5 %   | Other            | 38 %  |
| Ohio                | 5 %   |                  |       |
| Other               | 31 %  |                  |       |
| Total               | 100 % | Total            | 100 % |

Wholesale loan and commitment portfolio distribution is based on the underlying District Associations' retail portfolios. For additional information regarding the geographic distribution of the retail loans held at District Associations, refer to the Portfolio Diversification section of the 2020 Annual Report. Current period distribution has not materially changed from December 31, 2020.

## Loan and Commitment Commodity Distribution

As of March 31, 2021

| Retail Portfolio |       |
|------------------|-------|
| Crops            | 58 %  |
| Cattle           | 10 %  |
| Loans to OFIs    | 8 %   |
| Dairy            | 5 %   |
| Other            | 19 %  |
| Total            | 100 % |

## Counterparty Credit Risk and Credit Risk Mitigation

### Credit Risk Mitigation Related to Derivatives

Refer to the Derivative Financial Instruments section in the Management's Discussion and Analysis and Note 8 of the accompanying Financial Statements for more information on credit risk mitigation related to derivatives.

We have not entered into any credit default swap agreements to mitigate our credit exposure to counterparties. Refer to Note 8 of the accompanying Financial Statements for the gross positive fair value of contracts, collateral held and the net unsecured credit exposure. The derivative portfolio is not covered by guarantees.

Current credit exposure is the greater of \$0 or the fair market value of a single derivative contract. The net current credit exposure is the greater of the net sum of all positive and negative fair market value of the individual derivative contracts subject to the qualifying master netting agreement or \$0. The net current credit exposure is equal to the gross positive fair values as disclosed in Credit Exposures - Derivatives table above.

#### Credit Risk Mitigation Related to Loans

Financial collateral is not used to mitigate credit risk in our loan portfolio.

#### **Loan and Commitment Exposures Covered by Guarantees**

| (in thousands)           | 3-month<br>Average Daily<br>Balance | Risk-weighted 3-<br>month Average<br>Daily Balance |
|--------------------------|-------------------------------------|--|
| As of March 31, 2021     |                                     |  |
| Conditionally guaranteed |                                     |  |
| Loans                    | \$31,624                            | \$6,325  |

We had no commitments that were covered by guarantees during the three months ended March 31, 2021.

#### Credit Risk Mitigation Related to Investments

Financial collateral is not used to mitigate credit risk in our investment portfolio.

#### **Investment Exposures Covered by Guarantees**

| (in thousands)             | 3-month<br>Average Daily<br>Balance | Risk-weighted 3-<br>month Average<br>Daily Balance |
|----------------------------|-------------------------------------|--|
| As of March 31, 2021       |                                     |  |
| Unconditionally guaranteed | \$8,843,929                         | \$—  |
| Conditionally guaranteed   | 2,714,124                           | 542,825  |
| Total                      | <u>\$11,558,053</u>                 | <u>\$542,825</u>                                   |

Credit risk in our investment portfolio is largely mitigated by investing primarily in securities issued or guaranteed by the U.S. government or one of its agencies. Credit risk in our investment portfolio primarily exists in investment securities that are not guaranteed by the U.S. government or one of its agencies, which include our certificates of deposit, commercial paper, non-agency mortgage-backed securities and asset-backed securities, all of which were of high credit quality and met eligibility requirements as of March 31, 2021.

## Securitization

For the three months ended March 31, 2021, we did not hold any off-balance sheet securitization exposures, retain any resecuritization exposures, nor were any securitization exposures deducted from capital.

#### **Securitization Exposures**

| (3-month average daily balance in thousands) | Exposure         | Weighted<br>average risk-<br>weight factor | Risk-weighted<br>assets |
|--|------------------|--|-------------------------|
| As of March 31, 2021                         |                  |  |                         |
| Gross up risk weight bands:                  |                  |  |                         |
| 100%   | \$302,120        | 100%                                       | \$302,120               |
| > 100% and < 1,250%                          | 187,997          | 130%                                       | 245,173                 |
| 1250%  | —                | 1,250%                                     | —                       |
| Total risk-weighted securitization assets    | <u>\$490,117</u> | 112%                                       | <u>\$547,293</u>        |



## Equities

We are a limited partner in certain Rural Business Investment Companies (RBICs) for various relationship and strategic reasons. These are not publicly traded, and the book value approximates fair value. There have been no sales or liquidations of these investments during the period. As of March 31, 2021, all RBICs were accounted for under the equity method; therefore, no unrealized gains (losses) exist for the exposure. Further, we do not believe any significant latent revaluation gains (losses) exist for these exposures. No RBIC exposures are included in tier 1 or tier 2 capital.

### Equity Investments included in Capital Ratios

| (in thousands)       | Disclosed in Other | Life-to-Date losses<br>recognized in |
|----------------------|--------------------|--------------------------------------|
| As of March 31, 2021 | Assets             | Retained Earnings <sup>(1)</sup>     |
| RBIC                 | \$20,711           | \$4,719                              |

<sup>(1)</sup> Retained earnings is included in common equity tier 1, tier 1 and total capital ratios

## Interest Rate Risk

Our policies establish a maximum variance from our base case in a plus or minus 200 basis point change in rates, except when the U.S. Treasury three-month rate is below 4 percent, at which time the minus scenario is limited to one-half of the U.S. Treasury three-month rate. Because of the low interest rates at March 31, 2021, the down scenario is limited to a down 1 basis point change.

### NII Sensitivity Analysis

| As of March 31, 2021             | Basis Point Interest Rate Change |        |         |
|----------------------------------|----------------------------------|--------|---------|
|                                  | Down 1                           | Up 100 | Up 200  |
| <b>Immediate Change (Shock):</b> |                                  |        |         |
| NII sensitivity                  | (0.2)%                           | (0.9)% | (5.0)%  |
| Board policy                     | (15.0)%                          |        | (15.0)% |
| <b>Gradual Change (Ramp):</b>    |                                  |        |         |
| NII sensitivity                  |                                  | 0.7 %  | 0.1 %   |

### Economic Value of Equity (EVE) Sensitivity Analysis

| As of March 31, 2021             | Basis Point Interest Rate Change |        |         |
|----------------------------------|----------------------------------|--------|---------|
|                                  | Down 1                           | Up 100 | Up 200  |
| <b>Immediate Change (Shock):</b> |                                  |        |         |
| EVE sensitivity                  | 0.0 %                            | (3.3)% | (7.6)%  |
| Board policy                     | (12.0)%                          |        | (12.0)% |

