

AgriBank 2023 Annual Report



AgriBank &

# Who We Are

AgriBank supports local Farm Credit Association lenders, and, together, our cooperative network helps fulfill the Farm Credit mission to support rural communities and agriculture with reliable, consistent credit and financial services, today and tomorrow.



AgriBank is part of the customer-owned, nationwide Farm Credit System. Under Farm Credit's cooperative structure, AgriBank is primarily owned by local Farm Credit Associations, which provide financial products and services to rural communities and agriculture. AgriBank obtains funds and provides funding and financial solutions to those Associations. AgriBank and those Associations compose the AgriBank District. The District covers a 15-state area stretching from Wyoming to Ohio and Minnesota to Arkansas. For more information, visit <a href="https://www.AgriBank.com">www.AgriBank.com</a>.



## \*FARM CREDIT

Farm Credit supports rural communities and agriculture with reliable, consistent credit and financial services, today and tomorrow. It has been fulfilling its mission of helping rural America grow and thrive for more than a century with the capital necessary to make businesses successful and by financing vital infrastructure and communication services. For more information, visit www.FarmCredit.com.

Copies of AgriBank, FCB's annual and quarterly reports and the AgriBank District annual and quarterly unaudited financial information are available free of charge upon request to:

AgriBank, FCB | 30 E. 7th St., Suite 1600 | St. Paul, MN 55101-4914 (651) 282-8800 | FinancialReporting@AgriBank.com

at <u>www.AgriBank.com</u>. The quarterly reports are available approximately 40 days following the end of each calendar quarter, and the annual reports are available approximately 75 days following the end of the calendar year.

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## Dear Shareholders

During 2023, AgriBank and the Farm Credit lenders in the AgriBank District once again proved to be a sound, stable source of loans and other financial products and services for farmers, ranchers and other borrowers. With unanimous support from our principal shareholders—the 11 Farm Credit Associations in our 15-state District—we are fortifying our capital structure, building muscle to grow more financially fit for the challenges and changes certain to arise. Together, we are Capitalizing on Opportunity so that Farm Credit can continue as the premier financial provider to rural America.

As part of the Farm Credit System cooperative network, AgriBank and our Association-owners have distinct roles. AgriBank expertly and reliably obtains funds and prudently provides funding and financial solutions to the Associations; they, in turn, provide loans and financial services to the rural customers who own them. We call this relationship between the Bank and Associations our Funding Bank Model, and it has been key to our success. This model has enabled AgriBank and Associations to fulfill our common Farm Credit mission to support rural communities and agriculture with reliable, consistent credit and financial services, today and tomorrow.

While the Funding Bank Model has served us well, we recognized an opportunity to improve upon it. So, we put forth shareholder proposals to do just that. After a year of dialogue, in 2023 shareholders overwhelmingly approved enhancements toward optimizing the Funding Bank Model. Now we are implementing those changes, which will make our capital management even stronger and more nimble for the benefit of shareholders.



Stan Claussen Chair, AgriBank



**Jeff Swanhorst**Chief Executive Officer, AgriBank



With our strong financial foundation, AgriBank continues to be well positioned to support Associations as they support their borrowers.



## Strong financial performance reflects model, Association success

AgriBank's strong 2023 financial results reflect the effectiveness of our Funding Bank Model and the financial strength and operating performance of our Association-owners.

- Total loans were \$148.7 billion at December 31, 2023, up \$15.3 billion, or
  11.4 percent, compared to December 31, 2022. This increase was attributable
  to strong growth in our wholesale portfolio as Associations continue to fulfill
  the Farm Credit mission and expanded asset pool programs supported growth
  in our retail portfolio.
- AgriBank's credit quality reflects the overall financial strength of Associations and their underlying portfolios of retail loans. AgriBank's portfolio included 99.4 percent of loans classified as acceptable as of December 31, 2023, compared to 99.6 percent at December 31, 2022.
- Total capital continues to be strong at \$8.6 billion as of December 31, 2023, up \$1.4 billion compared to December 31, 2022
- Net interest income was \$985.2 million for the year, up \$130.7 million, or 15.3 percent, compared to the prior year
- AgriBank shared this financial success by returning \$864.4 million in earnings to our customer/owners in the form of cash and stock patronage distributions—\$91.1 million higher than in the previous year

This strong financial performance enabled us to fulfill the financial tenets of the Funding Bank Model to:

- Charge what we need—generate income that allows us to balance cost discipline with making strategic investments, charging the lowest possible spread to customer/owners
- Keep what we must—maintain the lowest level of capital, consistent
  with our model, to ensure our safety and soundness over the long term,
  while meeting all regulatory minimums and buffers
- **Return the rest**—share financial success by paying any excess funds to customer/owners through patronage

With our strong financial foundation, AgriBank continues to be well positioned to support Associations as they support their borrowers.

Most important, we have created significant value to the farmers, ranchers and rural communities in the District through more optimal use of capital.



## District collaborates on Funding Bank Model Optimization

Your AgriBank Board of Directors and management team spent much of 2023 visiting with our Association-owners and other stakeholders to discuss our Funding Bank Model Optimization strategy and gather input and feedback. The strategy received wide support, and implementation is well under way.

In 2023 and early 2024, AgriBank shareholders approved several proposals to implement the Funding Bank Model Optimization strategy, including capitalization bylaw amendments, redesignation of shares, and preferred stock shelf authority. First, capitalization bylaw updates modernized our stock classes and authorized the Bank to implement additional capital strategies to further optimize the Funding Bank Model. Second, AgriBank worked with shareholders to redesignate or redeem outstanding common stock and participation certificates to achieve a single class of common stock. Third, AgriBank now has more agility to issue preferred stock. However, AgriBank does not have plans to issue preferred stock, and any future potential preferred stock offering would be evaluated based on the mutual best interests of the Bank and our shareholders and would require further approval by the AgriBank board and the Farm Credit Administration.

AgriBank had issued \$250 million of 10-year, fixed-to-floating preferred stock in 2013 to provide the Bank and District with long-term access to high-quality capital. We worked with Associations as part of our Funding Bank Model Optimization strategy to allow for redemption of this stock on January 1, 2024, significantly reducing the cost of capital from the higher floating rate.

In another aspect of Funding Bank Model Optimization, as of late 2023, all Associations had closed on an asset pool transaction, were working toward closing on an asset pool transaction in 2024, and/or contributed capital to support our preferred stock redemption. Asset pools are participation arrangements through which AgriBank purchases participation interests in groups of certain Association retail loans, effectively leveraging existing District capital and helping the Bank and Associations achieve business goals. The Funding Bank Model Optimization strategy represents the culmination of several years of discussion between AgriBank and Associations regarding how to efficiently capitalize AgriBank District loan volume.

Adoption and ongoing implementation of the Funding Bank Model Optimization strategy is a tremendous accomplishment. Through the efforts of our board, management and staff, as well as Associations, we will be better able to collectively utilize District capital for everyone's benefit. Most important, we have created significant value to the farmers, ranchers and rural communities in the District through more optimal use of capital.

We attribute the successful implementation of the Funding Bank Model Optimization strategy in large measure to the high degree of communication, idea generation, and trust between AgriBank and Association-owners.



#### Structured engagement drives collaboration

We attribute the successful implementation of the Funding Bank Model Optimization strategy in large measure to the high degree of communication, idea generation, and trust between AgriBank and Association-owners. In recent years, the AgriBank board has sought to enhance relationships and communication via ongoing implementation of our Stockholder Engagement Framework. The AgriBank board implemented the framework in 2022 to ensure ongoing and productive interactions between the Bank and shareholders, including a structured outreach effort that includes calls, video conferences and personal visits. This has included face-to-face joint board and management meetings across the District, as well as meetings with District representatives and business partners across the Farm Credit System. During the past year, the Bank's capital structure was a top agenda item at these meetings. These opportunities to discuss Funding Bank Model Optimization, including the shareholder proposals, helped enhance understanding and trust, propelling the strategy forward. Thanks to each of you who championed the strategy and amplified the benefits to others. Success required everyone recognizing the benefits and working together for the good of rural America.

In-person meetings have been critical in our efforts to get to know you better, deepen our understanding of your business objectives and enhance relationships that help advance our common interests. We hope you agree, and that's why, as part of its assessment of the Stockholder Engagement Framework, the AgriBank Governance Committee sought Association feedback through a survey at the end of 2023. The committee and the full board will utilize the survey results to help AgriBank plan for future engagement activities. We know that listening and open and transparent communication is key to maintaining trusted relationships.

Strong Bank-Association collaboration also led to the successful execution of treasury strategies in response to volatile market conditions. Early in 2023, AgriBank and Associations worked together to develop a program to temporarily lower Associations' costs of funds on prepayable loan products as interest rates rose and Associations faced stronger competition. This program was developed and implemented quickly, reducing Association funding costs on nearly \$13 billion of loans priced in 2023 and into early 2024. Interest savings in 2023 was nearly \$37 million, which was passed on to Associations through lower funding costs or as patronage. If interest rates remain elevated, Associations could see another \$50 million of savings in 2024.

To achieve these savings, AgriBank increased its risk exposure to falling rates, as this tends to be a more favorable competitive environment for Associations. If interest rates move lower, Bank earnings and patronage are expected to decline, and Associations may need to contribute more to AgriBank profitability. By playing to our strengths, the Bank and Associations can, over time, lower interest rate expense for farmers and ranchers, exemplifying how we can collectively achieve better results through collaboration.



#### External headwinds demand attention, readiness

The rapid and dramatic increase in interest rates throughout 2023 began to reverse by year-end. We will continue to monitor the interest rate environment and use all tools at our disposal to help Association-owners and their borrowers navigate rate changes and minimize the cost of funds. Interest rates are just one of the many and varied challenges all of us in Farm Credit face as we ready ourselves to continue to serve.

AgriBank, the District and Farm Credit anticipate challenges in a variety of areas. By participating in formal workgroups and engaging in informal discussions, AgriBank is assessing and preparing to navigate a host of issues, including:

- Economic and political volatility and uncertainty—through our Government Relations function, AgriBank District Farm Credit Council and the national Farm Credit Council, we are participating in policy discussions concerning rural communities and agriculture from Wall Street to Washington, D.C.
- Marketplace challenges facing Associations—we are supporting Associations in their work to implement and expand new loan origination and digital lending channels
- Evolving regulatory scrutiny—we are facilitating District interaction with the Farm Credit Administration and proactively engaging in key regulatory topics through our continued participation in workgroups and regulatory activities regarding cybersecurity, internal control over financial reporting, and young, beginning and small farmers
- Digital transformation and cybersecurity/privacy—we are devoting considerable resources to modernizing our systems and safeguarding our assets in coordination with and through our technology services provider, SunStream Business Services
- Workforce and workplace planning—we are prioritizing efforts to attract and
  retain the talent we need to fulfill our mission, focused on providing development
  opportunities and evolving our workplace to continue to support our flexible
  work arrangements



AgriBank remains laserfocused on our role to
support Associations and
deliver the best possible
value proposition to them.



#### Vision inspires strategic focus areas

The Farm Credit Mission and our Funding Bank Model continue to be our guideposts. As we implement our enhanced capital structure, and in support of Association-owners and their customer/owners, we also have created a new five-year vision to further guide our path forward. This vision—developed with input from a wide range of employees to board members—is to:

- **Be excellent** in all we do through strong operations driven by premier people and culture
- Be indispensable to Associations by delivering value as a leading Funding Bank
- Be ready for collaborations, transformation and bold Farm Credit changes

#### We also have refined our strategic focus areas in support of our vision:

- Premier People & Culture—Our people are key to our success
- **Strong Operations**—Operational strength is foundational to supporting the success of Associations
- Leading Funding Bank—We are committed to our Funding Bank Model
- Cooperative Collaborator—We are dedicated to the Farm Credit Mission

This vision and the underlying focus areas are more than just words. Our Business Plan details concrete steps we will take to turn these ideals into reality. All of us—the board, management and employees—will hold ourselves accountable for achieving this vision.

Under our cooperative structure, Associations are at the center of every decision we make and every step we take. AgriBank remains laser-focused on our role to support Associations and deliver the best possible value proposition to them. That's the impetus behind our recent capital initiatives and so many other accomplishments across the Bank. When we say we're Capitalizing on Opportunity, we're clearing hurdles and creating circumstances to help Associations, and their borrowers, succeed.

Congratulations to all AgriBank District stakeholders on another successful year funding rural America and feeding the world. And thank you for your collaboration as we embrace the future. Together, we have been funding rural communities and agriculture since 1916, and we are confident the work we are doing now will ensure Farm Credit remains relevant for generations to come.

Stanley Claussen
Chair, AgriBank, FCB

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Jeffrey R. Swanhorst
CEO, AgriBank, FCB

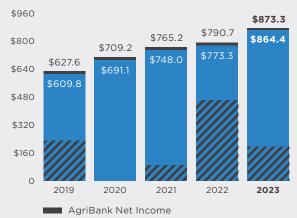
March 1, 2024

# Performance Highlights

## Strong net income generates record patronage refunds

- AgriBank returned \$864.4 million in earnings to our owners in the form of cash and stock patronage distributions—sharing our financial success with our customer/owners, partnering with them to maintain appropriate capital levels, ensuring our safety and soundness, and meeting all regulatory minimums and buffers
- Net income of \$873.3 million was driven primarily by continued strong net interest income
- Return on assets of 53 basis points, which exceeded our target of 50 basis points, resulted from continued strong AgriBank net income

## AgriBank Net Income and Patronage MILLIONS OF DOLLARS



AgriBank Total Patronage\*

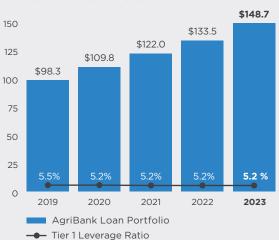
AgriBank Stock Patronage

\*Patronage paid in cash unless otherwise noted

#### Association-owner loan growth boosts AgriBank loan portfolio

- The AgriBank loan portfolio increased 11.4 percent from the previous year to \$148.7 billion with nonadverse credit quality remaining strong at 99.7 percent, reflecting growth in wholesale loans to Association-owners and increases in the retail loan portfolio
- We optimize capital by first retaining what we need to meet our capital targets and distributing the remainder as cash patronage, resulting in a tier 1 leverage ratio of 5.2 percent, aligned with our capital plan target. Total regulatory capital far exceeded requirements, reflecting continued robust capital levels.
- Asset pool programs continued to expand, efficiently leveraging District capital, driven by the Bank and Associations fulfilling the Farm Credit mission to provide reliable, consistent credit and financial services

## AgriBank Loan Portfolio and Leverage Ratio BILLIONS OF DOLLARS OR %

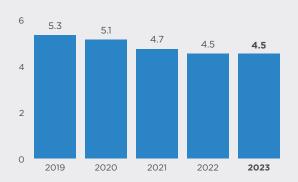




## Strategic Investments Position AgriBank for long-term success

- The AgriBank net operating rate remained stable when compared to the previous year, while successfully implementing many operational initiatives, including the Funding Bank Model Optimization strategy
- We continued a balanced focus on disciplined management of operating expenses while maintaining operational strength and investing in people and technology

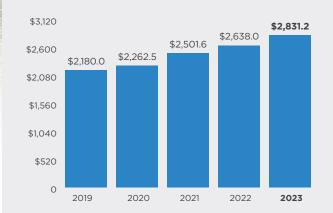
## AgriBank Net Operating Rate BASIS POINTS



## Strong earnings reflect continued District financial strength

- Net income for the District was \$2.8 billion, attributable to strong net interest income due to growth in loan volume across the District while navigating economic and political headwinds
- The District continues a collaborative approach to modernizing systems and advancing technology

## District Net Income MILLIONS OF DOLLARS





## Customer/owners benefit from prudent leveraging of District capital

- The District loan portfolio increased 9.0 percent from the previous year to \$165.8 billion, driven by Association-owners fulfilling the Farm Credit mission to support customers with reliable, consistent credit
- Associations returned \$1.1 billion of patronage to customers in 2023
- District shareholders' equity as a percentage of total assets was 15.0 percent, reflecting continued robust capital levels and the positive impact of the Funding Bank Model Optimization strategy

## District Loan Portfolio and Equity Position BILLIONS OF DOLLARS OR %



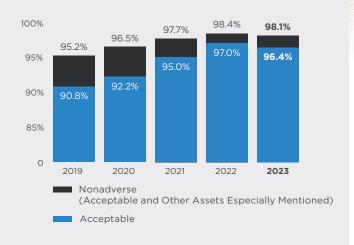
District Loan Portfolio

 District Shareholders' Equity as a Percentage of Total Assets

## District credit quality continues to be strong

- The District portfolio had 98.1 percent nonadverse loans, again showcasing District strength
- District credit quality reflects disciplined underwriting, advantageous commodity prices for certain sectors, and the favorable economic environment for much of agriculture

## District Credit Quality NONADVERSE LOANS %



# Board of Directors



Stan Claussen Chair Montevideo, Minn.



Chris Roberts
Vice Chair
Olive Branch, Miss.



Ivar Chhina\*
Bellevue, Wash.



Steven Cunningham\*
Chicago, III.



Jeff Austman Forrest, III.



Donald Blankenship Murfreesboro, Tenn.



Laura Braun Ovid, Mich.



Robert Bruxvoort

New Sharon, Iowa



Dale Crawford
Sullivan, Ill.



Randy Peters McCook, Neb.



Mark Pierce De Kalb, Mo.



Tim Rowe Elwood, Neb.



George Stebbins
Englewood, Ohio



Rollin Tonneson Souris, N.D.



Nick Vande Weerd Brookings, S.D.



Matthew Walther Centerville, Ind.



**Tony Wolfe** Hazleton, Ind.





## Executive Leadership Team

Left to Right:

Jeremy Renger, Chief Risk and Information Officer
Jim Jones, Chief Credit Officer
Jeff Swanhorst, Chief Executive Officer
Barbara Stille, Chief Administrative Officer and General Counsel
Jeff Moore, Chief Financial Officer

# District Associations

Farm Credit Associations in the AgriBank District provide farmers, ranchers and other rural borrowers in their local communities with the capital they need to make their businesses successful.

AgriBank supports our Association-owners, which serve rural communities and agriculture in the 15 states of the AgriBank District. Under our cooperative structure, the farmers, ranchers and agribusinesses that Farm Credit serves own these Associations, which in turn are the primary customers and owners of AgriBank.



**AgCountry Farm Credit Services, ACA** 

1900 44th St. S., #6020 Fargo, ND 58108 (701) 282-9494 www.agcountry.com



AgHeritage Farm Credit Services, ACA

119 E. Third St., Suite 200 Little Rock, AR 72201 (800) 299-2290 www.agheritagefcs.com



Compeer Financial, ACA

2600 Jenny Wren Trail Sun Prairie, WI 53590 (844) 426-6733 www.compeer.com



1934 E. Miller St. Jefferson City, MO 65101 (573) 635-7956 www.myfcsfinancial.com



Farm Credit Illinois, ACA

1100 Farm Credit Drive Mahomet, IL 61853 (217) 590-2200 www.farmcreditil.com



Farm Credit Mid-America, ACA

12501 Lakefront Place Louisville, KY 40299 (502) 420-3700 www.fcma.com



Farm Credit Services of America Farm Credit Services of America, ACA

5015 S. 118th St. Omaha, NE 68137 (402) 348-3333

www.fcsamerica.com



Farm Credit Services of Mandan, ACA

1600 Old Red Trail Mandan, ND 58554 (701) 663-6487 www.farmcreditmandan.com



**Farm Credit Services of** Western Arkansas, ACA

3115 W. 2nd Court Russellville, AR 72801 (479) 968-1434

www.myaglender.com



Farm Credit Southeast Missouri, ACA

1116 N. Main St. Sikeston, MO 63801 (573) 471-0342

www.farmcreditsemo.com



GreenStone Farm Credit Services, ACA

3515 West Road East Lansing, MI 48823 (800) 968-0061

www.greenstonefcs.com

### **Five-Year Summary of Selected Financial Data**

AgriBank, FCB

(in thousands
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(iii tilousulus)					
As of December 31,	2023	2022	2021	2020	2019
Statement of Condition Data					
Loans held to maturity (Note 3)	\$148,370,212	\$133,470,781	\$121,994,112	\$109,785,695	\$98,298,023
Allowance for loan losses	31,992	31,739	37,558	39,850	32,089
Net loans held to maturity	148,338,220	133,439,042	121,956,554	109,745,845	98,265,934
Loans held for sale (Note 3)	355,219	_	_	_	_
Net loans	148,693,439	133,439,042	121,956,554	109,745,845	98,265,934
Investment securities	22,112,428	20,093,923	18,392,628	18,585,329	14,368,158
Other assets	5,617,136	2,929,803	2,067,414	1,976,960	2,597,978
Total assets	\$176,423,003	\$156,462,768	\$142,416,596	\$130,308,134	\$115,232,070
Obligations with maturities of one year or less	\$54,591,694	\$43,567,311	\$40,197,641	\$38,774,768	\$35,027,231
Other obligations with maturities greater than one year	113,248,131	105,709,901	95,213,040	84,953,849	74,022,446
Total liabilities	167,839,825	149,277,212	135,410,681	123,728,617	109,049,677
Perpetual preferred stock	250,000	250,000	250,000	250,000	250,000
Capital stock and participation certificates	5,845,718	4,664,821	3,826,290	3,301,599	2,871,767
Allocated retained earnings	_	_	1,377	1,550	227
Unallocated retained earnings	3,139,865	3,139,365	3,139,203	3,139,203	3,138,311
Accumulated other comprehensive loss	(652,405)	(868,630)	(210,955)	(112,835)	(77,912)
Total shareholders' equity	8,583,178	7,185,556	7,005,915	6,579,517	6,182,393
Total liabilities and shareholders' equity	\$176,423,003	\$156,462,768	\$142,416,596	\$130,308,134	\$115,232,070
For the year ended December 31,	2023	2022	2021	2020	2019
Statement of Income Data					
Net interest income	\$985,156	\$854,444	\$779,788	\$714,361	\$681,545
Provision for credit losses	19,000	(6,000)	1,000	11,000	11,500
Other expense (income), net	92,862	69,747	13,577	(5,818)	42,452
Net income	\$873,294	\$790,697	\$765,211	\$709,179	\$627,593
Key Financial Ratios					
For the Year					
Return on average assets	0.53 %	0.53 %	0.57 %	0.58 %	0.56 %
Return on average shareholders' equity	11.28 %	11.36 %	11.13 %	10.97 %	10.36 %
Net interest income as a percentage of average earning assets	0.60 %	0.58 %	0.59 %	0.59 %	0.62 %
Net charge-offs as a percentage of average loans	0.01 %	0.00 %	0.00 %	0.00 %	0.01 %
At Year End					
Shareholders' equity as a percentage of total assets	4.87 %	4.59 %	4.92 %	5.05 %	5.37 %
Allowance for loan losses as a percentage of loans	0.02 %	0.02 %	0.03 %	0.04 %	0.03 %
Debt to shareholders' equity (:1)	19.4	20.6	19.2	18.7	17.5
Common equity tier 1 capital ratio	15.5 %	16.3 %	16.8 %	16.6 %	17.1 %
Tier 1 capital ratio	15.9 %	16.9 %	17.4 %	17.3 %	17.8 %
Total capital ratio	16.0 %	16.9 %	17.5 %	17.4 %	17.9 %
Tier 1 leverage ratio	5.2 %	5.2 %	5.2 %	5.2 %	5.5 %
UREE leverage ratio	2.0 %	2.3 %	2.4 %	2.5 %	3.0 %
Permanent capital ratio	15.9 %	16.9 %	17.4 %	17.3 %	17.8 %
Net Income Distributed					
For the Year					
Patronage distributions:					
Cash	\$669,011	\$312,782	\$658,678	\$689,701	\$381,412
Stock	195,410	460,434	88,692	_	228,234
Allocated retained earnings		131	653	1,398	148
Total patronage distributions	\$864,421	\$773,347	\$748,023	\$691,099	\$609,794
Preferred stock dividends	\$17,188	\$17,188	\$17,188	\$17,188	\$17,188

#### **Management's Discussion and Analysis**

#### AgriBank, FCB

The following commentary is a review of the financial condition and results of operations of AgriBank, FCB (AgriBank, the Bank, we, us or our) and provides additional specific information. The accompanying Financial Statements and Notes to the Financial Statements also contain important information about our financial condition and results of operations.

#### **Farm Credit System**

The Farm Credit System (the System) provides loans, leases and financial services to farmers, ranchers, farmer-owned cooperatives, other agribusinesses and rural homebuyers across all 50 U.S. states and Puerto Rico. This focus on rural communities and agriculture is the reason Farm Credit was established over 100 years ago, and the System has been delivering on that mission ever since.

While the System has a national footprint, lenders are local—as of January 1, 2024, 56 independently owned and operated Farm Credit Associations provide services in local communities. Each Farm Credit Association is a cooperative that is owned by its members and has employees and a board of directors who have a deep understanding of agriculture in their area. This expertise enables them to understand the industry sectors they finance and provide an unparalleled level of knowledge and service to customer/owners.

Combined, Farm Credit organizations provide over \$385 billion in loans and leases. Farm Credit provides more than 46 percent of the credit used by U.S. agriculture. This capital helps over 602 thousand customer/owners buy or lease land and equipment, build facilities, purchase inventory, export products, operate farms and businesses, and much more. Farm Credit also offers cash management services, crop insurance, credit life insurance and other financial services. Farm Credit finances agricultural cooperatives and communications, electric, power and water providers that deliver essential infrastructure services to maintain vibrant rural communities.

Farm Credit Associations receive funding through one of four System Banks, including AgriBank. System entities have specific lending authorities within their chartered territories. We, and the other System Banks, raise funds primarily by issuing debt securities with broad ranges of maturities and structures through the System's agent, the Federal Farm Credit Banks Funding Corporation (the Funding Corporation). These bonds are insured by the Farm Credit System Insurance Corporation (FCSIC or the Insurance Corporation). System Banks and Associations are subject to examination and regulation by an independent federal agency, the Farm Credit Administration (FCA).

The Farm Credit System 2023 Annual Information Statement, issued by the Funding Corporation, includes additional information about the System, its funding activities and its combined financial results. You can obtain a copy of that report by contacting the Funding Corporation or visiting <a href="https://www.farmcreditfunding.com">www.farmcreditfunding.com</a>.

#### **AgriBank**

AgriBank is part of the customer-owned, nationwide Farm Credit System. Under Farm Credit's cooperative structure, AgriBank is primarily owned by local Farm Credit Associations, which provide financial products and services to rural communities and agriculture. AgriBank obtains funds and provides funding and financial solutions to those Associations. AgriBank and those Associations compose the AgriBank District. The District covers a 15-state area stretching from Wyoming to Ohio and Minnesota to Arkansas.

Our primary purpose, established by the board and management, is to expertly and reliably obtain funds and prudently provide funding and financial solutions to District Associations. Prudent lending standards and unwavering attention to risk management have resulted in a strong balance sheet. This balance sheet facilitates ongoing access to the financial markets, offering funding in the form of loan products with a wide variety of maturities, repricing and repayment options to District Associations. District Associations share in the positive benefits of a strong Funding Bank through consistent access to capital, a broad array of financial products they use to serve their customer/owners, and an appropriate return on their investment through patronage distributions.

#### **Risk Management**

Risk is inherent in our business, necessitating that sound risk management practices be a fundamental component of our operations. Some of the major types of risk in our business are:

- Credit risk is the risk of loss arising from a borrower or counterparty failing to perform on an obligation.
- Interest rate risk is the risk that changes in interest rates may adversely affect operating results and financial condition.
- <u>Liquidity risk</u> is the risk of loss arising from the inability to timely meet operating and funding needs without incurring excessive costs.
- Operational risk is the risk of loss resulting from inadequate or failed internal processes or systems, errors by employees or external events.
- Reputational risk is the risk of loss resulting from events, real or perceived, that shape the image of the Farm Credit System or any of its entities.

These and other risks, and the methods we use to manage them, are discussed throughout this Annual Report.

Our prudent and disciplined approach to risk management includes an enterprise risk management structure established to identify emerging and existing risks and evaluate risk implications of the decisions and actions of AgriBank and others. Enterprise risk management enables us to:

- Effectively assess, prioritize, monitor and report key organizational risks, enhancing our ability to achieve our business objectives
- Embed a risk-aware culture and risk appetite throughout AgriBank
- Identify and implement strategies to mitigate risk where appropriate
- Ensure we are adequately compensated for the risks that we take

Our board oversees risk management by adopting policies to guide the organization's risk governance framework and by monitoring performance against established risk limits. Management's first-line roles establish controls to guide the day-to-day risk management activities of the organization within the risk limits and framework approved by our board. The various risk, controls and compliance oversight functions established by management are the second-line roles. We maintain an independent internal audit function as the third line to monitor risk management and policy compliance to assure that management control functions are operating within the board-approved policies. The Vice President of Internal Audit reports to the board through the Audit Committee. Our board, through various committees, monitors this risk framework. This structure and board oversight promotes effective risk management of major types of risk and fosters the establishment and maintenance of an effective risk culture throughout the Bank. To enhance financial reporting governance and internal controls, we have voluntarily adopted an integrated audit with respect to internal controls over financial reporting. We mirror the material provisions of the Sarbanes-Oxley Act of 2002, including section 404, *Management Assessment of Internal Control over Financial Reporting* (ICFR). This also supports the Farm Credit System-level attestation, as well as a strong control environment through awareness, documentation and testing of key controls for all significant processes supporting ICFR. In addition, our independent auditor provides an opinion on the effectiveness of our ICFR program.

#### **Forward-Looking Information**

This Annual Report includes, and our representations may from time to time make, projections regarding financial information and statements concerning future economic performance and events, plans and objectives relating to management, operations, products and services and assumptions underlying these projections and statements. These projections and statements represent only our belief regarding future events, many of which, by their nature, are inherently uncertain and outside our control. These projections and statements may address, among other things, business strategy, competitive strengths, goals, market and industry developments and the growth of our businesses and operations. The words "anticipate," "believe," "estimate," "expect," "intend," "outlook" and similar expressions, as they relate to AgriBank or its management, are intended to identify forward-looking statements. Such statements reflect the current views of AgriBank with respect to future events and are subject to certain risks, uncertainties and assumptions, including the risk factors described in this Annual Report. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results or our outlook may vary materially from those described herein as anticipated, believed, estimated, expected or intended.

Such forward-looking statements are not guarantees of future performance and involve risks and uncertainties. Actual results may differ from those in the forward-looking statements as a result of various factors. The information contained in this Annual Report, including without limitation, the information under "Management's Discussion and Analysis" identifies important factors that could cause such differences, including, but not limited to, a change in the U.S. agricultural economy, overall economic conditions, changes

in interest rates, and the effect of new legislation or government regulations or directives. The information in this report is based on current knowledge and are subject to many risks and uncertainties including, but not limited to:

- Political (including trade policies, environmental policies, and civil unrest), legal, regulatory, financial markets and economic or other conditions and developments in the United States and abroad
- Economic fluctuations, including inflationary indicators, in the agricultural, international, rural and farm-related business sectors
- Weather-related, disease and other adverse climatic or biological conditions that periodically occur and can impact
  agricultural productivity and income
- Changes in U.S. government support of the agricultural industry (including government support payments) and the System as a government-sponsored enterprise, as well as investor and rating agency reactions to events involving the U.S. government, other government-sponsored enterprises and other financial institutions
- Actions taken by the Federal Reserve and U.S. Treasury in implementing monetary policy
- Cybersecurity risks, including a failure or breach of our operational or security systems or infrastructure, or those of our third-party vendors or other service providers
- Credit, interest rate and liquidity risk inherent in our lending activities
- Disruptive technologies impacting the banking and financial services industries or implemented by our competitors which negatively impact our ability to compete in the marketplace
- Length and severity of an epidemic or pandemic
- Changes in our assumptions for determining the allowance for credit losses and fair value measurements
- Industry outlooks for agricultural conditions
- Price, supply and demand within the gas and oil industry

Refer to additional discussion in the Risk Factors section at the end of this report.

#### **Financial Overview**

AgriBank's strong 2023 financial results reflect the effectiveness of our Funding Bank Model and the financial strength and operating performance of our Association-owners. This strength translates into lasting value for our customer/owners and reflects our commitment to the Farm Credit mission to support rural communities and agriculture. Our financial results reflect our focus on the Funding Bank Model, which optimizes Bank profitability and capital and maintains a District view of success rooted in cooperative principles.

While the Funding Bank Model has served us well, we continue to improve upon it with enhancements toward optimization. These enhancements include effectively leveraging existing District capital and helping the Bank and Associations achieve business goals through increased usage of pool programs, significantly reducing the future cost of capital from the higher floating rate with the redemption of our outstanding preferred stock on January 1, 2024, and modernizing our stock classes. Through the efforts of our board, management and staff, and Associations, we are able to collectively utilize District capital for everyone's benefit. Most important, we have created significant value to the farmers, ranchers and rural communities in the District through more optimal use of capital.

We continue to follow our financial framework, which focuses on operational strength and disciplined cost management combined with appropriate levels of net income and capital consistent with our inherent risk. Under this framework, our 2023 return on average assets ratio was 53 basis points, in excess of our 50 basis point target.

Net income was \$873.3 million, an increase of 10.4 percent from the prior year, primarily driven by the positive impact of the sharp rise in interest rates on the benefit on non-interest bearing funding, growth in the retail portfolio and increased spreads on investment securities.

Refer to the Results of Operations section for further discussion.

Total loans were \$148.7 billion at December 31, 2023, an 11.4 percent increase from the prior year, primarily attributable to wholesale loan growth and increases in retail loans.

Our loan portfolio credit quality was strong at 99.4 percent acceptable under the FCA's Uniform Classification System at December 31, 2023, compared to 99.6 percent at December 31, 2022. This strong credit quality reflects the overall strength of District Associations and their underlying portfolios of retail loans, which they pledge as collateral on their wholesale lines of credit with us. The credit quality of our retail loan portfolio (accounting for approximately 15 percent of our total loan portfolio) increased to 96.2 percent acceptable at December 31, 2023, compared to 95.8 percent acceptable at December 31, 2022. The improvement in

acceptable percentage was primarily due to the purchase of higher quality loan participations through our asset pool programs in 2023. Refer to the Loan Portfolio section for additional discussion about how other factors may impact our loan portfolio performance.

Strong capital levels ensure we are well-positioned to manage the cyclical characteristic of the agricultural market, as well as the challenges and uncertainty of the overall economic environment. Total capital remained strong at \$8.6 billion as of December 31, 2023, an increase of \$1.4 billion compared to December 31, 2022. This increase was driven by strong net income and net stock issuances, consistent with AgriBank's capital plan, which positively impacted shareholders' equity, as well as lower unrealized losses on fixed rate investments. During 2023, a portion of the patronage was distributed as stock, representing what we retained to meet our capital target while enabling the planned redemption of our preferred stock on January 1, 2024. Our capital reflects strong risk-based regulatory capital measures while meeting the non-risk-based regulatory capital measure to maintain a targeted tier 1 leverage ratio. Refer to the Shareholders' Equity section for further discussion.

#### **Economic Conditions**

#### **Interest Rate Environment**

A potential end to the rate hiking cycle, strong rally in medium and long term rates, robust economy, and low unemployment have increased the prospects of a soft landing. In its January 2024 meeting, the Federal Open Market Committee (FOMC) maintained the federal funds rate at its target range of 5.25 to 5.50 percent. The FOMC judges that the risks to achieving its employment and inflation goals are moving into better balance and will continue to assess incoming data, the evolving outlook, and the balance of risks. The FOMC will continue reducing its holdings of Treasury securities and agency debt and agency mortgage-backed securities. U.S. gross domestic product is expected to have grown by 2.4 percent in 2023 and is expected to grow by 1.3 percent in 2024.

Economic activity is facing headwinds due to tightening financial conditions and geopolitical risks. The unemployment rate remains below 4.0 percent and is expected to increase as the economy slows down. Inflation continues to decline, but is above the Federal Reserve target of 2.0 percent. As of early January 2024, the fed funds futures market suggests the FOMC will cut rates by 125 bps to 150 bps in 2024. However, the median of the December fed dot plot suggests the FOMC will be less aggressive and cut rates by 75 bps in 2024.

The U.S. Treasury yield curve remains inverted with short-term bond yields above longer-term bond yields. Economists expect the U.S. Treasury bond yield curve to remain inverted in 2024 as the FOMC maintains the fed funds target rate above longer-term U.S. Treasury yields.

We manage interest rate risk consistent with policies established by the board of directors and limits established by AgriBank's Asset/Liability Committee (ALCO). Many factors can impact our net interest income, including strategic interest rate risk management in coordination with District Associations. While management expects financial performance will remain relatively consistent under most interest rate environments over the next 12 months, we have measured, but heightened interest rate risk relative to prior years, especially in an environment in which interest rates fall quickly (refer to the Interest Rate Risk Management section).

#### **Agricultural Conditions**

On February 7, 2024, the U.S. Department of Agriculture's Economic Research Service (USDA-ERS) released its initial forecast of the U.S. aggregate farm income and financial conditions for 2024 and updated its 2023 forecast. The revised 2023 nominal net farm income (NFI) forecast of \$155.9 billion represented a \$29.7 billion decline from the record-high 2022 level, down 16.0 percent, following three-consecutive years with substantial increases. Although down, when adjusting for inflation, the 2023 real NFI forecast is \$41.1 billion, or 34.8 percent, above the 20-year average (2003-2022) net farm income in 2024 dollars. The initial 2024 nominal NFI projection of \$116.1 billion would represent a decline of \$39.8 billion, or 25.5 percent, from the revised 2023 NFI forecast. Although NFI is forecast to decline significantly for the second-consecutive year, the 2024 forecast, if realized, would be just 1.8 percent, \$2.0 billion, below the 20-year average real net farm income.

The declining 2024 nominal income forecast is largely driven by an expected \$21.2 billion decline in cash receipts, or 4.2 percent, combined with a \$16.7 billion increase, or 3.8 percent, in total expenses compared to 2023. The lower cash receipts forecast is largely due to the expectation of a \$16.7 billion, or 6.3 percent, decrease in crop cash receipts driven by lower prices for corn and soybeans, while animal and animal product cash receipts are forecast to decline \$4.6 billion, or 1.9 percent, with mixed changes across the various sectors. On the expense side, USDA-ERS forecasts that higher intermediate product expenses, including seed, pesticides, fertilizer, livestock and marketing costs, along with rising labor expenses, are the main contributing factors behind the

higher production cost expectations for 2024. The decline in sector income is forecast to reduce working capital levels by a nominal 16.6 percent in 2024 compared to the year prior, but at \$101.7 billion, the 2024 working capital forecast remains above the recent 2016 through 2018 lows when adjusting for inflation. The lower sector income is forecast to have a minimal impact on the farm sector balance sheet. The USDA-ERS forecasts a 5.2 percent nominal increase in total farm debt, which is met with a 4.7 percent increase in farm sector assets, resulting in only fractional increases in the debt-to-asset and debt-to-equity solvency ratios.

Crop prices have been elevated since late 2020 with support from multiple factors, including supply chain and production issues across major exporting countries, increased demand, tightening global stocks, the Russian invasion of Ukraine and inflows of money into commodities by investment funds as a hedge against inflation. Many of those supportive factors eased in 2023, and crop prices trended lower throughout most of 2023. The downward price trend for corn and soybeans continued in early 2024 as the USDA final 2023 production estimates for corn and soybeans were above prior forecasts and market expectations. Record-high yields and expanded corn acreage resulted in a record-large U.S. corn crop for 2023/2024, and while demand is forecast to increase, as well, corn ending stocks are forecast to build to the highest level in five years. U.S. soybean production was estimated to decline for the second-consecutive year; however, increased South American production and flattening Chinese import demand have reduced U.S. soybean export prospects and have been negative for soybean prices relative to high levels experienced the previous three years. High production costs are a top concern for producers in 2024 given the falling crop price environment; however, fertilizer prices, one of the costliest inputs, are well below the 2022 highs. Based on crop price futures and Corn Belt-based, land-grant university crop budgets as of early 2024, some crop producers may experience losses in the year ahead; however, strong balance sheets given the high incomes generated the past three years may mitigate the impact for some producers.

High crop prices since late 2020 have been a challenge for livestock, dairy and poultry industries, as feed is the highest variable expense for those operations. Lower feed costs in late 2023 and early 2024 have provided relief to the animal protein production sector, although producer returns have been mixed across the respective animal protein production segments. Dairy farmers faced negative margins for most of 2023, as falling international dairy product prices and lower U.S. exports reduced milk prices and producer returns. Hog grower margins were stressed in 2023 as domestic demand weakened, while increases in sow productivity limited hog herd contraction efforts. Solid year-over-year growth in broiler meat production earlier in 2023 paired with annualized declines in demand during the second half of 2023 were negative for chicken prices. The cattle industry had exceptional margins in 2023 due to the combination of declining cattle inventories and strong demand for beef, while Highly Pathogenic Avian Influenza (HPAI) infections were supportive for egg prices during the first quarter and again in fourth quarter 2023. USDA forecasts that most animal and dairy prices will be steady to slightly higher in 2024; this price environment and expectations for falling feed costs should be supportive for margin improvement.

Despite declines in crop prices and lower net farm income expectations, the farm sector balance sheet remains strong. Many factors, including weather, trade, government and monetary policy, global agricultural production levels, and pathogenic outbreaks in livestock and poultry, may keep agriculture market volatility elevated for the next few years. Implementation of cost-saving technologies, marketing methods and risk management strategies will continue to cause a wide range of results among the respective agricultural producers.

#### **Industry Conditions**

We assess the outlook for commodities with the largest concentrations in our Districtwide portfolio. These outlooks are for the industry in general, and individual producers may perform better or worse than the industry as a whole.

#### Corn

The February 2024 USDA World Agricultural Supply and Demand Estimates (WASDE) report estimated the 2023/2024 U.S. corn crop at 15.3 billion bushels, a 12.4 percent increase from the 2022/2023 crop estimate and a new record-high production level based on the largest harvested acreage in seven years and a record-high national average yield. Total 2023/2024 corn supplies of 16.7 billion bushels are estimated to trail the previous 2016/2017 record high by of 215 million bushels, but the significant increase in supply is projected to pressure corn prices lower for the marketing year. USDA forecasts corn demand will rebound 6.2 percent higher during the 2023/2024 marketing year with increases occurring across all usage categories following the 2022/2023 marketing year where high prices reduced total corn demand to the lowest level in seven years. The USDA supply increase estimate and demand forecast results in an 812 million bushel increase in corn ending stocks to 2.2 billion bushels, the largest level in five years. USDA projects the 2023/2024 average corn price to be \$4.80 per bushel, down \$1.74 per bushel from the prior marketing year as production, supplies and ending inventories grow both in the U.S. and globally. Based on early 2024 price and cost expectations, many producers are expected to experience margin compression during the 2024/2025 marketing year.

#### Soybeans

The February 2024 WASDE report estimated a 2023/2024 soybean crop of 4.2 billion bushels, a decrease of 2.5 percent from the 2022/2023 crop. The decline in 2023/2024 soybean acreage was partially offset by a one bushel per acre increase in the average yield. The decline in production and a third-consecutive year of relatively tight beginning stocks is estimated to result in total U.S.

soybean supplies of 4.5 billion bushels, the third-consecutive marketing year with a decline in total supplies. USDA forecasts the smaller estimated U.S. soybean supply will be met with reduced demand as U.S. soybean exports decline for the third-straight year due to increased South American production and exports. U.S. soybean crush is forecast to increase 4.0 percent as soybean crush capacity continues to expand to fulfill the rising demand of soybean oil as a feedstock for renewable diesel production. Total U.S. soybean demand is forecast to decline 3.7 percent, resulting in a 51 million bushel (+19.3 percent) increase in ending stocks for the 2023/2024 marketing year. USDA projects a \$12.65 per bushel average price for the 2023/2024 marketing year, down \$1.55 per bushel from the prior marketing year, but still more than \$2.00 per bushel above the 10-year average. Early 2024 soybean price and cost expectations indicate that soybean returns will decline during the 2024/2025 marketing year.

#### <u>Wheat</u>

Despite ongoing drought across much of the Hard Red Winter wheat region, the February 2024 WASDE projects a 2023/2024 total wheat crop of 1.8 billion bushels, up 9.8 percent from the year prior. Beginning stocks were estimated to decline for the sixth-consecutive year, falling to the lowest level in 15 years, which limits the total 2023/24 wheat supply to a 3.3 percent increase from the 2022/2023 marketing year. U.S. wheat demand is forecast to be flat for the 2023/2024 marketing year as declining exports are offset by a forecasted increase in feed and industrial use. The net result of the steady demand forecast and larger production estimate is a 15.4 percent forecasted increase in USDA 2023/2024 wheat ending stocks, the first increase in seven years. Based on prices received to date and future price expectations, USDA projects the 2023/2024 average wheat price to be \$7.20 per bushel, down \$1.63 per bushel from record high 2022/2023 level. The lower price prospects have reduced projected winter wheat seedings. USDA projects U.S. 2024 winter wheat seedings to be down 7.0 percent from the elevated 2023 acreage with declines occurring across all winter wheat classes.

#### Cow-Calf

USDA estimates that the U.S. beef cow herd was down 2.5 percent annually at the start of 2024, declining to the lowest level since 1961. High beef prices, declining feed costs and the falling feeder cattle supplies were supportive for feeder cattle prices and cowcalf returns in 2023. That trend is expected to continue in 2024 as the calf crop and beef cow replacement heifers continued to show inventory contractions in USDA's January 31, 2024 Cattle report. USDA estimates that December 1, 2023 U.S. on-farm hay stocks increased 6.9 percent from the year prior, following declines in five of the past six years. Improved drought conditions in cattle and hay regions in 2023 led to the increase in hay stocks and lower hay prices the second half of 2023. Threat of drought remains a concern for the cow-calf sector, but the contracting feeder cattle supply and still-high beef prices are supportive for cow-calf operators, which are expected to have a profitable 2024. The USDA-ERS January 2024 Livestock, Dairy, and Poultry Outlook forecasts that the Oklahoma feeder steer price will average \$242.25/cwt. in 2024, up from the estimated \$218.69/cwt. in 2023 and \$165.94/cwt. in 2022.

#### **Cattle Feedlots**

The February 2024 WASDE estimates 2023 beef production of 27.0 billion pounds, a decrease of 4.7 percent compared to 2022 production. Beef production for 2024 is forecast to decline 2.9 percent to the lowest level since 2017. USDA estimates the 2023 average steer price to be \$175.54/cwt., and projects a 2024 price of \$180.00/cwt. The 2023 calf crop was estimated to be 33.6 million head, which is down 2.6 percent from the 2022 crop, while feeder cattle supplies outside of feedlots were estimated to be down 3.9 percent annually as of October 1, 2023. Declines of both metrics imply a smaller supply of cattle available to be placed in feedlots in the near term. Based on tighter supplies and continued strength in beef prices, USDA expects fed cattle prices to remain high in 2024, but expectations for higher feeder cattle prices could reduce feedlot margins relative to the high 2023 levels.

#### Dairy

The February 2024 WASDE projects a 0.7 percent increase in 2024 U.S. milk production following the estimated nearly flat production that occurred during 2023. The U.S. dairy herd expanded slightly the first quarter of 2023 before contracting nearly a percent from the March 2023 peak to the end of 2023 as falling milk prices and high feed costs caused negative producer margins, while high cattle and beef prices encouraged dairy cow culling. The February 2024 WASDE projects the Class III milk price to average \$17.10/cwt. in 2024, up from the \$17.02/cwt. 2023 average. The Class IV milk price is projected to increase \$1.08/cwt. to \$20.20/cwt., resulting in a \$0.47/cwt. increase in the all milk price to \$20.95/cwt. The higher 2024 milk price forecasts and lower feed cost expectations should result in improved dairy producer margins in 2024.

#### Pork

The February 2024 WASDE projects 2024 pork production of 27.9 billion pounds, an increase of 2.1 percent compared to estimated 2023 production. Hog producer margins were negative for most of 2023 as lower wholesale pork prices were negative for hog prices, while feed costs remained elevated. The December 2023 USDA Quarterly Hog and Pigs report indicated that producers are responding by reducing the breeding herd and number of sows farrowing on a year-over-year basis, but sow productivity has increased, which has limited herd contraction efforts. Lower pork prices were supportive of stronger U.S. pork exports in 2023. U.S. pork exports were up 7.5 percent in 2023 with solid increases in shipments Mexico, Australia, South Korea and Canada more than offsetting declines in exports to China. USDA is forecasting a more modest 3.8 percent increase in pork exports for 2024, while

domestic pork consumption increases 1.5 percent following the 1.3 percent estimated decline during 2023. USDA estimates the 2023 average national hog price to be \$58.59/cwt., down from \$71.21/cwt. in 2022 and projects a 2024 price of \$60.00/cwt. Early 2024 cash prices and the futures price curve indicate that hog producer margins will remained stressed early in the year, but could improve mid-2024 as production declines seasonally, while feed costs are expected to be down from prior year levels. The pork market faces headwinds from the implementation of state-level housing standards including California's Proposition 12, which began partial implementation on July 1, 2023, and went into full effect at the start of 2024.

#### Timber

The U.S. Census Bureau reported December 2023 seasonally adjusted annualized housing starts of 1.46 million, which is up 7.6 percent from December 2022, while new seasonally adjusted, privately owned housing unit permits were up an annualized rate of 6.1 percent for the month. Housing starts and permitting rates increased the latter part of 2023, but housing starts were down 9.0 percent for the year, while permits declined 11.7 percent. Rising mortgage rates over the past two years, increases in construction costs and rising home prices in recent years have reduced home affordability and demand resulting in lower overall construction levels. The reduced demand for lumber and lower lumber prices during the second half of 2022 and 2023 led to mill production curtailments at some plants. Those production adjustments, along with some decline in mortgage interest rates from the October 2023 peak, and increases in permitting and starts the latter part of 2023 have supported increases in lumber futures from the 2023 lows. Profitability for mills and timberland owners is expected to remain below the pandemic highs but could improve from 2023 levels if construction levels continue to improve.

#### **Poultry**

The poultry industry was significantly disrupted by Highly Pathogenic Avian Influenza (HPAI) starting in 2022, which continued in 2023, albeit at lower overall infection rates. Infections continued to be especially prevalent in egg-laying and turkey operations, which limited production and supported high prices, while the broiler industry experienced minimal HPAI infections. USDA estimates that broiler production increased 0.4 percent in 2023 on a retail-weight basis following the stronger 2.9 percent growth that occurred during 2022. The February 2024 WASDE projects a 2024 broiler (whole bird) average price increase of 2.1 percent from 2023 to 127 cents per pound as the forecast for another year of modest production growth is met with the expectation of an incremental increase in demand, limiting the change in broiler prices. The February 2024 WASDE estimates the 2023 shell egg price averaged 192.4 cents/dozen, down 90 cents/dozen from the record-high 2022 level. HPAI outbreaks caused a cumulative loss of over 43 million table-egg layers in 2022, driving egg prices higher as the U.S. table-laying flock dropped 5.0 percent below the prior year level for much of the year. The absence of new layer flock HPAI cases in 2023 until November and production adjustments supported some recovery in the U.S. table-egg laying flock in 2023, which pressured prices down from the record high 2022 levels. Given the resurgence of HPAI cases in late 2023, USDA revised down 2024 egg production growth forecast and increased the 2024 price forecast. The February 2024 WASDE projects a 2024 average shell egg price of 183 cents/dozen, down 9.4 cents from the 2023 average, but still nearly 40 cents/dozen above the 10-year average price.

#### **Land Values**

The AgriBank District continues to monitor agricultural land values. We conduct an annual Benchmark Survey, completed by licensed real estate appraisers, on representative benchmark properties in 34 regions of the District. The District's most recent real estate market value survey, based on the 12-month period ending June 30, 2023, indicated that the average annual District real estate value increased 13.2 percent. All 34 benchmark regions were higher, while there was a wide range of increases based on the regional availability of land, quality of land, and regional demand from producers and non-farmer/owners. Rural and farm land market participants continue to purchase land when available; however, higher interest rates, lower returns, and increasing prices may ease demand for land purchases, which may result in a softening of rural and farm land values across the District.

The Federal Reserve Banks of Chicago, Kansas City and Minneapolis reported on the change in farmland values from the end of the third quarter 2022 to the end of the third quarter 2023 in their respective districts. The Federal Reserve district reports indicated annual regional increases in non-irrigated farmland values ranging from 5.0 to 7.2 percent.

The USDA land value survey, which is conducted annually using June values and published in August of each year, is based on a survey of agricultural producers across the United States. Results of the 2023 survey showed increases of 8.3 percent for overall farm real estate values and 9.3 percent for cropland values specific to the AgriBank District.

AgriBank District credit risk policies focus on loan repayment capacity in addition to conservative loan-to-value levels on the collateral that secures loans. Although Farm Credit Administration (FCA) regulations allow real estate mortgage loans of up to 85 percent of appraised value, most District Associations generally limit lending to 65 percent or less at origination. While underwriting exceptions on loan-to-appraised-value are sometimes granted, in such cases, loans are typically structured with shorter amortization schedules and/or additional principal payments in the early years to reduce risk. With increased land values across the District, Associations continue to incorporate credit underwriting factors such as sustainable repayment capacity and lending caps per acre

based on land's long-term, income-producing capacity. These proactive lending practices reduce the impact on District loan portfolios if land values materially decline.

#### **Loan Portfolio**

#### **Components of Loans**

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As of December 31,	2023	2022	2021
Accrual loans:			
Wholesale loans	\$126,012,646	\$118,660,270	\$108,166,365
Retail loans:			
Real estate mortgage	9,410,643	4,696,993	4,357,270
Production and intermediate-term	8,938,319	7,866,773	7,644,823
Loans to other financing institutions (OFIs)	1,043,351	749,969	703,471
Other	3,250,150	1,454,782	1,070,843
Total retail loans	\$22,642,463	\$14,768,517	\$13,776,407
Nonaccrual loans	70,322	41,994	51,340
Total loans	\$148,725,431	\$133,470,781	\$121,994,112

Other was primarily composed of agribusiness and rural residential real estate loans.

Our lending to District Associations accounts for 84.7 percent of our loan portfolio at December 31, 2023. Wholesale loans reflect the retail marketplace activities at District Associations, which are funded through their wholesale lines of credit with AgriBank. Wholesale loans grew when compared to prior year primarily due to continued loan growth at District Associations. This growth was due to increases in production and intermediate-term loans due to seasonal draws for next year's production inputs and increases in purchased participations across the District. Additionally, growth in the agribusiness sector, specifically in the grain industry, is primarily related to higher prices in the beginning of the year. Lastly, increases in energy loans, particularly in renewable energy, added to the increase. Offsetting these increases were sales of participation interests in the asset pool programs to AgriBank during 2023.

Wholesale loans exhibit some seasonality, reflecting the patterns of input and operating financing by District Association borrowers. Operating loans are normally at their lowest levels following harvesting and selling of crops in the fourth quarter and increase in the spring and throughout the growing season as producers fund operating needs. Additionally, we typically experience temporary increases in our wholesale loans toward the end of the year driven by District Associations' borrowers drawing on their operating lines to purchase the next year's production inputs, primarily for tax-planning strategies.

The retail portfolio comprises 15.3 percent of our loan portfolio and is primarily composed of pools of loans originated by District Associations. The purpose of the pools are to assist Association business goals, provide administrative efficiency for loan origination programs initiated by District Associations and effectively leverage existing District capital. Each pool has different criteria to meet Association business objectives while satisfying AgriBank underwriting criteria. AgriBank may purchase between 10 percent and 100 percent of loan participations in a pool depending on individual pool criteria.

We have asset pools with individual Associations in which we purchase participation interests between 10 percent and 90 percent depending on established pool criteria. These pools totaled \$12.7 billion, \$5.4 billion and \$4.9 billion at December 31, 2023, 2022 and 2021, respectively. We also purchase 100 percent participation interests in newly originated agricultural and equipment financing loans, which totaled \$5.1 billion, \$5.2 billion and \$5.5 billion of these participation interests outstanding at December 31, 2023, 2022 and 2021, respectively. In addition, we also purchased 100 percent participation interests in crop input financing asset pools totaling \$2.1 billion, \$2.0 billion and \$1.5 billion outstanding at December 31, 2023, 2022 and 2021, respectively.

Asset pool programs require the purchase of AgriBank stock and are capitalized at a rate mutually agreed upon in the asset pool agreements. Refer to the Shareholders' Equity - AgriBank Patronage Programs and Dividend Distributions section for discussion related to patronage programs.

Our retail portfolio also includes \$1.7 billion, \$1.4 billion and \$1.2 billion at December 31, 2023, 2022 and 2021, respectively, of loan participations primarily purchased from District Associations in support of their portfolio management, generally related to District Associations' borrower concentration limits.

#### **Portfolio Diversification**

District Associations use the wholesale loans to fund their retail loan portfolios. Each District Association has unique commodity and geographic credit portfolio concentrations. The table below illustrates commodity and geographic distribution of the District's \$165.8 billion loan portfolio as of December 31, 2023.

Commodity Distribution			Geographic Distribution
Crops	39 %	Iowa	9 %
Food products	9 %	Illinois	9 %
Investor and Rural residential real estate	9 %	Minnesota	7 %
Cattle	9 %	Nebraska	7 %
Dairy	6 %	Michigan	6 %
Other	28 %	Indiana	6 %
		Ohio	5 %
		Wisconsin	5 %
		South Dakota	5 %
		Other	41 %
Total	100 %	Total	100 %

Other commodities consist primarily of loans in the pork, timber, rural utilities, poultry, farm supply and other livestock sectors, none of which represented more than 5 percent of the District loan portfolio. Other states consist primarily of loans in Missouri, California, Tennessee, Arkansas, Texas, North Dakota, Kentucky and Kansas, none of which represented more than 5 percent of the District loan portfolio. The commodity and geographic concentrations have not changed materially from prior years.

While these concentrations represent a proportionate maximum potential credit risk, as it relates to the wholesale loans, a substantial portion of the underlying District Associations' lending activities are collateralized. Generally, collateral levels are significantly higher than the book value of the loan, and many District Associations' direct exposure (and, therefore, AgriBank's indirect exposure) to credit loss associated with lending is reduced accordingly. Refer to the Credit Risk Management section for additional information.

While the District has concentrations in crops, these crops primarily represent staple commodities of agriculture—corn, soybeans and wheat. To some extent, there is further concentration in crops related to the investor real estate sector, as these loans are typically made for the purchase of land that is rented for crop production. However, crop production is geographically diversified across the District. While the commodity distribution represents the primary commodity of the borrower, many of the crop producers may also have livestock operations or other forms of diversification, including off-farm income.

Many District Associations have diversified the concentration in agricultural production loans through rural residential real estate and part-time farmer loans, as well as agribusiness loans. Rural residential real estate, investor real estate and part-time farmer borrowers generally have significant off-farm sources of income, and, therefore, are less subject to cycles in agriculture. These borrowers, as well as agribusiness borrowers, are typically more susceptible to changes in the general economy, and the condition of the general economy will influence the credit quality of these segments of the portfolio. Credit quality in these sectors has remained strong over the past three-year period.

Grain and livestock producers are somewhat subject to a counter-cyclical diversification effect. High grain prices are generally favorable to crop producers; however, livestock producers are adversely affected through higher feed costs. Conversely, low grain prices are generally negative to crop producers, but tend to improve the profitability for those livestock producers who purchase most or all of their feed. Severe fluctuations in commodity prices can negatively impact all District borrowers. While crop prices eased in 2023, net farm income also decreased from record high in 2022, but remained above the 20 year average.

The table below illustrates commodity and geographic diversification of our \$22.7 billion retail portfolio as of December 31, 2023.

ΔσriRan	k Retail	Portfolio
Agribani	n netali	PULLIUIIU

Commodity Distribution			Geographic Distribution
Crops	49 %	Iowa	11 %
Cattle	12 %	Nebraska	10 %
Investor and Rural residential real estate	9 %	Illinois	7 %
Dairy	5 %	Minnesota	7 %
Loans to OFIs	5 %	South Dakota	6 %
Other	20 %	Indiana	6 %
		Ohio	6 %
		Tennessee	6 %
		Michigan	5 %
		Other	36 %
Total	100 %	Total	100 %

Other commodities consist primarily of loans in the food products, pork, timber and poultry sectors, none of which represented more than 5 percent of AgriBank's retail loan portfolio. Other states consist primarily of loans in Wisconsin, Missouri, Arkansas, California and Texas, none of which represented more than 5 percent of AgriBank's retail loan portfolio. When compared to the prior years, the commodity and geographic concentrations changed slightly due to the additional participations purchased in our asset pool programs in 2023.

#### **Portfolio Maturities**

As of December 31, 2023, all wholesale loan agreements mature in 36 months or less. Pricing terms of the wholesale loans are generally matched to District Associations' retail portfolios. We anticipate all wholesale loans will be renewed.

#### **Contractual Maturities of Loans**

(in thousands)		Over One	Over Five		
As of December 31, 2023	One Year or Less	through Five Years	through Fifteen Years	Over Fifteen Years	Total
Wholesale loans	\$728,516	\$125,284,130	\$—	<b>\$</b> —	\$126,012,646
Retail loans:					
Real estate mortgage	693,036	2,902,211	3,773,931	2,061,363	9,430,541
Production and intermediate-term	4,458,600	4,311,796	185,634	18,088	8,974,118
Loans to OFIs	139,919	826,318	77,114	_	1,043,351
Other	1,992,959	559,058	472,122	240,636	3,264,775
Total retail loans	7,284,514	8,599,383	4,508,801	2,320,087	22,712,785
Total loans	\$8,013,030	\$133,883,513	\$4,508,801	\$2,320,087	\$148,725,431
Total of loans due after one year with:					
Fixed interest rates					\$11,487,608
Variable and adjustable interest rates					\$129,224,793

#### **Credit Risk Management**

We are authorized to make loans to District Associations and OFIs, and to buy participation interests in eligible loans as specified under the Farm Credit Act. As a result, our loan portfolio is concentrated in rural communities and the agricultural industry. Earnings, loan growth and credit quality of our loan portfolio can be affected significantly by the general state of the economy, primarily as it affects agriculture and users of agricultural products.

We actively manage our credit risk through various policies and standards, including our Loan Committee reviewing significant loan transactions. Our underwriting standards include analysis of five credit factors: repayment capacity, capital position, collateral,

management ability and loan terms. These standards vary by agricultural industry and are updated to reflect current market conditions.

The credit quality of our loan portfolio has been consistently strong over the past three-year period, with 99.4 percent of our portfolio in the acceptable category at December 31, 2023, compared to 99.6 and 98.3 percent at December 31, 2022 and 2021, respectively. Acceptable loans represent the highest quality and are expected to be fully collectible. Overall credit quality remains strong, supported by favorable grain prices. As a majority of our loans are wholesale loans, we expect our credit quality will remain very strong, even if District Associations experience declines in their retail credit quality in the future. While wholesale loans are individually large credits, each loan is secured by substantially all assets of the District Association, including the diverse portfolio of individual loans held by the Association. Additionally, each District Association has allowances for loan losses, earnings and capital that absorb their credit losses before they would impact our wholesale loans.

The credit quality of our retail portfolio remains strong with acceptable and other assets especially mentioned (special mention) at 98.2, 97.9 and 97.7 percent as of December 31, 2023, 2022 and 2021, respectively. Substandard and doubtful loans, collectively called adverse loans, are loans identified as showing some credit weakness according to our credit standards. Credit quality of the retail portfolio was positively impacted by commodity prices in certain sectors during 2023, resulting in strong net farm income. While credit quality is currently strong, negative economic trends could impact borrowers and may result in changes to credit quality in our loan portfolio. While the credit classification reflects the likelihood that these loans will experience stress or other credit weakness, the potential loss is significantly mitigated, as many of these loans are well collateralized or include significant credit enhancements including guarantees with third parties that generally have strong financial positions. Refer to the Nonperforming Assets and Retail Credit Risk Management sections for further discussion.

#### Percentage of Adverse Loans by Commodity in the District Retail Portfolio

As of December 31,	r <b>31, 2023</b> 2022		2021
Crops	2.0 %	1.7 %	2.8 %
Cattle	1.2 %	1.9 %	2.8 %
Dairy	0.8 %	1.6 %	2.8 %
Other	2.3 %	1.8 %	1.9 %
Total	1.9 %	1.6 %	2.3 %

#### Percentage of Adverse Loans by Commodity in the AgriBank Retail Portfolio

As of December 31,	2023	2022	2021
Crops	1.9 %	2.4 %	2.6 %
Cattle	0.9 %	0.8 %	1.3 %
Dairy	0.7 %	1.3 %	2.0 %
Other	2.0 %	1.9 %	2.2 %
Total	1.8 %	2.1 %	2.3 %

Overall, we expect District credit quality to remain at acceptable levels in 2024. Adverse credit quality increased in 2023 across the District mainly due to unfavorable conditions in the pork industry, included in the other category above. Many factors and unknowns could further impact borrowers in the future.

A substantial portion of the loan portfolio is collateralized, which reduces the District's exposure to credit losses. Collateral held varies, but may include real estate, equipment, inventory, livestock and income-producing properties and, in the case of wholesale loans, substantially all assets of District Associations. An estimate of credit risk exposure is considered in the allowance for credit losses on loans. Additionally, credit policies reduce credit risk, with emphasis placed on repayment capacity rather than exclusively on the underlying collateral. The District has an internally maintained database that uses market data to estimate market values of collateral for a significant portion of the District's real estate mortgage portfolio. Although FCA regulations allow real estate mortgage loans of up to 85 percent of appraised value, the underwriting standards at District Associations generally limit lending to 65 percent at origination. While underwriting exceptions on loan-to-appraised-value are sometimes granted, in such cases loans are typically structured with shorter amortization schedules and/or additional principal payments in the early years to reduce risk. In addition to sound underwriting standards, the District also has hold restrictions to limit the District's credit exposure of any one borrower.

#### Wholesale Credit Risk Management

Wholesale loans to District Associations represent the majority of our loan portfolio. The financial strength of District Associations directly impacts the credit quality of our portfolio. Substantially all assets of the District Associations are pledged as collateral for their respective wholesale loans. The earnings, capital and loan loss reserves of the Associations provide a buffer against losses in their retail portfolios. Currently, collection of the full wholesale loan amount due from each District Association is expected in accordance with the contractual terms of the debt arrangements, and no allowance has been recorded for any wholesale loans.

#### **Select Information on AgriBank District Associations**

(in thousands)	Wholesale	% of Wholesale		Total Allowance	Total Regulatory Capital	Nonperforming Loans <sup>(1)</sup> as a % of	Return on
As of December 31, 2023	Loan Amount	Portfolio	Total Assets	and Capital	Ratio	Total Loans	Assets
Farm Credit Services of America	\$33,516,275	26.7 %	\$41,946,122	\$7,578,984	14.4 %	0.3 %	1.9 %
Farm Credit Mid-America <sup>(2)(3)</sup>	29,297,849	23.3 %	35,992,705	6,162,150	15.8 %	0.6 %	1.6 %
Compeer Financial	26,133,298	20.7 %	31,900,047	4,941,206	14.1 %	0.8 %	1.6 %
AgCountry Farm Credit Services <sup>(2)</sup>	10,977,502	8.7 %	13,919,233	2,677,266	15.3 %	0.4 %	2.0 %
GreenStone Farm Credit Services	10,501,604	8.3 %	13,221,130	2,466,450	15.2 %	0.4 %	2.1 %
Farm Credit Illinois	5,445,487	4.3 %	6,785,104	1,231,006	16.1 %	0.3 %	1.8 %
FCS Financial	5,080,272	4.0 %	6,419,024	1,202,749	15.7 %	0.3 %	1.9 %
AgHeritage Farm Credit Services	1,754,863	1.4 %	2,257,088	471,317	16.4 %	0.4 %	2.0 %
Farm Credit Services of Western Arkansas	1,445,252	1.1 %	1,883,076	387,716	18.2 %	0.8 %	1.7 %
Farm Credit Services of Mandan	1,131,728	0.9 %	1,520,052	360,714	18.8 %	0.6 %	1.9 %
Farm Credit Southeast Missouri	728,516	0.6 %	955,571	208,456	18.5 %	0.4 %	2.1 %
Total	\$126,012,646	100.0 %	\$156,799,152	\$27,688,014			
District Association weighted average ratio	os				15.1 %	0.5 %	1.8 %

<sup>(1)</sup> Nonperforming loans are composed of nonaccrual loans and accruing loans 90 days or more past due.

The previous chart illustrates that wholesale credit risk is concentrated in a few individually large loans to District Associations. Significant deterioration in a single wholesale loan could have a material adverse effect on our financial condition. This concentrated credit risk is substantially offset by the composition of the underlying collateral, which is made up of many diversified retail loans and other assets. Credit risk on wholesale loans is also reduced by the strong financial condition of District Associations.

At December 31, 2023, all outstanding wholesale loans were classified as acceptable.

AgriBank's wholesale credit risk mitigation is primarily through the General Financing Agreement (GFA) covenants, which cover those matters reasonably related to the debtor/creditor relationship between the District Associations and AgriBank. We use various additional mechanisms to mitigate wholesale credit risk, including a robust wholesale credit underwriting process, wholesale loan collateral monitoring function, and review of Association-provided reports. Additionally, we maintain and periodically update the AgriBank Underwriting Guide (AUG), which is available to Associations via our District intranet site. The objective of the AUG is to communicate guidance to address lending requirements and underwriting criteria needed to support our wholesale lending relationships with Associations. Regarding the individual performance of District Associations, we internally generate multiple reports on the financial position, performance and loan portfolio performance of each District Association. These reports are produced monthly, quarterly, semi-annually or annually. We also conduct an annual stress test, which evaluates the impact of different severe scenarios on the Bank, District and individual Associations.

<sup>(2)</sup>Loan amounts do not include fair value adjustments due to merger.

<sup>(3)</sup> Effective April 1, 2023, Farm Credit Midsouth merged with Farm Credit Mid-America.

Disciplined credit administration and servicing reduce credit risk on the wholesale portfolio. The GFA underlying each wholesale lending relationship contains typical commercial lending provisions, including advance rates based on the quality of pledged assets and financial performance covenants. Additional provisions include:

- A pledge of substantially all an Association's assets as collateral for the loan.
- A risk score calculated based on a District Association's profitability, credit quality, capital adequacy and asset classification
  correlation. A risk premium of up to 30 basis points is added to base pricing if a District Association's risk score falls below
  established levels. The risk score closely aligns with the Contractual Interbank Performance Agreement (CIPA) score. Refer
  to Note 9 of the accompanying Financial Statements for additional information related to the CIPA. Additionally, default
  interest rate provisions exist in the event the loan goes into default.
- A requirement that retail loans originated by a District Association over an established dollar amount, as well as all loans to a District Association's board members and employees and AgriBank board members, are approved by AgriBank's Credit Department in order to be eligible for inclusion in a District Association's borrowing base.
- A requirement that the District Association adopt and operate in accordance with policies, procedures and underwriting standards reasonably deemed necessary for satisfactory credit and credit administration as communicated in the AUG.

Throughout the year ended December 31, 2023, no District Association was declared in default of any GFA covenants.

AgriBank approval is required for significant structure changes at District Associations including, but not limited to: merger, acquisition, liquidation, or reaffiliation to another Farm Credit District. Refer to the Other Matters section herein and Note 15 of the accompanying Financial Statements for further information on structure changes.

Our pricing of wholesale loans is governed by a GFA with each District Association. The components of the wholesale interest rate include:

- A marginal cost of debt component
- A spread component, which includes cost of servicing, cost of liquidity and Bank profit
- A risk premium component, if applicable

Certain factors may impact wholesale interest rates, including market interest rate changes impacting marginal cost of debt as well as changes to pricing methodologies impacting the spread components described above.

No District Association paid a risk premium during any of the years ended December 31, 2023, 2022 or 2021 and no District Association is paying a risk premium heading into 2024.

#### Retail Credit Risk Management

Our retail portfolio management policies include maximum exposure limits by individual borrowers based on probabilities of default, loss given default, commodity and lead lender. AgriBank has created several different types of asset pool programs to assist Association business goals and effectively leverage existing District capital. Each asset pool program has underwriting parameters designed according to the risks inherent to each type of asset pool. The asset pools consist of five primary programs:

- The vertical asset pool portfolio is primarily composed of participation interests generally between 5 and 15 percent across most of participating Associations' loan portfolios. As part of the vertical asset pool, we may also purchase participations of up to 30 percent in a smaller subset of loans meeting certain criteria.
- The equipment financing asset pool program consists of numerous participation interests in retail equipment financing contracts that have individual loan balances of generally less than \$500 thousand. Loan participations purchased under this program are primarily underwritten based on standardized credit scoring.
- Real estate asset pool portfolios are primarily composed of participation interests in high-quality real estate and consumer mortgage loans that conform to criteria set forth in the respective program agreements. Individual loan participation balances held in the asset pool portfolios are generally less than \$5 million.
- A crop input financing asset pool program portfolio is composed of numerous participation interests in loans exclusively
  used for purchasing crop inputs from suppliers that have individual loan commitments of generally less than \$250
  thousand. Loan participations purchased under the crop input financing asset pool program are primarily underwritten
  based on standardized credit scoring. Many of these loans include significant credit enhancements including guarantees
  with third parties that generally have strong financial positions.

The remainder of the credits in our portfolio, primarily composed of participations purchased from District Associations, tend to be large (the majority are greater than \$5 million) and do not fit the standardized credit scoring for participations. We routinely monitor exceptions to underwriting standards and compliance with all portfolio management policies and guidelines. Our concentrations in the 10 largest retail customers at December 31, 2023, (excluding OFIs) totaled \$401.4 million. All of these loans were in accrual status and 90.5 percent were classified as acceptable at December 31, 2023. Our largest retail customers may fluctuate each year due to changing market conditions.

#### **10 Largest Retail Customers**

#### As of December 31, 2023

% of total retail loans	1.8 %
% of total loans	0.3 %
Concentration by commodity	
Dairy	42.1 %
Food Products	26.9 %
Poultry	12.6 %
Hogs	9.5 %
Other	8.9 %

#### **Nonperforming Assets**

Effective January 1, 2023, we adopted Accounting Standards Update 2016-13 "Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." This guidance established a single allowance framework for all financial assets measured at amortized cost and certain off-balance sheet credit exposures, and replaced the incurred loss guidance. This framework requires that management's estimate reflects credit losses over the asset's remaining expected life and considers expected future changes in macroeconomic conditions and is referred to as the Current Expected Credit Loss (CECL) model. The allowance for credit losses on loans, unfunded commitments, and investment securities.

#### **Components of Nonperforming Assets**

(in thousands)

As of December 31,	2023	<b>2023</b> 2022	
Nonaccrual loans	\$70,322	\$41,994	\$51,340
Accruing loans 90 days or more past due	1,334	746	2,531
Total nonperforming loans	71,656	42,740	53,871
Other property owned	80	_	1,126
Total nonperforming assets	\$71,736	\$42,740	\$54,997
As a percent of retail loans (2)			
Nonperforming loans	0.32 %	0.29 %	0.39 %
Nonaccrual loans	0.31 %	0.28 %	0.37 %
Delinquencies (1)	0.59 %	0.63 %	0.44 %
As a percent of total loans (2)			
Nonperforming loans	0.05 %	0.03 %	0.04 %
Nonaccrual loans	0.05 %	0.03 %	0.04 %
Delinquencies <sup>(1)</sup>	0.09 %	0.07 %	0.05 %

<sup>&</sup>lt;sup>(1)</sup> Total delinquencies include accrual and nonaccrual 30 days or more past due.

Note: Prior to the adoption of CECL effective January 1, 2023, nonperforming assets included accrued interest receivables. Certain prior period ratios have been updated to conform to current period presentation.

Due to the low level of nonperforming assets, movement of a single loan or borrower impacts the percent of nonperforming assets year-over-year. Nonperforming assets over the past three years have primarily been concentrated in the production and intermediate-term sector, including loans in our crop input financing portfolio, as well as the real estate mortgage sector. Higher input costs, including both intermediate costs and labor, as well as uncertainty surrounding inflation and ongoing global economic factors, could impact nonperforming assets and related allowance for credit losses on loans, as well as provision for credit losses on loans, in the coming year.

<sup>(2)</sup> Total loans used to calculate the above ratios include \$355.2 million of loans classified as held for sale as of December 31, 2023.

Total nonperforming loans as a percentage of total loans remains well within our established risk management guidelines. At December 31, 2023, 57.5 percent, of nonaccrual loans were current as to principal and interest.

Our accounting policy requires loans past due 90 days to be transferred into nonaccrual status unless adequately secured and in the process of collection. Based on our analysis, accruing loans 90 days or more past due were eligible to remain in accruing status.

#### **Allowance for Credit Losses on Loans**

Effective January 1, 2023, the allowance for credit losses on loans is an estimate of expected credit losses in our portfolio. We determine the appropriate level of allowance for credit losses on loans based on a disciplined process and methodology that incorporates expected probabilities of default and loss given default based on historical portfolio performance, forecasts of future economic conditions, and management's judgment with respect to unique aspects of current and expected conditions that may not be contemplated in historical loss experience or forecasted economic conditions. Prior to January 1, 2023, the allowance for loan losses was an estimate of losses incurred on loans in our portfolio that were probable and estimable as of December 31, 2022, and 2021.

#### Allowance for Credit Losses on Loans by Loan Type

(in thousands)	2023		2022		2021	
As of December 31,	Amount	%	Amount	%	Amount	%
Real estate mortgage	\$5,968	18.7 %	\$3,932	12.4 %	\$4,809	12.8 %
Production and intermediate-term	11,647	36.4 %	22,350	70.4 %	30,572	81.4 %
Loans to OFIs	617	1.9 %	305	1.0 %	280	0.7 %
Other	13,760	43.0 %	5,152	16.2 %	1,897	5.1 %
Total allowance for credit losses on loans	\$31,992	100.0 %	\$31,739	100.0 %	\$37,558	100.0 %

With most of our loan portfolio composed of wholesale loans, the inherent risk in the portfolio is significantly reduced by adequate allowances, strong earnings and capital positions at District Associations. We have not recorded a provision for credit losses on loans, charge-off or recovery on a wholesale loan for any period presented.

We determine the amount of allowance that is required by analyzing wholesale loans, nonaccrual loans and loans to other Farm Credit Institutions individually, and all other loans by grouping them into loan segments sharing similar risk characteristics. These loan segments include asset pool programs, other financing institutions loans and retail participation loans. We use a disciplined process and methodology, including a combination of expected probability of default and loss given default assumptions to estimate losses in these loan segments. These estimated losses may be adjusted for relevant current and forecasted environmental factors. These factors may vary by the different segments, reflecting the risk characteristics of each segment. As these factors change, earnings are impacted. For all loans analyzed individually, we record a specific allowance, if appropriate, to reduce the carrying amount of the loan to the lower of book value or the net realizable value of collateral.

AgriBank's retail loan portfolio is primarily made up of participated credits from District Associations. Generally, we review and follow the lead lender's credit analysis and recommendations regarding specific reserves and charge-offs on nonaccrual loans, unless our individual analysis and knowledge of the exposure supports an alternative conclusion.

#### **Allowance Coverage Ratios**

As of December 31,	2023	2022	2021
Allowance for credit losses on loans as a percentage of:			
Loans	0.02 %	0.02 %	0.03 %
Retail loans	0.14 %	0.21 %	0.27 %
Nonaccrual loans	45.49 %	75.58 %	73.16 %
Total nonperforming loans <sup>(1)</sup>	44.65 %	74.26 %	69.72 %
Adverse assets to capital and allowance for credit losses on loans	4.78 %	4.28 %	4.64 %
For the year ended December 31,	2023	2022	2021
Net charge-offs (recoveries) as a % of average loans	0.01 %	(0.00)%	0.00 %
Net charge-offs (recoveries) as a % of average retail loans	0.07 %	(0.00)%	0.03 %

<sup>(1)</sup> Prior period ratio has been updated to conform to current period presentation.

Refer to the Results of Operations - Provision for Credit Losses section for further discussion of provision for credit losses on loans changes.

#### **Investment Portfolio and Liquidity**

#### **Liquidity Risk Management**

We are responsible for meeting the District's funding, liquidity and asset/liability management needs. Access to the unsecured debt capital markets remains our primary source of liquidity. The System continues to have reliable access to the debt capital markets to support its mission of providing credit to farmers, ranchers and other eligible borrowers. During the year ended December 31, 2023, investor demand for Systemwide Debt Securities remained sufficient to meet our funding needs.

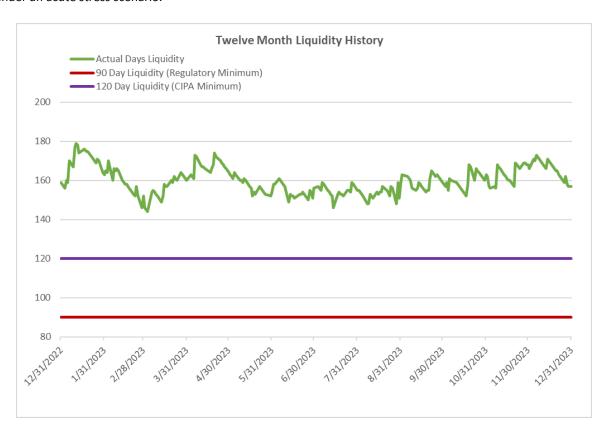
We also maintain a secondary source of liquidity through a high-quality investment portfolio and other short-term liquid assets. We manage liquidity for our operating and debt repayment needs by forecasting and anticipating seasonal demands, as well as through managing debt maturities. We manage short-term liquidity needs by maintaining maturing investments and cash balances of at least \$700 million on hand each day to meet cash management and loan disbursement needs in the normal course of business.

We manage intermediate and longer-term liquidity needs through the composition of the liquidity investment portfolio, which is structured to meet both regulatory requirements and our operational demands. Specifically, we provide at least 15 days of liquidity coverage from cash, overnight investments and U.S. Treasury securities less than three years in maturity. Other short-term money market investments, as well as government and agency mortgage-backed securities (MBS), are positioned to cover regulatory requirements for 30- and 90-day intervals. Additionally, a supplemental liquidity buffer provides days coverage in excess of 90 days from money market instruments greater than 90 days in maturity and asset-backed securities (ABS). At December 31, 2023, we held qualifying assets in excess of each incremental level to meet the liquidity coverage intervals.

On August 1, 2023, Fitch Ratings lowered the U.S. sovereign's long-term Issuer Default Rating to AA+ from AAA; the F1+ short-term rating was affirmed. The outlook on the long-term debt rating was revised to stable. On August 2, 2023, Fitch Ratings lowered the long-term debt rating for the Farm Credit System to AA+ from AAA; the A-1+ short-term rating was affirmed. The outlook on the long-term debt rating was revised to stable. As a government-sponsored entity, the Farm Credit System benefits from the implicit government support and, therefore, the ratings are directly linked to the U.S. sovereign rating.

On August 2, 2023, Fitch Ratings lowered the long-term debt rating for the Farm Credit Banks, including AgriBank, to A+ from AA-; the F1+ short-term rating was affirmed. The outlook on the long-term debt rating was revised to stable. The reduction in the credit rating by Fitch Ratings for the Farm Credit Banks, including AgriBank, could result in higher funding costs or disruptions in our access to the capital markets. However, to date we have noticed no significant impact as a result of this rating change.

Our liquidity policy and FCA regulations require maintaining minimum liquidity on a continuous basis of 120 days and 90 days, respectively. The days of liquidity measurement refers to the number of days that maturing debt is covered by liquid investments. During 2023, we had a liquidity operating target between 135 and 185 days. As of December 31, 2023, we had sufficient liquidity to fund all debt maturing within 161 days. Some volatility in liquidity coverage is expected; therefore, the level of days coverage liquidity may rise and fall during the year. AgriBank also maintains an adequate level of unencumbered and marketable assets in its liquidity reserve that can be converted into cash to meet its net liquidity needs for 30 days based on estimated cash inflows and outflows under an acute stress scenario.



#### **Contingency Funding Plan**

We maintain a Contingency Funding Plan (CFP) that helps inform our operating and funding needs and addresses actions we would consider in the event that there is not ready access to traditional funding sources. These potential actions include borrowing overnight via federal funds, using investment securities as collateral to borrow, using the proceeds from maturing investments and selling our liquid investments. We size our investment portfolio using the CFP to cover all operating and funding needs for a minimum of 30 days with a targeted \$850 million buffer. The buffer amount is assessed annually and was most recently updated in October 2023. The Funding Corporation, on behalf of the System Banks, may also incur other obligations, such as federal funds purchased, that would be the joint and several obligations of the System Banks and would be insured by the Insurance Corporation to the extent funds are available in the Farm Credit Insurance Fund (Insurance Fund).

#### **Funding from the Federal Financing Bank**

The Insurance Corporation has an annual agreement with the Federal Financing Bank, a federal instrumentality subject to the supervision and direction of the U.S. Treasury, pursuant to which the Federal Financing Bank would advance funds to the Insurance Corporation. Under its existing statutory authority, the Insurance Corporation may use these funds to provide assistance to the System Banks in exigent market circumstances that threaten the banks' ability to pay maturing debt obligations. The decision whether to seek funds from the Federal Financing Bank is at the discretion of the Insurance Corporation, and each funding obligation of the Federal Financing Bank is subject to various terms and conditions and, as a result, there can be no assurance that funding would be available if needed by the System.

#### **Investment Securities**

All investment securities are classified as available-for-sale (AFS).

#### **Composition of Investment Securities**

(in thousands)

As of December 31,	2023	2022	2021
Commercial paper and other	\$10,594,724	\$8,318,423	\$4,049,426
U.S. Treasury securities	5,005,753	5,669,274	8,528,532
Mortgage-backed securities	6,249,965	5,962,719	5,653,330
Asset-backed securities	261,986	143,507	161,340
Total	\$22,112,428	\$20,093,923	\$18,392,628

Commercial paper and other is primarily corporate commercial paper and certificates of deposit. Mortgage-backed securities consist of instruments issued or guaranteed by the U.S. government, its agencies or government sponsored enterprises.

Commercial paper has increased during 2023 due to more appealing spreads and to help manage liquidity demands after increasing debt in the first half of the year.

Our Asset/Liability Committee (ALCO) and Counterparty Risk Committee oversee the credit risk in our investment portfolio. We manage investment portfolio credit risk by investing only in securities that are liquid, of high quality and whose risks are well understood. The composition of our investment portfolio is influenced by our liquidity strategy which considers regulatory surpluses, risk and relative return available, diversification, and other factors. All securities must meet eligibility requirements as permitted by FCA regulations.

#### Fair Value of Eligible Investment Securities by Credit Rating

(in thousands)										
As of December 31, 2023	AAA/Aaa A1/P1/F1		AAA/Aaa A1/P1/F1		AAA/Aaa A1/P1/F1 Split Rate		mber 31, 2023 AAA/Aaa A1		Split Rated (1)	Total
Commercial paper and other	\$—	\$7,441,053	\$2,983,959	\$10,425,012						
U.S. Treasury securities	_	_	5,005,753	5,005,753						
Mortgage-backed securities	_	_	6,249,964	6,249,964						
Asset-backed securities	261,986	_	_	261,986						
Total	\$261,986	\$7,441,053	\$14,239,676	\$21,942,715						

<sup>(1)</sup> Investments that received the highest credit rating from at least one rating organization.

Credit risk in our investment portfolio is largely mitigated by investing primarily in securities issued or guaranteed by the U.S. government or one of its agencies. Credit risk in our investment portfolio primarily exists in investment securities that are not guaranteed by the U.S. government or one of its agencies, which include our certificates of deposit, commercial paper, and asset-backed securities. Holdings of split-rated securities are related to U.S. government securities. At December 31, 2023, all investment securities were of high credit quality and met eligibility requirements, with the exception of \$169.7 million of ineligible securities. These securities became ineligible based on our internal analysis, including a recent downgrade of short-term rating by Standard and Poor's. No loss was incurred on these investments which matured in January 2024.

Effective January 1, 2023, we adopted CECL, which amended the previous other-than-temporary impairment model for investment securities to incorporate an allowance for credit losses on investment securities. There was no allowance for credit losses on investment securities at December 31, 2023, as the substantial majority of our investment portfolio carry a full faith and credit guarantee of the U.S. government or an implicit credit guarantee from its agencies and have an immaterial risk of credit loss. Additionally, no investments were impaired as of December 31, 2023. Additional information regarding the CECL adoption is included in Note 2 to the accompanying Financial Statements. Prior to January 1, 2023, the investment securities portfolio was evaluated for other-than-temporary impairment. For the years ended December 31, 2022, and 2021, we did not recognize any impairment on our investment securities portfolio. Refer to Note 4 of the accompanying Financial Statements for further information on investment securities.

#### Shareholders' Equity

We believe a sound capital position is critical to long-term financial stability, and we are committed to long-term capital optimization within the AgriBank District. Capital management under our capital plan supports adequate capital protection to absorb adversity and support our mission over the long term. Our capital reflects strong risk-based regulatory capital measures while optimizing the non-risk-based regulatory capital measure to maintain targeted tier 1 leverage ratios. Under our capital plan, capital growth is anticipated to be in the form of stock, either purchased or allocated through declaration of stock patronage, as well as retention of earnings to meet the unallocated retain earnings target ratio.

Total shareholders' equity was \$8.6 billion, \$7.2 billion and \$7.0 billion at December 31, 2023, 2022 and 2021, respectively. Total shareholders' equity increased \$1.4 billion in 2023. This increase was driven by strong net income and net stock issuances, which positively impacted shareholders' equity, as well as lower unrealized losses in fixed rate investments. Patronage distributions declared offset the overall increases in equity.

#### **Select Capital Ratios**

	Regulatory minimum			
As of December 31,	and buffer	2023	2022	2021
Shareholders' equity to assets		4.9 %	4.6 %	4.9 %
Retained earnings and allowance to nonperforming loans (:1) $^{\left( 2\right) }$		44.3	74.2	59.0
Retained earnings to total shareholders' equity		36.6 %	43.7 %	44.8 %
Tier 1 capital ratio	8.5 %	15.9 %	16.9 %	17.4 %
Tier 1 leverage ratio	5.0 %	5.2 %	5.2 %	5.2 %
UREE <sup>(1)</sup> leverage ratio	1.5 %	2.0 %	2.3 %	2.4 %

<sup>(1)</sup> Unallocated retained earnings and equivalents

As we continue to purchase asset pool portfolios and effectively leverage District capital, the Bank's risk-adjusted capital ratios, including tier 1 capital ratio, are moving to more optimal levels, while still maintaining regulatory minimums and buffer limits.

We had \$250 million of Series A Non-cumulative Perpetual Preferred Stock (Series A Preferred Stock) outstanding as of December 31, 2023. Dividends on the Series A Preferred Stock, if declared by our board in its sole discretion, are non-cumulative and are payable quarterly in arrears. On December 29, 2023, we provided funds to the redemption agent (for the benefit of the preferred stockholders) for the redemption, in whole, of the preferred stock and for the final dividend payment as declared by our board in its sole discretion. The preferred stock was redeemed effective January 1, 2024. Refer to Note 6 of the accompanying Financial Statements for additional information about Shareholders' Equity.

#### **Capital Plan and Regulatory Requirements**

FCA regulatory capital requirements for System Banks and Associations consist of risk-based ratios, including common equity tier 1 capital, tier 1 capital and total capital. The requirements also include the non-risk-adjusted ratios of tier 1 leverage and unallocated retained earnings and equivalents (UREE). Capital requirements also include capital conservation buffers. We exceeded all regulatory capital requirements in 2023, 2022 and 2021, including the capital conservation buffers.

Strong earnings, retail participation and asset pool programs, and stock investments have allowed us to maintain strong regulatory capital ratios while efficiently leveraging existing Bank capital for the benefit of District Associations. The various retail participation and asset pool programs leverage our strong risk-adjusted capital position while strengthening our non-risk-adjusted tier 1 leverage ratio.

We maintain a formal capital plan that addresses our capital targets in relation to our risks and establishes the required investment levels. The plan assesses the capital level and composition necessary to support financial viability and our mission over the long term. The plan considers factors such as credit risk and allowance levels, quality and quantity of earnings, sufficiency of liquid funds, operational risk, interest rate risk, and growth in determining optimal capital levels. Our capital plan continues to reflect strong risk-based regulatory capital measures while optimizing the non-risk-based leverage ratios. We periodically review and modify these targets to reflect current business and economic conditions. Our capital plan is updated at least annually and is subject to change at the discretion of our board.

<sup>(2)</sup> Prior to the adoption of CECL effective January 1, 2023, nonperforming assets included accrued interest receivables. Certain prior period ratios have been updated to conform to current period presentation.

	Target	Regulatory Minimum	Regulatory Minimum plus buffer
Tier 1 leverage ratio	Target - 5.15% with at least 1.80% in URE and UREE	4.0% with 1.5% UREE	5.0% with 1.5% UREE
Common equity tier 1 capital ratio	No lower than 7.65%	4.5%	7.0%
Tier 1 capital ratio	No lower than 9.15%	6.0%	8.5%
Total capital ratio	No lower than 11.15%	8.0%	10.5%
Permanent capital ratio	No lower than 9.65%	7.0%	n/a

As part of our business plan, we model economic capital requirements and perform stress testing for AgriBank. In addition, we model economic capital requirements for District Associations. Economic capital measures total enterprise risk looking at credit, interest rate and operational risk.

#### **AgriBank Patronage Programs and Dividend Distributions**

All patronage and dividend payments are at the sole discretion of the board and are determined based on actual financial results, projections and long-term capital goals. Fundamental to our capital plan, we will first retain sufficient current period earnings to meet our capital and UREE targets and then distribute any remaining earnings as cash patronage. We may pay a portion of wholesale patronage, to District Associations and OFIs, in the form of allocated stock. Patronage was paid in cash and stock for the years ended December 31, 2023, 2022 and 2021. Asset pool program patronage was primarily cash distributions from earnings on our various asset pool programs in the years ended December 31, 2023, 2022 and 2021. Because of the strong Association growth in retail assets we expect to reach our targeted level for UREE ratio in 2024. This will likely result in a reduction in overall patronage as a portion of current period earnings will be retained to maintain an acceptable UREE ratio level.

#### **Total Patronage Distributions**

(in thousands)

For the year ended December 31,	2023	2022	2021
Wholesale patronage	\$624,727	\$590,324	\$588,243
Asset pool program patronage	239,694	183,023	159,780
Total patronage	\$864,421	\$773,347	\$748,023
Wholesale patronage in basis points	48.6	50.8	56.2

In addition to patronage to our members, our board declared perpetual preferred stock dividends of \$17.2 million during each of 2023, 2022 and 2021, which is required to be paid before patronage distributions. Refer to Note 6 of the accompanying Financial Statements for additional information about Shareholders' Equity.

#### **Accumulated Other Comprehensive Loss**

Our derivative portfolio includes certain derivatives designated as cash flow hedges. Unrealized gains and losses on cash flow hedges are reported as a separate component of shareholders' equity. Unrealized gains and losses are reclassified into earnings when the interest payments on the hedged debt affect earnings. The majority of cash flow derivatives are hedging rising long-term interest rates.

Typically, rising interest rates increase the value of our cash flow derivative portfolio and the portfolio decreases in value as interest rates decline. Additionally, the volatility in interest rates throughout 2023, paired with the timing of maturities and issuances of new swaps, resulted in gains and losses throughout the year. As a result, we had \$31.3 million net other comprehensive loss for the year ended December 31, 2023, and \$189.5 million and \$71.0 million of net other comprehensive income for the years ended December 31, 2022 and 2021, respectively.

Our investment portfolio is held primarily for liquidity purposes; accordingly, it is considered available-for-sale and is carried at fair value. Unrealized gains and losses, not related to credit losses, on investment securities are reported as a separate component of shareholders' equity. Prior to January 1, 2023, unrealized gains and losses related to the non-credit component of other-than-temporary impairment (OTTI) investment securities were also reported as a separate component of shareholders' equity; however, we held no OTTI securities at any time during the years ended December 31, 2022 or 2021.

The value of our fixed-rate AFS investment securities have an inverse relationship with interest rates, as rates increase, generally the value of the fixed-rate AFS investment securities portfolio declines. Net other comprehensive gains on AFS investment securities totaled \$247.3 million for the year ended December 31, 2023. Net other comprehensive losses on AFS investment securities totaled \$847.4 million and \$169.1 million for the years ended December 31, 2022 and 2021, respectively. While interest rates were volatile during 2023, short-term interest rates increased overall. However, longer-term interest rates declined at the end of 2023, which was the primary driver of the decline in the unrealized losses in our investment portfolio.

#### **Results of Operations**

Net income increased \$82.6 million, or 10.4 percent, for the year ended December 31, 2023, primarily driven by higher net interest income. Return on average assets ratio of 53 basis points in 2023 was in excess of our 50 basis point target. Our targeted return on assets ratio is a key part of our Bank financial framework which optimizes Bank earnings and capital combined with a focus on operational strength and disciplined cost management.

#### **Profitability Information**

(in thousands)

For the year ended December 31,	<b>2023</b> 2022		2021
Net income	\$873,294	\$790,697	\$765,211
Return on average assets	0.53 %	0.53 %	0.57 %
Return on average shareholders' equity	11.28 %	11.36 %	11.13 %

#### **Changes in Significant Components of Net Income**

(in thousands)				Increase (decrease) in	Prior Year Increase (decrease) in
For the year ended December 31,	2023	2022	2021	Net Income	Net Income
Net interest income	\$985,156	\$854,444	\$779,788	\$130,712	\$74,656
Provision for credit losses	19,000	(6,000)	1,000	(25,000)	7,000
Non-interest income	105,460	115,018	145,548	(9,558)	(30,530)
Non-interest expense	198,322	184,765	159,125	(13,557)	(25,640)
Net income	\$873,294	\$790,697	\$765,211	\$82,597	\$25,486

#### **Net Interest Income**

#### **Changes in Net Interest Income**

(in thousands)

For the year ended December 31,	2023 vs 2022		2	2022 vs 2021		
Increase (decrease) due to:	Volume Rate Total		Volume	Rate	Total	
Interest income:						
Loans	\$312,787	\$2,010,897	\$2,323,684	\$217,782	\$732,974	\$950,756
Investment securities and other earning assets	65,462	638,216	703,678	8,896	181,778	190,674
Total interest income	378,249	2,649,113	3,027,362	226,678	914,752	1,141,430
Interest expense:						
Systemwide Debt Securities and other	(270,906)	(2,625,744)	(2,896,650)	(137,274)	(929,500)	(1,066,774)
Net change in net interest income	\$107,343	\$23,369	\$130,712	\$89,404	\$(14,748)	\$74,656

Information regarding the average daily balances (ADB), average rates earned and components of net interest income (NII) on our portfolio follows:

(in thousands)

For the year ended December 31,	2023		
	ADB	Rate	NII
Interest earning assets:			
Wholesale loans	\$121,914,909	3.51 %	\$4,272,893
Retail accrual loans	16,595,233	5.13 %	851,506
Retail nonaccrual loans	55,545	15.80 %	8,777
Investment securities and other earning assets	24,790,982	4.04 %	1,002,645
Total earning assets	163,356,669	3.76 %	6,135,821
Interest bearing liabilities	155,611,616	3.31 %	5,150,665
Interest rate spread	\$7,745,053	0.45 %	
Impact of equity financing		0.15 %	
Net interest margin	_	0.60 %	
Net interest income		_	\$985,156
(in thousands)			
For the year ended December 31,		2022	
	ADB	Rate	NII
Interest earning assets:			
Wholesale loans	\$111,558,976	2.02 %	\$2,252,305
Retail accrual loans	14,538,761	3.78 %	549,762
Retail nonaccrual loans	47,618	15.59 %	7,424
Investment securities and other earning assets	20,563,870	1.45 %	298,969
Total earning assets	146,709,225	2.12 %	3,108,460
	_ : 0,: 00,==0		
Interest bearing liabilities	140,272,505	1.61 %	2,254,016
Interest bearing liabilities Interest rate spread		1.61 % 0.51 %	2,254,016
<b>Q</b>	140,272,505		2,254,016
Interest rate spread	140,272,505	0.51 %	2,254,016
Interest rate spread Impact of equity financing	140,272,505	0.51 % 0.07 %	2,254,016 \$854,444

(in thousands)

For the year ended December 31,		2021	
	ADB	Rate	NII
Interest earning assets:			
Wholesale loans	\$100,675,065	1.39 %	\$1,402,594
Retail accrual loans	13,021,674	3.43 %	447,290
Retail nonaccrual loans	60,313	14.67 %	8,851
Investment securities and other earning assets	19,101,441	0.57 %	108,294
Total earning assets	132,858,493	1.48 %	1,967,029
Interest bearing liabilities	126,798,858	0.94 %	1,187,241
Interest rate spread	\$6,059,635	0.54 %	
Impact of equity financing		0.05 %	
Net interest margin	_	0.59 %	
Net interest income	_	_	\$779,788

Net interest income increased during the year ended December 31, 2023, mainly driven by the benefit of equity financing from higher interest rates compared to the same period of the prior year. Equity financing represents the benefit of non-interest bearing funding.

Interest rate spreads have decreased when compared to the same period of the prior year primarily a result of intentionally lowering the spread component of our wholesale pricing. Partially offsetting this impact was improved spreads on our retail loan portfolio when compared to the prior year due to purchases of retail loans through our asset pool programs throughout 2023 and the resulting retail loan asset mix. Additionally, market opportunities and increased holdings in money market securities with favorable spreads contributed to a year-over-year improvement in investment spreads.

With interest rates and callable debt spreads remaining elevated throughout 2023, opportunities to call and refinance debt have been negligible and loan conversion activity near zero. We estimate funding actions contributed 8 basis points to the interest rate spread in 2023, compared to 11 and 14 basis points in 2022 and 2021, respectively. Competitive market pressures in a rising interest rate environment compressed interest rate spreads on District Association loan portfolios in the last year. In an effort to combat this competitive pressure, AgriBank, in collaboration with District Associations, implemented temporary pricing changes during 2023. The benefit provided to District Associations was largely completed through the funding of prepayable long-term loans at District Associations with shorter duration debt. While this pricing program ended in mid-January 2024, some measured, but heightened, interest rate risk remains. Refer to the Interest Rate Risk Management section for further analysis of the repricing risk.

### **Provision for Credit Losses**

The "Provision for credit losses" in the Statements of Comprehensive Income includes a provision for credit losses on loans, provision for credit losses on investments, as well as a provision for credit losses on unfunded commitments. There was a \$18.0 million provision for credit losses on loans for the year ended December 31, 2023, resulting from the increase in loan portfolio balances due to the purchases in our asset pool programs during the year. AgriBank had a \$1.0 million provision for credit losses related to the unfunded commitments during the year ended December 31, 2023, primarily related to the purchase of participations in the vertical asset pool program. We also had no provision for credit losses on investment securities for the year ended December 31, 2023.

Provision for credit losses on loans in any given year can be impacted by a single loan or borrower. The allowance for credit losses on loans directly impacts our provision for credit losses on loans. Refer to the discussion of the allowance for credit losses on loans in the Loan Portfolio - Allowance for Credit Losses on Loans section of this report and in Note 3 of the accompanying Financial Statements.

### **Non-interest Income**

The decrease in non-interest income for the year ended December 31, 2023, compared to the same period of the prior year, was primarily driven by a decline in conversion and prepayment fees due to high interest rates, as well as a slight decrease in mineral income.

#### **Components of Non-Interest Income**

(in thousands)

For the year ended December 31,	2023	2022	2021
Mineral income	\$86,599	\$89,636	\$54,487
Business services income	9,025	7,583	7,431
Loan prepayment and fee income	8,269	18,871	62,979
Other income (loss), net	1,567	(1,072)	20,651
Total	\$105,460	\$115,018	\$145,548

Loan prepayment and fee income reflects prepayment and conversion fees recognized as a result of conversion activity, primarily related to funding our wholesale lending. The majority of our loan prepayment and fee income is recorded when District Association retail loans financed through our wholesale loan volume prepay or convert, and the District Association is assessed a wholesale fee. The lower rate environment at the beginning of 2021 supported significant loan prepayment and fee income compared to historical averages. As interest rates increased in 2021 and more rapidly in 2022 and 2023, prepayment and conversion activity slowed, returning prepayment and fee income closer to historical averages.

### **Non-interest Expense**

#### **Components of Non-interest Expense**

(in thousands)

For the year ended December 31,	2023	2022	2021
Salaries and employee benefits	\$32,008	\$27,551	\$25,759
Other operating expenses:			
Purchased services	25,280	23,787	22,912
Occupancy and equipment	6,453	5,324	6,665
Examination expense	7,337	7,093	6,628
Other	11,216	10,410	7,923
Loan servicing and other expense	85,731	78,542	68,517
Farm Credit System insurance expense	30,265	29,364	21,205
Other non-interest expense, net	32	2,694	(484)
Total non-interest expense	\$198,322	\$184,765	\$159,125

Loan servicing and other expense increased as the volume of participations in asset pool programs continues to expand in the second half of 2023. These fees are expected to increase into 2024 as these loans are serviced in addition to the continued use of asset pool programs.

Farm Credit System insurance expense is directly impacted by the premium rate we are assessed. Premiums were 18, 20 and 16 basis points for 2023, 2022 and 2021, respectively. The Insurance Corporation has announced premiums of 10 basis points in 2024. The Insurance Corporation board meets periodically throughout the year to review premium rates and has the ability to change these rates at any time.

### **Interest Rate Risk Management**

Interest rate risk is the risk that changes in interest rates may adversely affect operating results and financial condition. Interest rate risk arises primarily from funding fixed rate loans that can be prepaid, adjustable rate loans with interest rate caps and decisions related to the investment of our equity. We manage substantially all of the District's interest rate risk. Our ability to effectively manage interest rate risk relies on our ability to issue debt with terms and structures that match our asset terms and structures and through pricing to Associations. Because a substantial portion of those assets are prepayable, we manage our interest rate risk and reduce our funding costs using a variety of tools including callable debt and derivative products. AgriBank, in collaboration with District Associations, implemented temporary pricing changes during 2023 in an effort to combat competitive pressure for District Associations. While this pricing program ended in mid-January 2024, AgriBank retains some measured, but heightened, interest rate risk especially in an environment which interest rates fall quickly.

We manage exposure to changes in interest rates under policies established by our board and limits established by our ALCO. Policies and limits regulate maximum exposure to net interest income and economic value of equity changes for specified changes in market interest rates. A full analysis of interest rate risk is completed monthly. Through these analyses, appropriate funding strategies are developed to manage the sensitivity of net interest income and economic value of equity to changes in interest rates.

Our primary techniques used to analyze interest rate risk are:

- <u>Interest rate gap analysis</u>, which compares the amount of interest-sensitive assets to interest-sensitive liabilities repricing in selected time periods under various interest rate and prepayment assumptions.
- <u>Net interest income sensitivity analysis</u>, which projects net interest income in each of the next three years given various rate scenarios.
- <u>Economic value of equity sensitivity analysis</u>, which estimates the economic value of assets, liabilities and equity given various rate scenarios.

The assumptions used in our analyses are monitored routinely and adjusted as necessary. Assumptions about loan prepayment behavior are the most significant to the results. Prepayment speeds are estimated as a function of rate levels, age and seasoning. We monitor and track prepayment history and consider adjustments to our assumed prepayment speeds based on our historical observed experience. We use third-party prepayment models for MBS investments.

### **Interest Rate Gap Analysis**

The following table is based on the known repricing dates of certain assets and liabilities and the assumed or estimated repricing dates of others under an implied forward rate scenario. Prepayment estimates for loans are calculated using our standard prepayment assumptions. Callable debt is shown at the first call date it is expected to be exercised given implied forward rates. Various assets and liabilities may not reprice according to the assumptions and estimates used. The analysis provides a static view of our interest rate sensitivity position and does not capture the dynamics of an evolving balance sheet, interest rate and spread changes in different interest rate environments, or the active role of asset and liability management.

### **Interest Rate Gap Position**

(in millions)	Repricing Intervals						
As of December 31, 2023	Year 1	Year 2	Year 3	Year 4	Year 5	Over 5 Years	Total
Earning assets:							
Prepayable loans	\$72,251	\$13,919	\$10,679	\$7,632	\$6,036	\$30,528	\$141,045
Other loans	682	905	1,091	1,072	1,033	2,897	7,680
Investment securities and other earning assets	19,075	2,550	1,411	430	434	826	24,726
Total earning assets	\$92,008	\$17,374	\$13,181	\$9,134	\$7,503	\$34,251	\$173,451
Callable debt	\$13,785	\$13,795	\$5,595	\$5,465	\$4,815	\$30,243	\$73,698
Other debt	73,469	7,645	6,375	2,413	1,357	1,353	92,612
Effect of interest rate swaps and other derivatives	(1,980)	(200)	(950)	100	_	3,030	_
Total rate-sensitive liabilities	\$85,274	\$21,240	\$11,020	\$7,978	\$6,172	\$34,626	\$166,310
Interest rate sensitivity gap	\$6,734	\$(3,866)	\$2,161	\$1,156	\$1,331	\$(375)	\$7,141
Cumulative gap	\$6,734	\$2,868	\$5,029	\$6,185	\$7,516	\$7,141	
Cumulative gap as a % of earning assets	7.3 %	2.6 %	4.1 %	4.7 %	5.4 %	4.1 %	

#### Net Interest Income and Economic Value of Equity (EVE) Sensitivity Analysis

The economic value of equity sensitivity analysis provides a point-in-time view of our interest rate sensitivity position, commensurate with the interest rate gap analysis. Net interest income projections and sensitivity analysis incorporate assumptions to capture the dynamics of an evolving balance sheet. Policy limits related to interest rate sensitivity assume interest rates for all points along the yield curve change immediately in the same direction and amount (a parallel shock). We also routinely review the impact of a gradual change over one year in interest rates in the same direction and same amount (a parallel ramp). Further, we routinely review multi-year net interest income projections and the impact of varying the amount of change in rates at different maturities (a twist, flattening or steepening of the yield curve). Our policies establish a maximum variance from our base case in a plus or minus 200 basis point change in rates, except when the U.S. Treasury three-month rate is below 4 percent, at which time the minus scenario is limited to one-half of the U.S. Treasury three-month rate.

### **NII Sensitivity Analysis**

	Basis Point Interest Rate Change						
As of December 31, 2023	Down 200	Down 100	Up 100	Up 200			
Immediate Change (Shock):							
NII sensitivity	(12.4)%	(5.5)%	3.1 %	5.4 %			
Board policy	(15.0)%			(15.0)%			
Gradual Change (Ramp):							
NII sensitivity			1.7 %	3.1 %			

### **EVE Sensitivity Analysis**

	Basis Point Interest Rate Change					
As of December 31, 2023	Down 200	Down 100	Up 100	Up 200		
Immediate Change (Shock):						
EVE sensitivity	7.8 %	2.9 %	(2.7)%	(5.5)%		
Board policy	(12.0)%			(12.0)%		

#### **Derivative Financial Instruments**

We primarily use derivative financial instruments to reduce funding costs, improve liquidity and manage interest rate risk. We do not hold or issue derivatives for speculative purposes.

Our derivative activities are monitored by our ALCO as part of the committee's oversight of our asset/liability and treasury functions. Our hedging strategies are developed within limits established by the board through our analysis of data derived from financial simulation models and other internal and industry sources. The resulting hedging strategies are then incorporated into our overall interest rate risk management strategies.

The types and uses of derivatives we primarily utilize are:

<b>Derivative Products</b>	Purpose of the Hedge Transaction	Strategic Impact
Receive-fixed swaps	To protect against the decline in interest rates on floating-rate assets by exchanging the debt's fixed-rate payment for a floating-rate payment.	These transactions enable us to improve liquidity, obtain lower funding cost or to hedge basis risk.
Pay-fixed swaps	To protect against an increase in interest rates by exchanging the debt's floating-rate payment for a fixed-rate payment that matches the cash flows of assets.	These transactions create lower cost synthetic fixed-rate funding, hedge future debt issuance costs or manage interest rate sensitivity.
Floating-for-floating swaps	To protect against large increases in interest rates on floating-rate liabilities by embedding an interest rate cap on the floating-rate payment leg of the swap.	These transactions help us to manage exposure to large increases in interest rates and offset interest rate caps that are embedded within our assets.

We also facilitate interest rate swaps to qualified borrowers of District Associations (referred to as customer swaps). These swaps allow qualified borrowers to manage their interest rate risk and lock in a fixed interest rate similar to a fixed-rate loan. We may manage the interest rate risk from customer swaps with the execution of offsetting interest rate swap transactions.

We may enter into commodity derivatives should the parameters of our mineral hedging program be met, including consideration for the expectations of oil prices over a specified length of time. These derivative instruments (put options on the price of oil) are used to mitigate a decline in mineral income in certain circumstances.

By using derivative instruments, we are subject to counterparty credit risk. If a counterparty is unable to perform under a derivative contract, our credit risk equals the net amount due to us. Generally, when the fair value of a derivative contract is positive, we have credit exposure to the counterparty, creating credit risk for us. When the fair value of the derivative contract is negative, we do not have credit exposure. A substantial majority of our derivative transactions are centrally cleared, significantly mitigating counterparty credit risk.

#### **Derivative Credit Loss Exposure by Credit Rating**

	Years to Maturity						
(in thousands)	Less Than	One to Five	Over Five	Maturity Distribution	F	Collateral	Exposure Net of
As of December 31, 2023	One Year	Years	Years	Netting	Exposure	Pledged	Collateral
Moody's Credit Rating:							
Aa1	\$—	<b>\$</b> —	\$7,406	\$—	\$7,406	<b>\$</b> —	\$7,406
Aa2	_	1,792	9,820	_	11,612	1,120	10,492
A1	_	_	51	(1,811)	_	_	_
Cleared derivatives	151	407	6,320	_	6,878	_	6,878
Total	\$151	\$2,199	\$23,597	\$(1,811)	\$25,896	\$1,120	\$24,776

Derivative credit loss exposure is estimated by calculating the cost, on a present value basis, to replace all outstanding derivative contracts in a gain position. Within each maturity category, contracts in a loss position are netted against contracts in a gain position with the same counterparty. If the net position within a maturity category with a particular counterparty is a loss, no amount is reported. Maturity distribution netting represents the impact of netting derivatives in a gain position and derivatives in a loss position for the same counterparty across different maturity categories.

### **Expected Maturities of Derivative Products and Other Financial Instruments**

(in millions)						2020		
As of December 31, 2023	2024	2025	2026	2027	2028	2029 and thereafter	Total	Fair Value
Bonds and Notes:								
Fixed rate	\$17,590	\$16,229	\$14,382	\$8,669	\$8,092	\$33,860	\$98,822	\$99,430
Average interest rate	2.5 %	2.2 %	3.0 %	2.2 %	2.7 %	2.6 %	2.5 %	
Variable rate	35,473	31,093	400	492	30	_	67,488	59,995
Average interest rate	5.5 %	5.6 %	5.7 %	5.9 %	5.7 %	<b>-</b> %	5.6 %	
Total bonds and notes	\$53,063	\$47,322	\$14,782	\$9,161	\$8,122	\$33,860	\$166,310	\$159,425
Derivative Instruments:								
Receive-fixed swaps								
Notional value	\$2,476	\$750	\$1,150	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	\$4,376	\$(18)
Weighted average receive rate	3.3 %	4.7 %	4.2 %	<b>-</b> %	<b>-</b> %	<b>-</b> %	3.8 %	
Weighted average pay rate	3.6 %	3.3 %	3.3 %	<b>-</b> %	<b>-</b> %	<b>-</b> %	3.5 %	
Pay-fixed swaps								
Notional value	3,049	255	36	100	8	3,095	6,543	64
Weighted average receive rate	3.6 %	3.3 %	3.4 %	3.2 %	3.2 %	3.4 %	3.5 %	
Weighted average pay rate	5.4 %	4.0 %	1.2 %	3.8 %	2.6 %	3.3 %	4.3 %	
Floating-for-floating swaps								
Notional value	_	100	850	100	700	200	1,950	1
Weighted average receive rate	<b>-</b> %	3.3 %	3.3 %	3.2 %	3.3 %	3.3 %	3.3 %	
Weighted average pay rate	<b>-</b> %	3.8 %	3.4 %	3.9 %	3.5 %	3.9 %	3.5 %	
Customer swaps								
Notional value	_	5	36	_	8	64	113	(8)
Weighted average receive rate	<b>-</b> %	4.3 %	1.3 %	<b>–</b> %	3.1 %	2.0 %	2.0 %	
Weighted average pay rate	<b>-</b> %	3.3 %	3.4 %	<b>–</b> %	3.4 %	3.4 %	3.4 %	
Credit valuation adjustment <sup>(1)</sup>								0
Variation margin settlement								(21)
Total derivative instruments	\$5,525	\$1,110	\$2,072	\$200	\$716	\$3,359	\$12,982	\$18
Total weighted average rates on s	waps:							
Receive rate	3.5 %	4.3 %	3.7 %	3.2 %	3.2 %	3.3 %	3.5 %	
Pay rate	4.6 %	3.5 %	3.3 %	3.8 %	3.5 %	3.3 %	3.9 %	

 $<sup>^{(1)}</sup>$  Credit valuation adjustment was immaterial as of December 31, 2023.

The table was prepared based on implied forward variable interest rates as of December 31, 2023, and, accordingly, the actual interest rates to be received or paid will be different to the extent that the variable rates fluctuate from December 31, 2023, implied forward rates. Derivative instruments are also discussed further in Notes 2, 11 and 12 of the accompanying Financial Statements.

### **Other Risks**

### **Operational Risk**

Operational risk represents the risk of loss resulting from inadequate or failed internal processes or systems, errors by employees or external events. Our primary operational risk includes external reporting, business model, human capital, fraud, business interruption, data and model integrity, security, and corporate governance. Operational risk is inherent in all business activities, and the management of this risk is important to the achievement of our objectives. We manage operational risk through established internal control processes and business continuity and disaster recovery plans. We maintain systems of controls with the objectives of providing appropriate transaction authorization and execution, proper system operations, safeguarding of assets and reliability of financial and other data. We have a strong control environment, including an independent audit committee, a code of ethics for senior officers and key financial personnel, and an anonymous whistleblower program. Our control framework includes periodic review of vendors and annual review of certain vendor service organization control reports to evaluate risks and determine if risk mitigation actions are needed. We have developed and regularly update comprehensive business continuity and disaster recovery plans and routinely test these plans with the goal of ensuring ongoing operations under a variety of adverse scenarios. In conjunction with our service provider, we maintain sound security infrastructure, which we periodically test. We also provide data confidentiality, physical security and cybersecurity awareness training to staff.

#### **Reputational Risk**

Reputational risk is defined as the negative impact resulting from events, real or perceived, that shape the image of the Farm Credit System or any of its entities. Such risks include impacts related to investors' perceptions about agriculture, the reliability of the System financial information or business practices by any System institution that may appear to conflict with the System mission. The Farm Credit System has various committees responsible for reviewing business practices and, where appropriate, risk mitigation efforts, as well as providing strategic direction on System reputation management initiatives.

### Credit Risk Related to Joint and Several Liability

We have exposure to Systemwide credit risk, because we are jointly and severally liable for all Systemwide debt issued. Under joint and several liability, if a System Bank is unable to pay its obligations as they come due, the other Banks in the System would ultimately be called upon to fulfill those obligations. The existence of the Insurance Fund, the CIPA and the Market Access Agreement (MAA) help to mitigate this risk. The Insurance Corporation was established to administer the Insurance Fund. Refer to Note 1 of the accompanying Financial Statements for further information on the Insurance Fund. Refer to Note 9 of the accompanying Financial Statements for additional information related to the CIPA and MAA.

# **Critical Accounting Policies**

Our Financial Statements are reported based on accounting principles generally accepted in the United States of America and require that significant judgment be applied to various accounting, reporting and disclosure matters. We use assumptions and estimates to apply these principles where actual measurement is not possible or practical. For a complete discussion of significant accounting policies, refer to Note 2 of the accompanying Financial Statements. The following is a summary of certain critical accounting policies:

• <u>Allowance for Credit Losses</u> - The allowance for credit losses on loans is our best estimate of the amount of credit losses on loans in our portfolio as of the date of the accompanying Financial Statements. We determine the allowance for credit losses on loans based on a quarterly evaluation of our loan portfolio, which considers loan loss history, probability of default assumptions, loss given default assumptions, portfolio quality and current economic and environmental conditions. Refer to the Loan Portfolio - Allowance for Credit Losses on Loans section for further discussion.

Effective January 1, 2023, we adopted Accounting Standards Update (ASU) 2016-13 "Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." This guidance established a single allowance framework for all financial assets measured at amortized cost and certain off-balance sheet credit exposures, and replaced the incurred loss guidance. This framework requires that management's estimate reflects credit losses over the asset's remaining expected life and considers expected future changes in macroeconomic conditions and is referred to as the Current Expected Credit Loss (CECL) model. The allowance for credit losses comprises the allowance for credit losses on loans, unfunded commitments, and investment securities.

After adoption of this guidance, the allowance for credit losses takes into consideration relevant information about past events, current conditions, and macroeconomic forecasts of future conditions. An economic scenario is considered over a reasonable and supportable forecast period, after which, the framework incorporates historical loss experience. Final loss estimates also consider factors affecting credit losses not reflected in the scenario, due to the unique aspects of current

conditions and expectations. These factors may include, but are not limited to, lending policies, portfolio concentrations, regulatory guidance, and/or lags in economic forecast information.

As a result of adoption of this guidance, the allowance for credit losses on loans decreased by \$9.8 million, and the allowance for credit losses on unfunded commitments increased by \$1.0 million, with a cumulative-effect increase to retained earnings of \$8.8 million. No allowance for credit losses was recognized in relation to our investment portfolio upon adoption.

The decrease in the allowance for credit losses on loans was largely due to the requirement of the standard to estimate losses to the assets' contractual maturities, resulting in a decrease of allowances attributable to our short-term portfolios. Partially offsetting the decline are modest increases in allowance attributable to our long-term real estate portfolios.

Additional information related to the adoption of this new guidance is included in Note 2 of the accompanying Financial Statements.

• <u>Fair Value Measurements</u> - We apply various valuation methods to assets and liabilities that often involve judgment, particularly when liquid markets do not exist for the particular items being valued. Quoted market prices are referred to when estimating fair values for certain assets, such as certain investment securities. However, for those items for which an observable active market does not exist, we utilize significant estimates and assumptions to value such items. These valuations require the use of various assumptions, including, among others, discount rates, rates of return on assets, prepayment rates, cash flows, default rates, loss given default rates and third-party prices. The use of different assumptions could produce significantly different results.

### **LIBOR Transition**

ICE Benchmark Administration (the entity responsible for calculating LIBOR) ceased the publication of the one-week and two-month USD LIBOR settings immediately following the LIBOR publication on December 31, 2021, and ceased publication of the remaining USD LIBOR settings immediately following the LIBOR publication on June 30, 2023. As anticipated, the Secured Overnight Financing Rate (SOFR) published by the CME group has been the fallback to LIBOR for certain types of outstanding loans, floating rate notes (which includes certain outstanding Systemwide Debt Securities) and derivatives based on LIBOR.

The Farm Credit System established a LIBOR transition workgroup to provide leadership in addressing the LIBOR phase-out across System entities. In coordination with this group, AgriBank developed a comprehensive project plan to address the issues surrounding a transition away from LIBOR. This plan was consistent with regulatory guidance from the FCA, and it incorporated actions to address risk identification and reporting, mitigation strategies, development or adoption of products utilizing alternative reference rates, operational and system impacts, a process for monitoring regulatory and industry developments, as well as communication to stakeholders.

As of December 31, 2023, our exposure to the LIBOR was limited to our Series A Preferred Stock (Preferred Stock). However, on December 29, 2023, AgriBank provided funds to the redemption agent (for the benefit of the preferred stockholders) for the redemption, in whole, of the Preferred Stock and for the final dividend payment as declared by the board in its sole discretion. The preferred stock was redeemed effective January 1, 2024.

Refer to Note 6 Shareholders' Equity of the accompanying Financial Statements for additional information about the preferred stock.

As part of the LIBOR discontinuance, certain LIBOR-indexed swaps were converted to a short-dated LIBOR swap and a forward-starting SOFR swap. The remaining LIBOR-indexed swaps were modified directly through amendments or through the incorporation of fallback language, which changed the contracts to SOFR after June 30, 2023. As of December 31, 2023, we had no remaining LIBOR exposure in our derivative portfolio.

As of December 31, 2023, all LIBOR loan exposures at District Associations as well as LIBOR loan exposures from purchased participations have been repriced to SOFR.

## **Human Capital**

AgriBank recognizes that our people are the key to continued success achieved through inclusive people practices that align with strategic plans and that foster a productive and engaged workforce. We promote a work experience that embodies mission, integrity, excellence, support and improvement – all serving the needs of rural America and agriculture.

Our human capital strategy is to position AgriBank as a premier employer in a hybrid workplace landscape, with guidance and oversight from our board of directors. We adopted a People Plan (Plan) that focuses on: (1) an assessment of workforce and performance management, (2) succession planning, and (3) diversity and inclusion.

### **Assessment of Workforce and Performance Management**

The Plan provides a description of our workforce and assesses its strengths and weaknesses. We are continuously aligning our workforce, structure, and systems with AgriBank's strategic plan, by deploying leading practices in talent acquisition, learning and development, and performance management.

### **Succession Programs**

Succession management at AgriBank is an ongoing process of talent reviews, critical role identification and talent calibration. Essential to ensuring successful strategic execution as employees transition, the key goal is to maintain a robust pool of successor candidates for critical jobs.

### **Diversity and Inclusion**

Inclusive practices are embedded throughout AgriBank's talent cycle of recruiting, learning and development, performance management, and succession planning. Prioritizing inclusion is the principal driver behind AgriBank's success in achieving an engaged, productive, and diverse workforce, and in fostering our positive work environment as a premier employer.

The number of personnel employed by AgriBank on a full-time equivalent basis was 135, 121 and 119 composed of 56.3 percent, 57.0 percent and 57.1 percent men, 43.7 percent, 43.0 percent and 42.9 percent women, and 11.1 percent, 9.9 percent and 5.9 percent minorities at December 31, 2023, 2022 and 2021, respectively.

### **Other Matters**

Our approval is required for significant structural changes at District Associations, including, but not limited to, merger, acquisition, liquidation or re-affiliation to another Farm Credit District.

Effective December 29, 2023, Farm Credit Services of America, ACA, Frontier Farm Credit, ACA, and AgCountry Farm Credit Services, ACA entered into an agreement that provides for contractual collaboration among the three Farm Credit Associations. Subject to completion of certain shareholder engagement activities and consent from the Associations' respective supervisory Banks, the Agreement provides that the three Associations will be jointly managed and will commence sharing income and losses on April 1, 2024, or as soon as reasonably practical thereafter. The Associations will deploy a common business approach to the development and delivery of products and services and use common technology platforms that accommodate differences in local marketplace conditions. While the Associations will be jointly managed and operate under jointly developed strategic business plans and supporting plans, they will remain separate organizations with strong local representation through independent boards of directors and distinct patronage programs.

Effective April 1, 2023, two District Associations, Farm Credit Midsouth, ACA and Farm Credit Mid-America, ACA, merged and are doing business as Farm Credit Mid-America, ACA, headquartered in Louisville, Kentucky.

In 2021, Delta, ACA's (Delta's) board of directors determined that it was in the best interests of Delta to voluntarily dissolve, and approved a resolution with a plan to voluntarily liquidate and dissolve the Association. The sale of Delta's entire loan portfolio to AgHeritage Farm Credit Services, ACA occurred in 2022. The remaining stock in AgriBank of \$1.4 million was retired in November 2023. Effective December 31, 2023, the FCA cancelled Delta's charter.

# **Report of Management**

### AgriBank, FCB

We prepare the Financial Statements of AgriBank, FCB (AgriBank) and are responsible for their integrity and objectivity, including amounts that must necessarily be based on judgments and estimates. The Financial Statements have been prepared in conformity with accounting principles generally accepted in the United States of America. The Financial Statements, in our opinion, fairly present the financial condition of AgriBank. Other financial information included in the Annual Report is consistent with that in the Financial Statements.

To meet our responsibility for reliable financial information, we depend on accounting and internal control systems designed to provide reasonable but not absolute assurance that assets are safeguarded and transactions are properly authorized and recorded. Costs must be reasonable in relation to the benefits derived when designing accounting and internal control systems. Financial operations audits are performed to monitor compliance. PricewaterhouseCoopers LLP, our independent auditors, audit the Financial Statements. In addition, our independent auditor has audited our internal control over financial reporting as of December 31, 2023. The Farm Credit Administration also performs examinations for safety and soundness, as well as compliance with applicable laws and regulations.

The board of directors has overall responsibility for our system of internal control and financial reporting. The board of directors and its Audit Committee consult regularly with us and meet periodically with the independent auditors and other auditors to review the scope and results of their work. The independent auditor has direct access to the board of directors, which is composed solely of directors who are not officers or employees of AgriBank.

The undersigned certify we have reviewed AgriBank, FCB's December 31, 2023 Annual Report, and it has been prepared in accordance with all applicable statutory and regulatory requirements and the information contained herein is true, accurate and complete to the best of our knowledge and belief.

Stan Claussen Chair of the Board AgriBank, FCB

Stanley Claussen

March 1, 2024

Jeffrey R. Swanhorst Chief Executive Officer AgriBank, FCB

Jepfrey R. Swanherst

March 1, 2024

Jeffrey L. Moore Chief Financial Officer AgriBank, FCB

March 1, 2024

# **Report of Audit Committee**

### AgriBank, FCB

The Financial Statements were prepared under the oversight of the Audit Committee. The Audit Committee is composed of a subset of the board of directors of AgriBank, FCB (AgriBank). The Audit Committee oversees the scope of AgriBank's internal audit program, the approval and independence of PricewaterhouseCoopers LLP (PwC) as independent auditors, the adequacy of AgriBank's system of internal controls and procedures and the adequacy of management's actions with respect to recommendations arising from those auditing activities. The Audit Committee's responsibilities are described more fully in the Internal Control Policy and the Audit Committee Charter.

Management is responsible for the preparation of the Financial Statements in accordance with accounting principles generally accepted in the United States of America. Additionally, management is responsible for the design and operating effectiveness of internal control over financial reporting for the Financial Statements. PwC is responsible for expressing opinions on the Financial Statements and internal control over financial reporting based on their integrated audits which are performed in accordance with auditing standards of the Public Company Accounting Oversight Board (PCAOB) and in accordance with generally accepted auditing standards in the United States of America. The Audit Committee's responsibilities include monitoring and overseeing these processes.

In this context, the Audit Committee reviewed and discussed the audited Financial Statements for the year ended December 31, 2023, with management. The Audit Committee also reviewed with PwC the matters required to be discussed by PCAOB Auditing Standard No. 1301, Communications with Audit Committees, and both PwC and the internal auditors directly provided reports on any significant matters to the Audit Committee.

The Audit Committee had discussions with and received written disclosures from PwC confirming its independence. The Audit Committee also reviewed the non-audit services provided by PwC, if any, and concluded these services were not incompatible with maintaining PwC's independence. The Audit Committee discussed with management and PwC any other matters and received any assurances from them as the Audit Committee deemed appropriate.

Based on the foregoing review and discussions, and relying thereon, the Audit Committee recommended the audited Financial Statements be included in the Annual Report for the year ended December 31, 2023.

Ivar S. Chhina Audit Committee Chair AgriBank, FCB

Dan S. Chhun

March 1, 2024

Donald Blankenship Laura Braun Nick Vande Weerd

# **Report on Internal Control over Financial Reporting**

AgriBank, FCB

AgriBank, FCB's (AgriBank) principal executives and principal financial officers or persons performing similar functions are responsible for establishing and maintaining adequate internal control over financial reporting. For purposes of this report, "internal control over financial reporting" is defined as a process designed by, or under the supervision of AgriBank's principal executives and principal financial officers or persons performing similar functions, and effected by its board of directors, management and other personnel, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of the financial statements for external purposes in accordance with accounting principles generally accepted in the United States of America and includes those policies and procedures that: (1) pertain to the maintenance of records that in reasonable detail accurately and fairly reflect the transactions and dispositions of the assets of AgriBank, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with accounting principles generally accepted in the United States of America, and that receipts and expenditures are being made only in accordance with authorizations of management and directors of AgriBank and (3) provide reasonable assurance regarding prevention or timely detection, of unauthorized acquisition, use or disposition of AgriBank's assets that could have a material effect on its financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

AgriBank's management has completed an assessment of the effectiveness of internal control over financial reporting as of December 31, 2023. In making the assessment, management used the 2013 framework in Internal Control - Integrated Framework, promulgated by the Committee of Sponsoring Organizations of the Treadway Commission, commonly referred to as the "COSO" criteria.

Based on the assessment performed, AgriBank concluded that as of December 31, 2023, the internal control over financial reporting was effective based upon the COSO criteria.

AgriBank's internal control over financial reporting as of December 31, 2023, has been audited by PricewaterhouseCoopers LLP, an independent registered public accounting firm, as stated in their accompanying report, which expresses an unqualified opinion on the effectiveness of AgriBank's internal control over financial reporting as of December 31, 2023.

Jeffrey R. Swanhorst Chief Executive Officer AgriBank, FCB

Jepfrey R. Lionnhorst

March 1, 2024

Jeffrey L. Moore Chief Financial Officer AgriBank, FCB

March 1, 2024



### Report of Independent Registered Public Accounting Firm

To the Board of Directors and Shareholders of AgriBank, FCB

### Opinions on the Financial Statements and Internal Control over Financial Reporting

We have audited the accompanying statements of condition of AgriBank, FCB (the "Company") as of December 31, 2023, 2022 and 2021, and the related statements of comprehensive income, of changes in shareholders' equity and of cash flows, for the years then ended, including the related notes (collectively referred to as the "financial statements"). We also have audited the Company's internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control-Integrated Framework* (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of December 31, 2023, 2022 and 2021, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. Also in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of December 31, 2023, based on criteria established in *Internal Control - Integrated Framework* (2013) issued by the COSO.

### Change in Accounting Principle

As discussed in Note 2 to the financial statements, the Company changed the manner in which it accounts for the allowance for credit losses in 2023.

### **Basis for Opinions**

The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Report on Internal Control over Financial Reporting. Our responsibility is to express opinions on the Company's financial statements and on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the relevant ethical requirements relating to our audit, which include standards of the American Institute of Certified Public Accountants (AICPA) Code of Professional Conduct and the Farm Credit Administration's independence rules set forth in 12 CFR Part 621, Accounting and Reporting Requirements, Subpart E, Auditor Independence.

We conducted our audits in accordance with the auditing standards of the PCAOB and in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the financial statements included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

### Definition and Limitations of Internal Control over Financial Reporting

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions

of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### Critical Audit Matters

The critical audit matter communicated below is a matter arising from the current period audit of the financial statements that was communicated or required to be communicated to the audit committee and that (i) relates to accounts or disclosures that are material to the financial statements and (ii) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matter below, providing a separate opinion on the critical audit matter or on the accounts or disclosures to which it relates.

Allowance for Credit Losses on Loans (ACLL) - Pooled Component

As described in Notes 2 and 3 to the financial statements, the allowance for credit losses on loans was \$32.0 million, of which a majority is related to the pooled component as of December 31, 2023. The ACLL represents the estimated current expected credit losses on the loan portfolio and takes into consideration relevant information about past events, current conditions, and reasonable and supportable macroeconomic forecasts of future conditions. Management's process and methodology to establish the ACLL has two basic components: an asset-specific component and a pooled component. In estimating the pooled component of the ACLL, loans are pooled and segregated into loan classes based on loan type, commodity, and internal risk rating. Management uses a two-dimensional risk rating model that incorporates a scale to identify and track the probability of borrower default and a separate scale addressing loss given default. Probability of default is management's assumption of the probability that a borrower will experience default and loss given default is management's assumption of the anticipated principal loss on a specific loan assuming default occurs. Management utilizes a model to calculate an expected life-of-loan loss percentage for each loan pool by considering the probability of default and the loss given default.

The principal considerations for our determination that performing procedures relating to the pooled component of the ACLL is a critical audit matter are (i) the significant judgment by management in developing the estimate of the pooled component of the ACLL; (ii) a high degree of auditor judgment, subjectivity, and effort in performing procedures and evaluating audit evidence related to management's probability of default and loss given default significant assumptions; and (iii) the audit effort involved the use of professionals with specialized skill and knowledge.

Addressing the matter involved performing procedures and evaluating audit evidence in connection with forming our overall opinion on the financial statements. These procedures included testing the effectiveness of controls relating to management's ACLL estimation process, including controls over the probability of default and loss given default significant assumptions. These procedures also included, among others (i) testing management's process for developing the estimate of the pooled component of the ACLL; (ii) evaluating the appropriateness of the methodology and model; (iii) testing the completeness and accuracy of certain data used in the estimate; and (iv) evaluating the reasonableness of the significant assumptions used by management related to probability of default and loss given default. Professionals with specialized skill and knowledge were used to assist in evaluating (i) the appropriateness of the methodology and model and (ii) the reasonableness of the probability of default and loss given default assumptions.

Pricewaterhouse Coopers LLP

Minneapolis, Minnesota March 1, 2024

We have served as the Company's auditor since 1985.

## **Statements of Condition**

### AgriBank, FCB

### (in thousands)

As of December 31,	2023	2022	2021
Assets			
Loans held to maturity (Note 3)	\$148,370,212	\$133,470,781	\$121,994,112
Allowance for credit losses on loans	31,992	31,739	37,558
Net loans held to maturity	148,338,220	133,439,042	121,956,554
Loans held for sale (Note 3)	355,219	_	
Net loans	148,693,439	133,439,042	121,956,554
Investment securities	22,112,428	20,093,923	18,392,628
Cash and cash equivalents	1,642,497	1,356,976	1,304,994
Federal funds sold and securities purchased under resale agreements	1,700,000	_	_
Accrued interest receivable	1,590,342	1,028,153	519,172
Derivative assets	93,470	114,582	5,176
Other assets	590,827	430,092	238,072
Total assets	\$176,423,003	\$156,462,768	\$142,416,596
Liabilities			
Bonds and notes	\$166,310,329	\$148,228,998	\$134,702,607
Accrued interest payable	1,027,470	644,117	260,462
Derivative liabilities	75,356	85,784	55,284
Patronage payable and other payables	402,749	286,334	367,588
Other liabilities	23,921	31,979	24,740
Total liabilities	167,839,825	149,277,212	135,410,681
Commitments and contingencies (Note 9)			
Shareholders' equity			
Perpetual preferred stock	250,000	250,000	250,000
Capital stock and participation certificates	5,845,718	4,664,821	3,826,290
Allocated retained earnings	_	_	1,377
Unallocated retained earnings	3,139,865	3,139,365	3,139,203
Accumulated other comprehensive loss	(652,405)	(868,630)	(210,955)
Total shareholders' equity	8,583,178	7,185,556	7,005,915
Total liabilities and shareholders' equity	\$176,423,003	\$156,462,768	\$142,416,596

# **Statements of Comprehensive Income**

AgriBank, FCB

### (in thousands)

For the year ended December 31,	2023	2022	2021
Interest income			
Loans	\$5,133,176	\$2,809,491	\$1,858,735
Investment securities and other earning assets	1,002,645	298,969	108,294
Total interest income	6,135,821	3,108,460	1,967,029
Interest expense	5,150,665	2,254,016	1,187,241
Net interest income	985,156	854,444	779,788
Provision for credit losses	19,000	(6,000)	1,000
Net interest income after provision for credit losses	966,156	860,444	778,788
Non-interest income			
Mineral income	86,599	89,636	54,487
Business services income	9,025	7,583	7,431
Loan prepayment and fee income	8,269	18,871	62,979
Other income (loss), net	1,567	(1,072)	20,651
Total non-interest income	105,460	115,018	145,548
Non-interest expense			
Salaries and employee benefits	32,008	27,551	25,759
Other operating expense	50,286	46,614	44,128
Loan servicing and other expense	85,731	78,542	68,517
Farm Credit System insurance expense	30,265	29,364	21,205
Other expense, net	32	2,694	(484)
Total non-interest expense	198,322	184,765	159,125
Net income	\$873,294	\$790,697	\$765,211
Other comprehensive income (loss)			
Investment securities activity	\$247,329	\$(847,420)	\$(169,122)
Derivatives and hedging activity	(31,315)	189,487	70,966
Employee benefit plan activity	(31,313)	258	36
Total other comprehensive income (loss)	216,225	(657,675)	(98,120)
		. , , ,	
Comprehensive income	\$1,089,519	\$133,022	\$667,091

# **Statements of Changes in Shareholders' Equity**

### AgriBank, FCB

(in the uppends)	Perpetual Preferred Stock	Capital Stock and Participation Certificates	Allocated Retained	Unallocated Retained	Accumulated Other Comprehensive	Total
(in thousands)  Balance at December 31, 2020	\$250,000	\$3,301,599	Earnings \$1,550	\$3,139,203	(Loss) Income \$(112,835)	\$6,579,517
Net income	<b>7230,000</b>	<del>73,301,333</del>	71,550	765,211	, ,	765,211
Other comprehensive loss				,03,211	(98,120)	(98,120)
Redemption of retained earnings allocated under patronage program			(826)		(33)123)	(826)
Cash patronage			(020)	(658,678)		(658,678)
Stock patronage issued as capital stock		88,692		(88,692)		(655,675)
Retained earnings allocated under patronage program		00,032	653	(653)		_
Perpetual preferred stock dividends				(17,188)		(17,188)
Capital stock and participation certificates issued		466,465		(=:,===,		466,465
Capital stock and participation certificates retired		(30,466)				(30,466)
Balance at December 31, 2021	\$250,000	\$3,826,290	\$1,377	\$3,139,203	\$(210,955)	\$7,005,915
Net income				790,697		790,697
Other comprehensive loss					(657,675)	(657,675)
Redemption of retained earnings allocated under patronage program			(1,508)		, , ,	(1,508)
Cash patronage			, , ,	(312,782)		(312,782)
Stock patronage issued as capital stock		460,434		(460,434)		_
Retained earnings allocated under patronage program			131	(131)		_
Perpetual preferred stock dividends				(17,188)		(17,188)
Capital stock and participation certificates issued		400,215				400,215
Capital stock and participation certificates retired		(22,118)				(22,118)
Balance at December 31, 2022	\$250,000	\$4,664,821	\$—	\$3,139,365	\$(868,630)	\$7,185,556
Cumulative effect of change in accounting principle				8,815		8,815
Net income				873,294		873,294
Other comprehensive income					216,225	216,225
Cash patronage				(669,011)		(669,011)
Stock patronage issued as capital stock		195,410		(195,410)		_
Perpetual preferred stock dividends				(17,188)		(17,188)
Capital stock and participation certificates issued		993,452				993,452
Capital stock and participation certificates retired		(7,965)				(7,965)
Balance at December 31, 2023	\$250,000	\$5,845,718	\$—	\$3,139,865	\$(652,405)	\$8,583,178

## **Statements of Cash Flows**

### AgriBank, FCB

### (in thousands)

For the year ended December 31,	2023	2022	2021
Cash flows from operating activities			
Net income	\$873,294	\$790,697	\$765,211
Adjustments to reconcile net income to cash flows from operating activities:			
Depreciation on premises and equipment	653	269	2,100
Provision for credit losses	19,000	(6,000)	1,000
Loss on sale of investment securities, net	18	3,998	_
Amortization of (discounts) premiums on investments, net	(243,779)	(38,747)	47,678
Amortization of discounts on debt and deferred debt issuance costs, net	130,753	90,524	93,540
Loss on derivative activities, net	19,549	24,309	22,150
Changes in operating assets and liabilities:			
Increase in accrued interest receivable	(4,474,597)	(2,307,348)	(1,409,119)
Decrease (increase) in other assets	146,441	(167,259)	(57,912)
Increase (decrease) in accrued interest payable	383,353	383,655	(13,223)
(Decrease) increase in other liabilities	(129,350)	154,773	(23,057)
Net cash used in operating activities	(3,274,665)	(1,071,129)	(571,632)
Cash flows from investing activities			
Increase in loans, net	(11,350,174)	(9,678,121)	(10,826,127)
(Increase) decrease in federal funds sold and securities purchased under resale agreements, net	(1,700,000)	_	639,700
Purchases of investment securities	(10,821,875)	(10,753,433)	(12,399,013)
Proceeds from investment securities	9,194,491	7,349,681	12,374,914
Proceeds from the sale of investment securities	99,969	889,786	_
Other investing activities, net	(1,385)	448	(1,399)
Net cash used in investing activities	(14,578,974)	(12,191,639)	(10,211,925)
Cash flows from financing activities			
Bonds and notes issued	122,935,444	205,463,972	252,678,299
Bonds and notes retired	(105,038,235)	(191,957,978)	(241,093,634)
(Increase) decrease in cash collateral posted with counterparties, net	(62,604)	(18,663)	26,399
Variation margin received on cleared derivatives, net	13,189	16,610	19,506
Patronage distributions paid	(426,933)	(545,803)	(582,922)
Advanced payment for redemption of preferred stock	(250,000)	_	_
Preferred stock dividends paid	(17,188)	(21,485)	(17,188)
Capital stock and participation certificates issued, net	985,487	378,097	435,999
Net cash provided by financing activities	18,139,160	13,314,750	11,466,459
Net increase in cash and cash equivalents	285,521	51,982	682,902
Cash and cash equivalents at beginning of period	1,356,976	1,304,994	622,092
Cash and cash equivalents at end of period	\$1,642,497	\$1,356,976	\$1,304,994

 $\label{thm:companying} \textit{ notes are an integral part of these financial statements.}$ 

# **Supplemental Statements of Cash Flows Information**

AgriBank, FCB

### (in thousands)

For the year ended December 31,	2023	2022	2021
Supplemental non-cash investing and financing activities			
Increase (decrease) in shareholders' equity from investment securities	\$247,329	\$(847,420)	\$(169,122)
Interest capitalized to loan principal	3,912,408	1,798,367	1,385,582
Patronage and preferred stock dividends accrued	319,221	77,143	312,954
Stock patronage issued	195,410	460,434	88,692
Supplemental non-cash fair value changes related to hedging activities			
Increase in derivative assets and liabilities, net	\$(2,505)	\$(95,051)	\$(43,654)
Increase (decrease) in bonds from derivative activity	53,369	(70,127)	(5,162)
(Decrease) increase in shareholders' equity from cash flow derivatives	(31,315)	189,487	70,966
Supplemental Information			
Interest paid	\$4,616,657	\$1,757,326	\$1,085,014

## **Notes to Financial Statements**

AgriBank, FCB

### NOTE 1

# **Organization and Operations**

#### **Farm Credit System and District Organization**

AgriBank, FCB (AgriBank) is one of the Banks of the Farm Credit System (the System), a federally chartered network of borrower-owned lending institutions composed of cooperatives and related service organizations, established by Congress and subject to the provisions of the Farm Credit Act of 1971, as amended. Cooperatives are organizations that are owned and governed by their members who use the cooperatives' products, supplies or services. The System specializes in providing financing and related services to qualified borrowers for agricultural and rural purposes.

At January 1, 2024, the System included three Farm Credit Banks, one Agricultural Credit Bank and 56 Associations across the nation. System entities have specific lending authorities within their chartered territories. AgriBank is chartered to serve Associations in substantially all of Arkansas, Illinois, Indiana, Iowa, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Tennessee, Wisconsin and Wyoming. Our chartered territory is referred to as the AgriBank District. We serve our chartered territory by lending to the District's Federal Land Credit Associations (FLCAs), Production Credit Associations (PCAs) and Agricultural Credit Associations (ACAs).

AgriBank is primarily owned by local Farm Credit Associations (District Associations or Association-owners). District Associations are composed of ACA parent Associations, each of which has wholly owned FLCA and PCA subsidiaries. FLCAs are authorized to originate long-term real estate mortgage loans. PCAs are authorized to originate short-term and intermediate-term loans. ACAs are authorized to originate long-term real estate mortgage loans and short-term and intermediate-term loans either directly or through their FLCA and PCA subsidiaries. District Associations are also authorized to provide lease financing options for agricultural purposes and to purchase and hold certain types of investments. District Associations may also offer credit life, term life, credit disability, crop hail, and multi-peril crop insurance to their borrowers and those eligible to borrow. Additionally, certain District Associations offer farm records, fee appraisals, income tax planning and preparation services, retirement and succession planning, and producer education services to their members. We are the primary funding source for all District Associations. We raise funds principally through the sale of consolidated Systemwide bonds and notes to the public through the Federal Farm Credit Banks Funding Corporation (the Funding Corporation).

The Farm Credit Act sets forth the types of authorized lending activity, persons eligible to borrow and financial services that we can offer. We are authorized to provide, in participation with other lenders, credit and related services to eligible borrowers. Eligible borrowers include farmers, ranchers, producers or harvesters of aquatic products, rural residents, farm-related service businesses, and processing or marketing operations. The Farm Credit Act, as amended, also allows us to participate with other lenders in loans to similar entities. Similar entities are parties that are not eligible for a loan from a System lending institution, but have operations that are functionally similar to the activities of eligible borrowers. We are also authorized to purchase and hold certain types of investments.

The Farm Credit Administration (FCA) is delegated authority by Congress to regulate the System Banks and Associations. The activities of the System Banks and Associations are examined by the FCA and certain actions by these entities require prior approval from the FCA.

The Farm Credit System Insurance Corporation (FCSIC or the Insurance Corporation) administers the Farm Credit Insurance Fund (Insurance Fund). The Insurance Fund is used to ensure the timely payment of principal and interest on Systemwide debt obligations, to ensure the retirement of protected borrower capital at par or stated value, and for other specified purposes.

The Insurance Corporation does not insure any payments on our preferred stock, common stock or risk participation certificates. In the event of default by another System Bank, and if no available amounts remain in the Insurance Fund, we are required to fund our allocated portion of another System Bank's portion of the Systemwide Debt Securities.

At the discretion of the Insurance Corporation, the Insurance Fund is also available to provide assistance to certain troubled System institutions and for the operating expenses of the Insurance Corporation. Each System Bank is required to pay premiums into the Insurance Fund until the assets in the Insurance Fund equal 2 percent (the secure base amount) of the aggregated insured obligations adjusted to reflect the reduced risk on loans or investments guaranteed by federal or state governments. The percentage

of aggregate obligations can be changed by the Insurance Corporation, at its sole discretion, to a percentage it determines to be actuarially sound. When the amount in the Insurance Fund exceeds the secure base amount, the Insurance Corporation is required to reduce premiums and, under certain circumstances, is required to transfer excess funds to establish Allocated Insurance Reserves Accounts (AIRAs). The Insurance Corporation may also distribute all or a portion of these accounts to the System Banks.

The basis for assessing premiums is insured debt outstanding. Nonaccrual loans and impaired investment securities are assessed a surcharge, while guaranteed loans and investment securities are deductions from the premium base. We, in turn, assess premiums to District Associations each year based on similar factors.

### **AgriBank Operations**

We primarily lend to District Associations in the form of lines of credit to fund Associations' loan portfolios. These lines of credit (wholesale loans) are collateralized by a pledge of substantially all of each District Association's assets. The terms of the revolving lines of credit are governed by a General Financing Agreement (GFA) between us and each District Association. The wholesale funding we provide substantially matches the terms and embedded options of the Associations' retail loans. General operating expenses of the Associations are also funded through their lines of credit. We also fund District Association lending through the direct purchase of participations in retail loans from Associations.

In addition to providing loan funds to District Associations, we may provide certain business services to Associations and other Farm Credit entities. The revenue received for these services is included in "Business services income," a component of non-interest income, on our Statements of Comprehensive Income.

### **Service Organizations**

System institutions jointly own several service organizations. These organizations were created to provide a variety of services for the System. We have ownership interests in the following service organizations:

- **Federal Farm Credit Banks Funding Corporation** provides for the issuance, marketing and processing of Systemwide Debt Securities using a network of investment dealers and dealer banks and financial management and reporting services
- Farm Credit Services Building Association owns and leases premises and equipment to the System's regulator, the FCA
- Farm Credit System Association Captive Insurance Company provides corporate insurance coverage to member organizations
- Farm Credit Foundations (Foundations) provides benefits and payroll services to AgriBank and District Associations as well as certain other System entities
- SunStream Business Services (SunStream) provides applications, technology services and business services to Farm Credit entities

In addition, the Farm Credit Council acts as a full-service federated trade association that represents the System before Congress, the Executive Branch and others, and provides support services to System institutions on a fee basis.

### NOTE 2

## **Summary of Significant Accounting Policies**

Our accounting policies conform to generally accepted accounting principles in the United States of America (GAAP) and prevailing practices within the financial services industry. The preparation of the Financial Statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the Financial Statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Certain amounts in the prior years' Financial Statements have been reclassified to conform to current year presentation.

There have been specific changes in our accounting policies since our 2022 Annual Report. The updated accounting policies are described as follows:

Effective January 1, 2023, we revised our Statements of Cash Flows policy to exclude Federal Funds balances from the beginning and ending cash balances in the Statement of Cash flows. This policy change was applied retrospectively, and \$639.7 million of Federal Funds was reclassified from the beginning balance as of December 31, 2021. There were no revisions for the year ended December 31, 2022. The revision of this policy had no impact on the Statements of Condition or Statements of Comprehensive Income. This policy was revised as the preferable method to better conform with industry practice and make our financial statements more comparable to other banking and Farm Credit System institutions.

For the year ended December 31,		2021	
(in thousands)	As reported	Change	As adjusted
(Increase) decrease in federal funds sold and securities purchased under resale agreements, net	_	639,700	639,700
Net cash used in investing activities	(10,851,625)	639,700	(10,211,925)
Net increase in cash and cash equivalents	43,202	639,700	682,902
Cash and cash equivalents at beginning of period	1,261,792	(639,700)	622,092

Loans Held to Maturity: Loans are carried at their principal amount outstanding, net of any unearned income, cumulative net charge-offs and unamortized deferred fees. Loan interest is accrued and credited to interest income based upon the daily principal amount outstanding. Accrued interest on wholesale loans is capitalized to loan principal on a monthly basis. Origination fees, net of related costs, are deferred and recognized over the life of the loan as a yield adjustment in net interest income. The net amount of loan fees and related origination costs are not material to the Financial Statements taken as a whole. The majority of our loan-related fees are through funding our wholesale loans. These fees are considered funding charges, because the fees are related to actions of the underlying Association retail loans, which are funded through the wholesale loans. These wholesale fees are not subject to deferral and are recognized in the period in which they are assessed.

A loan is considered contractually past due when any principal repayment or interest payment required by the loan instrument is not received on or before the due date. A loan remains contractually past due until certain modifications are completed or until the entire amount past due, including principal, accrued interest and penalty interest incurred as the result of past due status, is collected or otherwise discharged in full.

Generally, loans are placed in nonaccrual status when principal or interest is delinquent for 90 days or more (unless adequately secured and in the process of collection) or circumstances indicate that full collection is not expected. When a loan is placed in nonaccrual status, and the interest is determined to be both uncollectible and the loss is known, we immediately reverse current year accrued interest to the extent principal plus accrued interest exceeds the net realizable value of the collateral prior to reclassification. When we deem a loan to be uncollectible, we charge the loan principal and prior year(s) accrued interest against the allowance for credit losses on loans. Subsequent recoveries, if any, are added to the allowance for credit losses on loans. Any cash received on nonaccrual loans is applied to reduce the carrying amount in the loan, except in those cases where the collection of the carrying amount is fully expected and certain other criteria are met. In these circumstances interest is credited to income when cash is received. Loans are charged off at the time they are determined to be uncollectible. Nonaccrual loans may be returned to accrual status when principal and interest are current, the customer's ability to fulfill the contractual payment terms is fully expected, and, if the loan was past due when placed in nonaccrual status, the loan has evidence of sustained performance in making on-time contractual payments (typically based on payment frequency).

Loan modifications may be granted to borrowers experiencing financial difficulty. Modifications are one or a combination of principal forgiveness, interest rate reduction, other-than-insignificant term extension, or other-than-insignificant payment deferrals. Other-than-insignificant term extensions are defined as those greater than or equal to six months. Covenant waivers and modifications of contingent acceleration clauses are not considered term extensions. Other-than-insignificant payment deferrals are defined as cumulative or individual payment delays greater than or equal to six months.

Prior to January 1, 2023, in situations where, for economic or legal reasons related to the borrower's financial difficulties, we granted a concession for other than an insignificant period of time to the borrower that we would not otherwise consider, the related loan was classified as a troubled debt restructuring (TDR), also known as a formally restructured loan for regulatory purposes. A concession was generally granted in order to minimize economic loss and avoid foreclosure. Concessions varied by program and borrower and may have included interest rate reductions, term extensions, payment deferrals, or an acceptance of additional collateral in lieu of payments. In limited circumstances, principal may have been forgiven. Loans classified as TDRs were considered risk loans. There may have been modifications made in the normal course of business that were not considered TDRs.

Loans Held for Sale: Loans are classified as held for sale when there is the intent and ability to sell the loans. Loans held for sale are carried at lower of cost or fair value.

Allowance for Credit Losses: Effective January 1, 2023, we adopted Accounting Standards Update (ASU) 2016-13 "Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." This guidance established a single allowance framework for all financial assets measured at amortized cost and certain off-balance sheet credit exposures, and replaced the incurred loss guidance. This framework requires that management's estimate reflects credit losses over the assets' remaining expected life and considers expected future changes in macroeconomic conditions and is referred to as the Current Expected Credit Loss (CECL) model. The allowance for credit losses (ACL) comprises the allowance for credit losses on loans, unfunded commitments and investment securities.

### Allowance for Credit Losses on Loans

Beginning January 1, 2023, the allowance for credit losses on loans (ACLL) represents the estimated current expected credit losses on the loan portfolio over the remaining contractual life of the loan portfolio adjusted for expected prepayments. The ACLL takes into consideration relevant information about past events, current conditions, and reasonable and supportable macroeconomic forecasts of future conditions. The contractual term excludes expected extensions, renewals and modifications unless the extension or renewal options are not unconditionally cancellable.

The ACLL is increased through provisions for credit losses on loans and loan recoveries and is decreased through reversals of provision for credit losses on loans and loan charge-offs. The provision activity is included as part of the "Provision for credit losses" in the Statement of Comprehensive Income.

Determining the appropriateness of the ACLL is complex and requires judgment by management about the effect of matters that are inherently uncertain. Loans are evaluated on the amortized cost basis, which includes unamortized premiums and discounts.

We employ a disciplined process and methodology to establish the ACLL that has two basic components: first, an asset-specific component involving individual loans that do not share risk characteristics with other loans and the measurement of expected credit losses for such individual loans; and second, a pooled component for estimated expected credit losses for pools of loans that share similar risk characteristics. When a loan does not share risk characteristics with other loans, expected credit loss is measured as the difference between the amortized cost basis in the loan and the present value of expected future cash flows discounted at the loan's effective interest rate except that, for collateral-dependent loans, credit loss is measured as the difference between the amortized cost basis in the loan and the fair value of the underlying collateral. If the calculated expected credit loss is determined to be permanent, fixed or non-recoverable, the credit loss portion of the loan will be charged off against the ACLL. Refer to our Collateral Dependent Loans policies located herein for further detail.

In estimating the pooled component of the ACLL that share common risk characteristics, loans are pooled and segregated into loan classes primarily based on loan type, commodity, and internal risk rating. For reporting purposes, the portfolio is classified by loan type. We utilize a model to calculate an expected life-of-loan loss percentage for each loan pool by considering the probability of default, based on the migration of loans from performing to loss by internal risk rating, and the loss given default, based on historical experience. Loan borrower characteristics are also utilized and include internal risk ratings, delinquency status, and the remaining term of the loan, adjusted for expected prepayments.

In order to calculate this estimated migration of loans from performing to loss, we utilize a single economic scenario over a reasonable and supportable forecast period of three years. The economic forecasts are updated on a quarterly basis and include macroeconomic variables such as net farm income, unemployment rates, real gross domestic product levels, housing price index,

and agricultural land values. Subsequent to the forecast period, our model applies a smoothed reversion to historical loss experience to estimate losses for the remaining estimated contractual life of the portfolio.

The final credit loss estimate also considers factors not reflected in the economic forecast and historical loss experience due to the unique aspects of current conditions and expectations. These factors may include, but are not limited to: lending policies and procedures, experience and depth of lending staff, credit quality and delinquency trends, individual borrower and industry concentrations, national, regional, and local economic business conditions and developments, collateral value trends, and expected performance of specific industry sectors not reflected in the economic forecast. Consideration of these factors, as well as the imprecision inherent in the process and methodology may lead to a management adjustment to the modeled ACLL results. Expected credit loss estimates also include consideration of expected cash recoveries on loans previously charged-off or expected recoveries on collateral dependent loans where recovery is expected through sale of the collateral.

Prior to January 1, 2023, the allowance for loan losses was an estimate of losses inherent in our loan portfolio as of the financial statement date. We determined the appropriate level of allowance for loan losses based on quarterly evaluation of factors such as loan loss history, estimated probability of default, estimated loss given default, portfolio quality, and current economic and environmental conditions.

### Allowance for Credit Losses on Unfunded Commitments

Under CECL, we evaluate the need for an allowance for credit losses on unfunded commitments, which is included in "Other liabilities" in the Statement of Condition. The related provision is included as part of the "Provision for credit losses" in the Statement of Comprehensive Income. The amount of expected losses is determined by calculating a commitment usage factor over the contractual period for exposures that are not unconditionally cancellable by the institution and applying the loss factors used in the ACLL methodology to the results of the usage calculation. No allowance for credit losses is recorded for commitments that are unconditionally cancellable.

### Allowance for Credit Losses on Investment Securities

Effective January 1, 2023, we adopted CECL, which amended the previous other-than-temporary impairment (OTTI) model for investment securities to incorporate an allowance for expected credit losses on investments. Quarterly, we evaluate the investment portfolio for credit losses and impairment. Unrealized losses on our investment portfolio may be driven by a number factors, including but not limited to, changes in interest rates and credit spreads. Additionally, we consider explicit or implicit guarantees provided by the U.S. government. For those securities guaranteed by the U.S. government or agencies, we have not recognized an allowance for credit losses on investments as our expectation of nonpayment of the amortized cost basis, based on historical losses, is zero.

Collateral Dependent Loans: Collateral dependent loans are loans secured by collateral, including but not limited to real estate, equipment, inventory, livestock, and income-producing property. We measure the expected credit losses based on the fair value of collateral at the reporting date when we determine that foreclosure is probable. Under the fair value practical expedient measurement approach, the expected credit losses are based on the difference between the fair value of the collateral less estimated costs to sell and the amortized cost basis of the loan.

The fair value of the collateral is adjusted for the estimated cost to sell if repayment or satisfaction of a loan is dependent on the sale (rather than only on the operation) of the collateral. In accordance with our appraisal policy, the fair value of collateral-dependent loans is based upon in-house or independent third-party appraisals or on in-house collateral valuations. When an updated appraisal or collateral valuation is received, we reassess the need for adjustments to the loan's expected credit loss measurements and, where appropriate, record an adjustment.

Additionally, when a borrower is experiencing financial difficulty, we apply the fair value practical expedient measurement approach for loans when the repayment is expected to be provided substantially through the operation or sale of the collateral.

**Accrued Interest Receivable:** Accrued interest on loans and investment securities is classified separately in the Statements of Condition.

**Investment Securities:** Our investment securities have been classified as available-for-sale (AFS). These investments are reported at fair value, net of allowance for credit losses on investments. Unrealized holding gains and losses on investments are netted and reported as a separate component of shareholders' equity ("Accumulated other comprehensive loss"). Changes in the fair value of investment securities are reflected as direct charges or credits to "Other comprehensive income (loss)," net of allowance for credit losses or impairment. Purchased premiums and discounts are amortized or accreted using the interest method over the terms of the respective securities.

For investment securities where the fair value is less than the amortized cost basis, we recognize impairment in earnings if we have the intent to sell the security or if it is more likely than not that we will be required to sell the security before recovery of its amortized cost basis.

For investment securities not deemed impaired, where fair value is less than the amortized cost basis, we recognize an allowance for credit losses on investment securities, to the extent the unrealized loss is due to credit loss. The final credit loss estimate is subject to management judgment with respect to current and forecasted conditions, and consideration of U.S. government guarantees.

**Cash and Cash Equivalents**: Cash and cash equivalents, as included on the Financial Statements, represents cash on hand, money markets and deposits in banks.

**Federal Funds Sold**: Federal funds, as included on the Financial Statements, represent excess reserve funds on deposit at the Federal Reserve banks that are lent to other commercial banks. These transactions represent an investment of cash balances overnight in other financial institutions at the federal funds rate.

**Securities Purchased Under Resale Agreements:** Securities purchased under resale agreements, as included on the Financial Statements, represent collateralized transactions whereby we place cash with a counterparty and receive an equivalent amount of U.S. Treasury securities as collateral, plus interest. These transactions typically represent an overnight investment.

Mineral Rights: In connection with past foreclosure and sale proceedings, we have retained certain mineral interests and equity positions in land from which we receive income from lease bonuses, rentals and leasing and production royalties. These intangible assets have no recorded value on the Statements of Condition. All income received on these mineral rights is recognized in the period earned and is included in "Mineral income" on the Statements of Comprehensive Income. The Farm Credit Act requires that mineral rights acquired after 1985 through foreclosure be sold to the buyer of the surface rights in the land.

**Post-Employment Benefit Plans:** The District has various post-employment benefit plans in which our employees participate. These plans are governmental plans and contain characteristics of multi-employer and multiple employer plans. Expenses related to these plans, except for the AgriBank District Pension Restoration Plan, are included in "Salaries and employee benefits" in the Statements of Comprehensive Income. For the Pension Restoration Plan, the service cost component is included in "Salaries and employee benefits" and the other components of net periodic benefit cost are included in "Other operating expense" on our Statements of Comprehensive Income.

Certain employees participate in the defined benefit retirement plan of the District. The plan is composed of two benefit formulas. At their option, employees hired prior to October 1, 2001, are on the cash balance formula or on the final average pay formula. Benefits-eligible employees hired between October 1, 2001, and December 31, 2006, are on the cash balance formula. Effective January 1, 2007, the AgriBank District Retirement Plan was closed to new employees. The District plan utilizes the "Projected Unit Credit" actuarial method for financial reporting and funding purposes.

Certain employees also participate in the nonqualified defined benefit Pension Restoration Plan of the AgriBank District. This plan restores retirement benefits to certain highly compensated eligible employees that would have been provided under the qualified plan if such benefits were not above the Internal Revenue Code compensation or other limits.

The defined contribution plan allows eligible employees to save for their retirement pre-tax, post-tax, or both, with an employer match on a percentage of the employee's contributions. We provide benefits under this plan for those employees who do not participate in the AgriBank District Retirement Plan in the form of a fixed percentage of salary contribution in addition to the employer match. Employer contributions are expensed when incurred.

We also provide certain health insurance benefits to eligible retired employees according to the terms of those benefit plans. The anticipated cost of these benefits is accrued during the employees' active service period.

Income Taxes: We are exempt from federal and other income taxes as provided in the Farm Credit Act.

**Patronage Programs:** We accrue patronage distributions throughout the year. We pay cash patronage in accordance with the declarations of the AgriBank Board of Directors (the board), throughout the year for which the patronage was declared. Accrued cash patronage is included in "Patronage payable and other payables" on the Statements of Condition. Stock patronage is issued in accordance with the declarations of the board, typically annually.

**Preferred Stock Dividends:** If we have preferred stock outstanding, we accrue non-cumulative perpetual preferred stock dividends daily as declared by the board. Typically, dividends on non-cumulative perpetual preferred stock are payable quarterly in arrears. Accrued dividends are included in "Patronage payable and other payables" on the Statements of Condition.

**Derivative Instruments and Hedging Activity:** We are party to derivative financial instruments, primarily interest rate swaps, which are used to manage interest rate risk on assets, liabilities and forecasted transactions. Derivatives are recorded at fair value on the Statements of Condition as assets or liabilities.

Changes in the fair values of derivatives are recorded as gains or losses through earnings or as a component of "Other comprehensive income (loss)," on the Statements of Comprehensive Income, depending on the use of the derivative and whether it is designated and qualifies for hedge accounting. Cash flows on hedges are classified in the same category as the items being hedged.

For fair value hedge transactions in which we are hedging changes in the fair value of an asset or liability, changes in the fair value of the derivative instrument are offset in net income in "Interest expense" on the Statements of Comprehensive Income by changes in the fair value of the hedged item. Additionally, the gain or loss on the hedged item attributed to the hedged risk are recognized in current earnings.

For cash flow hedge transactions hedging the variability of cash flows related to a variable-rate asset or liability, changes in the fair value of the derivative instrument are reported in "Other comprehensive income (loss)" on the Statements of Comprehensive Income. The gains and losses on the derivative instrument are reported in "Other comprehensive income (loss)," until earnings are impacted by the variability of the cash flows of the hedged item. When reclassified to earnings, we include the gain or loss on the derivative in the "Interest expense" line item on the Statements of Comprehensive Income.

For derivatives not designated as a hedging instrument, the related change in fair value is recorded in current period earnings in "Other income (loss), net" on the Statements of Comprehensive Income.

We document all relationships between hedging instruments and hedged items, as well as our risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivatives that are designated as fair value or cash flow hedges to:

- Specific assets or liabilities on the Statements of Condition
- Firm commitments
- Forecasted transactions

For hedging relationships, we assess effectiveness of the hedging relationships through prospective effectiveness tests at inception and retrospective tests on an ongoing basis until the maturity or termination of the hedge. For prospective testing, we perform a shock test of interest rate movements. Alternative tests may be performed if those tests appear to be reasonable relative to the hedge relationship that is being evaluated. For retrospective testing, our procedure is to perform correlation and regression tests of the value change of the hedge versus the value change of the hedged item using weekly data. If the hedge relationship does not pass the minimum levels established for effectiveness tests, hedge accounting will be discontinued.

We discontinue hedge accounting prospectively when we determine that:

- A derivative is no longer effective in offsetting changes in the fair value or cash flows of a hedged item.
- The derivative expires or is sold, terminated, exercised
- It is no longer probable that the forecasted transaction will occur
- A hedged firm commitment no longer meets the definition of a firm commitment
- Designating the derivative as a hedging instrument is no longer appropriate

When we discontinue hedge accounting for cash flow hedges and the forecasted transactions continue to be expected, any remaining accumulated other comprehensive income or loss is amortized into earnings over the remaining life of the original hedged item. If the forecasted transactions are probable of not occurring, any remaining accumulated other comprehensive income or loss is recognized immediately. When we discontinue hedge accounting for fair value hedges, changes in the fair value of the derivative will be recorded in current period earnings, and the basis adjustment to the previously hedged item will be taken into earnings using the interest method over the remaining life of the hedged item. In all situations in which hedge accounting is discontinued and the derivative remains outstanding, we will carry the derivative at its fair value on the Statements of Condition, recognizing changes in fair value in current period earnings.

We may also enter into economic hedges for which we may choose not to elect hedge accounting treatment. We facilitate interest rate swaps to qualified borrowers of District Associations and execute an offsetting interest rate swap to manage the interest rate risk of the swap executed on behalf of the borrower. From time-to-time we also utilize commodity derivative instruments to manage mineral income volatility. The related derivative instruments are held at fair value with the change in fair value reported in "Other income (loss), net" on the Statements of Comprehensive Income. Refer to Note 12 for further information.

**Off-Balance Sheet Credit Exposures:** Commitments to extend credit are agreements to lend to borrowers or participate in future lending arrangements in accordance with established contracts. These commitments generally have fixed expiration dates or other termination clauses. Standby letters of credit are agreements to pay a beneficiary if there is a default on a contractual arrangement. Commercial letters of credit are agreements to pay a beneficiary under specific conditions. We evaluate the need for an allowance for credit losses on unfunded commitments, which is included in "Other liabilities" in the Statements of Condition. For more information see the allowance for credit losses on unfunded commitments policy earlier in this Note.

**Fair Value Measurements**: We utilize a hierarchy to disclose the fair value measurement of financial instruments. A financial instrument's categorization within the valuation hierarchy is based upon the least transparent input that is significant to the fair value measurement.

Level 1 - Unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

Level 2 - Observable inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly or indirectly. Level 2 inputs include:

- Quoted prices for similar assets or liabilities in active markets
- Quoted prices for identical or similar assets or liabilities in markets that are not active so that they are traded less frequently than exchange-traded instruments, quoted prices that are not current, or principal market information that is not released publicly
- Inputs that are observable such as interest rates and yield curves, prepayment speeds, credit risks and default rates
- Inputs derived principally from or corroborated by observable market data by correlation or other means

Level 3 - Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. These unobservable inputs reflect our own judgments about assumptions that market participants would use in pricing the asset or liability. Level 3 assets and liabilities include financial instruments whose value is determined using pricing models, discounted cash flow methodologies or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation.

We may use various acceptable valuation techniques to determine fair value. The primary techniques used include:

- <u>Market Approach</u> uses prices and other relevant information generated by market transactions involving identical or comparable assets to derive a fair value amount
- <u>Income Approach</u> uses various valuation methods to convert future cash flows to a single discounted present value, which becomes the applicable fair value amount
- Cost Approach is based on the current cost to acquire a substitute asset of comparable utility

For certain pension investments presented at fair value, we have used net asset value per share as a practical expedient.

Refer to Notes 7 and 11 for further information on our fair value measurements.

#### **Recently Issued or Adopted Accounting Pronouncements**

We have assessed the potential impact of accounting standards that have been issued by the Financial Accounting Standards Board (FASB) and have determined the following standards to be applicable to our business:

Description

Adoption status and financial statement impact

In June 2016, the FASB issued ASU 2016-13 "Financial Instruments -Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments." The guidance is effective for non-U.S. Securities Exchange Commission filers for our first quarter of 2021. In November 2019, the FASB issued ASU 2019-10 which was amended the mandatory effective date for this guidance for certain institutions. We qualified for the deferral of the mandatory effective date. As a result of the change, the standard is effective for our first quarter of 2023 and early adoption was permitted.

The guidance replaced the incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to availablefor-sale securities would also be recorded through an allowance for credit losses.

We adopted the standard and related updates as of January 1, 2023. As a result of adopting this guidance, the allowance for credit losses on loans decreased by \$9.8 million, and the reserve for unfunded commitments increased by \$1.0 million, with a cumulative-effect increase to retained earnings of \$8.8 million.

The adoption of the standard did not have an impact related to our AFS investment portfolio, as the substantial majority of these investments carry a full faith and credit guarantee of the U.S. government or an implicit credit guarantee from its agencies and have an immaterial risk of credit loss. No allowance for credit losses was recognized in relation to our investment portfolio upon adoption.

In April 2019, the FASB issued ASU 2019-04 "Codification Improvements to Topic 326, Financial Instruments— Credit Losses, Topic 815, Derivatives and Hedging, and Topic 825, Financial Instruments." The guidance is effective the same as the effective dates and transition requirements in Update 2016-13 as amended.

The FASB decided to issue a separate Update for improvements to Updates 2016-01, 2016-13, and 2017-12 to increase stakeholders' awareness of the amendments and to expedite improvements to the Codification. The amendments in this Update impact on our financial statements. are intended to improve the Codification or correcting its unintended application. The items addressed in the amendments generally are not expected to have a significant effect on current accounting practice or to create a significant administrative cost for most entities.

We adopted the portion of the guidance relevant to us concurrent with the adoption of ASU 2016-13 as amended on January 1, 2023. The accounting standard update and the amendments did not have a material

In March 2022, the FASB issued ASU 2022-02 "Financial Instruments— Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures." The guidance was effective at the same time that ASU 2016-13 is adopted.

This guidance eliminated the accounting guidance for troubled debt restructurings by creditors in Subtopic 310-40, Receivables— Troubled Debt Restructurings by Creditors, while enhancing disclosure requirements for certain loan refinancings and restructurings. This guidance also required that an entity disclose current-period gross write-offs by year of origination for financing receivables and net investments in leases within the scope of Subtopic 326-20, Financial Instruments—Credit Losses—Measured at Amortized Cost.

We adopted the standard on January 1, 2023. The adoption of this guidance did not have a material impact on our financial statements, but modified certain disclosures beginning with our first quarter 2023 Quarterly Report.

### NOTE 3

### Loans and Allowance for Credit Losses on Loans

As of December 31, 2023, we had total loans of \$148.7 billion, of which \$355.2 million was classified as loans held for sale, resulting in \$148.4 billion of loans shown as held to maturity on the Statement of Condition. Total loans presented throughout Note 3 include all loans held, regardless of classification.

#### Loans by Type

(in thousands)	2023		2022		2021	
As of December 31,	Amount	%	Amount	%	Amount	%
Wholesale loans	\$126,012,646	84.7 %	\$118,660,270 88.9 % \$		\$108,166,365	88.7 %
Retail loans:						
Real estate mortgage	9,430,541	6.3 %	4,710,046	3.5 %	4,373,338	3.6 %
Production and intermediate-term	8,974,118	6.0 %	7,894,068	5.9 %	7,678,693	6.3 %
Loans to other financing institutions (OFIs)	1,043,351	0.7 %	749,969	0.6 %	703,471	0.6 %
Other	3,264,775	2.3 %	1,456,428	1.1 %	1,072,245	0.8 %
Total retail loans	22,712,785	15.3 %	14,810,511	11.1 %	13,827,747	11.3 %
Total loans	\$148,725,431	100.0 %	\$133,470,781	100.0 %	\$121,994,112	100.0 %

Other was primarily composed of agribusiness and rural residential real estate loans.

Accrued interest receivable on loans of \$1.5 billion as of December 31, 2023 has been excluded from the amortized cost of loans and reported separately in the Statement of Condition.

### **Participations**

We may purchase loan participations from and sell loan participations to others, primarily District Associations. We had no loan participation purchases outside of the System as of December 31, 2023, 2022 or 2021. From time to time, we may expand or change our asset pool programs. In such cases, in agreement with the participating Associations, we offer to sell back existing participations and purchase participations under the new program. These purchases may include loans that were considered purchased credit deteriorated; however, these loans were not material to the financial statements.

### **Retail Loan Participations Purchased**

(in thousands)

As of December 31,	2023	2022	2021
Real estate mortgage	\$9,430,541	\$4,710,046	\$4,373,338
Production and intermediate-term	8,974,118	7,894,068	7,678,693
Other	3,248,451	1,445,398	1,072,245
Total loans	\$21,653,110	\$14,049,512	\$13,124,276

#### **Portfolio Diversification**

Loan concentrations exist when there are amounts loaned to multiple borrowers engaged in similar activities or within close proximity, which could cause them to be similarly impacted by economic or other conditions.

A substantial portion of our loan portfolio consists of individual wholesale loans. Wholesale loans range in size from \$728.5 million to \$33.5 billion. At December 31, 2023, the three largest District Associations represented 70.6 percent of wholesale loans and 59.8 percent of total loans. No other wholesale loan was greater than 10 percent of total loans. The wholesale loans are used by District Associations to fund their loan portfolios, and, therefore, our distribution of credit risk in various commodities and geographic concentrations approximate that of the District as a whole. AgriBank District credit risk policies focus on loan repayment capacity in addition to conservative loan-to-value levels on the collateral that secures loans.

#### **Portfolio Performance**

Credit risk arises from the potential inability of a borrower to meet its payment obligation and exists in our outstanding loans, letters of credit and unfunded loan commitments. We manage credit risk associated with our lending activities through an analysis of the credit risk profile of an individual borrower based on management established underwriting standards and board approved lending policies. For participations purchased, we rely on the originating Association to obtain borrower information to perform our independent credit analysis. The evaluation of the borrower's credit risk profile may include analysis of several factors, including but not limited to, credit history, repayment capacity, financial position, and collateral. Real estate mortgage loans must be secured by first liens on the real estate. As required by the FCA regulations, each institution that makes loans on a secured basis must have collateral evaluation policies and procedures. Real estate mortgage loans may be made only in amounts up to 85.0 percent of the original appraised value of the property taken as security or up to 97.0 percent of the appraised value if guaranteed by a state, federal, or other governmental agency. The actual loan to appraised value when loans are made is generally lower than the statutory maximum percentage. Loans other than real estate mortgage may be made on a secured or unsecured basis.

We use a two-dimensional risk rating model based on an internally generated combined System risk rating guidance that incorporates a 14-point probability of default rating scale to identify and track the probability of borrower default and a separate six-point scale addressing loss given default. Probability of default is our assumption of the probability that a borrower will experience a default during the life of the loan. The loss given default is our assumption as to the anticipated principal loss on a specific loan assuming default occurs during the remaining life of the loan. A default is considered to have occurred if the lender believes the borrower will not be able to pay its obligation in full or the borrower or the loan is classified as nonaccrual. This credit risk rating process incorporates objective and subjective criteria to identify inherent strengths, weaknesses and risks in a particular relationship. For participations purchased, we monitor the borrowers' financial performance to update our probability of default assignments. Typically, our probability of default assignments will align with the Association's assessment. We review the probability of default category, at least on an annual basis, or when a credit action is taken, for our wholesale and OFI loans.

Each of the probability of default categories carries a distinct percentage of default probability. The probability of default rate between one and nine of the acceptable categories is very narrow and would reflect almost no default to a minimal default percentage. The probability of default rate grows more rapidly as a loan moves from acceptable to other assets especially mentioned and grows significantly as a loan moves to a substandard (viable) level. A substandard (non-viable) rating indicates that the probability of default is almost certain.

The primary credit quality indicator we utilize is the FCA Uniform Loan Classification System, which categorizes loans into five categories. The categories are:

- <u>Acceptable</u> assets are non-criticized assets representing the highest quality. They are expected to be fully collectible. This category is further differentiated into various probabilities of default.
- Other Assets Especially Mentioned (Special Mention) are currently collectible, but exhibit some potential weakness. These assets involve increased credit risk, but not to the point of justifying a substandard classification.
- <u>Substandard</u> assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan
- <u>Doubtful</u> assets exhibit similar weaknesses as substandard assets. However, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable.
- Loss assets are considered uncollectible.

### **Credit Quality of Loans**

(in thousands)

As of December 31, 2023	Acceptable	Special mention	Substandard/ Doubtful	Total
Wholesale loans	100.0 %	<b>- %</b>	<b>–</b> %	100.0 %
Retail loans:				
Real estate mortgage	98.0 %	0.8 %	1.2 %	100.0 %
Production and intermediate-term	94.3 %	3.4 %	2.3 %	100.0 %
Loans to OFIs	100.0 %	<b>- %</b>	<b>–</b> %	100.0 %
Other	94.8 %	2.3 %	2.9 %	100.0 %
Total retail loans	96.2 %	2.0 %	1.8 %	100.0 %
Total loans	99.4 %	0.3 %	0.3 %	100.0 %

(iii tiiousanus)	thousands) Term Loans by Origination Year								
							Revolving	Revolving Loans Converted to	
As of December 31, 2023	2023	2022	2021	2020	2019	Prior	Loans	Term Loans	Total
Wholesale loans									
Acceptable	\$-	\$-	\$-	\$-	\$-	\$-	\$126,012,646	\$-	\$126,012,646
Total Wholesale loans	\$-	\$-	\$-	\$-	\$-	\$—	\$126,012,646	\$-	\$126,012,646
Retail loans:									
Real estate mortgage									
Acceptable	\$391,225	\$1,206,100	\$1,744,294	\$1,634,733	\$727,951	\$3,398,853	\$146,622	\$215	\$9,249,993
Special mention	1,682	5,212	12,637	14,075	6,642	29,633	1,499	_	71,380
Substandard/doubtful	383	16,386	16,467	9,151	12,033	36,214	18,534	_	109,168
Total Real estate mortgage loans	\$393,290	\$1,227,698	\$1,773,398	\$1,657,959	\$746,626	\$3,464,700	\$166,655	\$215	\$9,430,541
Production and intermediate-term									
Acceptable	\$2,971,582	\$1,806,953	\$1,400,847	\$728,449	\$214,972	\$133,380	\$1,200,286	\$696	\$8,457,165
Special mention	169,433	81,524	18,851	10,547	5,063	1,543	20,767	20	307,748
Substandard/doubtful	95,352	53,225	11,953	6,311	6,755	3,509	31,638	462	209,205
Total production and intermediate-term loans	\$3,236,367	\$1,941,702	\$1,431,651	\$745,307	\$226,790	\$138,432	\$1,252,691	\$1,178	\$8,974,118
Loans to OFIs									
Acceptable	\$131,316	\$144,737	\$133,571	\$149,915	\$14,974	\$11,423	\$457,415	\$-	\$1,043,351
Total loans to OFIs	\$131,316	\$144,737	\$133,571	\$149,915	\$14,974	\$11,423	\$457,415	\$-	\$1,043,351
Other									
Acceptable	\$365,780	\$677,207	\$563,445	\$303,415	\$153,938	\$537,837	\$493,834	\$675	\$3,096,131
Special mention	5,771	3,731	26,227	20,674	504	5,000	12,174	1,149	75,230
Substandard/doubtful	3,376	5,459	9,798	36,020	4,574	12,004	22,153	30	93,414
Total other	\$374,927	\$686,397	\$599,470	\$360,109	\$159,016	\$554,841	\$528,161	\$1,854	\$3,264,775
Total retail loans									
Acceptable	\$3,859,903	\$3,834,997	\$3,842,157	\$2,816,512	\$1,111,835	\$4,081,493	\$2,298,157	\$1,586	\$21,846,640
Special mention	176,886	90,467	57,715	45,296	12,209	36,176	34,440	1,169	454,358
Substandard/doubtful	99,111	75,070	38,218	51,482	23,362	51,727	72,325	492	411,787
Total retail Loans	\$4,135,900	\$4,000,534	\$3,938,090	\$2,913,290	\$1,147,406	\$4,169,396	\$2,404,922	\$3,247	\$22,712,785
Total loans									
Acceptable	\$3,859,903	\$3,834,997	\$3,842,157	\$2,816,512	\$1,111,835	\$4,081,493	\$128,310,803	\$1,586	\$147,859,286
Special mention	176,886	90,467	57,715	45,296	12,209	36,176	34,440	1,169	454,358
Substandard/doubtful	99,111	75,070	38,218	51,482	23,362	51,727	72,325	492	411,787
Total	\$4,135,900	\$4,000,534	\$3,938,090	\$2,913,290	\$1,147,406	\$4,169,396	\$128,417,568	\$3,247	\$148,725,431
=									
Gross charge-offs, for the year ended December 31, 2023									
Real estate mortgage	\$—	\$1	\$11	\$56	\$113	\$202	\$—	\$—	\$383
Production and intermediate-term	1,388	2,230	4,489	2,250	3,419	2,746	12,610	45	29,177
Other	196	35	_	7,292	_	1,638	398		9,559
Total	\$1,584	\$2,266	\$4,500	\$9,598	\$3,532	\$4,586	\$13,008	\$45	\$39,119

### **Credit Quality of Loans**

(in thousands)

As of December 31, 2022	Acceptab	ole	Special men	tion	Substandard/D	oubtful	Total	
Wholesale loans	\$119,473,496	100.0 %	\$-	- %	\$-	- %	\$119,473,496	100.0 %
Retail loans:								
Real estate mortgage	4,666,308	98.4 %	21,950	0.5 %	53,402	1.1 %	4,741,660	100.0 %
Production and intermediate-term	7,545,597	94.0 %	285,805	3.6 %	191,064	2.4 %	8,022,466	100.0 %
Loans to OFIs	755,319	100.0 %	_	- %	_	- %	755,319	100.0 %
Other	1,392,199	95.2 %	6,498	0.4 %	64,151	4.4 %	1,462,848	100.0 %
Total retail loans	14,359,423	95.8 %	314,253	2.1 %	308,617	2.1 %	14,982,293	100.0 %
Total loans	\$133,832,919	99.6 %	\$314,253	0.2 %	\$308,617	0.2 %	\$134,455,789	100.0 %
		_		•		-		
(in thousands)								
As of December 31, 2021	Acceptab	le	Special ment	tion	Substandard/De	oubtful	Total	
Wholesale loans	\$107,132,392	98.7 %	\$1,392,500	1.3 %	\$-	- %	\$108,524,892	100.0 %
Retail loans:								
Real estate mortgage	4,279,841	97.2 %	44,016	1.0 %	77,339	1.8 %	4,401,196	100.0 %
Production and intermediate-term	7,269,150	93.5 %	265,026	3.4 %	242,036	3.1 %	7,776,212	100.0 %
Loans to OFIs	705,804	100.0 %	_	- %	_	- %	705,804	100.0 %
Other	1,059,292	98.6 %	7,671	0.7 %	7,728	0.7 %	1,074,691	100.0 %
Total retail loans	13,314,087	95.4 %	316,713	2.3 %	327,103	2.3 %	13,957,903	100.0 %
Total loans	\$120,446,479	98.3 %	\$1,709,213	1.4 %	\$327,103	0.3 %	\$122,482,795	100.0 %

Note: Accrued interest receivable has been excluded from the loan footnote disclosures for all periods after January 1, 2023.

We had no loans categorized as Loss at December 31, 2023, 2022 or 2021.

### **Aging Analysis of Loans**

Other

Total retail loans

**Total loans** 

(in thousands) As of December 31, 2023	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due Less than 30 Past Due	Total Loans	Accruing loans 90 days or more past due
Wholesale loans	\$-	\$—	\$—	\$126,012,646	\$126,012,646	\$-
Retail loans:						
Real estate mortgage	25,622	5,869	31,491	9,399,050	9,430,541	279
Production and intermediate-term	74,643	14,288	88,931	8,885,187	8,974,118	884
Loans to OFIs	_	_	_	1,043,351	1,043,351	_
Other	9,048	3,579	12,627	3,252,148	3,264,775	171
Total retail loans	109,313	23,736	133,049	22,579,736	22,712,785	1,334
Total loans	\$109,313	\$23,736	\$133,049	\$148,592,382	\$148,725,431	\$1,334
(in thousands) As of December 31, 2022	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due Less than 30 Past Due	Total Loans	Accruing loans 90 days or more past due
Wholesale loans	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	\$119,473,496	\$119,473,496	\$ <b>—</b>
Retail loans:						
Real estate mortgage	22,767	1,498	24,265	4,717,395	4,741,660	76
Production and intermediate-term	54,295	6,131	60,426	7,962,040	8,022,466	670
Loans to OFIs	_	_	_	755,319	755,319	_
Other	8,316	282	8,598	1,454,250	1,462,848	_
Total retail loans	85,378	7,911	93,289	14,889,004	14,982,293	746
Total loans	\$85,378	\$7,911	\$93,289	\$134,362,500	\$134,455,789	\$746
(in thousands) As of December 31, 2021	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due Less than 30 Past Due	Total Loans	Accruing loans 90 days or more past due
Wholesale loans	\$-	\$-	\$—	\$108,524,892	\$108,524,892	\$-
Retail loans:						
Real estate mortgage	5,485	1,316	6,801	4,394,395	4,401,196	_
Production and intermediate-term	42,582	10,348	52,930	7,723,282	7,776,212	2,531
Loans to OFIs	_	_	_	705,804	705,804	_

Note: Accrued interest receivable has been excluded from the loan footnote disclosures for all periods after January 1, 2023.

161

11,825

\$11,825

507

60,238

1,074,184

13,897,665

\$60,238 \$122,422,557 \$122,482,795

1,074,691

13,957,903

346

48,413

\$48,413

2,531

\$2,531

#### Nonaccrual Loans by Type

As of December 31,	2023	2022	2021
Real estate mortgage	\$19,899	\$13,055	\$16,068
Production and intermediate-term	35,799	27,296	33,869
Other	14,624	1,643	1,403
Total nonaccrual loans	\$70,322	\$41,994	\$51,340

#### **Additional Nonaccrual Loans Information**

	As of December 31, 2023	For the year ended December 31, 2023
	Amortized Cost without Allowance	Interest Income Recognized
Nonaccrual loans:		
Real estate mortgage	\$14,557	\$3,230
Production and intermediate-term	11,074	5,546
Other	4,120	_
Total	\$29,751	\$8,776

We had no wholesale loans or loans to OFIs classified as nonaccrual at December 31, 2023. Reversals of interest income on loans that moved to nonaccrual status were not significant during the year ended December 31, 2023.

Nonaccrual loans represented 0.05 percent of total loans at December 31, 2023, of which 57.5 percent were current as to principal and interest.

#### **Modifications Granted to Borrowers Experiencing Financial Difficulty**

Included within our loans are loan modifications. Loan modifications may be granted to borrowers experiencing financial difficulty. Our loans classified as modified loans at December 31, 2023, and activity on these loans during the year ended December 31, 2023, were not material. We did not have any material commitments to lend to borrowers whose loans have been modified during the year ended December 31, 2023.

#### Allowance for Credit Losses on Loans and Credit Losses on Unfunded Commitments

The "Provision for credit losses" in the Statements of Comprehensive Income includes a provision of credit losses on loans and includes any provision for credit losses on unfunded commitments. The accrued credit losses on unfunded commitments are recorded in "Other liabilities" in the Statements of Condition. Typically, accrued credit losses are relieved and replaced with an allowance for credit losses on loans as the related commitments are funded. The allowance for credit losses on unfunded commitments was not significant as of December 31, 2023, 2022 or 2021. Similarly, the provision for credit losses on unfunded commitments for the year ended December 31, 2023, 2022 and 2021, was not significant.

Our loan portfolio is divided into segments primarily based on loan type which are the segments used to estimate the allowance for credit losses. As Farm Credit lending authorities limit the types of loans we can participate in, our portfolio is concentrated in the agriculture sector. The credit risk associated with each of our portfolio segments includes a strong correlation to agricultural commodity prices and input costs. Specifically for our real estate mortgage segment, the value of agricultural land that serves as collateral is a key risk characteristic. Additionally, unemployment rates and gross domestic product levels are additional key risk characteristics attributable to our portfolio. We consider these characteristics, among others, in assigning internal risk ratings and forecasting credit losses on our loan portfolio and related unfunded commitments.

We develop our reasonable and supportable forecast by considering a multitude of macroeconomic variables. Our forecasts of U.S. net farm income, U.S. real gross domestic product, and U.S. unemployment rate represent the key macroeconomic variables that most significantly affect the estimate of the allowance for credit losses on loans and credit losses on unfunded commitments.

We utilize a single macroeconomic scenario in the estimate of the allowance for credit losses on loans and credit losses on unfunded commitments which represents the most probable forecasted outcome. Subsequent changes in the macroeconomic forecasts will be reflected in the provision for credit losses in future periods.

The allowance for credit losses on loans increased from January 1, 2023, driven by purchased participations in our asset pool programs.

## Changes in Allowance for Credit Losses on Loans by Loan Type

(in thousands)	Wholesale loans	Real estate mortgage	Production and intermediate - term	Loans to OFIs	Other	Total
Allowance for credit losses on loans:						
Balance as of December 31, 2022	\$-	\$3,932	\$22,350	\$305	\$5,152	\$31,739
Cumulative effect of change in accounting principle	_	(768)	(14,927)	582	5,298	(9,815)
Provision for credit losses on loans	_	1,845	5,454	(270)	10,971	18,000
Charge-offs	_	(383)	(29,177)	_	(9,559)	(39,119)
Recoveries	_	690	<b>26,20</b> 9	_	124	27,023
Initial allowance for purchased credit deteriorated loans	_	652	1,738	<del>-</del>	1,774	4,164
Balance as of December 31, 2023	\$—	\$5,968	\$11,647	\$617	\$13,760	\$31,992
(in thousands)	Wholesale Ioans	Real estate mortgage	Production and intermediate - term	Loans to OFIs	Other	Total
Allowance for credit losses on loans:						
Balance as of December 31, 2021	\$—	\$4,809	\$30,572	\$280	\$1,897	\$37,558
Provision for credit losses on loans	_	(887)	(8,437)	25	3,299	(6,000)
Charge-offs	_	(5)	(3,874)	_	(55)	(3,934)
Recoveries	_	15	4,089	_	11	4,115
Balance as of December 31, 2022	\$—	\$3,932	\$22,350	\$305	\$5,152	\$31,739
(in thousands)	Wholesale loans	Real estate mortgage	Production and intermediate - term	Loans to OFIs	Other	Total
Allowance for credit losses on loans:	100113	топедаве	term	200113 (0 01 13	Juici	Total
Balance as of December 31, 2020	\$-	\$3,751	\$34,779	\$285	\$1,035	\$39,850
Provision for credit losses on loans	_	1,053	(1,948)	(5)	1,900	1,000
Charge-offs	_	(160)	(7,553)	_	(1,049)	(8,762)
Recoveries	_	165	5,294	_	11	5,470
Balance as of December 31, 2021	\$-	\$4,809	\$30,572	\$280	\$1,897	\$37,558

## **Previously Required Disclosures**

The disclosures in this section were required prior to January 1, 2023. Upon the adoption of CECL, these disclosures are no longer required prospectively.

### Risk Loans

Risk loans are loans for which it is probable that all principal and interest will not be collected according to the contractual terms.

## **Risk Loan Information**

(in thousands)

As of December 31,	2022	2021
Nonaccrual loans:		
Current as to principal and interest	\$31,731	\$37,785
Past due	10,263	13,555
Total nonaccrual loans	41,994	51,340
Accruing restructured loans	3,025	3,424
Accruing loans 90 days or more past due	746	2,531
Total risk loans	\$45,765	\$57,295
Volume with specific reserves	\$26,271	\$34,929
Volume without specific reserves	19,494	22,366
Total risk loans	\$45,765	\$57,296
Specific reserves	\$5,904	\$7,561

Note: Accruing loans include accrued interest receivable.

For the year ended December 31,	2022	2021
Income on accrual risk loans	\$554	\$627
Income on nonaccrual loans	7,424	8,851
Total income on risk loans	\$7,978	\$9,478
		_
Average risk loans	\$59,986	\$73,514

## Risk Loans by Type

(in thousands)

As of December 31,	2022	2021
Nonaccrual loans:		·
Real estate mortgage	\$13,055	\$16,068
Production and intermediate-term	27,296	33,869
Other	1,643	1,403
Total nonaccrual loans	\$41,994	\$51,340
Accruing restructured loans:		
Real estate mortgage	\$2,935	\$3,334
Production and intermediate-term	90	41
Other	_	49
Total accruing restructured loans	\$3,025	\$3,424
Accruing loans 90 days or more past due:		
Real estate mortgage	\$76	<b>\$</b> —
Production and intermediate-term	670	2,531
Total accruing loans 90 days or more past due	\$746	\$2,531
Total risk loans	\$45,765	\$57,295

Note: Accruing loans include accrued interest receivable.

We had no wholesale loans classified as risk loans at December 31, 2022 or 2021. All risk loans are considered to be impaired loans.

## Additional Impaired Loan Information by Loan Type

	As of December 31, 2022			For the year ended December 31, 2022		
(in thousands)	Recorded Investment <sup>(1)</sup>	Unpaid Principal Balance <sup>(2)</sup>	Related Allowance	Average Impaired Loans	Interest Income Recognized	
Impaired loans with a related allowance for loan losses:						
Real estate mortgage	\$6,889	\$7,710	\$1,833	\$7,899	\$—	
Production and intermediate-term	18,164	20,575	3,774	22,758	_	
Other	1,218	1,380	297	752	_	
Total	\$26,271	\$29,665	\$5,904	\$31,409	\$—	
Impaired loans with no related allowance for loan losses:						
Real estate mortgage	\$9,177	\$9,705	<b>\$</b> —	\$10,676	\$2,678	
Production and intermediate-term	9,892	25,744	_	17,286	5,297	
Other	425	661	_	615	3	
Total	\$19,494	\$36,110	<b>\$</b> —	\$28,577	\$7,978	
Total impaired loans:						
Real estate mortgage	\$16,066	\$17,415	\$1,833	\$18,575	\$2,678	
Production and intermediate-term	28,056	46,319	3,774	40,044	5,297	
Other	1,643	2,041	297	1,367	3	
Total	\$45,765	\$65,775	\$5,904	\$59,986	\$7,978	

_	As c	of December 31, 20	For the year ended December 31, 2021		
(in thousands)	Recorded Investment <sup>(1)</sup>	Unpaid Principal Balance <sup>(2)</sup>	Related Allowance	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for loan losses:					
Real estate mortgage	\$8,433	\$9,206	\$2,745	\$9,850	\$—
Production and intermediate-term	25,437	28,534	4,450	32,096	_
Other	1,059	1,169	366	489	
Total	\$34,929	\$38,909	\$7,561	\$42,435	\$—
Impaired loans with no related allowance for loan losses:					
Real estate mortgage	\$10,969	\$12,543	<b>\$</b> —	\$11,751	\$3,417
Production and intermediate-term	11,004	30,051	_	18,482	6,058
Other	393	519	_	846	3
Total	\$22,366	43,113	\$—	\$31,079	\$9,478
Total impaired loans:					
Real estate mortgage	\$19,402	\$21,749	\$2,745	\$21,601	\$3,417
Production and intermediate-term	36,441	58,585	4,450	50,578	6,058
Other	1,452	1,688	366	1,335	3
Total	\$57,295	\$82,022	\$7,561	\$73,514	\$9,478

<sup>&</sup>lt;sup>(1)</sup> The recorded investment is the face amount of the receivable increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct charge-off of the investment.

We did not have any material commitments to lend additional money to borrowers whose loans were at risk at December 31, 2022 or 2021.

## Period End Recorded Investments by Loan Type

	Wholesale	Real estate	Production and intermediate	Loans to		
(in thousands)	loans	mortgage	- term	OFIs	Other	Total
As of December 31, 2022						
Ending balance: individually evaluated for impairment	\$—	\$1,833	\$3,774	<b>\$</b> —	\$297	\$5,904
Ending balance: collectively evaluated for impairment	\$-	\$2,099	\$18,576	\$305	\$4,855	\$25,835
Recorded investments in loans outstanding:						
Ending balance as of December 31, 2022	\$119,473,496	\$4,741,660	\$8,022,466	\$755,319	\$1,462,848	\$134,455,789
Ending balance for loans individually evaluated for impairment	\$119,473,496	\$16,066	\$28,056	\$—	\$12,770	\$119,530,388
Ending balance for loans collectively evaluated for impairment	\$-	\$4,725,594	\$7,994,410	\$755,319	\$1,450,078	\$14,925,401

 $<sup>^{(2)}</sup>$  Unpaid principal balance represents the contractual principal balance of the loan.

			Production and			
(in thousands)	Wholesale Ioans	Real estate mortgage	intermediate - term	Loans to OFIs	Other	Total
As of December 31, 2021						
Ending balance: individually evaluated for impairment	<b>\$</b> —	\$2,745	\$4,450	\$-	\$366	\$7,561
Ending balance: collectively evaluated for impairment	\$-	\$2,064	\$26,122	\$280	\$1,531	\$29,997
Recorded investments in loans outstanding:						
Ending balance as of December 31, 2021	\$108,524,892	\$4,401,196	\$7,776,212	\$705,804	\$1,074,691	\$122,482,795
Ending balance for loans individually evaluated for impairment	\$108,524,892	\$19,402	\$36,441	\$—	\$1,452	\$108,582,187
Ending balance for loans collectively evaluated for impairment	\$-	\$4,381,794	\$7,739,771	\$705,804	\$1,073,239	\$13,900,608

Note: Accruing loans include accrued interest receivable.

## **Troubled Debt Restructurings**

Included within our loans are troubled debt restructurings (TDRs). These loans have been modified by granting a concession in order to maximize the collection of amounts due when a borrower is experiencing financial difficulties. All risk loans, including TDRs, are analyzed within our allowance for loan losses. The primary types of modification typically include interest rate reduction below market, deferral of principal, extension of maturity or forgiveness of interest. Our loans classified as TDRs and activity on these loans were not material at any time during the years ending December 31, 2022 or 2021. We did not have material loan commitments to lend additional money to borrowers whose loans have been modified in a TDR at December 31, 2022 or 2021.

## **NOTE 4**

## **Investment Securities**

All investment securities are classified as AFS.

### **AFS Investment Securities**

(in thousands)		Unrealized	Unrealized		Weighted
As of December 31, 2023	Amortized Cost	Gains	Losses	Fair Value	Average Yield
Commercial paper and other	\$10,597,202	\$185	\$2,663	\$10,594,724	5.8%
U.S. Treasury securities	5,041,883	27,688	63,818	5,005,753	3.0%
Mortgage-backed securities	6,890,862	938	641,835	6,249,965	3.4%
Asset-backed securities	260,912	2,128	1,054	261,986	4.7%
Total	\$22,790,859	\$30,939	\$709,370	\$22,112,428	4.4%
(in thousands)		Unrealized	Unrealized		Weighted
As of December 31, 2022	Amortized Cost	Gains	Losses	Fair Value	Average Yield
Commercial paper and other	\$8,324,569	\$186	\$6,332	\$8,318,423	4.8%
U.S. Treasury securities	5,867,026	_	197,752	5,669,274	0.4%
Mortgage-backed securities	6,682,825	160	720,266	5,962,719	2.5%
Asset-backed securities	145,261	271	2,025	143,507	3.7%
Total	\$21,019,681	\$617	\$926,375	\$20,093,923	2.8%
(in thousands)					
As of December 31, 2021	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value	Weighted Average Yield
Commercial paper and other	\$4,049,164	\$356	\$94	\$4,049,426	0.2%
U.S. Treasury securities	8,560,950	6,702	39,120	8,528,532	0.4%
Mortgage-backed securities	5,700,211	20,665	67,546	5,653,330	1.0%
Asset-backed securities	160,643	715	18	161,340	1.4%
Total	\$18,470,968	\$28,438	\$106,778	\$18,392,628	0.6%

Commercial paper and other is primarily corporate commercial paper and certificates of deposit.

As of December 31, 2023, 2022 and 2021, we had no investment securities or federal funds pledged as collateral.

Accrued interest receivable on investments securities of \$58.8 million as of December 31, 2023 has been excluded from the amortized cost of investment securities and reported separately in the Statement of Condition.

## **Contractual Maturities of AFS Investment Securities**

	Year of Maturity					
(in thousands)	One Year or	One to Five	Five to Ten	More Than Ten		
As of December 31, 2023	Less	Years	Years	Years	Total	
Commercial paper and other	\$10,594,724	\$—	\$-	\$—	\$10,594,724	
U.S. Treasury securities	1,779,755	3,225,998	_	_	5,005,753	
Mortgage-backed securities	237	128,254	97,946	6,023,528	6,249,965	
Asset-backed securities		261,986	_	_	261,986	
Total fair value	\$12,374,716	\$3,616,238	\$97,946	\$6,023,528	\$22,112,428	
Total amortized cost	\$12,404,725	\$3,629,679	\$104,752	\$6,651,701	\$22,790,857	
Weighted average yield	5.1 %	4.1 %	1.6 %	3.5 %	4.4 %	

Expected maturities differ from contractual maturities because borrowers may have the right to prepay these obligations. The remaining expected average life is 1.6 years for asset-backed securities and 5.3 years for mortgage-backed securities at December 31, 2023.

A summary of the investment securities in an unrealized loss position presented by the length of time that the securities have been in a continuous unrealized loss position follows:

Ks of December 31, 2023         Fair Value         Unrealized Losses         Fair Value         Unrealized Losses           Commercial paper and other         \$7,826,371         \$2,663         \$—         \$—           U.S. Treasury securities         271,022         1,017         2,098,742         62,801           Mortgage-backed securities         976,536         8,066         4,868,635         633,769           Asset-backed securities         —         —         58,694         1,054           Total         \$9,073,929         \$11,746         \$7,026,071         \$697,624           Commercial paper and other         \$1,000         Unrealized Losses         Fair Value         Unrealized Losses           Commercial paper and other         \$5,165,371         \$6,332         \$—         \$—           U.S. Treasury securities         454,723         6,034         5,214,551         191,718           Mortgage-backed securities         3,593,031         205,179         2,319,333         515,087           Asset-backed securities         \$9,293,162         \$219,502         \$7,538,087         \$706,873           Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           (in thousands)         Image: Company of the proper of th		Less than 1	Less than 12 months		.2 months
Commercial paper and other         \$7,826,371         \$2,663         \$—         \$—           U.S. Treasury securities         271,022         1,017         2,098,742         62,801           Mortgage-backed securities         976,536         8,066         4,868,635         633,769           Asset-backed securities         —         —         —         58,694         1,054           Total         \$9,073,929         \$11,746         \$7,026,071         \$697,624           (in thousands)         Less than 12 months         More than 12 months           (in thousands)         Fair Value         Unrealized Losses         Fair Value         Unrealized Losses           Commercial paper and other         \$5,165,371         \$6,332         \$—         \$—           U.S. Treasury securities         3,593,031         205,179         2,319,333         515,087           Asset-backed securities         80,037         1,957         4,203         68           Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           (in thousands)         Less than 12 months         More than 12 months           (in thousands)         Unrealized Losses <th>(in thousands)</th> <th></th> <th>Unrealized</th> <th></th> <th>Unrealized</th>	(in thousands)		Unrealized		Unrealized
U.S. Treasury securities         271,022         1,017         2,098,742         62,801           Mortgage-backed securities         976,536         8,066         4,868,635         633,769           Asset-backed securities         —         —         —         58,694         1,054           Total         \$9,073,929         \$11,746         \$7,026,071         \$697,624           Commercial paper and other         \$9,073,929         \$11,746         \$7,026,071         \$697,624           As of December 31, 2022         Fair Value         Unrealized Losses         Unrealized Losses         —         \$—           Commercial paper and other         \$5,165,371         \$6,332         \$—         \$—           U.S. Treasury securities         454,723         6,034         5,214,551         191,718           Mortgage-backed securities         3,593,031         205,179         2,319,333         515,087           Asset-backed securities         80,037         1,957         4,203         68           Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           (in thousands)         Less than 12 months         More than 12 months         Unrealized Losses           As of December 31, 2021         Fair Value	As of December 31, 2023	Fair Value	Losses	Fair Value	Losses
Mortgage-backed securities         976,536         8,066         4,868,635         633,769           Asset-backed securities         —         —         58,694         1,054           Total         \$9,073,929         \$11,746         \$7,026,071         \$697,624           Less than 12 months         More than 12 months           (in thousands)         Eair Value         Unrealized Losses         Fair Value         Unrealized Losses           Commercial paper and other         \$5,165,371         \$6,332         \$—         \$—           U.S. Treasury securities         454,723         6,034         5,214,551         191,718           Mortgage-backed securities         3,593,031         205,179         2,319,333         515,087           Asset-backed securities         80,037         1,957         4,203         68           Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           (in thousands)         Less than 12 months         More than 12 months           (in thousands)         Less than 12 months         More than 12 months           (in thousands)         Less than 12 months         More than 12 months	Commercial paper and other	\$7,826,371	\$2,663	<b>\$</b> —	\$—
Asset-backed securities         —         —         58,694         1,054           Total         \$9,073,929         \$11,746         \$7,026,071         \$697,624           Less than 12 months         More than 12 months         More than 12 months           Less than 12 months         More than 12 months         Unrealized Losses           As of December 31, 2022         Fair Value         Losses         Fair Value         \$-         \$-           U.S. Treasury securities         454,723         6,034         5,214,551         191,718         191,718           Mortgage-backed securities         3,593,031         205,179         2,319,333         515,087           Asset-backed securities         80,037         1,957         4,203         68           Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           Less than 12 months         More than 12 months         Unrealized Losses         Unrealized Losses         Losses         Fair Value         Unrealized Losses         Losses         Fair Value         Losses <t< td=""><th>U.S. Treasury securities</th><td>271,022</td><td>1,017</td><td>2,098,742</td><td>62,801</td></t<>	U.S. Treasury securities	271,022	1,017	2,098,742	62,801
Total         \$9,073,929         \$11,746         \$7,026,071         \$697,624           Less than 12 months         More than 12 months           Less than 12 months         More than 12 months           Less than 12 months         More than 12 months           Commercial paper and other         \$5,165,371         \$6,332         \$—         \$—           U.S. Treasury securities         454,723         6,034         5,214,551         191,718           Mortgage-backed securities         3,593,031         205,179         2,319,333         515,087           Asset-backed securities         80,037         1,957         4,203         68           Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           Less than 12 months         More than 12 months         More than 12 months           (in thousands)         Less than 12 months         More than 12 months           As of December 31, 2021         Fair Value         Losses         Fair Value         Losses           Commercial paper and other         \$832,849         \$94         \$—         \$—           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed	Mortgage-backed securities	976,536	8,066	4,868,635	633,769
(in thousands)         Less than 12 months         More than 12 months           As of December 31, 2022         Fair Value         Unrealized Losses         Fair Value         Unrealized Losses           Commercial paper and other         \$5,165,371         \$6,332         \$—         \$—           U.S. Treasury securities         454,723         6,034         5,214,551         191,718           Mortgage-backed securities         3,593,031         205,179         2,319,333         515,087           Asset-backed securities         80,037         1,957         4,203         68           Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           (in thousands)         Less than 12 months         More than 12 months           (in thousands)         Fair Value         Unrealized Losses         Unrealized Losses           Commercial paper and other         \$832,849         \$94         \$—         \$—           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         —         —         —	Asset-backed securities		_	58,694	1,054
(in thousands)         Fair Value         Unrealized Losses         Fair Value         Unrealized Losses           Commercial paper and other         \$5,165,371         \$6,332         \$─         \$─           U.S. Treasury securities         454,723         6,034         5,214,551         191,718           Mortgage-backed securities         3,593,031         205,179         2,319,333         515,087           Asset-backed securities         80,037         1,957         4,203         68           Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           (in thousands)         Less than 12 months         More than 12 months           (in thousands)         Fair Value         Unrealized Losses         Losses           Commercial paper and other         \$832,849         \$94         \$─         \$─           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         ─         ─         ─	Total	\$9,073,929	\$11,746	\$7,026,071	\$697,624
(in thousands)         Fair Value         Unrealized Losses         Fair Value         Unrealized Losses           Commercial paper and other         \$5,165,371         \$6,332         \$─         \$─           U.S. Treasury securities         454,723         6,034         5,214,551         191,718           Mortgage-backed securities         3,593,031         205,179         2,319,333         515,087           Asset-backed securities         80,037         1,957         4,203         68           Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           (in thousands)         Less than 12 months         More than 12 months           (in thousands)         Fair Value         Unrealized Losses         Losses           Commercial paper and other         \$832,849         \$94         \$─         \$─           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         ─         ─         ─					
As of December 31, 2022 Fair Value Losses Fair Value Losses  Commercial paper and other \$5,165,371 \$6,332 \$— \$—  U.S. Treasury securities 454,723 6,034 5,214,551 191,718  Mortgage-backed securities 3,593,031 205,179 2,319,333 515,087  Asset-backed securities 80,037 1,957 4,203 68  Total \$9,293,162 \$219,502 \$7,538,087 \$706,873  Less than 12 months More than 12 months  (in thousands)  As of December 31, 2021 Fair Value Losses Fair Value Unrealized Losses  Commercial paper and other \$832,849 \$94 \$— \$—  U.S. Treasury securities 7,142,735 39,039 9,916 81  Mortgage-backed securities 2,811,181 54,858 538,480 12,688  Asset-backed securities 11,231 18 — — —		Less than 1	2 months	More than 1	2 months
As of December 31, 2022         Fair Value         Losses         Fair Value         Losses           Commercial paper and other         \$5,165,371         \$6,332         \$─         \$─           U.S. Treasury securities         454,723         6,034         5,214,551         191,718           Mortgage-backed securities         3,593,031         205,179         2,319,333         515,087           Asset-backed securities         80,037         1,957         4,203         68           Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           Less than 12 months         More than 12 months         Where than 12 months         Unrealized Losses           As of December 31, 2021         Fair Value         Losses         Fair Value         Losses           Commercial paper and other         \$832,849         \$94         \$─         \$─           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         ─         ─         ─	(in thousands)		Unrealized		Unrealized
U.S. Treasury securities       454,723       6,034       5,214,551       191,718         Mortgage-backed securities       3,593,031       205,179       2,319,333       515,087         Asset-backed securities       80,037       1,957       4,203       68         Total       \$9,293,162       \$219,502       \$7,538,087       \$706,873         Less than 12 months       More than 12 months         (in thousands)       Unrealized Losses       Fair Value       Unrealized Losses         As of December 31, 2021       Fair Value       Losses       Fair Value       \$—       \$—         Commercial paper and other       \$832,849       \$94       \$—       \$—         U.S. Treasury securities       7,142,735       39,039       9,916       81         Mortgage-backed securities       2,811,181       54,858       538,480       12,688         Asset-backed securities       11,231       18       —       —       —	As of December 31, 2022	Fair Value		Fair Value	
Mortgage-backed securities         3,593,031         205,179         2,319,333         515,087           Asset-backed securities         80,037         1,957         4,203         68           Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           (in thousands)         Less than 12 months         More than 12 months           As of December 31, 2021         Fair Value         Unrealized Losses         Fair Value         Less than 12 months           Commercial paper and other         \$832,849         \$94         \$−         \$−           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         −         −         −	Commercial paper and other	\$5,165,371	\$6,332	\$—	\$—
Asset-backed securities         80,037         1,957         4,203         68           Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           (in thousands)         Less than 12 months         More than 12 months           (in thousands)         Losses         Fair Value         Unrealized Losses           As of December 31, 2021         Fair Value         Losses         Fair Value         Unrealized Losses           Commercial paper and other         \$832,849         \$94         \$−         \$−           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         −         −         −	U.S. Treasury securities	454,723	6,034	5,214,551	191,718
Total         \$9,293,162         \$219,502         \$7,538,087         \$706,873           Less than 12 months         More than 12 months           (in thousands)         Unrealized Losses         Fair Value         Fair Value         Fair Value         Losses           Commercial paper and other         \$832,849         \$94         \$−         \$−           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         −         −         −	Mortgage-backed securities	3,593,031	205,179	2,319,333	515,087
Less than 12 months         More than 12 months           (in thousands)         Unrealized Losses         Unrealized Fair Value         Unrealized Losses         Fair Value         Unrealized Losses           Commercial paper and other         \$832,849         \$94         \$-         \$-           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         -         -         -	Asset-backed securities	80,037	1,957	4,203	68
(in thousands)         Unrealized Losses         Unrealized Fair Value         Unrealized Losses         Unrealized Fair Value         Unrealized Losses           Commercial paper and other         \$832,849         \$94         \$-         \$-           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         -         -	Total	\$9,293,162	\$219,502	\$7,538,087	\$706,873
(in thousands)         Unrealized Losses         Unrealized Fair Value         Unrealized Losses         Unrealized Fair Value         Unrealized Losses           Commercial paper and other         \$832,849         \$94         \$-         \$-           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         -         -					
As of December 31, 2021         Fair Value         Unrealized Losses         Unrealized Fair Value         Unrealized Losses           Commercial paper and other         \$832,849         \$94         \$—         \$—           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         —         —		Less than 1	Less than 12 months		2 months
As of December 31, 2021         Fair Value         Losses         Fair Value         Losses           Commercial paper and other         \$832,849         \$94         \$-         \$-           U.S. Treasury securities         7,142,735         39,039         9,916         81           Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         -         -         -	(in thousands)		Unroalized		Unroalized
U.S. Treasury securities       7,142,735       39,039       9,916       81         Mortgage-backed securities       2,811,181       54,858       538,480       12,688         Asset-backed securities       11,231       18       —       —	As of December 31, 2021	Fair Value		Fair Value	
Mortgage-backed securities         2,811,181         54,858         538,480         12,688           Asset-backed securities         11,231         18         —         —	Commercial paper and other	\$832,849	\$94	\$—	\$—
Asset-backed securities 11,231 18	U.S. Treasury securities	7,142,735	39,039	9,916	81
	Mortgage-backed securities	2,811,181	54,858	538,480	12,688
Total \$10,797,996 \$94,009 \$548,396 \$12,769	Asset-backed securities	11,231	18	_	_
	Total	\$10,797,996	\$94,009	\$548,396	\$12,769

We sold \$100.0 million and \$893.8 million of U.S. Treasury securities, resulting in losses of \$18 thousand and \$4.0 million, during the years ended December 31, 2023 and 2022, respectively. There were no AFS investment securities sold during the year ended December 31, 2021.

Effective January 1, 2023, we adopted CECL, which amended the previous other-than-temporary impairment model for investment securities to incorporate an allowance for credit losses on investment securities. There was no allowance for credit losses on investment securities at December 31, 2023, as the substantial majority of our investment portfolio carry a full faith and credit guarantee of the U.S. government or an implicit credit guarantee from its agencies and have an immaterial risk of credit loss. Prior to January 1, 2023, we evaluated our investment securities for OTTI on a quarterly basis. No securities were in an OTTI loss position at December 31, 2022 or 2021. There was no OTTI activity during the years ended December 31, 2022 or 2021.

### NOTE 5

## **Bonds and Notes**

The System obtains funds for its lending operations primarily from the sale of Systemwide Debt Securities issued by the System Banks through the Funding Corporation. Systemwide bonds and discount notes are joint and several obligations of the System Banks. Refer to Note 9 for further information.

#### AgriBank's Participation in Systemwide Bonds and Notes

(in thousands)

As of December 31,	2023	2022	2021
Systemwide obligations:			
Bonds	\$159,545,794	\$143,422,992	\$130,736,411
Discount notes	2,807,219	1,612,845	1,929,107
Member investment bonds	3,957,316	3,193,161	2,037,089
Total	\$166,310,329	\$148,228,998	\$134,702,607

### Maturities and Weighted Average Interest Rate of Bonds and Notes

(in thousands)	Sy	ystemwide Obligations			Membe	r			
As of December 31, 2023	Bonds		<b>Discount Notes</b>		Investment Bonds		Total		
Year of maturity	Amount	Rate	Amount	Rate	Amount	Rate	Amount	Rate	
2024	\$46,297,663	4.4 %	\$2,807,219	5.3 %	\$3,957,316	3.9 %	\$53,062,198	4.4 %	
2025	47,322,657	4.4 %	_	<b>-</b> %	_	<b>-</b> %	47,322,657	4.4 %	
2026	14,781,622	3.1 %	_	<b>-</b> %	_	<b>-</b> %	14,781,622	3.1 %	
2027	9,160,845	2.4 %	_	<b>-</b> %	_	<b>-</b> %	9,160,845	2.4 %	
2028	8,122,216	2.7 %	_	<b>-</b> %	_	<b>-</b> %	8,122,216	2.7 %	
2029 and thereafter	33,860,791	2.6 %_		<b>- %</b> _		- %_	33,860,791	2.6 %	
Total	\$159,545,794	3.7 %_	\$2,807,219	5.3 %_	\$3,957,316	3.9 %	\$166,310,329	3.7 %	

Discount notes are issued with maturities ranging from one to 365 days. The average maturity of discount notes at December 31, 2023, was 105 days. As of December 31, 2023, total fixed rate bonds were \$98.8 billion. Total variable rate bonds were \$67.5 billion. All member investment bonds are variable rate.

Callable debt may be called on the first call date and, generally, is continuously callable thereafter.

### **Bonds and Notes with Call Options**

(in millions)	Maturing	Callable
As of December 31, 2023	Amount	Amount
Year of maturity / next call:		
2024	\$7,275	\$64,867
2025	13,199	7,462
2026	7,808	1,103
2027	6,259	250
2028	6,737	_
2029	4,504	_
2030	4,954	_
Thereafter	22,946	_
Total	\$73,682	\$73,682

#### **Participation in Systemwide Debt Securities**

Certain conditions must be met before System Banks can participate in the issuance of Systemwide Debt Securities. As one condition of participation, System Banks are required by the Farm Credit Act and FCA regulation to maintain specified eligible assets at least equal in value to the total amount of debt securities outstanding for which they are primarily liable. This requirement does not provide holders of Systemwide Debt Securities or bank bonds with a security interest in any assets of the System Banks. However, System Banks and the Funding Corporation have entered into a Market Access Agreement (MAA), which established criteria and procedures for the System Banks to provide certain information to the Funding Corporation and, under certain circumstances, for restricting or prohibiting an individual System Bank's participation in Systemwide debt issuances, thereby reducing other System Banks' exposure to statutory joint and several liability. At December 31, 2023, we were, and as of the date of this report, remain in compliance with the conditions of participation in the issuance of Systemwide Debt Securities.

### **Member Investment Bonds**

Member investment bonds, specifically authorized by the Farm Credit Act, are an alternative source of funding in which we sell bonds directly to District members and employees. Member investment bonds issued by AgriBank are offered primarily through the Farm Cash Management program, which links a District Association members' revolving line of credit with an AgriBank investment bond to optimize the members' use of their funds. Member investment bonds are an unsecured obligation of AgriBank and are not insured or guaranteed by any other entity.

### **Insurance Fund**

The Insurance Fund is available to insure the timely payment of principal and interest on consolidated bonds and notes of System Banks to the extent net assets are available in the Insurance Fund. At December 31, 2023, the assets of the Insurance Fund were \$7.5 billion; however, due to the other authorized uses of the Insurance Fund, there is no assurance that the amounts in the Insurance Fund will be sufficient to fund the timely payment of principal, or interest on, insured debt securities in the event of default by any System Bank having primary liability for repayment of the debt. Refer to Note 1 for further information about the Insurance Fund.

#### **Short-term Borrowings**

We use short-term borrowings as a source of funds.

## **Short-term Borrowings by Category**

	20	023	2022		20	21
(in thousands)	Amount	Weighted average interest rate	Amount	Weighted average interest rate	Amount	Weighted average interest rate
Systemwide discount notes:						
Outstanding as of December 31	\$2,807,219	5.3 %	\$1,612,845	3.6 %	\$1,929,107	0.1 %
Average during year	2,023,679	4.9 %	2,199,918	1.1 %	2,370,083	0.1 %
Maximum month-end balance during the year	2,973,268		3,138,773		3,397,525	
Systemwide bonds <sup>(1)</sup> :						
Outstanding as of December 31	\$1,431,070	5.0 %	\$862,215	2.6 %	\$2,897,427	0.1 %
Average during year	1,147,648	4.0 %	1,978,976	0.5 %	2,512,904	0.4 %
Maximum month-end balance during the year	1,444,051		2,741,579		3,147,672	

<sup>(1)</sup> Represents bonds issued with an original maturity of one year or less.

## **NOTE 6**

# **Shareholders' Equity**

#### **Description of Equities**

All shares and participation certificates are \$5 par value, except the Series A Non-cumulative Perpetual Preferred Stock (Series A Preferred Stock), which is \$100 par value.

(in whole numbers)	Number of Shares Outstanding				
As of December 31,	2023	2022	2021		
Series A Preferred Stock	2,500,000	2,500,000	2,500,000		
Class F Common Stock	140,716,234	134,289,408	105,172,072		
Class P Common Stock	1,019,693,576	791,428,464	653,119,468		
Series A Participation Certificates	8,719,837	7,232,396	6,946,857		
Protected Series C Participation Certificates	14,000	14,000	19,600		

#### Perpetual Preferred Stock

As of December 31, 2023, we had \$250 million of Series A Preferred Stock outstanding, representing 2.5 million shares at \$100 per share par value. This series could be held or transferred in blocks having an aggregate par value of \$25 thousand to investors meeting the eligibility requirements and an investor must have held at least 250 shares. We used the net proceeds from the issuance for general corporate purposes. For regulatory capital purposes, our Series A Preferred Stock was included in permanent capital, tier 1 capital and total capital, subject to certain limitations as defined by the FCA.

In compliance with FCA regulations, AgriBank requested permission from the FCA to redeem, in whole, our preferred stock on January 1, 2024. By letter dated October 16, 2023, FCA provided its approval subject to AgriBank continuing to meet applicable regulatory capital requirements following redemption. On November 13, 2023, we issued notices of redemption to holders of our preferred stock. On December 29, 2023, we provided funds to the redemption agent (for the benefit of the preferred stockholders) for the redemption, in whole, of the preferred stock and for the final dividend payment as declared by our board in its sole discretion. On January 1, 2024, AgriBank redeemed, in whole, its \$250 million of Series A Preferred Stock and has no outstanding preferred stock after this date.

Prior to redemption, dividends on preferred stock, declared by our board in its sole discretion, were non-cumulative and were payable quarterly in arrears on the first day of January, April, July and October. Dividends accrued at a fixed annual rate of 6.875 percent from the date of issuance through December 31, 2023.

On February 16, 2024, AgriBank held a special meeting of its voting shareholders who voted to authorize AgriBank to issue (and reissue) one or more series of preferred stock in an amount with an aggregate par value of up to \$3 billion outstanding at any one time for a period commencing on March 1, 2024 and ending on the 10th anniversary of this date, which preferred stock issuance is subject to approval by AgriBank's board and subject to FCA's review and clearance.

#### Member Stock

In accordance with the Farm Credit Act, eligible borrowers are required to purchase common stock in AgriBank as a condition of borrowing. District Associations fund member stock purchases, and stock patronage is funded through liquidity generated from capital and earnings. OFIs make cash purchases of member stock as a condition of borrowing.

On October 27, 2023, a special meeting of our voting stockholders and participation holders was held to vote on several proposals. The voting stockholders approved amendments to the capitalization provisions in our bylaws. As a result, the amended bylaws are effective on January 1, 2024 and shares identified as Class P Common Stock, Series A Participation Certificates, Series C Participation Certificates and Class F Common Stock are re-designated as Class A Common Stock and only Class A Common Stock and Class B Common Stock will be issued henceforth.

As of January 1, 2024, our bylaws provide that Class A Common Stock is issued to System institutions, OFIs or other FCA-supervised institutions with which AgriBank has a loan participation relationship, and such other AgriBank customers, in an amount required by our capital plan. Class B Common Stock is available to be issued in an unlimited amount in exchange for a holder's Class A Common Stock within two years following AgriBank's cessation of business, and in an amount up to 500 million shares to any person or entity eligible to hold Class A Common Stock for such other purposes as approved by the Board, consistent with the Farm Credit Act and the FCA regulations. Class B Common Stock may be converted into Class A Common Stock upon the reestablishment of a borrowing relationship between AgriBank and the stockholder. Association borrowers holding Class A Common Stock shall have voting rights as provided in the bylaws. Holders of Class B Common Stock shall have no voting rights except as set forth in Farm Credit Administration regulations.

Prior to January 1, 2024, Class F Common Stock was issued to other System institutions. Class F Common Stock had no voting rights.

Prior to January 1, 2024, Class P Common Stock was issued to District Associations and as a conversion of Class D Preferred Stock. Class P Common Stock had voting rights as provided in our bylaws so long as the stock is held by an eligible holder. In certain circumstances, a holder of Class P Common Stock could convert to an equal number of units of Series B Participation Certificates.

Prior to January 1, 2024, Series A Participation Certificates were issued to those entities, including OFIs, identified in the Farm Credit Act that meet certain requirements of the Act in connection with loans made after October 5, 1988, in an amount required by our capital plan. Series A Participation Certificates had no voting rights.

Prior to January 1, 2024, Protected Series C Participation Certificates were issued to entities identified in the Farm Credit Act that meet certain requirements of the Act that were in existence before the close of business on October 5, 1988. Refer to discussion under Protection Mechanisms. Protected Series C Participation Certificates had no voting rights. Protected Series C Participation Certificates of \$70 thousand as of December 31, 2023 and 2022, and \$98 thousand as of December 31, 2021, were included in Capital Stock and Participation Certificates on the Statements of Changes in Shareholders' Equity.

All member stock shall have such rights, designations and restrictions as provided in our bylaws. No fractional shares of such stock or participation certificates, or cash in lieu of fractional shares, shall be issued or paid. All member stock is transferable to any eligible holder of such equities. If at any time we are out of compliance with minimum capital requirements as determined by the FCA, all member stock required to be purchased as a condition for obtaining a loan must be purchased from us.

Protected Class A Common Stock must be retired and paid at par value in accordance with FCA regulations as they relate to the retirement of stock protected by the provisions of the Farm Credit Act. The board is authorized, but not required, to make retirements of all other member stock on a case-by-case basis when requested by a holder of such equities without regard to the holder's total investment in us relative to the other holders of our equities. Such other member stock shall be retired at book value not to exceed par or face value and cannot be retired while we are not in compliance with capital adequacy standards as determined by the FCA, or if such retirement would cause us to be out of compliance with capital adequacy standards and may be retired only at the discretion of the board.

All member stock is subject to a statutory first lien in favor of us to secure any indebtedness of the holder of such capital investments to us.

Effective January 1, 2024, our bylaws provide that, in the event of our liquidation or dissolution, any remaining assets after payment or retirement of all liabilities will be distributed in the following order of priority:

- First, to the holders of preferred stock, in proportion to the number of shares of each class and series of preferred stock then issued and outstanding
- Second, to the holders of Class A and B Common Stock
- Third, to the holders of allocated retained earnings, pro rata, until an amount equal to the aggregate book value not to exceed face value has been distributed
- Finally, any remaining assets shall be distributed in accordance with established attribution of unallocated retained earnings.

Effective January 1, 2024, in the event of impairment, losses will be absorbed pro rata by all classes of common stock then by preferred stock; however, protected stock will be retired at par value regardless of impairment.

In the event of our liquidation or dissolution, according to our bylaws which were effective prior to January 1, 2024, any remaining assets after payment or retirement of all liabilities would be distributed in the following order of priority:

- First, ratably to the holders of Series A Preferred Stock
- Second, to the holders of Class P and F Common Stock, Class D Preferred Stock and Series A, B and C Participation Certificates
- Third, to the holders of allocated retained earnings, pro rata, until an amount equal to the aggregate book value not to exceed face value has been distributed
- Finally, any remaining assets shall be distributed in accordance with established attribution of unallocated retained earnings.

In the event of impairment, according to our bylaws which were effective prior to January 1, 2024, losses would be absorbed pro rata by all classes of common stock and participation certificates then by Class D Preferred Stock followed by Series A Preferred Stock; however, protected stock would be retired at par value regardless of impairment.

## **Capitalization Requirements**

Effective January 1, 2024, in accordance with the Farm Credit Act, and our capitalization bylaws, we are authorized to issue Class A Common Stock and Class B Common Stock and such other classes of equity in such amounts as may be necessary to conduct our business.

As a condition of borrowing and upon approval by the board, District Associations and OFIs are required to maintain an investment in AgriBank. For District Associations, our bylaws authorize us to require an investment of up to 4 percent of the borrower's average wholesale loan balance with us (District Associations) or borrower's line of credit with us (OFIs) upon board approval. Our capital plan is updated at least annually and is subject to change at the discretion of our board. The 2023 requirement was 3.00 percent on average loan balances/commitments. The 2024 requirement is 3.10 percent on average loan balances/commitments. In addition to the required investment based on the average wholesale loan balance, asset pool programs with District Associations are typically capitalized at a higher rate that is mutually agreed upon in the asset pool agreements.

### **Protection Mechanisms**

Protection of certain borrower capital is provided under the Farm Credit Act, which requires us to retire protected capital at par or stated value regardless of its book value when retiring protected borrower capital. Prior to January 1, 2024, protected capital included Series C Participation Certificates. Effective January 3, 2024, certain Series C Participation Certificates were re-designated as Class A Common Stock and all such protected stock continues to retain its protected status regardless of re-designation. Stock and participation certificates issued after October 5, 1988 are not subject to these protection provisions. If we are unable to retire protected borrower equity at par value or stated value, amounts required to retire this equity would be obtained from the Insurance Fund, if available.

#### **Regulatory Capitalization Requirements and Restrictions**

FCA regulations require us to maintain certain minimum capital ratios. If the capital ratios fall below the total requirements, including the buffer amounts, capital distributions (equity redemptions, dividends and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval. No such prohibitions were in effect as of December 31, 2023.

#### **Regulatory Capital Requirements and Ratios**

				Regulatory	Capital Conservation	
As of December 31,	2023	2022	2021	Minimums	Buffer	Total
Risk-adjusted:						
Common equity tier 1 capital ratio	15.5 %	16.3 %	16.8 %	4.5 %	2.5 %	7.0 %
Tier 1 capital ratio	15.9 %	16.9 %	17.4 %	6.0 %	2.5 %	8.5 %
Total capital ratio	16.0 %	16.9 %	17.5 %	8.0 %	2.5 %	10.5 %
Permanent capital ratio	15.9 %	16.9 %	17.4 %	7.0 %	<b>-</b> %	7.0 %
Non-risk-adjusted:						
Tier 1 leverage ratio	5.2 %	5.2 %	5.2 %	4.0 %	1.0 %	5.0 %
UREE <sup>(1)</sup> leverage	2.0 %	2.3 %	2.4 %	1.5 %	<b>-</b> %	1.5 %

<sup>(1)</sup> Unallocated retained earnings and equivalents

Risk-adjusted assets have been defined by FCA regulations as the Statement of Condition assets and off-balance-sheet commitments adjusted by various percentages, depending on the level of risk inherent in the various types of assets. Risk-adjusted assets is calculated differently for the permanent capital ratio (referred herein as PCR risk-adjusted assets) compared to the other risk-based capital ratios. The primary difference is the inclusion of the allowance for loan losses as a deduction to risk-adjusted assets for the permanent capital ratio.

These ratios are based on a three-month average daily balance in accordance with the FCA regulations and are calculated as follows:

- Common equity tier 1 capital ratio is the core capital of AgriBank including all at-risk borrower stock as it is intended to be held for a minimum of seven years, unallocated retained earnings as regulatorily prescribed, less certain regulatory required deductions including certain investments in other System institutions, divided by average risk-adjusted assets.
- Tier 1 capital ratio is common equity tier 1 capital plus non-cumulative perpetual preferred stock, divided by average risk-adjusted assets.
- Total capital ratio is tier 1 capital plus allowance for loan losses and reserve for credit losses subject to certain limitations, divided by average risk-adjusted assets.
- Permanent capital ratio is all at-risk borrower stock, non-cumulative perpetual preferred stock, unallocated retained earnings as regulatorily prescribed, less certain investments in other System institutions divided by PCR risk-adjusted assets.
- Tier 1 leverage ratio is tier 1 capital, including regulatory deductions, divided by average assets less regulatory deductions subject to tier 1 capital.
- UREE leverage is unallocated retained earnings as regulatorily prescribed, less certain regulatory required deductions, divided by average assets less regulatory deductions subject to tier 1 capital.

The amount of third-party capital instruments, including preferred stock and subordinated notes that may be counted in the total capital ratio must not exceed the lesser of 40 percent of total capital or 100 percent of common equity tier 1.

### **Patronage Distributions and Dividends**

Payment of discretionary patronage and/or dividends is allowed under our bylaws if the distribution is in accordance with applicable laws and regulations, including the FCA capital adequacy regulations, and approved by the board. Patronage distributions may be in cash or stock. Cash patronage totaled \$669.0 million, \$312.8 million and \$658.7 million for the years ended December 31, 2023, 2022 and 2021, respectively. Stock patronage totaled \$195.4 million, \$460.4 million and \$88.7 million for the years ended December 31, 2023, 2022 and 2021, respectively. We may declare patronage on certain asset pool programs in the form of allocated retained earnings. Allocated retained earnings is eligible to be declared for redemption in future years and is not included in total regulatory capital. Patronage declared as allocated retained earnings was \$131 thousand and \$653 thousand for the years ended December 31, 2022 and 2021, respectively. There was no patronage declared as allocated retained earnings for the year ended December 31, 2023.

We declared \$17.2 million of non-cumulative perpetual preferred stock dividends during each year ended December 31, 2023, 2022 and 2021. Prior to the redemption of the preferred stock on January 1, 2024, dividends on non-cumulative perpetual preferred stock were payable quarterly on the first day of January, April, July and October. Preferred stock dividends were declared as scheduled throughout the period which the preferred stock was outstanding.

## NOTE 7

# **Employee Benefit Plans**

The Farm Credit Foundations Plan Sponsor and Trust Committees provide oversight of the benefit plans for which AgriBank and District Associations are participating employers. These governance committees are composed of elected or appointed representatives (senior leadership and/or boards of director members) from the participating organizations. The Plan Sponsor Committee is responsible for employer decisions regarding all benefits plans including retirement benefits. These decisions could include plan design changes, vendor changes, determination of employer subsidies (if any) and termination of specific benefits plans. Any action to change or terminate the retirement plan can only occur at the direction of the AgriBank District participating employers. The Trust Committee is responsible for fiduciary and plan administrative functions.

The funded status of the post-employment benefit plans is recorded at the District level. Additional District-level financial information for these plans may be found in the "District-Level Pension and Post-Employment Benefit Plans Disclosures" section of this footnote.

#### **Pension Benefit Plans**

Pension Plan: Certain employees participate in the AgriBank District Retirement Plan, a Districtwide defined benefit retirement plan. The Department of Labor has determined the plan to be a governmental plan; therefore, the plan is not subject to the provisions of the Employee Retirement Income Security Act of 1974, as amended (ERISA). As the plan is not subject to ERISA, the plan's benefits are not insured by the Pension Benefit Guaranty Corporation. Accordingly, the amount of accumulated benefits that participants would receive in the event of the plan's termination is contingent on the sufficiency of the plan's net assets to provide benefits at that time. This Plan is noncontributory and covers certain eligible District employees. The assets, liabilities and costs of the plan are not segregated by participating entities. As such, plan assets are available for any of the participating employers' retirees at any point in time. Additionally, if a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers. Further, if we choose to stop participating in the plan, we may be required to pay an amount based on the underfunded status of the plan. Because of the nature of the plan, any individual employer is not able to unilaterally change the provisions of the plan. If an employee transfers to another employer within the same plan, the employee benefits under the plan transfer. Benefits are based on salary and years of service. There is no collective bargaining agreement in place as part of this plan.

## **AgriBank District Retirement Plan Information**

(in thousands)

As of December 31,	2023	2022	2021
Unfunded liability	\$31,065	\$87,688	\$46,421
Projected benefit obligation	1,245,052	1,204,130	1,500,238
Fair value of plan assets	1,213,987	1,116,442	1,453,817
Accumulated benefit obligation	1,140,936	1,083,610	1,384,554
For the year ended December 31,	2023	2022	2021
Total plan expense	\$55,535	\$30,475	\$28,048
Our allocated share of plan expenses	3,858	1,189	1,013
Contributions by participating employers	45,000	90,385	90,000
Our allocated share of contributions	2,858	6,793	6,861

The unfunded liability reflects the net of the fair value of the plan assets and the projected benefit obligation as of December 31. The projected benefit obligation is the actuarial present value of all benefits attributed by the pension benefit formula to employee service rendered prior to the measurement date based on assumed future compensation levels. The accumulated benefit obligation is the actuarial present value of the benefits attributed to employee service rendered before the measurement date and based on current employee service and compensation. The funding status is subject to many variables including performance of plan assets and interest rate levels. Therefore, changes in assumptions could significantly affect these estimates.

Costs are determined for each individual employer based on costs directly related to their current employees as well as an allocation of the remaining costs based proportionately on the estimated projected liability of the employer under this plan. We recognize our proportional share of expense and contribute a proportional share of funding.

Benefits paid to participants in the District were \$71.3 million in 2023. While the plan is a governmental plan and is not subject to minimum funding requirements, the employers contribute amounts necessary on an actuarial basis to provide the plan with sufficient assets to meet the benefits to be paid to participants. The amount of the total District employer contributions expected to be paid into the pension plans during 2024 is \$40.0 million. Our allocated share of these pension contributions is expected to be \$2.7 million. The amount ultimately to be contributed and the amount ultimately recognized as expense, as well as the timing of those contributions and expenses, are subject to many variables, including performance of plan assets and interest rate levels. These variables could result in actual contributions and expenses being greater than or less than the anticipated amounts.

**Pension Restoration Plan:** We also participate in the Districtwide nonqualified defined benefit Pension Restoration Plan. This plan restores retirement benefits to certain highly compensated eligible employees that would have been provided under the qualified plan if such benefits were not above the Internal Revenue Code compensation or other limits. The Pension Restoration Plan is unfunded, and we make annual contributions to fund benefits paid to our retirees covered by the plan. The obligation, cost and contributions were not material to any of the years presented. There were no benefits paid under the Pension Restoration Plan to our senior officers who were actively employed during the year.

### **Other Post-Employment Benefit Plans**

**Retiree Medical Plans:** District employers also provide certain health insurance benefits to eligible retired employees according to the terms of the benefit plans. The anticipated costs of these benefits are accrued during the period of the employee's active status. Postretirement benefit costs related to the retiree medical plans were not considered material for any of the years presented. Cash contributions were equal to the benefits paid.

#### **Defined Contribution Plans**

We participate in a Districtwide defined contribution retirement savings plan. For employees hired before January 1, 2007, employee contributions are matched dollar for dollar up to 2.0 percent and 50 cents on the dollar on the next 4.0 percent on both pre-tax and post-tax contributions. The maximum employer match is 4.0 percent. For employees hired after December 31, 2006, we contribute 3.0 percent of the employee's compensation and will match employee contributions dollar for dollar up to a maximum of 6.0 percent on both pre-tax and post-tax contributions. The maximum employer contribution is 9.0 percent.

We also participate in a Districtwide Nonqualified Deferred Compensation Plan. Eligible participants must meet one of the following criteria: certain salary thresholds as determined by the IRS, be either a chief executive officer or president of a participating employer or have previously elected pre-tax deferrals in 2006 under predecessor nonqualified deferred compensation plans. Under this plan, the employee may defer a portion of his/her salary, bonus and other compensation. Additionally, the plan provides for supplemental employer matching contributions related to any compensation deferred by the employee that would have been eligible for a matching contribution under the retirement savings plan if it were not for certain IRS limitations.

Additionally, we participate in the Pre-409A Frozen Nonqualified Deferred Compensation Plan. This plan serves the same purpose as the Nonqualified Deferred Compensation Plan. However, the plan was frozen effective January 1, 2007. As such, no additional participants are eligible to enter the plan and no additional employer contributions will be made to the plan.

### **District-Level Pension and Post-Employment Benefit Plans Disclosures**

All District employers, with the exception of one District Association, participate in the defined benefit pension plan. Certain District employers also participate in the nonqualified retirement plan. Additionally, District employers provide certain health insurance benefits to eligible retired employees in the District. The current measurement date is December 31 for the defined benefit and other post-employment benefit plans.

The increases in the benefit obligation of the pension plans were primarily due to actuarial losses in the current year compared to larger gains related to increasing discount rates in the prior year. Additionally increases in interest cost added to the overall obligation increase.

### **AgriBank District Obligations and Funded Status**

(in thousands)	Pension Benefits			Other Benefits			
As of December 31,	2023	2022	2021	2023	2022	2021	
Change in benefit obligation:							
Benefit obligation at beginning of year	\$1,269,589	\$1,568,350	\$1,620,979	\$15,713	\$21,215	\$23,140	
Service cost	21,926	26,506	26,964	122	181	209	
Interest cost	61,997	36,205	30,422	763	457	387	
Plan amendments	938	24	1,941	_	_	_	
Actuarial loss (gain)	31,995	(225,897)	(18,750)	1,371	(4,734)	(1,138)	
Benefits paid	(75,259)	(135,599)	(93,206)	(1,304)	(1,406)	(1,383)	
Benefit obligation at end of year	\$1,311,186	\$1,269,589	\$1,568,350	\$16,665	\$15,713	\$21,215	
Change in plan assets:							
Fair value of plan assets at beginning of year	\$1,116,442	\$1,453,817	\$1,393,781	\$-	<b>\$</b> —	<b>\$</b> —	
Actual return on plan assets	123,842	(295,684)	58,627	_	_	_	
Employer contributions	48,962	93,908	94,615	1,304	1,406	1,383	
Benefits, premiums and expenses paid	(75,259)	(135,599)	(93,206)	(1,304)	(1,406)	(1,383)	
Fair value of plan assets at end of year	\$1,213,987	\$1,116,442	\$1,453,817	\$-	<b>\$</b> —	\$-	
Unfunded liability	\$(97,199)	\$(153,148)	\$(114,533)	\$(16,665)	\$(15,713)	\$(21,215)	
Accumulated benefit obligation	\$1,195,852	\$1,135,967	\$1,432,380	n/a	n/a	n/a	
(in thousands)		ension Benefit		0			
As of December 31,	2023	2022	2021	2023	2022	2021	
Amounts recognized in the District Statements of Condition consist of:							
Pension liabilities	\$97,199	\$153,148	\$114,533	\$16,665	\$15,713	\$21,215	
Net loss (gain)	\$460,912	\$538,497	\$451,437	\$(8,328)	\$(11,288)	\$(7,498)	
Prior service credit	(4,652)	(8,274)	(11,057)	_	_		
Total recognized in accumulated other comprehensive loss (income)	\$456,260	\$530,223	\$440,380	\$(8,328)	\$(11,288)	\$(7,498)	
Weighted-average assumptions used to determine benefit obligations:							
Discount rate	5.00 %	5.19 %	2.89 %	4.98 %	5.16 %	2.84 %	
Rate of compensation increase <sup>(1)</sup>	7.20 %	7.20 %	4.60 %	n/a	n/a	n/a	
Interest crediting rate	3.30 %	3.30 %	2.10 %	n/a	n/a	n/a	

<sup>&</sup>lt;sup>(1)</sup> The rate of compensation increase for the pension benefits utilizes an age-based scale beginning at 7.50%, ultimately decreasing to 4.00%

#### **District Components of Net Periodic Benefit Cost**

(in thousands)	Pension Benefits			Other Benefits			
For the year ended December 31,	2023	2022	2021	2023	2022	2021	
Net periodic benefit cost:							
Service cost	\$21,926	\$26,506	\$26,964	\$122	\$181	\$209	
Interest cost	61,997	36,205	30,422	763	457	387	
Expected return on plan assets	(69,755)	(66,796)	(64,138)	_	_		
Amortization of prior service credit	(2,684)	(2,759)	(3,004)	_	_	_	
Amortization of net loss (gain)	55,492	48,362	52,738	(1,588)	(944)	(757)	
Other cost	_	1,163	(4,558)	_			
Net periodic benefit cost	\$66,976	\$42,681	\$38,424	\$(703)	\$(306)	\$(161)	
Other changes in plan assets and benefit obligations recognized in other comprehensive income:							
Net (gain) loss	\$(22,093)	\$136,585	\$(13,238)	\$1,372	\$(4,734)	\$(1,137)	
Amortization of net (loss) gain	(55,492)	(49,525)	(48,180)	1,588	944	757	
Prior service cost	938	24	1,941	_	_	_	
Amortization of prior service credit	2,684	2,759	3,004	_	_		
Total recognized in other comprehensive income	\$(73,963)	\$89,843	\$(56,473)	\$2,960	\$(3,790)	\$(380)	
Total recognized in net periodic benefit cost and other comprehensive income	\$(6,987)	\$132,524	\$(18,049)	\$2,257	\$(4,096)	\$(541)	
Weighted-average assumptions used to determine net costs:							
Discount rate:							
Projected benefit obligation	5.19 %	2.89 %	2.54 %	5.16 %	2.84 %	2.48 %	
Service cost	5.24 %	3.02 %	2.72 %	5.27 %	3.14 %	2.88 %	
Interest cost	5.10 %	2.42 %	1.97 %	5.07 %	2.24 %	1.74 %	
Expected return on plan assets	6.25 %	4.75 %	4.75 %	n/a	n/a	n/a	
Rate of compensation increase	7.20 %	4.60 %	4.60 %	n/a	n/a	n/a	
Interest crediting rate	3.30 %	2.10 %	1.60 %	n/a	n/a	n/a	

#### **Assumptions**

Benefit obligations and net periodic benefit costs are measured using assumptions designed to reflect future economic conditions. The most significant assumptions used in calculating the benefit obligations are discount rates, mortality rates and compensation rate increases. In addition to these assumptions, expected return on plan assets is also a significant driver in the measurement of net periodic benefit cost.

The discount rates used to estimate service and interest components of net periodic benefit cost are calculated using a full yield curve method developed by an independent actuary. The approach maps a high-quality bond yield curve to the duration of the plans' liabilities, thus approximating each cash flow of the liability stream to be discounted at an interest rate specifically applicable to its respective period in time.

The mortality improvement assumptions are updated when new tables are issued by the Society of Actuaries. The adoption of the most recent tables did not have a significant impact to the projected benefit obligation as of December 31, 2023.

Periodically, independent actuaries perform an assumption study based on actual plan participants' results over the past three years. Assumptions in this study include, but are not limited to: rates of termination, retirement age, and benefit form elected. The most recent study was completed in 2022. The impact of the assumption update for compensation increases was more than offset by the impact of higher interest rates on the obligation of the District pension plans.

The expected return on plan assets assumption is determined by the Plan Sponsor Committee with input from the Trust Committee. Historical return information is used to establish a best-estimate range for each asset class in which the plans are invested. The most appropriate rate is selected from the best-estimate range, taking into consideration the duration of plan benefit liabilities and Plan Sponsor Committee investment policies. Generally, a lower rate of return assumption correlates to an increase in the net periodic benefit cost.

Assumed health care cost trend rates affect the amounts reported for the health care plans. A one percent change in assumed health care cost trend rates would have minimal effect for the District.

### Estimated Future Contributions and Benefit Payments

The amount of total District employer contributions expected to be paid into the plans during 2024 is \$62.2 million for Pension Benefits and \$1.4 million for Other Benefits.

The following benefit payments are expected to be paid by the District plans and reflect expected future service, as appropriate:

(in thousands)	Pension	Other		
As of December 31, 2023	Benefits	Benefits		
Year:				
2024	\$108,460	\$1,398		
2025	93,900	1,391		
2026	106,430	1,369		
2027	97,700	1,330		
2028	96,500	1,308		
2029 to 2033	468,050	6,054		

#### Plan Assets

The overall objective of the investment policy is intended to meet the benefit obligations for the plan beneficiaries and to earn a long-term rate of return consistent with the related cash flow profile of the underlying benefit obligations.

The policy uses a risk management strategy designed to reduce investment risks as the funded status improves. To implement the policy, the plan has adopted a diversified set of portfolio management strategies to optimize the risk reward profile of the plan. Plan assets are divided into two primary component portfolios:

• The "Growth Portfolio," which is a return-seeking portfolio that is invested in a diversified set of assets designed to generate return. Equity exposures are expected to be the primary drivers of excess returns, but also introduce the greatest level of volatility of returns. Accordingly, the Growth Portfolio contains additional asset classes that are intended to diversify equity risk as well as contribute to excess return.

The largest subset contains U.S. equities including securities that are both actively and passively managed to their benchmarks across a full spectrum of capitalization and styles. Non-U.S. equities contain securities both passively and actively managed as well as in both developed and emerging markets. Currency futures and forward contracts may be held for the sole purpose of hedging existing currency risk in the portfolio. Other investments that serve as equity diversifiers include:

- Non-core fixed income: fixed income portfolio including high yield debt, emerging market debt, and bank loans
- Real estate assets: publicly traded real estate and global infrastructure
- Hedge funds of funds: multi-manager strategies that seek to maximize skill-based returns by investing in a variety
  of active managers, including equity-oriented, diversification-oriented, and trend-following strategies
- Tactical tilt fund: portfolio including a variety of asset classes and instruments enabling a dynamic strategy to implement short- and medium-term views
- Private credit: multi-manager strategy of private debt managers
- Insurance-linked securities: investment structures that fund insurance companies for catastrophic losses
- Private equity: multi-manager strategies of private equity managers that seek to provide exposure to privately issued corporate equity at various stages of a company's lifecycle

Other investment strategies may be employed to gain certain market exposures, reduce portfolio risk and to further diversify portfolio assets.

• The "Immunizing Portfolio," which is a liability hedging portfolio that is primarily invested in actively managed intermediate-term and long-term investment grade corporate bond strategies, paired with centrally cleared derivatives intended to match the plan's liability characteristics and reduce expected funded status risk. The combination of physical public credit investments, private placements (private corporate investment grade debt issuances), senior direct loans, and derivatives are intended to hedge interest rate and credit spread risk targets.

Finally, there is a disbursement account intended to pay periodic plan benefits and expenses.

Portfolios are measured and monitored daily to ensure compliance with the investment policy. For year-end 2023, the asset allocation policy of the pension plan provides a target of 31.0 percent of assets in the Growth Portfolio and 69.0 percent of assets in the Immunizing Portfolio, but may be adjusted as plan funded status improves. Over time as the plan funded status improves, the size of the Growth Portfolio will decline and the Immunizing Portfolio will increase.

#### AgriBank District Fair Value of Pension Plan Assets

(in thousands)	Fair Value Measurements					
As of December 31, 2023	Level 1	Level 2	Level 3	Total		
Assets:						
Cash and cash equivalents	\$133,775	<b>\$</b> —	\$—	\$133,775		
Mutual funds:						
International funds	95,039	30,959	_	125,998		
Domestic funds	98,738	6,865	_	105,603		
Bond funds	40,973	_	_	40,973		
Real estate equity funds	_	_	5,313	5,313		
Other funds	14,394	39,173	124,402	177,969		
Investment insurance contracts	_	_	4,588	4,588		
Corporate bonds	_	537,056	_	537,056		
Other debt securities		82,712	_	82,712		
Total assets at fair value	\$382,919	\$696,765	\$134,303	\$1,213,987		

(in thousands)	Fair Value Measurements					
As of December 31, 2022	Level 1	Level 2	Level 3	Total		
Assets:						
Cash and cash equivalents	\$100,869	<b>\$</b> —	<b>\$</b> —	\$100,869		
Mutual and exchange traded funds:						
International funds	74,854	27,335	_	102,189		
Domestic funds	86,974	5,866	_	92,840		
Bond funds	34,806	_	_	34,806		
Real estate equity funds	_	_	5,325	5,325		
Other funds	13,584	40,429	82,385	136,398		
Investment insurance contracts	_	_	4,722	4,722		
Corporate bonds	_	568,853	_	568,853		
Other debt securities		70,440		70,440		
Total assets at fair value	\$311,087	\$712,923	\$92,432	\$1,116,442		

(in thousands)	Fair Value Measurements					
As of December 31, 2021	Level 1	Level 2	Level 3	Total		
Assets:						
Cash and cash equivalents	\$77,149	\$—	<b>\$</b> —	\$77,149		
Mutual funds:						
International funds	151,621	46,520	_	198,141		
Domestic funds	160,410	13,229	_	173,639		
Bond funds	59,261	_	_	59,261		
Real estate equity funds	_	_	4,602	4,602		
Other funds	23,881	65,378	38,703	127,962		
Investment insurance contracts	_	_	4,829	4,829		
Corporate bonds	_	645,848	_	645,848		
Other debt securities		162,386		162,386		
Total assets at fair value	\$472,322	\$933,361	\$48,134	\$1,453,817		

The increase in Level 3 pension plan assets was primarily due to purchases during the years ended December 31, 2023, 2022, and 2021.

#### Valuation Techniques

Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets would be classified as Level 1. Inputs other than quoted prices included in Level 1 that are observable for the asset or liability through corroboration with observable market data would be classified as Level 2. In addition, assets measured at Net Asset Value (NAV) per share and that can be redeemed at NAV per share at the measurement date are classified as Level 2. Assets valued using unobservable inputs (e.g., a company's own assumptions and data) would be classified as Level 3. All assets are evaluated at the fund level. Refer to Notes 2 and 11 for a complete description of fair value measurements.

#### NOTE 8

# **Related Party Transactions**

As discussed in Notes 1, 3 and 10, we lend to District Associations to fund their loan portfolios.

We also purchase participations from District entities. At December 31, 2023, we had \$21.4 billion of such loan participations purchased.

We pay compensation within the District for servicing loans and loan participations. We paid \$85.3 million, \$78.2 million and \$68.2 million in 2023, 2022 and 2021, respectively, to District Associations and related entities.

Interest income recognized on District Associations' wholesale loans was \$4.3 billion, \$2.3 billion and \$1.4 billion during 2023, 2022 and 2021, respectively. In addition, we recorded fees of \$4.2 million, \$15.0 million and \$59.2 million during 2023, 2022 and 2021, respectively, representing fees assessed on funding District Associations' wholesale loans.

As of December 31, 2023, we offer certain business services to District entities. Business services income recorded from District entities totaled \$8.7 million, \$7.4 million and \$7.2 million during 2023, 2022 and 2021, respectively.

We, along with other System entities, collectively own the AgriBank District service entities, Foundations and SunStream. Both service entities sublease office space from us. We purchase human resource information systems, benefit, payroll and workforce management services from Foundations. Our investment in Foundations was \$25 thousand at December 31, 2023, 2022 and 2021, respectively. We purchase information technology, loan accounting and related services, and tax compliance services from SunStream. Our investment in SunStream was \$5.6 million at December 31, 2023, 2022 and 2021, respectively. Additionally, both Sunstream and Foundations have a line of credit with AgriBank of \$40.0 million and \$1.0 million, respectively. As of December 31, 2023, only Sunstream had an outstanding balance of \$16.5 million.

Elected members of our board are District Association borrowers. We have no direct lending relationships with any of our board members or senior officers. We may, from time to time, participate in loans to our directors under asset pool programs or through other commercial participations. These participations are not material for any year presented and are purchased under the established asset pool program parameters and in the normal course of business. Further, in the ordinary course of business, our directors and senior officers are eligible to hold member investment bonds under the same terms and conditions as all other District Association borrowers and AgriBank employees. There were no material member investment bonds held by our directors or senior officers at December 31, 2023, 2022 or 2021. Refer to Note 5 for additional information regarding member investment bonds.

#### NOTE 9

# **Commitments and Contingencies**

In the normal course of business, we have various contingent liabilities and commitments outstanding, primarily commitments to extend credit, which may not be reflected in the Financial Statements. We do not anticipate any material losses because of the contingencies or commitments.

Additionally, from time to time we may be named as defendants in lawsuits or legal actions in the normal course of business. At the date of these Financial Statements, our management team was not aware of any material actions. However, management cannot ensure that such actions or other contingencies will not arise in the future.

While primarily liable for our portion of Systemwide bonds and notes, we are jointly and severally liable for the Systemwide bonds and notes of the other System Banks. The total bonds and notes of the System at December 31, 2023, were \$415.5 billion.

We, together with all System Banks and the Funding Corporation, have entered into the Contractual Interbank Performance Agreement. This agreement establishes agreed-upon standards of District financial condition and performance to achieve and maintain. AgriBank, and each of the other System Banks, exceeded the minimum performance measures at December 31, 2023.

We, together with all System Banks and the Funding Corporation, have entered into the MAA. This agreement establishes criteria and procedures for the System Banks to provide information and, under specific circumstances, restricting or prohibiting participation in issuances of Systemwide Debt Securities. The agreement is intended to identify and resolve individual System Bank financial problems in a timely manner. AgriBank, and each of the other System Banks, were in compliance with all aspects of the agreement at December 31, 2023.

If a System Bank fails to meet the MAA performance criteria, it will be placed into one of three categories. Each category gives the other System Banks progressively more control over a System Bank that has declining financial performance under the MAA performance criteria. A "Category I" Bank is subject to additional monitoring and reporting requirements; a "Category II" Bank's ability to participate in issuances of Systemwide Debt Securities may be limited to refinancing maturing debt obligations; and a "Category III" Bank may not be permitted to participate in issuances of Systemwide Debt Securities.

### NOTE 10

## **Financial Instruments With Off-Balance Sheet Risk**

We originate and participate in financial instruments with off-balance sheet risk to satisfy the financing needs of borrowers. These financial instruments are in the form of commitments to extend credit and letters of credit. The instruments involve, to varying degrees, elements of credit risk in excess of the amount recognized on the Financial Statements. Commitments to extend credit are agreements to lend to a borrower or participate in a future lending arrangement in accordance with established contracts. At December 31, 2023, AgriBank had various commitments, primarily to extend credit, totaling \$33.9 billion, of which \$28.5 billion were on wholesale loans. Standby letters of credit are agreements to pay a beneficiary if there is default on a contractual arrangement. At December 31, 2023, we had issued standby letters of credit of \$226.3 million.

Commitments to extend credit and letters of credit generally have fixed expiration dates or other termination clauses, and we may require payment of a fee. If commitments to extend credit and letters of credit remain unfulfilled or have not expired, they have off-balance sheet credit risk because their contractual amounts are not reflected on the Statement of Condition until funded or drawn upon. Many of the commitments to extend credit and letters of credit will expire without being fully drawn upon. Therefore, the total commitments do not necessarily represent future cash requirements. Certain letters of credit may have recourse provisions that would enable us to recover from third parties amounts paid under guarantees, thereby limiting our maximum potential

exposure. The credit risk involved in issuing these financial instruments is essentially the same as that involved in extending loans to borrowers, and we apply the same credit practices. The amount of collateral obtained, if deemed necessary by us upon extension of credit, is based on management's credit evaluation of the borrower.

### **NOTE 11**

## **Fair Value Measurements**

The fair value of financial instruments is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We utilize a fair value hierarchy intended to maximize the use of observable inputs and is based upon the transparency of inputs used in the valuation of an asset or liability. A financial instrument's categorization within the valuation hierarchy is based upon the least transparent input that is significant to the fair value measurement. Refer to Note 2 for additional information about our fair value measurement policy.

### **Recurring Measurements**

The following is a list of financial instruments each with a summary of the methods, valuation techniques and inputs used to measure fair value on a recurring basis:

#### Valuation Techniques and Significant Inputs Used to Measure Fair Value on a Recurring Basis

	Source	Valuation Technique	Inputs
Federal Funds Sold and Securities purchased under resale agreement	Counterparty report	Cost approach	Principal plus accrued interest
Commercial paper and other	Third-party pricing service	Market approach	Benchmark yield curves
U.S. Treasury securities	Third-party pricing service	Market approach	Benchmark yield curves
			Quoted prices
			Bid prices
			Trade prices, yields, spreads
			Other observable market information
Mortgage-backed securities	Third-party pricing service	Market approach	Benchmark yield curves
			Volatilities
			Market spreads
			Prepayment speeds
			Quoted prices
Asset-backed securities	Third-party pricing service	Market approach	Benchmark yield curves
			Volatilities
			Market spreads
			Prepayment speeds
			Quoted prices
Collateral posted with counterparties	Counterparty report	Cost approach	Principal plus accrued interest
Collateral posted by counterparties	Counterparty report	Cost approach	Principal plus accrued interest
Derivative assets	Internally developed	Market approach	Benchmark yield curves
			Volatilities
			Quoted prices
Derivative liabilities	Internally developed	Market approach	Benchmark yield curves
			Volatilities
			Quoted prices

**Federal Funds Sold and Securities Purchased Under Resale Agreements:** The fair value of federal funds and securities purchased under resale agreements are generally their face value, plus accrued interest, as these instruments are readily convertible to cash.

**Investments Available-for-Sale:** The fair value of nearly all of our investment securities is determined from third-party valuation services that estimate current market prices using market-based measurements that are processed through a rules-based pricing

application. Level 2 inputs and assumptions related to third-party market valuation services are typically observable in the marketplace.

**Collateral Posted With/By Counterparties:** Derivative contracts are supported by bilateral collateral agreements with counterparties requiring us/them to either post cash or pledge investment securities as collateral in the event certain dollar thresholds of credit exposure are reached or in the case of cleared derivatives, the posting of initial and variation margins. The market value of cash collateral posted with counterparties and by counterparties is the face value of the collateral posted, as that approximates fair value.

**Derivative Assets and Liabilities:** The fair value of our derivative financial instruments is the estimated amount to be received to sell a derivative asset or paid to transfer a derivative liability in active markets among willing participants at the reporting date. Estimated fair values are determined through internal market valuation models and inputs are observable directly or indirectly in the marketplace. We compare internally calculated derivative valuations to broker/dealer quotes to substantiate the results.

### Assets and Liabilities Measured at Fair Value on a Recurring Basis

(in thousands)	Fair Valu	Jsing	<b>Total Fair</b>	
As of December 31, 2023	Level 1	Level 2	Level 3	Value
Assets:				
Federal funds sold and securities purchased under resale agreements	_	1,700,000	_	1,700,000
Investments available-for-sale:				
Commercial paper and other	_	10,594,724	_	10,594,724
U.S. Treasury securities	_	5,005,753	_	5,005,753
Mortgage-backed securities	_	6,249,965	_	6,249,965
Asset-backed securities	_	261,986	_	261,986
Total investments available-for-sale	_	22,112,428	_	22,112,428
Cash collateral posted with counterparties	112,948	_	_	112,948
Derivative assets	_	93,470	_	93,470
Total assets	\$112,948	\$23,905,898	\$—	\$24,018,846
Liabilities:				
Cash collateral posted by counterparties	\$1,120	<b>\$</b> —	<b>\$</b> —	\$1,120
Derivative liabilities	_	75,356	_	75,356
Total liabilities	\$1,120	\$75,356	\$—	\$76,476

(in thousands)	Fair Valu	sing	Total Fair	
As of December 31, 2022	Level 1	Level 2	Level 3	Value
Assets:				
Investments available-for-sale:				
Commercial paper and other	\$ <b>—</b>	\$8,318,423	<b>\$</b> —	\$8,318,423
U.S. Treasury securities	_	5,669,274	_	5,669,274
Mortgage-backed securities	_	5,962,719	_	5,962,719
Asset-backed securities	_	143,507	_	143,507
Total investments available-for-sale	_	20,093,923	_	20,093,923
Cash collateral posted with counterparties	56,504	_	_	56,504
Derivative assets	_	114,582	_	114,582
Total assets	\$56,504	\$20,208,505	\$—	\$20,265,009
Liabilities:				
Cash collateral posted by counterparties	\$7,280	\$ <b>—</b>	<b>\$</b> —	\$7,280
Derivative liabilities	_	85,784	_	85,784
Total liabilities	\$7,280	\$85,784	\$—	\$93,064
				_
(in thousands)	Fair Valu	ue Measurement U	sing	Total Fair
	<del>-</del>		- 0	rotar ran
As of December 31, 2021		Level 2	Level 3	Value
As of December 31, 2021 Assets:		Level 2		
·		Level 2		
Assets:		Level 2 4,049,426		
Assets: Investments available-for-sale:				Value
Assets: Investments available-for-sale: Commercial paper and other		4,049,426		Value 4,049,426
Assets: Investments available-for-sale: Commercial paper and other U.S. Treasury securities		4,049,426 8,528,532		4,049,426 8,528,532
Assets: Investments available-for-sale: Commercial paper and other U.S. Treasury securities Mortgage-backed securities		4,049,426 8,528,532 5,653,330		4,049,426 8,528,532 5,653,330
Assets: Investments available-for-sale: Commercial paper and other U.S. Treasury securities Mortgage-backed securities Asset-backed securities		4,049,426 8,528,532 5,653,330 161,340		4,049,426 8,528,532 5,653,330 161,340
Assets: Investments available-for-sale: Commercial paper and other U.S. Treasury securities Mortgage-backed securities Asset-backed securities Total investments available-for-sale	Level 1 — — — — — — — —	4,049,426 8,528,532 5,653,330 161,340		4,049,426 8,528,532 5,653,330 161,340 18,392,628
Assets: Investments available-for-sale: Commercial paper and other U.S. Treasury securities Mortgage-backed securities Asset-backed securities Total investments available-for-sale Cash collateral posted with counterparties	Level 1 — — — — — — — —	4,049,426 8,528,532 5,653,330 161,340 18,392,628		4,049,426 8,528,532 5,653,330 161,340 18,392,628 30,561
Assets: Investments available-for-sale: Commercial paper and other U.S. Treasury securities Mortgage-backed securities Asset-backed securities Total investments available-for-sale Cash collateral posted with counterparties Derivative assets	Level 1  30,561	4,049,426 8,528,532 5,653,330 161,340 18,392,628 — 5,176	Level 3 — — — — — — — — — — — — — — — — — —	4,049,426 8,528,532 5,653,330 161,340 18,392,628 30,561 5,176
Assets: Investments available-for-sale: Commercial paper and other U.S. Treasury securities Mortgage-backed securities Asset-backed securities Total investments available-for-sale Cash collateral posted with counterparties Derivative assets Total assets	Level 1  30,561	4,049,426 8,528,532 5,653,330 161,340 18,392,628 — 5,176	Level 3 — — — — — — — — — — — — — — — — — —	4,049,426 8,528,532 5,653,330 161,340 18,392,628 30,561 5,176
Assets: Investments available-for-sale: Commercial paper and other U.S. Treasury securities Mortgage-backed securities Asset-backed securities Total investments available-for-sale Cash collateral posted with counterparties Derivative assets Total assets Liabilities:	Level 1  30,561 \$30,561	4,049,426 8,528,532 5,653,330 161,340 18,392,628 — 5,176 \$18,397,804	Level 3	Value  4,049,426 8,528,532 5,653,330 161,340 18,392,628 30,561 5,176 \$18,428,365

There were no Level 3 assets measured at fair value on a recurring basis during the years ended December 31, 2023, 2022 or 2021.

#### **Non-Recurring Measurements**

Certain loans are individually evaluated for credit losses and are deemed to be collateral dependent. The carrying value amount of these loans is based on the estimated value of the underlying collateral, less costs to sell. When the fair value of the collateral, less costs to sell, is less than the amortized cost basis of the loan, a specific allowance for expected credit losses is established. Costs to sell represent transaction costs and are not included as a component of the collateral's estimated fair value. Typically, the process requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters and, therefore, are classified as Level 3 fair value measurements.

We had \$26.9 million, \$21.4 million and \$28.7 million of collateral dependent loans measured at fair value on a non-recurring basis as of December 31, 2023, 2022 and 2021, respectively.

Loans held for sale as of December 31, 2023 totaled \$355.2 million and were related to the expected sale of participation interests to District Associations. Fair value is estimated based on expected future cash flows utilizing assumptions of market interest rates and credit risk for loans with similar characteristics. The estimates involve significant inputs based on management's knowledge and judgment, and therefore, are classified as Level 3 fair value measurements. Book value approximated fair value; therefore, no gain or loss was recognized related to these loans.

#### **Other Financial Instrument Measurements**

#### Financial Instruments Not Measured at Fair Value on the Statements of Condition

(in thousands)	Total Carrying — Fair Value Measu			t Using	Total Fair
As of December 31, 2023	Amount	Level 1	Level 2	Level 3	Value
Assets:					
Cash and cash equivalents	\$1,642,497	\$1,642,497	<b>\$</b> —	\$-	\$1,642,497
Net loans	148,312,576	_	_	140,953,392	140,953,392
Total assets	\$149,955,073	\$1,642,497	\$—	\$140,953,392	\$142,595,889
Liabilities:					
Bonds and notes	\$166,310,329	<b>\$</b> —	<b>\$</b> —	\$159,425,165	\$159,425,165
Unrecognized financial instruments:					
Commitments to extend credit and letters of credit		<b>\$</b> —	<b>\$</b> —	\$(3,339)	\$(3,339)

(in thousands)	Total Carrying —	Fair Value Measurement Using			Total Fair
As of December 31, 2022	Amount	Level 1	Level 2	Level 3	Value
Assets:					
Cash and cash equivalents	\$1,356,976	\$1,356,976	\$—	<b>\$</b> —	\$1,356,976
Net loans	133,418,675	_	_	123,867,470	123,867,470
Total assets	\$134,775,651	\$1,356,976	\$—	\$123,867,470	\$125,224,446
Liabilities:					_
Bonds and notes	\$148,228,998	<b>\$</b> —	\$—	\$138,225,184	\$138,225,184
Unrecognized financial instruments:					
Commitments to extend credit and letters of credit		\$—	<b>\$</b> —	\$(2,279)	\$(2,279)

(in thousands)	Total Carrying —	Fair Valu	e Measuremen	Total Fair	
As of December 31, 2021	Amount	Level 1	Level 2	Level 3	Value
Assets:					
Cash and cash equivalents	\$1,304,994	\$1,304,994	<b>\$</b> —	\$—	\$1,304,994
Net loans	121,929,186	_	_	121,710,345	121,710,345
Total assets	\$123,234,180	\$1,304,994	\$—	\$121,710,345	\$123,015,339
Liabilities:					_
Bonds and notes	\$134,702,607	<b>\$</b> —	\$—	\$134,021,282	\$134,021,282
Unrecognized financial instruments:					
Commitments to extend credit and letters of credit		<b>\$</b> —	\$—	\$(1,770)	\$(1,770)

### **NOTE 12**

# **Derivative and Hedging Activity**

#### **Use of Derivatives**

We maintain an overall interest rate risk management strategy that incorporates the use of derivative products to minimize significant unplanned fluctuations in earnings that are caused by interest rate volatility. Our goals are to manage interest rate sensitivity by modifying the repricing or maturity characteristics of certain balance sheet assets and liabilities so that movements in interest rates do not adversely affect net interest margin. As a result of interest rate fluctuations, fixed-rate liabilities will appreciate or depreciate in market value. The effect of this unrealized appreciation or depreciation is expected to be substantially offset by our gains or losses on the derivative instruments that are linked to fixed-rate liabilities. Another result of interest rate fluctuations is that the interest expense of floating-rate liabilities will increase or decrease. The effect of this variability in earnings is expected to be substantially offset by our gains and losses on the derivative instruments that are linked to these floating-rate liabilities. We consider the use of derivatives to be a prudent method of managing interest rate sensitivity, as it prevents earnings from being exposed to undue risk posed by changes in interest rates.

All of our derivative activities are monitored by the Asset/Liability Committee (ALCO) as part of the Committee's oversight of our asset/liability and treasury functions. ALCO ensures that the bank's derivative hedging strategies are implemented in line with the board's risk appetite and are incorporated into our overall asset/liability risk-management framework.

#### Interest Rate Risk Management

We primarily enter into derivative transactions, particularly interest rate swaps, to reduce funding costs, improve liquidity and manage interest rate sensitivity. Interest rate swaps allow us to change the characteristics of fixed or floating rate debt we issue by swapping to a synthetic fixed or floating rate lower than those available to us if borrowings were made directly. Under interest rate swap arrangements, we agree with other parties to exchange, at specified intervals, payment streams calculated on a specified notional principal amount, with at least one stream based on a specified floating rate index.

#### Other Derivative Uses

Other uses for derivatives are as follows:

- We also facilitate interest rate swaps to qualified borrowers of the District Associations. These swaps allow qualified borrowers to manage their interest rate risk and lock in a fixed interest rate similar to a fixed rate loan. We manage the interest rate risk from customer swaps with the execution of offsetting interest rate swap transactions.
- We may utilize commodity derivative instruments to manage mineral income volatility. We may purchase commodity put options to protect against a decline in oil prices, which could significantly impact our mineral income. We had put option contracts with a total notional of 110 thousand and 688 thousand barrels of oil as of December 31, 2022 and 2021, respectively, which are not included in the table below. No put options were outstanding as of December 31, 2023.

#### **Derivative Instruments Activity (notional amount)**

(in millions)	Receive- Fixed Swaps	Pay-Fixed Swaps	Floating-for- Floating	Other Derivatives	Total
As of December 31, 2020	\$1,505	\$1,372	\$2,000	\$148	\$5,025
Additions	700	6,000	_	_	6,700
Terminations	_	(705)	_	_	(705)
Maturities/amortization	(1,305)	(1,125)	(600)	(6)	(3,036)
As of December 31, 2021	\$900	\$5,542	\$1,400	\$142	\$7,984
Additions	2,676	11,650	2,600	5	16,931
Maturities/amortization	(50)	(12,327)	(200)	(27)	(12,604)
As of December 31, 2022	\$3,526	\$4,865	\$3,800	\$120	\$12,311
Additions	1,750	7,235	800	_	9,785
Terminations	_	(50)	_	_	(50)
Maturities/amortization	(900)	(5,507)	(2,650)	(7)	(9,064)
As of December 31, 2023	\$4,376	\$6,543	\$1,950	\$113	\$12,982

Other derivatives consisted of retail customer interest rate swaps.

#### **Credit Risk Management**

By using derivative instruments, we are subject to credit and market risk. If a counterparty is unable to perform under a derivative contract, our credit risk equals the net amount due to us. Generally, when the fair value of a derivative contract is positive, we have credit exposure to the counterparty, creating credit risk for us. When the fair value of the derivative contract is negative, we do not have credit exposure.

With the exception of retail customer swaps, to minimize the risk of credit losses, we deal only with bilateral counterparties that have an investment-grade or better credit rating from a rating agency, and we monitor the credit standing and levels of exposure to individual counterparties. At December 31, 2023, we do not anticipate nonperformance by any of these counterparties. We typically enter into master agreements that contain netting provisions. These provisions allow us to require the net settlement of covered contracts with the same counterparty in the event of default by the counterparty on one or more contracts. All such derivative contracts are supported by bilateral collateral agreements with counterparties requiring collateral to be posted in the event certain dollar thresholds of exposure of one party to the other are reached. These thresholds vary depending on the counterparty's current credit rating.

#### **Bilateral Derivatives**

(In thousands)

As of December 31,	2023	2022	2021
Notional amount <sup>(1)</sup>	\$2,263,254	\$4,370,313	\$1,942,175
Cash collateral posted with counterparties	\$—	\$—	\$24,750
Cash collateral posted by counterparties	(1,120)	(7,280)	_
Securities posted by counterparties	_	(4,714)	_
Total collateral posted with counterparties, net	\$(1,120)	\$(11,994)	\$24,750

<sup>(1)</sup> Excludes notional amount for commodity hedges

We also clear derivative transactions through a futures commission merchant (FCM) with a clearinghouse or a central counterparty (CCP). When the swap is cleared by the two parties, the single bilateral swap is divided into two separate swaps with the CCP becoming the counterparty to both of the initial parties to the swap. CCPs have several layers of protection against default including margin, member capital contributions and FCM guarantees of their customers' transactions with the CCP. FCMs also pre-qualify the counterparties to all swaps that are sent to the CCP from a credit perspective, setting limits for each counterparty and collecting initial and variation margin daily from each counterparty for changes in the value of cleared derivatives. The margin collected from both parties to the swap protects against credit risk in the event a counterparty defaults. The initial and variation margin

requirements are set by and held for the benefit of the CCP. Additional initial margin may be required and held by the FCM, due to its guarantees of its customers' trades with the CCP. Typically, daily variation margin payments are recognized as settlements rather than collateral posted. Initial margin requirements consider volume of notional outstanding, duration of outstanding derivatives and market volatility.

### **Centrally Cleared Derivatives**

(in thousands)

As of December 31,	2023	2022	2021
Notional amount	\$10,718,254	\$7,940,313	\$6,042,175
Initial margin posted with counterparties	\$112,948	\$56,504	\$5,811

Certain derivative instruments contain provisions that require us to post additional collateral upon the occurrence of a specified credit risk-related event. These events, which are defined by existing derivative contracts, are downgrades in the credit rating of AgriBank or if the Farm Credit System is no longer considered a Federally Chartered Instrumentality of the United States. The fair value of all derivative instruments with credit-risk-related contingent features that were in a liability position at December 31, 2023, and any collateral that we may be required to post related to these derivatives was \$1.9 million. In the event that we are downgraded, a tiered collateral posting would be activated which may require us to post collateral of up to \$1.9 million.

#### **Accounting for Derivatives**

Refer to Note 2 for information on the accounting for derivatives.

#### **Financial Statement Impact of Derivatives**

The fair value of our derivative contracts are presented as "Derivative assets" and "Derivative liabilities" on the Statements of Condition.

	20	23	2022		2021	
(in thousands)	Fair Value	Fair Value	Fair Value	Fair Value	Fair Value	Fair Value
As of December 31,	Assets	Liabilities	Assets	Liabilities	Assets	Liabilities
Derivatives designated as hedging instruments:						
Receive-fixed swaps	\$11,510	\$29,986	\$—	\$72,410	\$725	\$3,251
Pay-fixed swaps	89,706	34,187	99,449	2,927	_	53,576
Floating-for-floating swaps	3,932	3,111	15,743	45	_	1,403
Total derivatives designated as hedging instruments	105,148	67,284	115,192	75,382	725	58,230
Derivatives not designated as hedging instruments:						
Pay-fixed swaps	9,081	_	11,612	_	306	2,676
Other derivative products	18	8,072	29	10,402	5,183	
Total derivatives not designated as hedging instruments	9,099	8,072	11,641	10,402	5,489	2,676
Variation margin settled	(20,565)	_	(12,019)	_	_	(4,591)
Credit valuation adjustments	(212)	_	(232)	_	(7)	
Total gross amounts of derivatives	\$93,470	\$75,356	\$114,582	\$85,784	\$6,207	\$56,315

Notwithstanding collateral and netting provisions, derivative assets and liabilities are not offset in the Statements of Condition. The amount of collateral posted by or with counterparties is calculated on a net basis, by counterparty. The following table summarizes derivative assets and liabilities, related accrued interest and amounts of collateral exchanged pursuant to our agreements.

(in thousands)

As of December 31,	2023	2022	2021
Derivative assets	\$93,470	\$114,582	\$6,207
Derivative liabilities	(75,356)	(85,784)	(56,315)
Accrued interest payable on derivatives, net	(2,476)	(733)	(1,196)
Gross amounts not offset in Statements of Condition:			
Cash collateral posted by counterparties	(1,120)	(7,280)	_
Cash collateral posted with counterparties	112,948	56,504	30,561
Securities posted as collateral pledged by counterparties	_	(4,714)	
Net exposure amounts	\$127,466	\$72,575	\$(20,743)

The fair value of derivatives includes credit valuation adjustments (CVA). The CVA reflects credit risk of each derivative counterparty to which we have exposure, net of any collateral posted by the counterparty, and an adjustment for our credit worthiness where the counterparty has exposure to us. The CVA was not material in any of the periods presented. The change in the CVA for the period is included in "Interest expense" on the Statements of Comprehensive Income.

In relation to our cash flow hedges, the following table presents the amount of other comprehensive income (OCI) recognized on derivatives and the amount reclassified from accumulated other comprehensive income (AOCI) into earnings on effective cash flow hedges. During the next 12 months, \$33.5 million in gains on derivative instruments that qualify as cash flow hedges are expected to be reclassified into earnings.

### **Cash Flow Hedging Relationships**

(in thousands)	Amount of Gain (Loss) Recognized in OCI on	Amount of Gain (Loss) Reclassified from AOCI
For the year ended December 31, 2023	Derivatives	into Income
Pay-fixed swaps	\$25,102	\$41,540
Floating-for-floating swaps	(19,577)	(4,700)
Total	\$5,525	\$36,840
(in thousands)	Amount of Gain Recognized in OCI on	Amount of Loss Reclassified from AOCI
For the year ended December 31, 2022	Derivatives	into Income
Pay-fixed swaps	\$144,351	\$(28,034)
Floating-for-floating swaps	14,490	(2,612)
Total	\$158,841	\$(30,646)
(in thousands) For the year ended December 31, 2021	Amount of Gain Recognized in OCI on Derivatives	Amount of Loss Reclassified from AOCI into Income
Pay-fixed swaps	\$33,824	\$(36,097)
Floating-for-floating swaps	43	(1,002)
Total	\$33,867	\$(37,099)

The following table shows the effect of fair value and cash flow hedge accounting as well as economic hedges on the Statements of Comprehensive Income for the year ended December 31, 2023.

(in thousands)	Other Income (Loss), Net		Interest Expense			
For the year ended December 31,	2023	2022	2021	2023	2022	2021
Total amount of income and expense line items presented in the Statements of Comprehensive Income in which the effects of the fair value, cash flow and economic hedges are recorded:  Asset and Liability Management Positions  Fair value hedges:	\$1,567	\$(1,072)	\$20,651	\$5,150,665	\$2,254,016	\$1,187,241
Interest rate derivatives	_	_	_	(53,955)	70,110	5,152
Bonds and notes	_	_	_	53,369	(70,127)	(5,162)
Cash flow hedges:						
Interest rate derivatives	_	_	_	(36,840)	30,646	37,099
Economic hedges:						
Interest rate derivatives	(212)	(585)	(82)	_	_	_
Commodity derivatives	_	(1,454)	(219)	_	_	_

Note: We do not exclude components from effectiveness testing for fair value or cash flow hedges. During the years ended December 31, 2023, 2022 and 2021, we reclassified gains or losses into earnings as a result of the discontinuance of certain cash flow hedges.

The following table shows the cumulative hedging adjustment (fair value adjustment) for fair value hedges that are included in the carrying amount of the hedged assets (liabilities):

(in thousands)	Carrying Amount of the Hedged Item			Cumulative Fair Value Adjustment Included the Carrying Amount of the Hedged Item		
As of December 31,	2023	2022	2021	2023	2022	2021
Line Item on the Statements of Condition						
Bonds and notes	\$4,352,972	\$3,448,815	\$896,191	\$(19,182)	\$(72,551)	\$(2,424)

Note: AgriBank did not have any material hedging adjustments for discontinued fair value hedges.

#### **NOTE 13**

# **Accumulated Other Comprehensive Loss**

## Changes in Components of Accumulated Other Comprehensive (Loss) Income

	Investment Securities	Derivatives and Hedging	Employee Benefit Plan	
(in thousands)	Activity	Activity	Activity	Total
Balance at December 31, 2020	\$90,784	\$(201,629)	\$(1,990)	\$(112,835)
Other comprehensive income (loss) before reclassifications	(169,122)	33,867	(181)	(135,436)
Amounts reclassified from accumulated other comprehensive loss		37,099	217	37,316
Net other comprehensive (loss) income	(169,122)	70,966	36	(98,120)
Balance at December 31, 2021	\$(78,338)	\$(130,663)	\$(1,954)	\$(210,955)
Other comprehensive (loss) income before reclassifications	(851,418)	158,841	23	(692,554)
Amounts reclassified from accumulated other comprehensive loss	3,998	30,646	235	34,879
Net other comprehensive (loss) income	(847,420)	189,487	258	(657,675)
Balance at December 31, 2022	\$(925,758)	\$58,824	\$(1,696)	\$(868,630)
Other comprehensive income before reclassifications	247,311	5,525	26	252,862
Amounts reclassified from accumulated other comprehensive loss	18	(36,840)	185	(36,637)
Net other comprehensive income (loss)	247,329	(31,315)	211	216,225
Balance at December 31, 2023	\$(678,429)	\$27,509	\$(1,485)	\$(652,405)

The derivatives and hedging activity and employee benefit plans activity reclassified from AOCI is included in "Interest expense" and "Other operating expense" respectively, on the Statements of Comprehensive Income. The investment securities activity reclassified from AOCI is included in "Other income (loss), net" on the Statements of Comprehensive income.

## **NOTE 14**

# **Subsequent Events**

We have evaluated subsequent events through March 1, 2024, which is the date the Financial Statements were available to be issued.

On January 1, 2024 we redeemed all of our issued and outstanding shares of Series A Non-cumulative Perpetual Preferred Stock, par value \$100 per share, in accordance with the terms of the preferred stock.

The capitalization provisions of our bylaws were amended, effective January 1, 2024, to make certain changes to the capital stock of AgriBank, including: (1) to issue Class A Common Stock (rather than designating it as Class P Common Stock, Series A Participation Certificates, Series C Participation Certificates or Class F Common Stock); and (2) to establish new Class B Common Stock. Refer to Note 6 for additional information.

On February 16, 2024, our voting shareholders voted to authorize AgriBank to issue (and reissue) one or more series of preferred stock in an amount with an aggregate par value of up to \$3.0 billion outstanding at any one time for a period commencing on March 1, 2024 and ending on the 10th anniversary of this date.

There have been no other material subsequent events that would require recognition in our 2023 Financial Statements or disclosure in the Notes to those Financial Statements.

#### **NOTE 15**

## **AgriBank and District Associations**

The Financial Statements exclude financial information of District Associations. AgriBank and District Associations are collectively referred to as the "District." We separately publish certain unaudited combined AgriBank District financial information, including a condensed statement of condition and statement of income, which can be found on our website at <a href="https://www.AgriBank.com">www.AgriBank.com</a>.

AgriBank's approval is required for significant structure changes at District Associations including, but not limited to: merger, acquisition, liquidation, or reaffiliation to another Farm Credit District.

Effective December 29, 2023, Farm Credit Services of America, ACA, Frontier Farm Credit, ACA, and AgCountry Farm Credit Services, ACA entered into an agreement that provides for contractual collaboration among the three Farm Credit Associations. Subject to completion of certain shareholder engagement activities and consent from the Associations' respective supervisory Banks, the Agreement provides that the three Associations will be jointly managed and will commence sharing income and losses on April 1, 2024, or as soon as reasonably practical thereafter. The Associations will deploy a common business approach to the development and delivery of products and services and use common technology platforms that accommodate differences in local marketplace conditions. While the Associations will be jointly managed and operate under jointly developed strategic business plans and supporting plans, they will remain separate organizations with strong local representation through independent boards of directors and distinct patronage programs.

Effective April 1, 2023, two District Associations, Farm Credit Midsouth, ACA and Farm Credit Mid-America, ACA, merged and are doing business as Farm Credit Mid-America, ACA, headquartered in Louisville, Kentucky.

In 2021, Delta, ACA's (Delta's) board of directors determined that it was in the best interests of Delta to voluntarily dissolve and approved a preliminary resolution to proceed with a plan to voluntarily liquidate and dissolve the Association (the Plan). On March 17, 2022, the FCA preliminarily approved the Plan. On April 14, 2022, Delta's stockholders approved the Plan, which includes an agreement to sell the loan portfolio to another District Association. Subsequently, on April 19, 2022, the FCA provided final approval of the Plan. The sale of Delta's entire loan portfolio to AgHeritage Farm Credit Services, ACA occurred on May 1, 2022. All employees were terminated effective May 31, 2022. The remaining stock in AgriBank of \$1.4 million was retired in November 2023. Effective December 31, 2023, the FCA cancelled Delta's charter.

# **Additional Regulatory Information**

AgriBank, FCB

(Unaudited)
(In whole dollars unless otherwise noted)

# **Description of Business**

General information regarding the business is incorporated herein by reference from Note 1 to the accompanying Financial Statements included in this Annual Report.

The description of significant business developments, if any, is incorporated herein by reference from the "Management's Discussion and Analysis" section included in this Annual Report.

# **Description of Property**

We lease our headquarters located in St. Paul, Minn. In addition to base rent, we are responsible for our share of the operating costs of the building under the lease agreement. Our lease agreement expires October 31, 2026. We sublease a portion of our office space to Farm Credit Foundations and SunStream Business Services.

## **Legal Proceedings**

Information regarding legal proceedings is incorporated herein by reference from Note 9 to the accompanying Financial Statements included in this Annual Report. We were not subject to any enforcement actions as of December 31, 2023.

# **Description of Capital Structure**

Information regarding capital structure is incorporated herein by reference from Note 6 to the accompanying Financial Statements included in this Annual Report.

# **Description of Liabilities**

Information regarding liabilities is incorporated herein by reference from Notes 5, 7, 9, 11 and 12 to the accompanying Financial Statements included in this Annual Report.

## **Selected Financial Data**

"Five-Year Summary of Selected Financial Data," included at the beginning of this Annual Report, is incorporated herein by reference.

# **Management's Discussion and Analysis**

"Management's Discussion and Analysis," included in this Annual Report, is incorporated herein by reference.

# **Board of Directors of AgriBank, FCB**

The board is organized into the following committees to carry out board responsibilities:

- The **Audit Committee** assists the board in fulfilling its oversight responsibilities for financial reporting, the adequacy of the Bank's internal control systems, the scope of the Bank's internal audit program, the independence of the outside auditors and the Bank's process for monitoring compliance with laws, regulations, and the standards of conduct including the code of ethics. The Audit Committee also oversees the adequacy of management's action with respect to recommendations arising from auditing activities.
- The **Compensation Committee** oversees Bank human resource programs and policies in areas such as, compensation, benefits, succession planning, performance management, diversity and inclusion, and other AgriBank programs that impact human capital.
- The **Governance Committee** oversees matters related to board governance and board operations, monitors director training and development, and monitors the board's involvement in AgriBank's strategic planning process.
- The **Risk Management Committee** assists the full board in overseeing the integration of risk management in the Bank through an enterprise risk management process. The Committee monitors the risk framework of the Bank, promotes effective management of all risks and fosters the establishment and maintenance of an effective risk culture throughout the Bank.
- The **Government Relations Committee** monitors federal legislative and regulatory policies that may affect AgriBank and its mission as a Farm Credit Funding Bank, as well as issues that may affect the Farm Credit System, and considers appropriate positions.

Information regarding directors who served as of December 31, 2023, including business experience in the past five years and any other business interest where a director serves on the board of directors or as a senior officer follows:

Name	Principal Occupation, Board Committees and Other Affiliations
Stan Claussen, Board Chair Age: 70 Board Service Began: 2016 Current Term Expires: 2024	Principal Occupation: Self-employed grain farmer in Montevideo, Minn. Co-Owner of Claussen Land, LLP, a land holding company in Benson, Minn. Co-Owner-Operator of Claussen Farms, LLP, a grain and sugar beet farming operation in Benson, Minn. Co-Owner-Operator of Claussen Land Improvement, LLP, a drain tile installation company in Benson, Minn. Board Committees: Government Relations Committee Other Affiliations: Investor/Member, Vice Chair of the Board of Bushmills Ethanol, Inc., an ethanol production company in Atwater, Minn. Director of the Fairland Management Company, a farm land management company in Windom, Minn. Director of the AgriBank District Farm Credit Council, a trade association representing the AgriBank District in St. Paul, Minn. Vice Chair of the Farm Credit Council, a trade association representing the Farm Credit System in Washington, D.C. Investor in Limited Partnership, Riverview, LLP, a dairy farm in Hancock, Minn. Board Chair of Admiral Point 2/Sailfish Pass Homeowners Association in Punta Gorda, Fla.
Chris Roberts, Board Vice Chair Age: 53 Board Service Began: 2022 Current Term Expires: 2026	Principal Occupation:    Owner/Operator Delta Terre Planting LLC, a row crop farming operation in Arkansas Board Committees:    Chair of the Governance Committee    Government Relations Committee Other Affiliations:    Director of the Farm Credit Council, a trade association representing the Farm Credit System in Washington, D.C.    Director of the AgriBank District Farm Credit Council, a trade association representing the AgriBank District in St. Paul, Minn.

Name	Principal Occupation, Board Committees and Other Affiliations
Jeff Austman Age: 52 Board Service Began: 2021 Current Term Expires: 2025	Principal Occupation:     Self-employed farmer at Austman Farms, a corn and soybean farming operation in Forrest, Ill.  Board Committees:     Chair of the Risk Management Committee  Other Affiliations:     Secretary of Austman, Inc., a property management operation including farmland and timber in Forrest, Ill.     Board Member for Gibson Area Hospital Foundation, a charitable fundraising organization for a hospital in Gibson City, Ill.
Donald Blankenship Age: 49 Board Service Began: 2020 Current Term Expires: 2024	Principal Occupation: Self-employed crops and livestock farmer at Blankenship Farms in Murfreesboro, Tenn.  Board Committees: Vice Chair of the Audit Committee Other Affiliations: Board Member for the Kittrell Fire Department, a volunteer fire department in Readyville, Tenn.
Laura Braun Age: 64 Board Service Began: 2022 Current Term Expires: 2026	Principal Occupation:    Member Golden Maple Farms, LLC, a cash crop farming operation in Ovid, Mich.  Board Committees:    Audit Committee    Chair of the Government Relations Committee  Other Affiliations:    Director of the AgriBank District Farm Credit Council, a trade association representing the AgriBank District in St. Paul, Minn.    Director of the Farm Credit Council, a trade association representing the Farm Credit System in Washington, D.C.
Robert Bruxvoort Age: 69 Board Service Began: 2020 Current Term Expires: 2024	Principal Occupation: President of Bruxvoort Ag., Inc., a grain farming operation in New Sharon, Iowa Former Partner of Madison Pork, LLC, a hog finishing operation in New Sharon, Iowa Board Committees: Compensation Committee Other Affiliations: None
Ivar Chhina Outside Director Financial Expert Age: 61 Board Service Began: 2021 Current Term Expires: 2025	Principal Occupation: Retired executive in Bellevue, Wash.  Board Committees: Chair of the Audit Committee  Other Affiliations Director and Chair of the Audit Committee for Malibu Boats, Inc., a manufacturer of recreational boats (NASDAQ: MBUU) in Loudon, Tenn. Director and Chair of the Audit Committee for Sage Dental Management, LLC, a dental healthcare services company in Boca Raton, Fla. Board Manager and Chair of the Audit Committee for Walker Edison Holdco, LLC, an E-commerce furniture manufacturer in West Jordan, Utah Director and Chair of the Audit Committee for Femwell Group Health, LLC, a health care services company in Miami, Fla. Independent board observer for Aptive Environmental, LLC, a residential pest control company in Provo, Utah
Dale Crawford Age: 67 Board Service Began: 2017 Current Term Expires: 2025	Principal Occupation: Self-employed crop farmer at Dale Crawford Farm in Sullivan, Ill.  Board Committees: Risk Management Committee Government Relations Committee Other Affiliations: Secretary/Treasurer of the Moultrie-Sullivan Fair Association, a county agricultural fair in Sullivan, Ill. Director of the AgriBank District Farm Credit Council, a trade association representing the AgriBank District in St. Paul, Minn.

Name	Principal Occupation, Board Committees and Other Affiliations
Steve Cunningham Outside Director Age: 54 Board Service Began: 2022 Current Term Expires: 2027	Principal Occupation:     CFO Enova International, a non-bank financial services entity in Chicago, Ill. Board Committees:     Vice Chair of the Risk Management Committee Other Affiliations:     None
Randy Peters Age: 70 Board Service Began: 2020 Current Term Expires: 2024	Principal Occupation:    Owner and President of Randy Peters Seed Farms, Inc., a seed business and grain and livestock operation in McCook, Neb.    Owner and President of Triple R Farms, Inc., a farming operation in McCook, Neb. Board Committees:    Vice Chair of the Governance Committee Other Affiliations:    None
Mark Pierce Age: 65 Board Service Began: 2022 Current Term Expires: 2026	Principal Occupation: President and owner of Rippling Water Farms Inc, a crop and livestock farming operation in Dekalb, Mo.  Board Committees: Governance Committee  Other Affiliations: Director of Buchanan County Farm Bureau Board, agricultural service agency in St. Joseph, Mo. Director of Progressive Community Services Board, provides programs and resources to individuals with intellectual/developmental disabilities and their families in St. Joseph, Mo. Director of Clean Water Commission State of Missouri, governor appointed Community event coordinator DeKalb Homecoming Board, a non-profit community festival board DeKalb, Mo.
Timothy Rowe Age: 63 Board Service Began: 2017 Also Served: 2010-2014 Current Term Expires: 2025	Principal Occupation:  Owner and President of Rowe, Inc, a grain and livestock farming operation in Elwood, Neb. Owner and President of T. Rowe, Inc, a grain and livestock farming operation in Elwood, Neb.  Board Committees: Risk Management Committee Government Relations Committee Other Affiliations: Board Chair of Country Partners Cooperative, a local supply co-op in Gothenburg, Neb. Director of the Nebraska Cooperative Council, a trade association representing agricultural cooperatives in Lincoln, Neb. Director of the AgriBank District Farm Credit Council, a trade association representing the AgriBank District in St. Paul, Minn. Director of the Farm Credit Council, a trade association representing Farm Credit in Washington, D.C.
George Stebbins Age: 70 Board Service Began: 2018 Current Term Expires: 2026	Principal Occupation: Owner of Stebbins Farms, Ltd., a crop farming operation in Englewood, Ohio Owner of Stebbins Land Company, Ltd., a land holding company in Englewood, Ohio Owner of WGTS Farms, Ltd., a land holding company in Englewood, Ohio Board Committees: Risk Management Committee Other Affiliations: Director on the Miami County Zoning Commission, a zoning commission in Troy, Ohio
Rollin Tonneson Age: 71 Board Service Began: 2019 Current Term Expires: 2027	Principal Occupation:    Owner of Tonneson Brothers, a grain farming operation in Souris, N.D.    Owner of Tonneson Farms, a grain farming operation in Souris, N.D.  Board Committees:    Chair of the Compensation Committee  Other Affiliations:    Chair Grace Lutheran Brethren Church, a religious organization in Bottineau, N.D.

Chair Grace Lutheran Brethren Church, a religious organization in Bottineau, N.D. Chair Emmanuel Lutheran Brethren Church Foundation, a foundation for an inactive rural church in Carbury, N.D.

Employee Benjamin Tonneson Farms, a farm operation in Souris, N.D.

Name	
Nick Vande Weerd Age: 42	

**Board Service Began: 2015 Current Term Expires: 2027** 

# **Principal Occupation, Board Committees and Other Affiliations**

# **Principal Occupation:**

Owner of PVW Family Farms, LLC, a grain and livestock farming operation in

Brookings, S.D.

Owner of Vande Weerd Family Farms, LLC, a grain and livestock farming operation in Brookings, S.D.

# **Board Committees:**

Vice Chair of the Government Relations Committee

**Audit Committee** 

#### Other Affiliations:

Major in the South Dakota Air National Guard, a U.S. military service in Sioux Falls, S.D.

Director of the AgriBank District Farm Credit Council, a trade association representing the AgriBank District in St. Paul, Minn.

Owner of Vande Weerd Marketing, LLC, an investing and farming operation in Brookings, S.D.

Owner of FATE, LLC, an investing entity in Brookings, S.D.

Director of Hilltop Farms LLC, a dairy operation in Brookings, S.D.

# **Matthew Walther**

Age: 52

**Board Service Began: 2011 Current Term Expires: 2027** 

## **Principal Occupation:**

Owner/Member of Matt Walther Farms, LLC, a crop and cow/calf herd and finished cattle operation in Centerville, Ind.

Owner/Member of Buell Drainage, LLC, a tile drainage company in Centerville, Ind.

#### **Board Committees:**

Governance Committee

## Other Affiliations:

Board Chair of the Federal Farm Credit Banks Funding Corporation, the fiscal agent for the Farm Credit System, in Jersey City, N.J.

# **Tony Wolfe**

Age: 74

**Board Service Began: 2021 Current Term Expires: 2025** 

# **Principal Occupation:**

Self-employed farmer at Wolfe Farms, a sole-proprietorship in Hazelton, Ind.

# **Board Committees:**

**Compensation Committee** 

## Other Affiliations:

Director of Shiloh Cemetery Association, a volunteer board in Hazelton, Ind. Member of Wolfe Family Land, LLC, a limited liability company in Hazelton, Ind.

Information regarding days served and compensation paid during 2023 for each director follows:

	Days S	Served	_		
	Board Meetings	Other Activities	Compensation Paid for Service on a Board Committee or Chair/ Vice Chair Positions	Name of Committee	Total Compensation Paid
Stan Claussen <sup>(1)</sup>	13.0	26.0	\$11,528	Chair	\$89,705
			1,867	Vice Chair	
Chris Roberts <sup>(2)</sup>	13.0	18.0	5,764	Vice Chair	84,956
			2,882	Governance	
Jeff Austman	13.0	9.0	2,882	Risk	79,192
<b>Donald Blankenship</b>	13.0	12.0			76,310
Laura Braun	13.0	14.0			76,310
Robert Bruxvoort	13.0	9.0			76,310
Ivar Chhina	13.0	11.0	7,631	Audit	83,941
Dale Crawford	13.0	11.0			76,310
Steve Cunningham	11.0	7.0			76,310
Randy Peters	13.0	8.0			76,310
Mark Pierce	13.0	9.0			76,310
<b>Timothy Rowe</b>	13.0	11.0	934	Risk	77,244
John Schmitt <sup>(3)</sup>	5.0	6.0			18,671
<b>George Stebbins</b>	13.0	9.0			76,310
Rollin Tonneson	13.0	9.0	3,816	Compensation	80,126
Nick Vande Weerd <sup>(4)</sup>	13.0	15.0	3,734	Chair	80,044
Matthew Walther	13.0	9.0	934	Governance	77,244
Tony Wolfe	13.0	5.0			76,310
Total			\$41,972		\$1,357,913

<sup>(1)</sup> Chair of the Board commencing March 2023 and Vice Chair of the Board ending March 2023

Days served in the preceding chart represent actual days at board meetings and activities. Board members may also spend additional time in preparation for meetings and in travel to and from meetings.

The board members receive a standard annual retainer, which is paid quarterly, for attendance at meetings and other official activities for which attendance is required or desirable. The retainer is adjusted for inflation effective the month following the Annual Meeting. The standard retainer effective April 1, 2022 through March 31, 2023 was \$74,686. The standard retainer effective April 1, 2023 through March 31, 2024 was \$76,852. An additional position retainer is paid for specified leadership roles on the board that involve an increased level of activity and time commitment. The leadership roles designated to receive the additional position retainer above the standard retainer, and the percentage of additional retainer, are as follows: Board Chair (20%); Board Vice Chair (10%); Audit Committee Chair (10%); Compensation, Risk Management, and Governance Chairs (5% each). In addition to the standard retainer and leadership position retainers, additional compensation may be provided to a director for extraordinary time and effort in the service of AgriBank and its shareholders. Such compensation is provided in the amount of \$1,000 per additional day of service, and is paid at the discretion of the board upon request of the individual director performing the additional services. Directors are also reimbursed for reasonable travel and expenses incurred.

<sup>(2)</sup> Vice Chair of the Board commencing March 2023

<sup>(3)</sup> Term expired in March 2023

<sup>(4)</sup> Chair of the Board ending March 2023

# **Senior Officers**

The senior officers of AgriBank, FCB at December 31, 2023, included:

Name	Position	Business experience and employment during past five years			
Jeffrey R. Swanhorst	Chief Executive Officer	Position began in April 2018.			
		Other Affiliations: Board member on the Federal Farm Credit Banks Funding Corporation, the fiscal agent for the Farm Credit System in Jersey City, N. J. Member of Presidents Planning Committee (PPC) and member of the Executive and Business Practices and Risk Management Committees of the PPC, which provides management coordination and acts in an advisory role on matters that have potential for national impact on, or implications for, t Farm Credit System. Chair of the SunStream Business Services board, a technology and business services provider in St. Paul, Minn. Chief executive officer/president of the AgriBank District Farm Credit Counc a trade association representing the AgriBank District in St. Paul, Minn. Executive Committee member of the Executive Council of the National Council of Farmer Cooperatives, an organization advancing the business ampolicy interests of America's cooperatives and other farmer-owned enterprises in Washington, D.C.			
James B. Jones	Chief Credit Officer	Position began in October 2018.			
Jeffrey L. Moore	Chief Financial Officer	Position began in October 2017.			
		Other Affiliations: Trustee of the Farm Credit Foundations Trust Committee, a committee which serves as the fiduciary for the benefits plans and trust assets, and oversees the administration of the plans for Farm Credit Foundations in St. Paul, Minn Treasurer of the AgriBank District Farm Credit Council, a trade association representing the AgriBank District in St. Paul, Minn.  Board Member and Treasurer of Acres for Life Therapy and Wellness Center, a non-profit providing mental health services in Forest Lake, Minn.			
Jeremy J. Renger	Chief Risk and Information Officer	Position began in September 2022. Prior to that served as director of risk analytics and ERM for John Deere Financial in Johnston, Iowa beginning in September 2008.			
Barbara Kay Stille	Chief Administrative Officer and General Counsel	Position began in October 2017. Ms. Stille also served as Interim Chief Information Officer from February 2022 to September 2022 <sup>(1)</sup> .  Other Affiliations:			
		Board of governors, Chairperson of the Farm Credit System Association Captive Insurance Company, a captive insurance company in Greenwood Village, Colo.  Secretary of the AgriBank District Farm Credit Council, a trade association representing the AgriBank District in St. Paul, Minn.  Member of Stille Family Farm, LLC, a farm real estate holding entity in Alhambra, Ill.			

<sup>&</sup>lt;sup>(1)</sup> Mr. John Grace, Chief Risk and Information Officer, left the organization effective February 18, 2022. At that time, Ms. Stille was named Interim Chief Information Officer, and she served in that capacity until Mr. Jeremy Renger became the Bank's Chief Risk and Information Officer on September 12, 2022.

# **Senior Officer Compensation**

All senior officers, including the chief executive officer (CEO), and highly compensated individuals are compensated with a mix of salary and incentives as well as various AgriBank Farm Credit District post-employment benefit plans. The Compensation Committee of the board determines the appropriate levels and mix of short-term and long-term incentives in a responsible manner. Annual compensation for senior officers and highly compensated individuals is intended to be competitive with annual compensation for comparable positions at peer organizations.

The Compensation Committee engages a consulting firm to conduct an independent review of external benchmark data on a regular basis for senior officers. Our compensation philosophy enables us to attract and retain highly qualified senior officers with the requisite skills and experience to achieve our desired business results, including our mission to ensure that safe, sound and reliable sources of credit and related services are provided to rural America.

**Salary:** Senior officers' and highly compensated individuals' base salaries reflect the individual's experience and level of responsibility. The base salary of the CEO is subject to review and approval by the board, and the Compensation Committee may make recommendations on the CEO's base salary to the board. All other senior officer salaries are subject to review and approval by the CEO.

Short-term Incentive Compensation: Annually, a short-term incentive compensation program is available to all employees, including senior officers and highly compensated individuals, based upon AgriBank performance criteria established by the board and personal objectives established by employees and their managers. The short-term incentive compensation amounts are calculated after the end of the plan year (calendar year) and are generally paid out in a lump sum within 90 days of year end. In all years presented, the criteria for AgriBank performance objectives included: financial measures for net operating expense and earnings available for wholesale patronage; a funding measure for our Contractual Interbank Performance Agreement (CIPA) performance score; and an operational strength measure for client satisfaction. The short-term incentive compensation of the CEO is subject to review and approval by the board, and the Compensation Committee may make recommendations on the CEO's short-term incentive to the board. Regardless of position, short-term compensation may be prorated based on hire date.

Long-term Incentive Compensation: The CEO and all senior officers participated in the long-term incentive compensation plan in each year presented. The long-term incentive compensation amounts for the CEO and senior officers are determined based upon three-year performance criteria established by the board. A new three-year plan is established each year. The criteria for the plan years beginning in each year presented were based on earnings available for wholesale patronage measure and our CIPA performance score. The long-term incentive compensation of the CEO is subject to review and approval by the board, and the Compensation Committee may make recommendations on the CEO's long-term incentive to the board.

The board, in its sole discretion, may increase or decrease the amount of any incentive calculated. The long-term incentive compensation amounts are calculated annually and are generally paid out in a lump sum within 90 days of the final three-year plan year. Additionally, long-term incentive compensation may be provided to new senior officers with immediate eligibility or on a phased in basis during the initial three years of participation in the long-term incentive program. Annual long-term incentive amounts reflect long-term incentives earned in the applicable year based on an estimate of the total incentive over the three-year period.

**Perquisites:** Perquisites may include compensation associated with group term life and long-term disability insurance premiums, taxable reimbursements, relocation assistance, signing bonuses, and tax reimbursement for perquisite compensation, as applicable. Due to the nature of timing and reimbursement for relocation assistance, it is included in the compensation table in the year it is paid.

## Other:

- Employer contributions to the AgriBank District Retirement Savings Plan which is available to all employees, including senior
  officers and highly compensated individuals.
- Employer contributions to the Districtwide Nonqualified Deferred Compensation Plan which is available to the CEO and other employees meeting certain eligibility criteria described in Note 7 of the accompanying Financial Statements.
- Changes in the value of pension benefits, which is defined as the change in the vested portion of the present value of the accumulated benefit obligation from December 31 of the prior year to December 31 of the most recent year for the Districtwide Retirement Plan and Pension Restoration Plan, as applicable, as disclosed in Note 7 of the accompanying Financial Statements. This change in value does not represent cash payments made by AgriBank during the year, but rather is an estimate of the change in AgriBank's future obligations under the pension plans. Refer to the Pension Benefits Attributable to Senior Officers for further information regarding pension distributions.

- Service awards available to all employees meeting pre-established years of service anniversaries.
- Non-recurring performance payments for eligible employees, regardless of position, excluding the CEO.
- Separation payout, including vacation, in 2022 includes payments to AgriBank's former Chief Risk Officer. This separation did not require further payments beyond 2022.
- Tax reimbursements, available to all employees.

"Other" fluctuates from year to year based primarily on changes to pension actuarial assumptions and changes in composition of the aggregate senior officers and highly compensated individuals.

**Retirement Plans:** The AgriBank District has various post-employment benefit plans which are generally available to all AgriBank employees, including the CEO, senior officers and highly compensated individuals, based on continuous dates of service with the Bank or, in certain situations, with other participating District employers. These plans are not otherwise differentiated by position, unless specifically stated. Information regarding the post-employment benefit plans is incorporated herein by reference from Notes 2 and 7 of the accompanying Financial Statements included in this Annual Report.

Senior officers and certain other individuals over a specified salary amount have an option to defer payments of their salary as well as payments under both the short-term and long-term incentive programs in accordance with applicable laws and regulations. Deferred compensation is based on the year it is earned. Jeffrey R. Swanhorst, CEO, deferred \$159 thousand, \$154 thousand, and \$149 thousand in 2023, 2022 and 2021, respectively. Total amounts deferred by senior officers (excluding the CEO) were \$171 thousand, \$123 thousand, and \$19 thousand for amounts earned in 2023, 2022, and 2021, respectively.

## **Compensation Paid to Senior Officers and Highly Compensated Individuals**

(in thousands)			Short-term	Long-term			
			Incentive	Incentive			
Name of Individual	Year	Salary	Compensation	Compensation <sup>(1)</sup>	Perquisites	Other <sup>(2)</sup>	Total
CEO:							
Jeffrey R. Swanhorst	2023	\$792	\$547	\$566	\$12	\$170	\$2,087
Jeffrey R. Swanhorst	2022	738	495	608	12	163	2,016
Jeffrey R. Swanhorst	2021	714	511	607	12	139	1,983
Aggregate Number of Sen	or Officers and H	ighly Compen	sated Individuals	(excluding CEO):			
4	2023	\$1,533	\$572	\$482	\$71	\$785	\$3,443
5 <sup>(3)</sup>	2022	1,280	452	674	143	253	2,802
<b>4</b> <sup>(4)</sup>	2021	1,695	510	424	23	649	3,301

<sup>(1)</sup> All compensation is disclosed in the year it is earned. As the long-term incentive is on a rolling three-year basis, adjustments for earnings plan-to-date in a particular plan year may be reduced so the cumulative earned long-term compensation reflects the actual payments received at the end of the three-year period.

Farm Credit Administration (FCA) regulations require the disclosure of the compensation paid during the last fiscal year to all senior officers and highly compensated individuals included in the above table to AgriBank shareholders and shareholders of related institutions upon request.

There were no highly compensated individuals who required disclosure under FCA regulations in 2023 or 2022 in the Compensation Paid to Senior Officers and Highly Compensated Individuals table.

<sup>(2)</sup> Generally, pension benefits increase annually as a result of an additional year of credited service and related compensation for plan participants. The value of the pension benefits can also be significantly impacted by changes in interest rates as of the measurement date.

<sup>(3)</sup> Includes compensation for one senior officer who left the organization in February 2022 and one senior officer who commenced employment in September 2022.

<sup>&</sup>lt;sup>(4)</sup> Includes one highly compensated individual not serving as a senior officer in 2021.

#### **Pension Benefits Attributable to Senior Officers**

(in thousands)

#### 2023

Α	ggregate Number of			Present Value	Payments
	Senior Officers		Years of	of Accumulated	Made during the
	(excluding CEO)	Plan	Credited Service	Benefits	Reporting Period
3		AgriBank District Retirement Plan	26.7	\$4,353	\$—
3		AgriBank District Pension Restoration Plan	26.7	\$1,661	\$—

Effective January 1, 2007, the AgriBank District Retirement Plan was closed to new employees. Therefore, any employee starting employment with the AgriBank District after that date is not eligible to be in the plan, including the CEO.

The AgriBank District Pension Restoration Plan restores retirement benefits to certain highly compensated employees that would have been provided under the qualified plan if such benefits were not above the Internal Revenue Code compensation or other limits. Not all employees are eligible to participate in this plan.

# **Transactions with Senior Officers and Directors**

Information regarding transactions with senior officers and directors, including investment bond transactions, is incorporated herein by reference from Note 8 of the accompanying Financial Statements included in this Annual Report. AgriBank had no other transactions with board members or senior officers in 2023.

# **Loans to Senior Officers and Directors**

Elected directors of the AgriBank board are District Association borrowers. AgriBank does not have a direct lending relationship with any of its directors or senior officers. AgriBank may, from time to time, participate in loans to its directors under asset pool programs or through other commercial participations. These commercial participation may be to non-Farm Credit institutions or to affiliated organizations (as defined in FCA Regulation 620.1(a)) in which a director is a partner, director, officer or majority shareholder.

The Associations' direct lending to our directors, and in which we subsequently participated, were subject to special approval requirements contained in FCA regulations and were made on substantially the same terms and conditions as those prevailing at the time for comparable transactions with other persons. None of these loans outstanding at December 31, 2023, involved more than a normal risk of collectability.

# **Travel, Subsistence and Other Related Expenses**

Directors and senior officers are reimbursed for reasonable travel, subsistence and other related expenses associated with AgriBank's business functions. AgriBank directors were reimbursed for expenses in the amount of \$630,835, \$557,178 and \$260,116 in 2023, 2022 and 2021, respectively. A copy of AgriBank's policy for reimbursing these costs is available upon request.

# **Involvement in Certain Legal Proceedings**

There were no events during the past five years that are material to evaluating the ability or integrity of any person who served as a director or senior officer of AgriBank on January 1, 2024 or at any time during 2023.

# **Shareholder Privacy**

Shareholders' nonpublic personal financial information is protected by FCA regulations. Our directors and employees are restricted from disclosing information not normally contained in published reports or press releases about AgriBank, District Associations or their shareholders.

# **Relationship with Qualified Public Accountant**

There were no changes in independent auditors since the last Annual Report to members and we are in agreement with the opinion expressed by the independent auditors.

Fees for professional services paid during 2023 to our independent qualified independent accountants, were as follows:

- Audit services related to the integrated audit for 2023 and 2022 were \$552 thousand and \$16 thousand, respectively.
   Additionally, there were \$75 thousand of additional fees related to our implementation of new accounting guidance, which was pre-approved by the Audit Committee. Out-of pocket expenses were \$30 thousand related to the 2023 audit. The engagement letter for integrated audit services for 2023 for the Bank reflect a fee of \$1.1 million, plus reasonable out-of-pocket expenses and incremental fees that may be assessed based on additional work not originally planned at the on-set of the engagement.
- Non-audit fees of \$1 thousand for financial disclosure software that occurred in the normal course of business. All non-audit fees were pre-approved by the Audit Committee.

There were no other audit, tax or non-audit services paid in 2023.

# **Financial Statements**

The "Report of Management", "Report on Internal Control over Financial Reporting", "Report of Audit Committee", "Report of Independent Registered Public Accounting Firm", "Financial Statements" and "Notes to Financial Statements" included in this Annual Report, are incorporated herein by reference.

# **Regulatory Capital**

The following information contains regulatory disclosures as required under Regulations 628.62 and 628.63, for risk-adjusted ratios, common equity tier 1 capital, tier 1 capital and total capital ratios. Refer to Note 6 of the accompanying Financial Statements for information regarding the statutorily required permanent capital ratio. As required, these disclosures are made available for at least three years and can be accessed at AgriBank's website at www.AgriBank.com.

Disclosure Requirement	Description	Annual Report Reference
Scope of Application	Corporate entity and consolidated subsidiaries Description of entity consolidation Restrictions on transfers of funds or capital	Page 116 Page 116 Page 116
Capital Structure	Terms and conditions of capital instruments Regulatory capital components	Pages 82-86 Page 117
Capital Adequacy	Capital adequacy assessment Risk-weighted assets Regulatory capital ratios	Page 118 Page 118 Page 119
Capital Buffers	Quantitative disclosures	Pages 119
Credit Risk	Credit risk management and policies Summary of exposures Geographic distribution Additional industry and counterparty distribution Contractual maturity Nonperforming loans and allowance for credit losses	Pages 24-28, 41-43, 59 Pages 119 Page 120 Pages 32, 41-42 Pages 79, 121-122 Pages 72-76, 121
Counterparty Credit Risk-Related Exposures	General description Counterparty exposures	Pages 121-122 Pages 41, 98-100, 121-122
Credit Risk Mitigation	General description  Exposures with reduced capital requirements	Pages 24-28, 32, 41-42, 99-100, 121-122 Page 121-122
Securitization	General description Methods and key assumptions Securitization exposures	Pages 122-123 Page 94-95 Page 123
Equities	General description Equity exposures	Pages 123 Page 123
Interest Rate Risk for Non-Trading Activities	General description Interest rate sensitivity	Pages 37 Page 39-40

#### **Scope of Application**

AgriBank, FCB (AgriBank or the Bank) is one of the four Banks of the Farm Credit System (System), a nationwide system of cooperatively owned Banks and Associations, established by Congress and subject to the provisions of the Farm Credit Act of 1971, as amended. We prepare our financial statements in conformity with generally accepted accounting principles in the United States of America (GAAP) and prevailing practices within the financial services industry.

AgriBank has no subsidiaries; therefore, the accompanying Financial Statements are only those of AgriBank and are not consolidated with any other entity. In conjunction with other System entities, the Bank jointly owns certain service organizations: the Federal Farm Credit Banks Funding Corporation, the FCS Building Association, the Farm Credit Association Captive Insurance Corporation, Farm Credit Foundations and SunStream Business Services. The Bank's investments in other System institutions are deducted from regulatory capital as only the institution who issued the equities may count the amount as regulatory capital. The Bank has no unincorporated business entity (UBE) which would be included in risk-weighted assets and is not deducted from any capital component in accordance with FCA regulations. As AgriBank has no consolidated subsidiaries, there are no consolidated entities which the total capital requirement is deducted, there are no restrictions on transfer of funds or total capital with other consolidated entities, and no subsidiary exists which is below the minimum total capital requirement individually or when aggregated at the Bank's consolidated level.

# **Capital Structure**

Refer to Note 6 of the accompanying Financial Statements for a description of capital structure.

# **Regulatory Capital Structure**

(in thousands) As of December 31, 2023	3-month Average Daily Balance
Common Equity Tier 1 Capital (CET1)	
Common Cooperative Equities:	
Statutory minimum purchased borrower stock	\$20
Other required member purchased stock	3,416,405
Allocated equities:	
Allocated stock subject to retirement	2,003,574
Qualified allocated equities subject to retirement	_
Nonqualified allocated equities subject to retirement	_
Nonqualified allocated equities not subject to retirement	_
Unallocated retained earnings	3,409,288
Paid-in capital	_
Regulatory adjustments and deductions made to CET1	(10,563)
Total CET1	\$8,818,724
Tier 1 Capital	
Non-cumulative perpetual preferred stock	\$250,000
Regulatory adjustments and deductions made to tier 1 capital	_
Total additional tier 1 capital	250,000
Total Tier 1 Capital	\$9,068,724
Total Capital	
Common Cooperative Equities not included in CET1	\$-
Subordinated debt	_
Allowance for loan losses and reserve for credit losses on off-balance sheet credit exposures	25,815
Regulatory adjustments and deductions made to total capital	_
Total tier 2 capital	25,815
Total Capital	\$9,094,539
Reconciliation to the December 31, 2023 Statement of Condition	End of Period
Total Shareholders' Equity	\$8,583,178
Adjustments to Regulatory Capital:	70,303,170
Protected stock	(70)
Accumulated other comprehensive loss	652,405
Regulatory adjustments and deductions	(10,563)
Tier 2 allowance and reserve for credit losses	34,992
Total Capital <sup>(1)</sup>	\$9,259,942
(4)	73,233,342

<sup>(1)</sup> The amount of total capital presented in the Regulatory Capital Structure table above is the three-month average daily balance used in calculating capital ratios, as required by FCA regulations, whereas the total capital amount in the reconciliation section is the amount outstanding as of December 31, 2023.

#### **Capital Adequacy and Capital Buffers**

We regularly assess the adequacy of our capital to support current and future activities. This assessment includes maintaining a formal capital plan that addresses our capital targets in relation to our risks and establishes the required investment levels. The plan assesses the capital level and composition necessary to absorb adversity and to support our mission over the long term. The plan considers factors such as credit risk and allowance levels, quality and quantity of earnings, sufficiency of liquid funds, operational risk, interest rate risk and growth in determining optimal capital levels. We periodically review and modify these targets to reflect current business and economic conditions. Our capital plan is updated at least annually and is subject to change at the discretion of our board.

#### **Risk-Weighted Assets**

(Risk-weighted 3-month average daily balance in thousands)

## As of December 31, 2023

Exposures to:	
LAPOSUIES to.	
Sovereign entities	\$—
Foreign bank entities	706,921
Government-sponsored enterprises <sup>(1)</sup>	26,524,491
Depository institutions and credit unions <sup>(2)</sup>	93,605
Public sector entities	_
Corporate, including borrower loans	27,304,098
Residential mortgage	1,639,248
Past due and nonaccrual	126,660
Securitization exposures	506,033
Cleared transactions	2,659
Unsettled transactions	_
All other assets	121,264
Deductions:	
Regulatory adjustments and deductions made to CET1	10,563
Regulatory adjustments and deductions made to ${\rm AT1}^{(3)}$	_
Regulatory adjustments and deductions made to $T2^{(4)}$	
Total standardized risk-weighted assets	\$57,014,416

<sup>(1)</sup> Includes exposures to Farm Credit System entities

As of December 31, 2023, the Bank was well-capitalized and exceeded all capital requirements to which it was subject, including applicable capital buffers. Because our capital level exceeded the buffer requirements, the Bank currently has no limitations on distributions and discretionary bonus payments. The aggregate amount of eligible retained income was \$926.2 million as of December 31, 2023.

 $<sup>^{\</sup>rm (2)}$  Includes exposures to OFIs that are risk-weighted as U.S. depository institutions and credit unions

<sup>(3)</sup> AT1 capital is additional tier 1 capital

<sup>(4)</sup> T2 is tier 2 capital

#### **Regulatory Capital Requirements and Ratios**

	Regulatory Minimums	Required Buffer	As of December 31, 2023	Calculated Buffer
Common equity tier 1 capital ratio	4.5 %	2.5 %	15.5 %	11.0 %
Tier 1 capital ratio	6.0 %	2.5 %	15.9 %	9.9 %
Total capital ratio	8.0 %	2.5 %	16.0 %	8.0 %
Capital conservation buffer				8.0 %
Tier 1 leverage ratio	4.0 %	1.0 %	5.2 %	1.2 %
Leverage buffer				1.2 %

#### **Regulatory Capitalization Requirements and Restrictions**

FCA regulations require us to maintain certain minimum capital ratios. If the capital ratios fall below the total requirements, including the buffer amounts, capital distributions (equity redemptions, dividends and patronage) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval. No such prohibitions were in effect as of December 31, 2023, and we do not foresee any events that would result in this prohibition during 2024.

## **Credit Risk**

The adoption of CECL effective January 1, 2023 provided substantial revisions to GAAP, including the removal of the concept of impaired loans. GAAP now requires specific disclosures related to nonaccrual and loans past due greater than 90 days. Refer to Note 2 of the accompanying Financial Statements for accounting policy updates as a result of the adoption of CECL.

We are exposed to various forms of credit risk including wholesale loan credit risk, retail loan credit risk and counterparty credit risk. We do not hold any credit derivatives as a means to manage credit risk. Refer to the Credit Risk Management, Wholesale Credit Risk Management, Retail Credit Risk Management and Allowance for Credit Losses on Loans sections of the Management's Discussion and Analysis for information regarding the credit risk we are exposed to and the mitigation techniques applied to manage that risk.

#### **Credit Exposures - Lending and Investments**

(in thousands) As of December 31, 2023	End of Period	3-month Average Daily Balance
Loans	\$148,725,431	\$145,517,996
Investments <sup>(1)</sup>	23,812,428	24,172,388
Loan and other commitments	33,862,753	34,804,684
Letters of credit	226,256	216,307

<sup>(1)</sup> Includes federal funds and securities purchased under resale agreements

The table below shows derivative credit exposures segregated by cleared and bilateral contracts. Gross positive fair value represents the credit exposure attributed to derivatives before the mitigating effects of counterparty collateral.

## **Credit Exposures - Derivatives**

	End of Period		3-month Average	e Daily Balance
(in thousands)		Gross Positive		Gross Positive
As of December 31, 2023	Notional Amount	Value	Notional Amount	Value
Cleared derivatives	\$10,718,254	\$6,878	\$10,068,988	\$149,517
Bilateral derivatives	2,263,254	19,018	1,931,732	39,123

The following tables include distributions for the wholesale and retail loan portfolio as well as related commitments.

#### **Loan and Commitment Geographic Distribution**

As of December 31, 2023

Wholesale Portfolio		Retail Por	tfolio
Illinois	10 %	lowa	11 %
Iowa	9 %	Nebraska	10 %
Minnesota	8 %	Illinois	8 %
Nebraska	7 %	Minnesota	8 %
Indiana	6 %	South Dakota	6 %
Michigan	6 %	Indiana	5 %
Ohio	5 %	Ohio	5 %
Wisconsin	5 %	Tennessee	5 %
Other	44 %	Other	42 %
Total	100 %	Total	100 %

Wholesale loan and commitment portfolio distribution in the table above is based on the underlying District Associations' retail portfolios. For additional information regarding the geographic distribution of the retail loans held at District Associations, refer to the Portfolio Diversification section of the Management's Discussion and Analysis.

## **Loan and Commitment Commodity Distribution**

As of December 31, 2023

Retail Portfolio			
Crops	50 %		
Cattle	11 %		
Loans to OFIs	8 %		
Investor and Rural residential real estate	8 %		
Food Products	6 %		
Other	17 %		
Total	100 %		

Refer to the Portfolio Diversification section of the Management's Discussion and Analysis for additional detail of the commodities underlying the District Associations' loan portfolios.

Our retail portfolio is substantially concentrated within our chartered territory of Arkansas, Illinois, Indiana, Iowa, Kentucky, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, Tennessee, Wisconsin and Wyoming at 79 percent as of December 31, 2023. All past due loans and allowance are within our retail portfolio. Past due loans and allowance needs by geographic region are only considered in rare circumstances that may not otherwise be reflected in the probability of default and loss given default (flooding, drought, etc.). There was no allowance attributed to a geographic area as of December 31, 2023.

Maturities in the following table are reflective of the wholesale loan agreements and retail loan agreements, respectively, and are based on the final maturity without consideration for amortization payments. Loan exposures include accrued interest receivable, as applicable, and investment exposures are at fair value.

(in thousands)	One Year or	Over One Year but Less than	Five Years or	
As of December 31, 2023	Less	Five Years	More	Total
Wholesale loans	\$735,149	\$126,455,762	\$—	\$127,190,911
Retail loans <sup>(1)</sup>	4,923,302	7,168,397	10,957,304	23,049,003
Investments (2)	14,074,717	3,616,238	6,121,473	23,812,428
Wholesale loan commitments	325,527	28,168,885	_	28,494,412
Retail loan and other commitments <sup>(3)</sup>	2,186,007	2,950,332	232,002	5,368,341
Cleared derivative notional	5,525,000	2,298,527	2,894,727	10,718,254
Bilateral derivative notional <sup>(3)</sup>	_	1,798,527	464,727	2,263,254

<sup>(1)</sup> Includes loans to OFIs and service entities

Note: Accruing loans include accrued interest receivable.

Refer to Note 2 of the accompanying Financial Statements for our policy for determining past due or delinquency status, policy for placing loans on nonaccrual status, policy for returning loans to accrual status, description of the methodology used to estimate allowance for credit losses on loans, and policy for charging-off uncollectible amounts.

Refer to Note 3 of the accompanying Financial Statements for amounts of nonaccrual loans without related allowance, loans in nonaccrual status and greater than 90 days past due, loans past due greater than 90 days and still accruing, the allowance at the end of each reporting period, charge-offs during the period, and changes in components of our allowance for credit losses on loans.

Refer to Note 4 of the accompanying Financial Statements for a summary of contractual maturity, amortized cost, fair value and weighted average yield of investment securities by type.

# **Counterparty Credit Risk and Credit Risk Mitigation**

## Credit Risk Mitigation Related to Derivatives

Refer to the Derivative Financial Instruments section in the Management's Discussion and Analysis and Note 12 of the accompanying Financial Statements for more information on credit risk mitigation related to derivatives.

With the exception of retail customer swaps, to minimize the risk of credit losses, we deal only with bilateral counterparties that have an investment-grade or better credit rating from a rating agency, and we monitor the credit standing and levels of exposure to individual counterparties. Collateral is typically cash and in limited circumstances, securities. The fair value of collateral assets and liabilities related to derivative contracts is their face value plus accrued interest, if applicable. Collateral exchanged is typically cash; therefore, fair value approximates face value.

We have not entered into any credit default swap agreements to mitigate our credit exposure to counterparties. Refer to Note 12 of the accompanying Financial Statements for the gross positive fair value of contracts, collateral held and the net unsecured credit exposure. The derivative portfolio is not covered by guarantees.

Current credit exposure is the greater of \$0 or the fair market value of a single derivative contract. The net current credit exposure is the greater of the net sum of all positive and negative fair market value of the individual derivative contracts subject to the qualifying master netting agreement or \$0. The net current credit exposure is equal to the gross positive fair values as disclosed in Credit Exposures - Derivatives table above.

#### Credit Risk Mitigation Related to Loans

Refer to the Credit Risk Management section of the Management's Discussion and Analysis for information about credit risk mitigation related to loans including wholesale credit risk management and retail credit risk management.

<sup>(2)</sup> Includes federal funds and securities purchased under resale agreements

<sup>(3)</sup> Includes commitments to OFIs and service entities

Loan concentrations exist when there are amounts loaned to multiple borrowers engaged in similar activities or within close proximity, which could cause them to be similarly impacted by economic or other conditions. We assess the outlook for commodities with the largest concentrations in our Districtwide portfolio. These outlooks are for the industry in general, and individual producers may perform better or worse than the industry as a whole. Refer to the Agricultural Conditions and Land Values sections of the Management's Discussion and Analysis in the accompanying Financial Statements for further information.

In certain circumstances, our loan participations may have guarantees from the U.S. government or one of its agencies.

Financial collateral is not used to mitigate credit risk in our loan portfolio. Refer to Note 12 of the accompanying Financial Statements for further information on financial collateral obtained to mitigate credit risk exposure for derivatives.

#### **Loan and Commitment Exposures Covered by Guarantees**

(in thousands)	3-month Average Daily	Risk-weighted 3- month Average	
As of December 31, 2023	Balance	Daily Balance	
Unconditionally guaranteed			
Loans	\$163	\$—	
Conditionally guaranteed			
Loans	20,356	4,071	
Total	\$20,519	\$4,071	

We had no material commitments that were covered by guarantees during the three months ended December 31, 2023.

#### Credit Risk Mitigation Related to Investments

Refer to the Investment Portfolio and Liquidity section of the Management's Discussion and Analysis for information related to our investment securities credit risk management.

Financial collateral is not used to mitigate credit risk in our investment portfolio.

## **Investment Exposures Covered by Guarantees**

(in thousands)	3-month Average Daily	Risk-weighted 3- month Average Daily Balance	
As of December 31, 2023	Balance		
Unconditionally guaranteed	\$12,792,861	\$—	
Conditionally guaranteed	1,376,188	275,238	
Total	\$14,169,049	\$275,238	

#### Securitization

Securitizations are transactions in which:

- The credit risk of the underlying exposure is transferred to third parties, and has been separated into two or more tranches;
- The performance of the securitization depends upon the performance of the underlying exposures or reference assets; and
- All or substantially all of the underlying exposures or reference assets are financial exposures.

Securitizations include on- or off-balance sheet exposures (including credit enhancements) that arise from a securitization or resecuritization transaction; or an exposure that directly or indirectly references a securitization (e.g., credit derivative). A resecuritization is a securitization transaction in which one or more of the underlying exposures that have been securitized is itself a securitization. We do not currently hold re-securitization investments.

The Bank currently only participates in securitizations as an investor through the purchase of mortgage-backed securities (MBS) and asset-backed securities (ABS) as included in its investment portfolio. We do not originate, service, provide credit enhancements or sponsor securitizations. We are not a liquidity provider or swap provider for securitization transactions. We do not hold any off-balance sheet securitization exposures and no securitization exposures have been deducted from capital. We manage exposure to

changes in credit and market risk of securitization exposures under policies established by our Asset/Liability Committee. Further, FCA regulations require us to establish risk limits for eligible investments, including appropriate standards of credit worthiness.

We are subject to liquidity risk with respect to our securitization exposures. In volatile market conditions, it could be difficult to sell such investments, if the need arises, and the discounts from face value would likely be significant. In addition, because of the inherent uncertainty of determining the fair value of investments that do not have a readily available market value, the fair value of our investments may differ significantly from the values that would have been used had a ready market existed for the investments.

For our current portfolio of non-agency ABS securitization exposures, we have elected to utilize the "Gross Up" risk-based capital approach on an individual security level. Individual securities for which a "Gross Up" calculation cannot be performed (i.e. unavailable inputs) will receive a 1,250 percent risk weight. Refer to Risk-Weighted Assets table herein for additional information related to our securitization exposures. There have been no significant changes to the securitization portfolio since the last reporting period.

#### **Securitization Exposures**

(3-month average daily balance in thousands)		Weighted average risk-	Risk-weighted
As of December 31, 2023	Exposure	weight factor	assets
Gross up risk weight bands:			
100%	\$28,347	100%	\$28,347
> 100% and < 1,250%	229,163	208%	477,686
1250%		1250%	_
Total risk-weighted securitization assets	\$257,510	197%	\$506,033

Refer to Note 4 of the accompanying Financial Statements for additional information related to purchases and sales of securitization exposures as well as the amortized cost, unrealized gains/(losses) and fair value of MBS and ABS held in our investment portfolio. However, there were no purchases or sales of securitization exposures during the year ended December 31, 2023. Refer to Note 11 of the accompanying Financial Statements for a description of the methods and assumptions, including any changes as applicable, applied in valuing our purchased interests in securitization exposures.

#### **Equities**

We are limited partners in Rural Business Investment Company (RBIC) investments for various relationship and strategic reasons. A RBIC facilitates equity and debt investments in agriculture-related businesses that create growth and job opportunities in rural America. We do not hold any equity investments on which capital gains are expected. These investments are accounted for under the equity method when we are considered to have significant influence; otherwise, it would be accounted for at cost less impairment. These investments are not publicly traded and the book value approximates fair value. There have been no sales or liquidations of these investments during the period. As of December 31, 2023, all RBICs were accounted for under the equity method; therefore, no unrealized gains (losses) exist for the exposure. Further, we do not believe any significant latent revaluation gains (losses) exist for these exposures. No RBIC exposures are included in tier 1 or tier 2 capital.

## **Equity Investments included in Capital Ratios**

(in thousands)  As of December 31, 2023	Disclosed in Other Assets	Life-to-Date losses recognized in Retained Earnings <sup>(1)</sup>
RBIC	\$27.004	\$5,194
	. , ,	1 - 7 -

<sup>(1)</sup> Retained earnings is included in common equity tier 1, tier 1 and total capital ratios

# **Interest Rate Risk**

Interest rate risk is the risk that changes in interest rates may adversely affect operating results and financial condition. Refer to the Interest Rate Risk Management section of the Management's Discussion and Analysis for information related to interest rate risk.

# **District Young, Beginning and Small Farmers and Ranchers**

As part of the System's commitment to rural America, District Associations have specific programs in place to serve the credit and related needs of young, beginning and small farmers and ranchers in their territories. The definitions of young, beginning and small farmers and ranchers follow:

- Young: A farmer, rancher, or producer or harvester of aquatic products who is age 35 or younger as of the date the loan is originally made
- **Beginning**: A farmer, rancher, or producer or harvester of aquatic products who has 10 years or less farming or ranching experience as of the date the loan is originally made
- **Small**: A farmer, rancher, or producer or harvester of aquatic products who normally generates less than \$250 thousand in annual gross sales of agricultural or aquatic products at the date the loan is originally made

It is important to note that a farmer/rancher may be included in multiple categories based on meeting specific definitions. A more detailed discussion of each District Association's programs for young, beginning and small farmers and ranchers can be found within their respective Annual Reports.

## Young and Beginning Farmers and Ranchers Served by AgriBank District

As of December 31, 2023	Young	Beginning	Small
As a percentage of total District farm members:			
Number of loans	20.7 %	28.9 %	44.1 %
Loans and commitment volume	12.0 %	17.8 %	17.3 %

Effective January 1, 2024, the annual gross sales threshold for a small farmer, rancher, or producer or harvester of aquatic products increased from \$250 thousand to \$350 thousand and changed from measuring gross sales to gross cash farm income. Effective February 1, 2024, the FCA amended certain YBS regulations which now require banks that fund the direct-lender Associations to annually review and approve each Association's YBS programs. The amended regulations also require direct-lender Associations to enhance their YBS programs within their strategic plans. None of these changes impact the disclosures as of December 31, 2023.

# **Risk Factors**

#### AgriBank, FCB

In the course of conducting our business operations, we are exposed to a variety of risks, some of which are inherent in the financial services industry and others of which are more specific to our own business. The following discussion summarizes some of the more important risk factors that we face. This discussion is not exhaustive and there may be other risk factors we face that are not described below. These risk factors, if realized, could negatively or positively affect our business, financial condition and future results of operations and, among other things, could result in our inability to pay principal and interest on Farm Credit System (the System or Systemwide) Debt Securities on a timely basis.

## Our business may be adversely affected by the liquidity (cost and availability) of funding across the capital markets.

Our ability to fund our operations, meet our financial obligations, including unfunded commitments to extend credit, and generate income depends on the System's ability to issue Systemwide Debt Securities in the debt markets on a regular basis. The System's ability to continue to issue Systemwide Debt Securities depends, in part, on the conditions in the capital markets at that time, which may be outside the System's control. Such conditions include, but are not limited to, general disruption in the U.S. and global financial markets, negative views about government-sponsored enterprises (GSEs) or the financial services industry, the willingness of domestic and foreign investors to purchase Systemwide debt and/or a downgrade in Farm Credit institutions', other banks, or AgriBank's credit ratings. As a result, the System cannot make any assurances that it will be able to issue competitively priced debt or issue any debt at all. If the System cannot issue competitively priced debt or cannot access the capital markets, the System's ability to access funding would be negatively impacted. This situation would have a negative effect on our financial condition and results of operations, which could be material.

In addition to issuances of Systemwide Debt Securities, we have accessed other third-party capital, primarily preferred stock, to support our requisite regulatory capital levels and loan growth. These third-party capital sources have supplemented our issuances of Systemwide Debt Securities and enhanced our capital position, but there is no guarantee such third-party capital resources will be available or competitively priced and are subject to approvals required by FCA regulation.

# Factors which could have an adverse effect on the System's ability to issue Systemwide Debt Securities at favorable rates and terms.

The System's GSE status has been an important factor in its ability to continually access the debt capital markets. For example, the System's funding costs historically have been below that of similar non-GSEs. Periodically, housing-related GSE status reform has been a topic of debate by Congress and the U.S. administration. While the status and reform debate has not, to date, specifically related to the System, any change in the System's status as a GSE or investors' general perception of GSE status could have a significant adverse impact on the System's ability to issue debt at favorable rates and terms.

The System is also subject to periodic review by credit rating agencies. Any event that could have an adverse impact on the System's financial condition or results of operations may cause the rating agencies to downgrade, place on negative watch, or change their outlook on the System's credit ratings. Such actions could have an adverse effect on the System's ability to issue Systemwide Debt Securities at favorable rates and terms and could trigger additional collateral requirements. Also, changes in the credit ratings or credit ratings outlook of the U.S. government may influence changes in the System's credit ratings and credit ratings outlook given its GSE status.

Any downgrades in credit ratings and outlook could also result in higher funding costs or disruptions in the System's access to capital markets. To the extent that the System cannot access the capital markets when needed on acceptable terms or is unable to effectively manage its costs of funds, its financial condition and results of operations could be negatively affected.

The System also competes for competitively priced debt funding with the U.S. Treasury, highly rated institutions and companies, as well as other GSEs, including Fannie Mae, Freddie Mac and the Federal Home Loan Banks. Competition for debt funding from these entities can vary with changes in economic, financial market and regulatory environments. In addition, any change in the perceptions of GSE status may intensify competition with other highly rated institutions and companies in connection with the issuance of Systemwide Debt Securities. Increased competition for competitively priced debt funding of highly rated institutions may result in a higher cost to finance our business, which could negatively affect our financial results. An inability to issue Systemwide Debt Securities at favorable rates and terms in amounts sufficient to fund business activities and meet obligations could have an adverse effect on our liquidity, financial condition and results of operations.

The System issues combined financial statements and assurance of adequate disclosure controls and procedures around internal control over financial reporting. Failure by a System institution to provide required information for financial reporting, or to have adequate disclosure controls or procedures over financial reporting may delay the timely publication of the System's combined

financial statements or cause an error in the accuracy or completeness of the financial statements. Failure to timely issue the System's combined financial statements could disrupt the System's ability to access debt capital markets. Errors in the System's combined financial statements could disrupt trust and may impact our ability to issue at terms and pricing to support our operations, which is discussed further below.

#### We and the other Banks in the System are liable for Systemwide Debt Securities.

We, along with the other Banks in the System obtain funds for our lending activities and operations primarily from the Funding Corporation's sale of Systemwide Debt Securities. The Systemwide Debt Securities are not obligations of and are not guaranteed by the United States of America or any agency or instrumentality thereof, other than the System Banks. Under the Farm Credit Act, each Bank is primarily liable for the portion of the Systemwide Debt Securities issued on its behalf. The Banks are also jointly and severally liable for interest payments on certain other debt securities issued individually by other Banks pursuant to Section 4.4(a)(1) of the Farm Credit Act (12 U.S.C. § 2155(a)(1)) (the "Co-Liability Statute"). Additionally, each Bank is jointly and severally liable for the Systemwide Debt Securities issued on behalf of a Bank that is in default on its portion of the Systemwide Debt Securities and where the Farm Credit Insurance Fund (Insurance Fund) of the Farm Credit System Insurance Corporation (FCSIC) is insufficient to cure the default. Although the Banks have established a system of mutual covenants and measures that are monitored on a quarterly basis, there is no assurance that these would be sufficient to protect a Bank from liability, should another Bank default and the Insurance Fund be insufficient to cure the default.

The Insurance Fund is available from the FCSIC to ensure the timely payment by each Bank of its primary obligations on the Systemwide Debt Securities, and can also be used by the FCSIC for its operating expenses and for other mandatory and permissive purposes. Under the Farm Credit Act, before joint and several liability can be invoked, available amounts in the Insurance Fund would be utilized to make the payment on such obligations. There is no assurance, however, that the Insurance Fund will have sufficient resources to fund a Bank's defaulted payment of principal and interest on its portion of the Systemwide Debt Securities. If the Insurance Fund is insufficient, then the non-defaulting Banks must pay the default amount in proportion to their respective available collateral positions. "Available collateral" is collateral in excess of the aggregate of each Bank's "collateralized" obligations and is approximately equal to AgriBank's capital. The FCSIC does not insure any payments on any class of our common stock, preferred stock or Farm Cash Management investment bond product.

To the extent we must fund our allocated portion of another Bank's portion of the Systemwide Debt Securities as a result of its default on those securities, our earnings and capital would be reduced, possibly materially.

## We are subject to regulation under the Farm Credit Act.

System institutions, including AgriBank, are created and extensively subject to federal statutes and regulated by the Farm Credit Administration (FCA). Any change in the laws or regulations that govern the Bank's business could have a material impact on the Bank and its operations. Laws and regulations may change from time to time and the interpretations of the relevant laws and regulations also are subject to change. We are subject to regulatory oversight, supervision and examination by the FCA, including compliance with certain capital and other requirements. Compliance with capital and other requirements may limit the System's business activities and could adversely affect its financial performance. Furthermore, noncompliance with these standards could also adversely affect its financial performance.

#### We are exposed to credit risk.

In the course of our lending and investment activities, we are exposed to credit risk directly and indirectly through District Association retail lending. Credit risk is the risk that arises from the unwillingness or inability of borrowers, debt issuers or counterparties, including guarantors and third-party providers of other credit enhancements (such as bond insurers), to meet their contractual obligations to us.

Factors that can influence credit risk exposure include, but are not limited to:

- A general slowdown in the global economy and the relationship of demand for, and supply of, U.S. agricultural commodities in a global marketplace
- Political or regulatory changes that disrupt or modify an established market
- Length and severity of an epidemic or pandemic
- Major international events, including a downturn in the world economy, military or other armed conflicts, political
  disruptions, civil unrest or tariffs and embargoes or sanctions which negatively impact trade agreements. These events
  can affect the price of commodities or products used or sold by our borrowers and their access to markets.
- Fluctuations in prices of agricultural commodities
- The failure of one or more financial institutions could lead to market-wide disruptions and increased credit risk
- Changes in the general U.S. economy that may impact the availability of off-farm sources of income and prices of real
  estate
- · Changes in farmland values

- Extreme adverse seasonal or weather conditions (such as flooding or drought) or market-related risks that significantly affect agricultural production and commodity prices
- Changes in technology, regulations or shifts in demographics which affect the competitiveness of our borrowers
- Changes in production expenses (such as feed, fuel and fertilizer)
- Availability and cost of agricultural workers
- Availability and cost of processing facilities
- An outbreak of a widespread disease in livestock/poultry populations, or in humans attributable to agricultural production
- Federal support for agriculture that may be reduced or eliminated, including the federal crop insurance program
- Development of alternative uses and market for agricultural commodities, or the cessation thereof, including ethanol and other biofuel production
- Environmental conditions or regulations and policies impacting our lending and business activities or the activities of Farm Credit borrowers
- Changes in U.S. tax laws modifying deductions taken by Farm Credit System borrowers
- Impact of movements in interest rates

We and District Associations employ many standards and tools to manage credit risk exposures. While we believe these standards and tools are appropriate to manage our credit risk, there is no assurance that significant deterioration in credit quality will not occur, which would reduce our earnings, possibly materially.

We face the risk that our derivatives counterparties may not meet their payment and other obligations in hedging transactions. We also face the risk of operational failure of any of the clearing members, exchanges, clearinghouses, or other financial intermediaries used to facilitate such hedging transactions. If a clearing member or clearinghouse were to fail, we could experience losses related to any collateral we had posted with such clearing member or clearinghouse to cover initial or variation margin. A default by a counterparty with significant obligations to us could adversely affect our ability to conduct our operations efficiently, which in turn could adversely affect our results of operations or our financial condition.

We rely on information furnished by or on behalf of customers, including Association customers, and counterparties, including financial information. We may also rely on representations of those customers and counterparties as to the accuracy and completeness of that information. If the financial or other information provided to us is incorrect, we could suffer credit losses or other consequences.

## We are exposed to concentration risks associated with the agricultural industry and commodity prices.

We are chartered to make loans to District Associations and other financing institutions (OFIs), as provided in the Farm Credit Act. Due to these statutory provisions, we have a significant concentration of lending to agricultural concerns. Our loan portfolio consists of wholesale loans to District Associations, OFIs and participations with other lenders in loans to eligible borrowers. Our earnings, loan growth and the credit quality of our lending portfolio can be impacted significantly by the general state of the agricultural economy. Production agriculture remains a cyclical business that is heavily influenced by the demand for U.S. agricultural products, which in turn impacts the demand for loans and financial services offered by us and District Associations and our ability to make payments on Systemwide Debt Securities. Factors that could affect demand for or supply of U.S. agricultural products include:

- Changes to trade and environmental policies
- General economic conditions, both in rural areas and globally
- Changes to the U.S. dollar's value relative to foreign currencies
- Weather and extreme seasonal conditions
- Commodity prices
- Availability of agricultural workers and processing facilities
- Changes in value of farmland and rural real estate values
- Changes in production expenses, particularly feed, fuel and fertilizer
- Disease outbreak affecting supply and/or demand for livestock products
- Changes in consumer preferences and/or government support for certain industries

These factors, in turn, could increase our nonperforming assets, decrease the value of our loan portfolio, reduce our loan growth, and decrease the value of collateral securing certain loans, which could have a significant adverse impact on our financial condition and results of operations.

The U.S. agricultural sector has historically received significant financial support from the U.S. government through payments authorized under federal legislation, including USDA-sponsored crop insurance programs and certain other temporary support programs. While U.S. government support for agriculture has historically remained consistent, congressional efforts to decrease the U.S. budget deficit may result in continued pressure to reduce federal spending.

Fluctuations in both commodity prices and production expenses (including interest rates and inflation), may have an adverse impact on the cash flow and profitability of certain District Association borrowers, which, in turn, may negatively affect their ability to repay their loans. While certain borrowers may be negatively impacted by these conditions, other borrowers may benefit. For example, decreased prices for grains will result in lower risk profiles for livestock producers, processors and marketers of grains and oilseeds, and borrowers that purchase corn or other grains for use in their products. However, grain farmers may be negatively impacted by lower prices. Fluctuations in the agricultural commodities market and the cost of farm inputs may adversely impact the credit quality of our loan portfolio and, as a result, negatively affect operating results.

The volatility and prices for both crude oil and gasoline, diesel fuel and other refined petroleum products fluctuate widely and can have an adverse impact on the cash flow of District Association borrowers, as well as other System loan participation partners. Additionally, the level of mineral income generated from mineral rights we own is a function of oil prices. Various factors beyond our control influence these prices, including, but not limited to: levels of worldwide and domestic supplies, the ability of the members of the Organization of Petroleum Exporting Countries (OPEC) to agree to and maintain oil price and production controls, the price and level of foreign imports and exports, disruption in supply, the level of consumer demand, the price and availability of alternative fuels, the availability of pipeline capacity, unrest or instability of large foreign producers, and domestic and foreign governmental regulations and taxes. Our mineral income is predominantly derived from royalties received from the extraction of crude oil. Should extraction slow, stop entirely or the supply chain be disrupted, our mineral income could be severely and adversely impacted. While we may, under certain circumstances, strive to manage this risk through the use of commodity derivative instruments, there is no guarantee this risk management strategy will be effective.

# We and District Associations may lend only to qualified borrowers in the agricultural and rural sectors and certain related entities and are subject to geographic lending restrictions.

Unlike commercial banks and other financial institutions that lend to both the agricultural sector and other sectors of the economy, we and District Associations are restricted solely to making loans and providing financial services to qualified, eligible borrowers in the agricultural and rural sectors and to certain related entities. In addition, we are subject to certain geographic lending restrictions. As a result, we do not have as much flexibility in attempting to diversify our loan portfolios as compared to commercial banks and other financial institutions. This concentration may limit our ability to offset adverse performance in one sector against positive performance in another sector like most diversified financial institutions.

# We and District Associations face intense competition from competitors, many of whom are substantially larger and have more capital and other resources.

We and District Associations face intense competition, primarily from mortgage banking companies, commercial banks, thrift institutions, insurance companies, finance companies, and other non-traditional sources of funding. Many of these competitors in the financial services business are substantially larger and have more capital and other resources. Our and District Associations' future results may become increasingly sensitive to fluctuations in the volume and cost of their retail lending activities resulting from competition from other lenders and purchasers of loans. There can be no assurance that we and District Associations will be able to continue to compete successfully in the markets served.

#### We are exposed to political risk.

Political risk is the risk that adverse consequences through domestic and foreign governmental policies, regulations or other actions could affect our viability or create instability in agriculture, impacting the viability of District borrowers. We, as a GSE, are directly at risk of changing legislation. Legislative change could inhibit our ability to fulfill the Farm Credit mission of reliably extending credit to agricultural producers and rural communities.

Agricultural production and trade flows can be impacted by domestic and foreign governmental policies, regulations and other actions, such as taxes, tariffs, duties, subsidies, immigration, crop insurance, and import and export restrictions on agricultural commodities and commodity products. In addition, international trade disputes can adversely affect agricultural commodity trade flows by limiting or disrupting trade between countries or regions. Geopolitical risk associated with wars, terrorist acts and tensions between parties, including international trade wars, could adversely affect agricultural commodity trade flows by limiting or disrupting trade between countries or regions. Future domestic and foreign governmental policies, regulations and other actions could adversely affect the supply of, demand for and prices of commodities and agricultural products, impact or restrict the ability of the District's borrowers to do business in existing and target markets and could cause a deterioration in their financial condition and results of operations, which could, in turn, adversely affect ours and the District's financial condition and results of operations.

#### We are exposed to climate change risk.

Climate change poses both short- and long-term risks globally, including to the agricultural and financial sectors. Climate change arises from physical (acute or chronic risks to the physical effects of climate change) and transition risk (risks related to societal risks, including regulatory, legal, market or reputational changes). Overall, climate change risks may result in increased compliance costs,

lower profitability for us and District Associations, as well as many of their borrowers. Additionally, climate change impacts could negatively affect the credit quality of our and District Associations' loan portfolios.

Physical risk such as adverse weather conditions, particularly during the planting and growing season, can significantly affect agricultural production, with the timing and quantity of rainfall being two of the most important factors in agricultural production. Insufficient levels of rain prevent farmers from planting new crops and may cause growing crops to die or result in lower yields. Excessive rain or flooding can prevent planting from occurring at optimal times, and may cause crop loss through increased disease or mold growth. Temperatures outside normal ranges can also cause decreased yields, failure or quality issues for crops. Additionally, livestock and dairy production can be negatively impacted by weather extremes as well, due to impact on feed and other input costs or reduced production.

Transition risks may result in changes in regulations and in market preferences, which in turn could have a negative impact on the asset values and results of operations of agricultural producers. In addition, market perceptions could change impacting both our reputation as well as the reputation of District Associations and their borrowers.

An unfavorable change in or an adverse interpretation of existing U.S. tax laws could negatively impact our financial results.

We are exempt from federal and other taxes as provided in the Farm Credit Act. If we were to lose this exemption, or if it were to be otherwise modified, our financial results could be negatively impacted. Changes to U.S. tax laws could affect our business, District Associations and customers. The impacts could include, but are not limited to, modifications to deductions surrounding interest expense and equipment purchases, tax incentives related to renewable energy initiatives and the overall changes in the competitive environment impacting financial institutions.

## We are exposed to operational risk.

The structure and organization we have implemented to carry out our business activities may include risks including, but not limited to:

- Business Model Risk Changes to the business model do not meet expectations of its owners or loses viability in the judgment of regulators, the financial markets, or other influencers.
- Corporate Governance The Board of Directors members, on a collective basis, do not maintain sufficient expertise and training to provide effective strategic guidance to management, influence System and District direction, or hire and retain a high-quality CEO to lead the organization. The Executive Leadership Team does not maintain sufficient expertise and training to lead the organization or fails to develop and train talent within AgriBank to promote and sustain the culture and operational success of the organization.
- External Reporting Risk Our reports produced to satisfy regulatory agencies, investors, borrowers or in connection with the business service are incomplete (including disclosures), inaccurate, or untimely, causing damage to reputation and exposing AgriBank to fines, penalties or sanctions.
- Data and Model integrity The quality, completeness, and accuracy of our data as it is entered into, processed by, and reported on by various systems and models AgriBank deploys. Models used to analyze or interpret risks are insufficient, flawed or inappropriately used.

# We may be subject to information technology system failures, network disruptions or breaches in data security, including failures of critical vendors and other third parties.

We rely to a large extent upon information technology systems and infrastructure to operate our business. The size and complexity of our computer systems make them potentially vulnerable to breakdown, malicious intrusion and random attack. While our systems are primarily centralized within the AgriBank District, there is de-centralization of systems across the Farm Credit System resulting in increased complexity in the technology infrastructure. Additionally, we and District Associations utilize vendors and third-party systems to perform certain critical services. If one or more of these key external parties were not able to perform their functions for a period of time, at an acceptable service level, or for increased volumes, our business operations could be constrained, disrupted, or otherwise negatively affected. Data privacy breaches by employees and others with permitted access to our systems may pose a risk that sensitive data may be exposed to unauthorized persons or to the public. While we have invested in protection of data and information technology, there can be no assurance that our efforts will prevent breakdowns or breaches in our systems that could adversely affect our business.

We are developing and implementing significant information technology system conversion projects. During system conversion projects, we are exposed to risks including those involved with data migration, user acceptance and understanding of new systems, and disruptions in processes that depend on these systems. We implement project planning and testing processes in order to minimize these risks, but there can be no assurance that business disruptions or system failures will not occur.

#### We are subject to cyber security risks.

Information security risks for large institutions such as ours have significantly increased in recent years and, from time to time, we have been and will likely continue to be the target of attempted cyberattacks and other information security breaches. To date, we have not experienced any material losses relating to cyberattacks or other information security breaches, but we could suffer such losses in the future. If one or more of such events occur, this potentially could jeopardize confidential and other information, including nonpublic personal information and sensitive business data, processed and stored in, and transmitted through, our computer systems and networks, or otherwise cause interruptions or malfunctions in our operations or the operations of our customers or counterparties. This could result in significant losses, reputational damage, litigation, regulatory fines or penalties, or otherwise adversely affect our business, financial condition or results of operations. We maintain insurance coverage relating to cyber security risks, and we may still be required to expend significant additional resources to modify our protective measures or to investigate and remediate vulnerabilities or other exposures. Despite having insurance coverage, we may be subject to litigation and financial losses. Additionally, third parties with which we do business may also be sources of cyber security or other technological risks.

# A failure or circumvention of our controls and procedures could have an adverse effect on our business, results of operations and financial condition.

We regularly review and update our internal controls, disclosure controls and procedures, and corporate governance policies and procedures. However, no control system, no matter how well designed and operated, can provide absolute assurance that the objectives of the control systems are met, and no evaluation of controls can provide absolute assurance that all control issues and instances of fraud or errors can be detected. The design of any system of controls is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions, regardless of how remote. In addition, while we continue to evaluate our internal controls, we cannot be certain that these measures will ensure that we implement and maintain adequate controls over our financial processes and reporting in the future. Any failure or circumvention of our controls and procedures or failure to comply with regulations related to controls and procedures could have an adverse effect on our business, results of operations and financial condition.

# Our ability to attract and retain qualified board members and employees is critical to successfully fulfilling our mission.

Our continued success depends in large part on the efforts and abilities of board members and employees throughout the organization. The competition for board members and employees who possess the requisite knowledge of the banking, agricultural, finance and other relevant industries is intense. Our ability to attract, develop and retain highly qualified board members and employees to execute the appropriate business operations and strategies will impact our future performance, including the successful execution of internal controls.

#### We are exposed to interest rate risk.

In the course of our borrowing, lending and investing activities, we are subject to interest rate risk, which is defined as the sensitivity of an institution's earnings, economic value of equity and retail market competition (rate and product) to changes in interest rates. Sensitivity to interest rates may arise from re-pricing risk, yield curve risk, basis risk and option risk. The Board of Governors of the Federal Reserve System establishes policies that influence our cost of funds and the return we earn on loans and investments, which impacts our net interest margin, and can materially affect the value of the debt, loans and investments we hold. Changes in Federal Reserve Board policies and other market events are beyond our control and are difficult to predict or anticipate.

Interest rate risk arises from differences in timing between the contractual maturity, repricing characteristics and prepayments of our assets and the contractual maturity and repricing characteristics of the financing obtained to fund these assets. The risk can also arise from differences between the interest rate indices used to price our assets and the indices used to fund those assets. It is expected that we will from time to time incur interest rate risk in the form of a "gap" in the interest rate sensitivities of our assets and liabilities, meaning that either our interest-bearing liabilities will be more sensitive to changes in market interest rates than our interest earning assets, or vice versa. In either event, if market interest rates should move contrary to our position, the "gap" will adversely affect earnings and the net present value of our interest-sensitive assets and liabilities.

We have asset/liability management policies, including risk limits, and strategies to actively manage our interest rate risk, including an Asset/Liability Committee composed of a cross-functional group of senior leaders. However, there can be no assurance that our interest rate risk management procedures will be effective or that changes in interest rates will not adversely impact our earnings and capital.

We indirectly fund real estate mortgage loans and purchase mortgage-backed and asset-backed securities that are impacted by changes in interest rates. Changes in interest rates can significantly impact the prepayment patterns of these assets and, thus, affect our earnings. We strive to manage or reduce this risk by funding and maintaining a blend of debt securities and interest-rate derivative transactions designed to achieve an interest rate risk profile consistent with our risk guidelines. Our inability to issue or maintain the appropriate blend of debt securities to longer-term assets may increase the prepayment risks.

We use derivative financial instruments to minimize the financial effects of changes in interest rates and must determine the extent of these hedging transactions. The effectiveness of the hedging transactions depends upon our ability to determine the appropriate hedging position, taking into consideration our assets, liabilities and prevailing and anticipated market conditions. In addition, the usefulness of the hedging strategy depends on the availability of cost-effective hedging instruments and the ability to enter into hedging transactions with high quality counterparties. If we are unable to manage our hedging position properly, it will negatively impact our financial condition and results of operations.

#### We are exposed to liquidity risk associated with our investments.

We are subject to liquidity risk in the course of our investing activities. We purchase only high credit quality investments to best position our investment portfolio to be readily marketable and available to serve as a source of funding in the event of disruption of our normal funding mechanisms. However, if the market for our investments becomes less liquid, the underlying credit fundamentals deteriorate or the investments decline in value, it may make it more difficult for such investments to be sold if the need arises. Because of the inherent uncertainty of determining the fair value of investments that do not have a readily available market value, the fair value of our investments may differ significantly from the values that would have been used had a ready market existed for the investments. Ultimately, these factors could lead to further write-downs in the value of investments and impairment of assets that, if significant, could have adverse effects on our business, financial condition, results of operations and liquidity.

We maintain a liquidity plan covering certain contingencies in the event our access to normal funding mechanisms is not available, but there is no guarantee that such mechanisms will be successful.

The majority of our investment portfolio consists of securities issued or guaranteed by the U.S. government, its agencies or government sponsored enterprises, which remain liquid. The remainder of our investment portfolio represents investments in commercial paper, federal funds, certificates of deposit, reverse repo and asset-backed securities. In further support of our liquidity, we have cash on deposit at the Federal Reserve Bank and correspondent banks.

## We are subject to legal proceedings and legal compliance risks.

We are subject to a variety of legal proceedings and legal compliance risks. We are regularly reviewed by the FCA and other governmental authorities, which could lead to enforcement actions, fines and penalties or the assertion of private litigation claims and damages. While we believe we have adopted appropriate risk management and compliance programs, legal and compliance risks will continue to exist and additional legal proceedings and other contingencies, the outcome of which cannot be predicted with certainty, will arise from time to time.

#### We are subject to reputational risk.

Reputational risk arising from negative public opinion could adversely affect our ability to obtain financing, impede our ability to hire and retain qualified personnel or expose us to greater regulatory scrutiny or adverse regulatory or legislative changes. Such risk encompasses the loss of confidence, trust and esteem among investors, retail borrowers, partners, policymakers, shareholders and other key stakeholders. Like all businesses, we are subject to a wide variety of reputational risks both within and outside our control, including credit difficulties with individual customers or industries, business disputes, lawsuits, credit market disruptions, regulatory events and public allegations of misconduct against associates. As a member of the System, we could also be indirectly impacted by events that damage the reputation of another System entity.

#### We face risks from catastrophic events.

We are exposed to the risk that a catastrophic event, such as a terrorist event, severe damage to our workplace due to fire or a similar event, or natural disaster, could result in a significant business disruption and an inability to access funding or process transactions through normal business processes. Any measures we take to mitigate this risk may not be sufficient to respond to the full range of catastrophic events that may occur and we may not have sufficient insurance coverage for catastrophic events. Our borrowers and District Association borrowers may also be negatively affected by such events, which could have a negative impact on their ability to repay loans. The impact of such events on borrowers and the overall economy may also adversely affect our financial condition and results of operations.

# Our accounting policies, methodologies, assumptions and estimates have a significant impact on our financial condition, results of operations and disclosures.

We must exercise judgment in selecting and applying various accounting policies, methodologies, assumptions and estimates so that they not only comply with generally accepted accounting principles in the U.S. and reflect best practices, but also reflect our judgment as to the most appropriate manner in which to record and report the financial condition and results of operations. These policies, methods, assumptions and estimates impact key financial statement items including, but not limited to, our allowance for credit losses and the fair value of certain assets and liabilities. The misapplication of accounting policies, methods, assumptions, or estimates could adversely affect the financial condition, results of operations or financial statement disclosures.

From time to time, the Financial Accounting Standards Board changes the financial accounting standards that govern the preparation of our financial statements. We could be required to apply a new or revised accounting standard retrospectively, which may result in the revision of prior period financial statements by material amounts. These changes are beyond our control and can be difficult to predict and could impact how we report our financial condition and results of operations.

# Our risk management framework may not be effective.

Our risk management framework is designed to identify, monitor and manage risk. We seek to identify, measure, monitor, report and control our exposure to the aforementioned risks, among others. While we employ a broad and diversified set of risk monitoring and mitigation techniques, those techniques are inherently limited because they cannot anticipate the existence or future development of currently unanticipated or unknown risks. For example, increases in the overall complexity of our operations, among other developments, have resulted in the creation of a variety of previously unanticipated or unknown risks, highlighting the intrinsic limitations of our risk monitoring and mitigation techniques. As such, we may incur future losses due to the development of such previously unanticipated or unknown risks.

